

Translation

# Outline of 3<sup>rd</sup> Quarter Financial Results for Fiscal Year 2015

April 1, 2015 – December 31, 2015



February 10, 2016

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## 1. Income and Comprehensive Income(Consolidated)

(Unit : Billions of Yen)

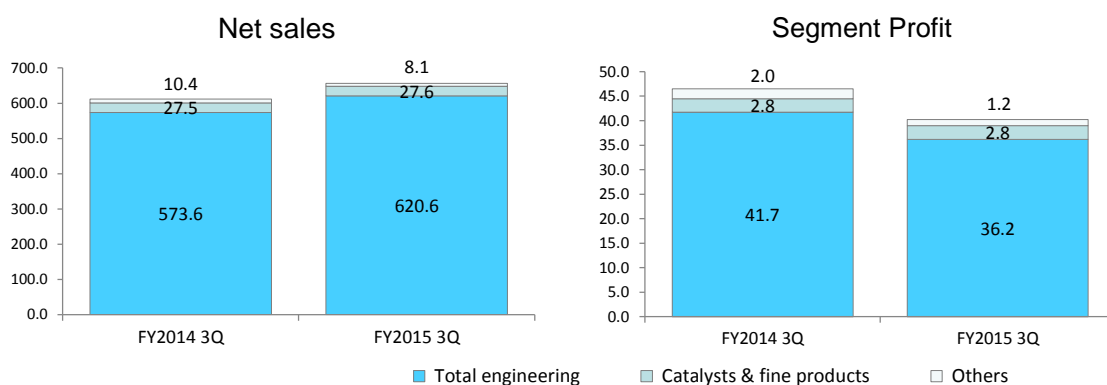
	FY2014 3Q	FY2015 3Q	Difference	Forecast
				FY 2015
Net sales	611.6	<b>656.4</b>	+44.8	900.0
Gross profit	63.4	<b>57.3</b>	△ 6.0	78.0
Profit ratio	10.4%	<b>8.7%</b>	△ 1.7pt	8.7%
Operating income	46.6	<b>40.3</b>	△ 6.2	54.0
Ordinary income	59.8	<b>43.8</b>	△ 15.9	58.0
Profit attributable to owners of the parent	41.5	<b>43.9</b>	+2.4	50.0
Profit	41.6	<b>44.0</b>	+2.4	
Other comprehensive income	2.4	<b>△ 1.0</b>	△ 3.4	
Comprehensive income	44.0	<b>43.0</b>	△ 1.0	

## 2. Segment Information (Consolidated)

By business segment

(Unit : Billions of Yen)

	Net sales		Segment profit	
	FY2014 3Q	FY2015 3Q	FY2014 3Q	FY2015 3Q
Total engineering	573.6	620.6	41.7	36.2
Catalysts & fine products	27.5	27.6	2.8	2.8
Others	10.4	8.1	2.0	1.2
<b>Total</b>	<b>611.6</b>	<b>656.4</b>	<b>46.6</b>	<b>40.3</b>



### 3. Balance Sheets (Consolidated)

(Unit : Billions of Yen)

	FY2014	FY2015 3Q	Difference		
Current assets	533.5	<b>511.7</b>	* 1 Δ 21.7	*1	Cash & equivalents Δ57.7
Non-current assets	186.2	<b>180.0</b>	Δ 6.1		Accounts receivable +31.8
<b>Total assets</b>	<b>719.7</b>	<b>691.8</b>	Δ 27.9		Contract works in progress +12.4
					Accounts receivable-other Δ9.9
Current liabilities	286.5	<b>225.1</b>	* 2 Δ 61.3	*2	Accounts payable Δ8.4
Non-current liabilities	44.7	<b>40.6</b>	Δ 4.0		Advances received Δ45.7
<b>Total liabilities</b>	<b>331.2</b>	<b>265.8</b>	Δ 65.4		Provision for loss on construction contracts Δ12.6
Total net assets	388.4	<b>425.9</b>	* 3 +37.4	*3	Profit attributable to owners of the parent +43.9
<b>Total liabilities &amp; net assets</b>	<b>719.7</b>	<b>691.8</b>	Δ 27.9		Dividends Δ5.2
					Accumulated other comprehensive income Δ1.0

## 5. Outline of Contracts

### 1) New Contracts(Consolidated)

(Unit : Billions of Yen)

	FY2015 3Q	FY2015 Forecast
Overseas	92.8	640.0
Domestic	48.5	110.0
Total	141.4	750.0

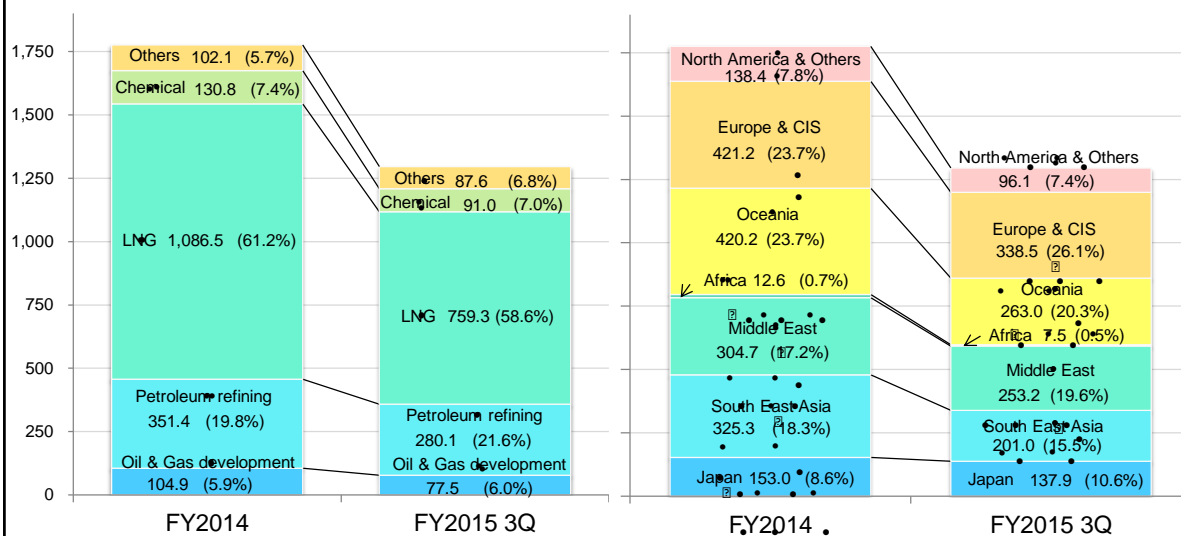
## 2) Outstanding Contracts (Consolidated)

FY2014	FY2015 3Q	Difference
1,775.8	1,295.8	△ 480.0

(Unit : Billions of Yen)

### By Business Area

### By Region



# Appendix





## Reference (Net Sales & New Contracts by Region)

(Unit : Billions of Yen)

<b>【Net sales】</b>	<b>FY2014 3Q</b>		<b>FY2015 3Q</b>	
Japan	94.8	(15.5%)	<b>81.2</b>	(12.4%)
South East Asia	159.1	(26.0%)	<b>162.5</b>	(24.8%)
Oceania	192.9	(31.5%)	<b>162.5</b>	(24.8%)
Africa	10.1	(1.7%)	<b>8.5</b>	(1.3%)
Middle East	88.0	(14.4%)	<b>85.9</b>	(13.1%)
Europe & CIS	26.5	(4.3%)	<b>87.8</b>	(13.4%)
North America & Others	40.0	(6.6%)	<b>67.7</b>	(10.2%)
<b>Total</b>	<b>611.6</b>	<b>(100.0%)</b>	<b>656.4</b>	<b>(100.0%)</b>

<b>【New Contracts】</b>	<b>FY2014 3Q</b>		<b>FY2015 3Q</b>	
Japan	90.7	(14.3%)	<b>48.5</b>	(34.3%)
South East Asia	8.7	(1.4%)	<b>23.8</b>	(16.9%)
Oceania	34.6	(5.5%)	<b>19.3</b>	(13.7%)
Africa	4.4	(0.7%)	<b>0.6</b>	(0.5%)
Middle East	43.1	(6.8%)	<b>28.6</b>	(20.3%)
Europe & CIS	440.7	(69.5%)	<b>0.5</b>	(0.4%)
North America & Others	11.8	(1.8%)	<b>19.8</b>	(13.9%)
<b>Total</b>	<b>634.4</b>	<b>(100.0%)</b>	<b>141.4</b>	<b>(100.0%)</b>



## **Cautionary Statement**

This presentation may contain forward-looking statements that reflect JGC's plans and expectations.

Such statements are based on currently available information and current assumptions of future events which may not prove to be accurate. Such statements are also subject to various risks and uncertainties that could cause actual results to differ materially from those forward-looking statements.

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- changes in general economic conditions, including foreign currency exchange rates, interest rates and other factors that could affect our profitability
- changes in government regulations or tax laws in jurisdictions where we conduct business

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