



NS Solutions

2018年3月期第1四半期決算 参考資料

Appendix of Financial Results for the Quarterly Period ended June 30, 2017

2017年7月28日

July 28, 2017

新日鉄住金ソリューションズ株式会社

NS Solutions Corporation

本資料には当社又は当社役員の当社の営業成績及び財政状態に関する意図、意見又は現時点の予想と関連する将来予想が記載されております。従って、この将来予想は、歴史的事実でも将来の業績を保証するものでもないため、リスクと不確定な要素を含んでおります。実際の業績は様々な要因により異なる可能性があります。当社は、この将来予想を、これらの変化要因を反映するために修正することを保証するものではありません。

財務諸表の開示について

当社連結財務諸表及び、個別財務諸表につきましては、日本の金融商品取引法及びそれに関連する会計規則、日本基準における一般会計原則に従って作成されております。そのため国際財務報告基準とは開示方法が異なる部分がありますのでご注意ください。

この資料では百万円単位で切捨て表示をしております。

This document includes statements of forward-looking descriptions regarding the intent, belief or current expectations of NS Solutions Corporation (the “Company”) or its officers in terms of its operation and financial condition. Accordingly, such statements contain risks and uncertainties since they are neither historical facts nor guarantees of future performance. Actual results may be varied and influenced by various factors. The Company does not undertake to revise such forward-looking descriptions to reflect those factors.

Basis of Presenting Financial Statements

The accompanying financial statements of the Company and its consolidated subsidiaries have been prepared in accordance with the provisions set forth in the Financial Instruments and Exchange Law and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan (“Japanese GAAP”), which are different in certain respects as to application and disclosure requirements from International Financial Reporting Standards.

In this material, figures have been rounded down to the nearest millions of yen.

1.連結四半期業績概要 Outline of Quarterly Consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | 2017/3 | | | | | 2018/3 | | | | | 対前年同期差異 | | | | |
|--|---------|---------|---------|---------|---------|---------|----|----|----|---------|---------|----|----|----|-------|
| | Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 | Q3 | Q4 | Total |
| 受注高 | | | | | | | | | | | | | | | |
| Amount of order acceptance | 56,414 | 59,300 | 55,971 | 81,209 | 252,896 | 52,515 | | | | 52,515 | -3,898 | | | | |
| 業務ソリューション | | | | | | | | | | | | | | | |
| Business solutions | 42,280 | 36,192 | 41,236 | 50,375 | 170,085 | 35,849 | | | | 35,849 | -6,430 | | | | |
| サービスソリューション | | | | | | | | | | | | | | | |
| Service solutions | 14,133 | 23,107 | 14,734 | 30,834 | 82,810 | 16,666 | | | | 16,666 | +2,532 | | | | |
| 期末受注残高 | | | | | | | | | | | | | | | |
| Order backlog at end of period | 103,342 | 106,812 | 109,939 | 117,377 | 117,377 | 111,729 | | | | 111,729 | +8,386 | | | | |
| 業務ソリューション | | | | | | | | | | | | | | | |
| Business solutions | 64,978 | 64,624 | 71,009 | 72,747 | 273,358 | 68,583 | | | | 68,583 | +3,604 | | | | |
| サービスソリューション | | | | | | | | | | | | | | | |
| Service solutions | 38,363 | 42,188 | 38,929 | 44,629 | 166,110 | 43,146 | | | | 43,146 | +4,782 | | | | |
| 売上高 | | | | | | | | | | | | | | | |
| Net sales | 50,025 | 55,830 | 52,845 | 73,771 | 232,473 | 58,163 | | | | 58,163 | +8,138 | | | | |
| 業務ソリューション | | | | | | | | | | | | | | | |
| Business solutions | 31,788 | 36,546 | 34,852 | 48,637 | 151,825 | 40,014 | | | | 40,014 | +8,225 | | | | |
| サービスソリューション | | | | | | | | | | | | | | | |
| Service solutions | 18,236 | 19,283 | 17,993 | 25,134 | 80,648 | 18,149 | | | | 18,149 | -86 | | | | |
| 売上総利益 | | | | | | | | | | | | | | | |
| Gross profit | 10,961 | 11,316 | 11,103 | 13,078 | 46,459 | 11,517 | | | | 11,517 | +556 | | | | |
| 販売費及び一般管理費 | | | | | | | | | | | | | | | |
| Selling, general and administrative expenses | 6,351 | 6,100 | 5,846 | 6,621 | 24,919 | 6,919 | | | | 6,919 | +568 | | | | |
| 営業利益 | | | | | | | | | | | | | | | |
| Operating income | 4,610 | 5,216 | 5,256 | 6,457 | 21,540 | 4,597 | | | | 4,597 | -12 | | | | |
| 経常利益 | | | | | | | | | | | | | | | |
| Ordinary income | 4,870 | 5,338 | 5,315 | 6,592 | 22,117 | 4,900 | | | | 4,900 | +29 | | | | |
| 親会社株主に帰属する当期純利益 | | | | | | | | | | | | | | | |
| Profit attributable to owners of parent | 2,972 | 3,626 | 3,506 | 3,859 | 13,964 | 2,855 | | | | 2,855 | -116 | | | | |
| 包括利益 | | | | | | | | | | | | | | | |
| Comprehensive income | 3,854 | 4,789 | 5,543 | 7,247 | 21,435 | 3,367 | | | | 3,367 | -486 | | | | |
| 売上高総利益率(%) | | | | | | | | | | | | | | | |
| Gross profit margin (%) | 21.9% | 20.3% | 21.0% | 17.7% | 20.0% | 19.8% | | | | 19.8% | -2.1% | | | | |
| 営業利益率(%) | | | | | | | | | | | | | | | |
| Operating income margin (%) | 9.2% | 9.3% | 9.9% | 8.8% | 9.3% | 7.9% | | | | 7.9% | -1.3% | | | | |
| 新日鐵住金向け売上高 | | | | | | | | | | | | | | | |
| Sales to Nippon Steel & Sumitomo Metal Corp. | 11,009 | 11,577 | 10,958 | 13,915 | 47,461 | 9,689 | | | | 9,689 | -1,319 | | | | |

※ 当社は、従来、一部の有形固定資産の減価償却方法について定率法を採用しておりましたが、2018年3月期第1四半期決算より、全ての有形固定資産の減価償却方法を定額法に変更しております。
The company previously used the declining-balance method of depreciation for certain tangible fixed assets.
Since the first quarter results ending March 31,2018, the straight-line method of depreciation for all tangible fixed assets has been applied.

2.連結業績概要 Outline of Consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | 2016/3 | 2017/3 | 2018/3 | 2015/9 | 2016/9 | 2017/9 |
|--|-----------|-----------|-------------|-----------|-----------|-------------|
| | 実績 Actual | 実績 Actual | 見通し Outlook | 実績 Actual | 実績 Actual | 見通し Outlook |
| 受注高 | | | | | | |
| Amount of order acceptance | 229,765 | 252,896 | — | 111,619 | 115,714 | — |
| 業務ソリューション | | | | | | |
| Business solutions | 142,200 | 170,085 | — | 64,084 | 78,473 | — |
| サービスソリューション | | | | | | |
| Service solutions | 87,564 | 82,810 | — | 47,535 | 37,241 | — |
| 期末受注残高 | | | | | | |
| Order backlog at end of period | 96,953 | 117,377 | — | 91,202 | 106,812 | — |
| 業務ソリューション | | | | | | |
| Business solutions | 54,487 | 72,747 | — | 51,370 | 64,624 | — |
| サービスソリューション | | | | | | |
| Service solutions | 42,466 | 44,629 | — | 39,831 | 42,188 | — |
| 売上高 | | | | | | |
| Net sales | 218,685 | 232,473 | 235,000 | 106,291 | 105,855 | 110,000 |
| 業務ソリューション | | | | | | |
| Business solutions | 142,515 | 151,825 | 154,500 | 67,515 | 68,335 | 71,000 |
| サービスソリューション | | | | | | |
| Service solutions | 76,170 | 80,648 | 80,500 | 38,775 | 37,520 | 39,000 |
| 売上総利益 | | | | | | |
| Gross profit | 43,704 | 46,459 | 49,200 | 21,965 | 22,278 | 23,200 |
| 販売費及び一般管理費 | | | | | | |
| Selling, general and administrative expenses | 24,435 | 24,919 | 26,500 | 12,150 | 12,451 | 13,000 |
| 営業利益 | | | | | | |
| Operating income | 19,269 | 21,540 | 22,700 | 9,814 | 9,826 | 10,200 |
| 経常利益 | | | | | | |
| Ordinary income | 19,367 | 22,117 | 23,000 | 10,054 | 10,209 | 10,500 |
| 親会社株主に帰属する当期純利益 | | | | | | |
| Profit attributable to owners of parent | 11,168 | 13,964 | 15,000 | 6,027 | 6,598 | 6,700 |
| 包括利益 | | | | | | |
| Comprehensive income | 10,695 | 21,435 | — | 5,749 | 8,644 | — |
| 売上高総利益率(%) | | | | | | |
| Gross profit margin (%) | 20.0% | 20.0% | 20.9% | 20.7% | 21.0% | 21.1% |
| 営業利益率(%) | | | | | | |
| Operating income margin (%) | 8.8% | 9.3% | 9.7% | 9.2% | 9.3% | 9.3% |
| 新日鐵住金向け売上高 | | | | | | |
| Sales to Nippon Steel & Sumitomo Metal Corp. | 46,883 | 47,461 | 41,500 | 24,099 | 22,587 | 21,500 |

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