



# 2019年2月期 決算補足資料

DATABOOK(2019/2)

FY 2018 Financial Results

**Brief Summary**

DATABOOK (February 2019)

株式会社タカキュー

TAKA-Q CO., LTD.

<https://online.taka-q.jp>

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# 1. 決算概要 (Financial Highlights)

## (1) 損益計算書 (Income Statement)

(単位:百万円/¥Millions、%)

| 上期 First Half                 | 2016/8<br>August 2016 |                    |            | 2017/8<br>August 2017 |                    |            | 2018/8<br>August 2018 |                    |            |
|-------------------------------|-----------------------|--------------------|------------|-----------------------|--------------------|------------|-----------------------|--------------------|------------|
|                               | 金額<br>Amount          | 売上比<br>Sales Ratio | 前期比<br>YOY | 金額<br>Amount          | 売上比<br>Sales Ratio | 前期比<br>YOY | 金額<br>Amount          | 売上比<br>Sales Ratio | 前期比<br>YOY |
| 売上高<br>Net Sales              | 11,414                | 100.0              | 97.6       | 12,395                | 100.0              | 108.6      | 11,790                | 100.0              | 95.1       |
| 売上総利益<br>Gross Profit         | 6,768                 | 59.3               | 101.8      | 7,325                 | 59.1               | 108.2      | 6,934                 | 58.8               | 94.7       |
| 販売費及び一般管理費<br>SGA Expenses    | 6,870                 | 60.2               | 97.6       | 7,667                 | 61.9               | 111.6      | 7,608                 | 64.5               | 99.2       |
| 営業利益<br>Operating Income      | △ 101                 | △ 0.9              | -          | △ 342                 | △ 2.8              | -          | △ 674                 | △ 5.7              | -          |
| 経常利益<br>Ordinary Income       | 16                    | 0.1                | -          | △ 232                 | △ 1.9              | -          | △ 568                 | △ 4.8              | -          |
| 四半期純利益<br>Net Income          | △ 104                 | △ 0.9              | -          | △ 274                 | △ 2.2              | -          | △ 497                 | △ 4.2              | -          |
| 期末店舗数 (店)<br>Number of Stores | 277                   |                    | △ 5        | 305                   |                    | +28        | 310                   |                    | +5         |

| 年間 Financial Year             | 2017/2<br>February 2017 |                    |            | 2018/2<br>February 2018 |                    |            | 2019/2<br>February 2019 |                    |            |
|-------------------------------|-------------------------|--------------------|------------|-------------------------|--------------------|------------|-------------------------|--------------------|------------|
|                               | 金額<br>Amount            | 売上比<br>Sales Ratio | 前期比<br>YOY | 金額<br>Amount            | 売上比<br>Sales Ratio | 前期比<br>YOY | 金額<br>Amount            | 売上比<br>Sales Ratio | 前期比<br>YOY |
| 売上高<br>Net Sales              | 24,004                  | 100.0              | 98.7       | 26,134                  | 100.0              | 108.9      | 24,997                  | 100.0              | 95.6       |
| 売上総利益<br>Gross Profit         | 14,389                  | 60.0               | 100.7      | 15,441                  | 59.1               | 107.3      | 13,838                  | 55.4               | 89.6       |
| 販売費及び一般管理費<br>SGA Expenses    | 14,006                  | 58.4               | 100.4      | 15,375                  | 58.8               | 109.8      | 15,461                  | 61.9               | 100.6      |
| 営業利益<br>Operating Income      | 382                     | 1.6                | 113.6      | 65                      | 0.3                | 17.1       | △1,623                  | △ 6.5              | -          |
| 経常利益<br>Ordinary Income       | 613                     | 2.6                | 107.7      | 304                     | 1.2                | 49.6       | △1,385                  | △ 5.5              | -          |
| 当期純利益<br>Net Income           | 114                     | 0.5                | 727.2      | 51                      | 0.2                | 45.3       | △2,013                  | △ 8.1              | -          |
| 期末店舗数 (店)<br>Number of Stores | 299                     |                    | 23         | 311                     |                    | +12        | 302                     |                    | △9         |

## (2)貸借対照表 (Balance sheet)

(単位:百万円/¥Millions、%)

| 上期末 End of First Half                       | 2016/8       |              |            | 2017/8       |              |            | 2018/8       |              |            |
|---|--------------|--------------|------------|--------------|--------------|------------|--------------|--------------|------------|
|   | 金額<br>Amount | 構成比<br>Share | 前期比<br>YOY | 金額<br>Amount | 構成比<br>Share | 前期比<br>YOY | 金額<br>Amount | 構成比<br>Share | 前期比<br>YOY |
| 現金及び預金<br>Cash and Deposits                 | 2,389        | 20.3         | 145.9      | 939          | 8.0          | 39.3       | 198          | 1.7          | 21.1       |
| 商品<br>Merchandise                           | 3,173        | 27.0         | 119.5      | 3,772        | 32.2         | 118.9      | 4,098        | 35.0         | 108.7      |
| 有形固定資産<br>Tangible Fixed Assets             | 729          | 6.2          | 72.7       | 972          | 8.3          | 133.3      | 1,057        | 9.0          | 108.7      |
| 資産合計<br>Total Assets                        | 11,769       | 100.0        | 103.6      | 11,722       | 100.0        | 99.6       | 11,709       | 100.0        | 99.9       |
| 流動負債<br>Current Liabilities                 | 3,715        | 31.6         | 105.2      | 3,487        | 29.8         | 93.9       | 3,597        | 30.7         | 103.1      |
| 固定負債<br>Noncurrent Liabilities              | 836          | 7.1          | 100.5      | 1,121        | 9.6          | 134.1      | 1,146        | 9.8          | 102.2      |
| 資本金<br>Capital Stock                        | 2,000        | 17.0         | 100.0      | 2,000        | 17.1         | 100.0      | 2,000        | 17.1         | 100.0      |
| 剰余金その他<br>Retained Earnings and Others      | 5,217        | 44.3         | 104.4      | 5,113        | 43.6         | 98.0       | 4,965        | 42.4         | 97.1       |
| 純資産<br>Net Assets                           | 7,217        | 61.3         | 103.2      | 7,113        | 60.7         | 98.6       | 6,965        | 59.5         | 97.9       |
| 負債純資産合計<br>Total Liabilities and Net Assets | 11,769       | 100.0        | 103.6      | 11,722       | 100.0        | 99.6       | 11,709       | 100.0        | 99.9       |

| 年度期末 End of Financial Year                  | 2017/2       |              |            | 2018/2       |              |            | 2019/2       |              |            |
|---|--------------|--------------|------------|--------------|--------------|------------|--------------|--------------|------------|
|   | 金額<br>Amount | 構成比<br>Share | 前期比<br>YOY | 金額<br>Amount | 構成比<br>Share | 前期比<br>YOY | 金額<br>Amount | 構成比<br>Share | 前期比<br>YOY |
| 現金及び預金<br>Cash and Deposits                 | 1,829        | 13.9         | 81.0       | 1,226        | 9.4          | 67.1       | 769          | 6.4          | 62.8       |
| 商品<br>Merchandise                           | 4,045        | 30.8         | 125.7      | 4,265        | 32.8         | 105.4      | 3,546        | 29.7         | 83.1       |
| 有形固定資産<br>Tangible Fixed Assets             | 938          | 7.1          | 115.4      | 1,066        | 8.2          | 113.7      | 1,023        | 8.6          | 96.0       |
| 資産合計<br>Total Assets                        | 13,139       | 100.0        | 107.2      | 12,993       | 100.0        | 98.9       | 11,961       | 100.0        | 92.1       |
| 流動負債<br>Current Liabilities                 | 4,565        | 34.7         | 112.6      | 4,373        | 33.7         | 95.8       | 4,852        | 40.6         | 110.9      |
| 固定負債<br>Long-Term Liabilities               | 1,107        | 8.4          | 133.3      | 1,157        | 8.9          | 104.5      | 1,667        | 13.9         | 144.1      |
| 資本金<br>Capital Stock                        | 2,000        | 15.2         | 100.0      | 2,000        | 15.4         | 100.0      | 2,000        | 16.7         | 100.0      |
| 剰余金その他<br>Retained Earnings and Others      | 5,467        | 41.6         | 101.7      | 5,462        | 42.0         | 99.9       | 3,441        | 28.8         | 63.0       |
| 純資産<br>Net Assets                           | 7,467        | 56.8         | 101.2      | 7,462        | 57.4         | 99.9       | 5,441        | 45.5         | 72.9       |
| 負債純資産合計<br>Total Liabilities and Net Assets | 13,139       | 100.0        | 107.2      | 12,993       | 100.0        | 98.9       | 11,961       | 100.0        | 92.1       |

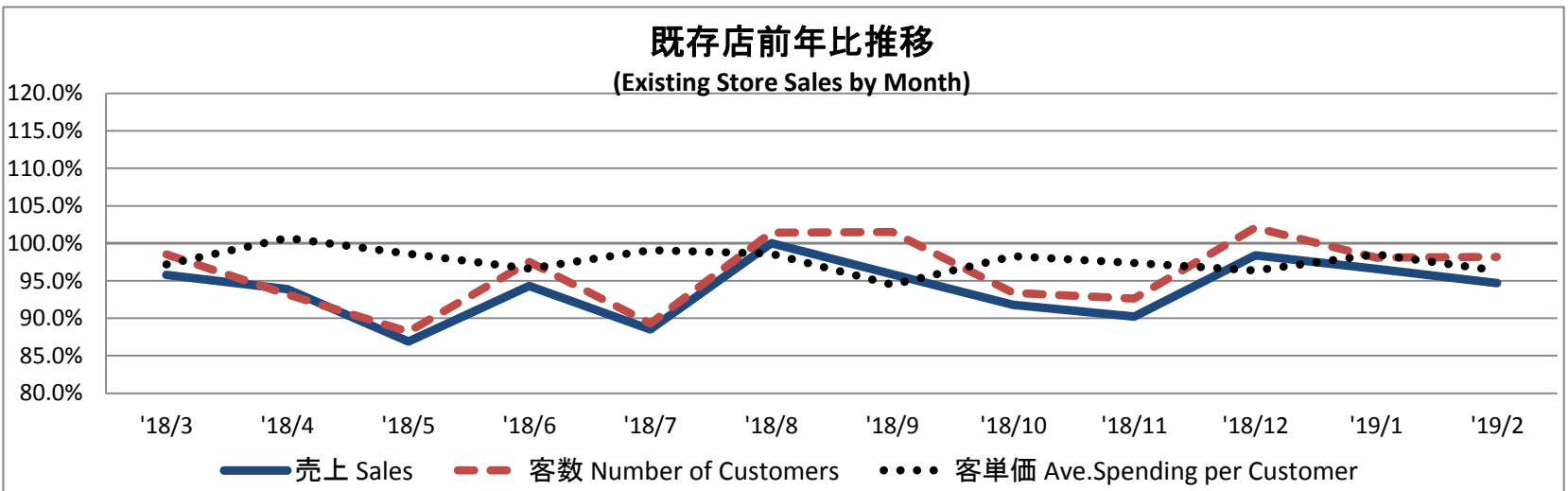
## ・売上高の状況 (Sales)

### (1) 既存店売上高 (Existing Store Sales)

【2019/2】

(単位: %)

|                                  | 3月<br>March     | 4月<br>April    | 5月<br>May       | 1st.Q | 6月<br>June      | 7月<br>July    | 8月<br>August   | 2nd.Q | 上期<br>First.H  |                      |
|----------------------------------|-----------------|----------------|-----------------|-------|-----------------|---------------|----------------|-------|----------------|----------------------|
| 売上高<br>Sales                     | 95.8            | 93.9           | 86.9            | 92.6  | 94.3            | 88.5          | 100.0          | 93.8  | 93.2           |                      |
| 客数<br>Number of Customers        | 98.5            | 93.2           | 88.2            | 93.4  | 97.5            | 89.3          | 101.4          | 96.1  | 95.0           |                      |
| 客単価<br>Ave.Spending per Customer | 97.2            | 100.7          | 98.6            | 99.2  | 96.6            | 99.1          | 98.6           | 97.7  | 98.0           |                      |
|                                  | 9月<br>September | 10月<br>October | 11月<br>November | 3rd.Q | 12月<br>December | 1月<br>January | 2月<br>February | 4th.Q | 下期<br>Second.H | 年間<br>Financial Year |
| 売上高<br>Sales                     | 95.9            | 91.8           | 90.2            | 92.2  | 98.4            | 96.6          | 94.7           | 96.3  | 94.1           | 93.6                 |
| 客数<br>Number of Customers        | 101.5           | 93.4           | 92.6            | 95.2  | 102.1           | 98.1          | 98.2           | 98.7  | 96.9           | 95.7                 |
| 客単価<br>Ave.Spending per Customer | 94.5            | 98.3           | 97.4            | 96.8  | 96.4            | 98.5          | 96.4           | 97.5  | 97.1           | 97.7                 |



### (2) 商品別売上高 (Sales Breakdown by Merchandise Category)

(単位: 百万円/¥Millions、%)

|                             | 2017/2       |              |            | 2018/2       |              |            | 2019/2       |              |            |
|-----------------------------|--------------|--------------|------------|--------------|--------------|------------|--------------|--------------|------------|
|                             | 金額<br>Amount | 構成比<br>Share | 前期比<br>YOY | 金額<br>Amount | 構成比<br>Share | 前期比<br>YOY | 金額<br>Amount | 構成比<br>Share | 前期比<br>YOY |
| ビジネス商品<br>Business Clothes  | 11,716       | 48.7         | 115.8      | 12,709       | 48.7         | 108.5      | 12,345       | 49.4         | 97.1       |
| カジュアル商品<br>Casual Clothes   | 7,119        | 29.7         | 79.1       | 7,771        | 29.7         | 109.2      | 7,292        | 29.2         | 93.8       |
| アクセサリ<br>Accessories        | 2,083        | 8.7          | 91.6       | 2,387        | 9.1          | 114.6      | 2,111        | 8.4          | 88.5       |
| メンズ計<br>Men's Total         | 20,918       | 87.1         | 97.8       | 22,868       | 87.5         | 109.3      | 21,750       | 87.0         | 95.1       |
| ビジネス商品計<br>Business Clothes | 769          | 3.2          | 67.6       | 781          | 3.0          | 101.6      | 707          | 2.8          | 90.5       |
| カジュアル商品<br>Casual Clothes   | 1,542        | 6.4          | 152.6      | 1,649        | 6.3          | 106.9      | 1,630        | 6.5          | 98.9       |
| アクセサリ<br>Accessories        | 134          | 0.6          | 103.5      | 131          | 0.5          | 97.9       | 114          | 0.5          | 87.2       |
| レディース計<br>Lady's Total      | 2,446        | 10.2         | 107.3      | 2,562        | 9.8          | 104.8      | 2,453        | 9.8          | 95.7       |
| その他<br>Others               | 638          | 2.7          | 97.1       | 703          | 2.7          | 110.1      | 794          | 3.2          | 112.9      |
| 合計<br>Total                 | 24,004       | 100.0        | 98.7       | 26,134       | 100.0        | 108.9      | 24,997       | 100.0        | 95.7       |

### 3. 販売費及び一般管理費の状況 (Selling, General and Administrative Expenses)

(単位:百万円/¥Millions、%)

|                            | 2017/2<br>February 2017 |                    |            | 2018/2<br>February 2018 |                    |            | 2019/2<br>February 2019 |                    |            |
|----------------------------|-------------------------|--------------------|------------|-------------------------|--------------------|------------|-------------------------|--------------------|------------|
|                            | 金額<br>Amount            | 売上比<br>Sales Ratio | 前期比<br>YOY | 金額<br>Amount            | 売上比<br>Sales Ratio | 前期比<br>YOY | 金額<br>Amount            | 売上比<br>Sales Ratio | 前期比<br>YOY |
| 売上高<br>Net Sales           | 24,004                  | 100.0              | 98.7       | 26,134                  | 100.0              | 108.9      | 24,997                  | 100.0              | 95.7       |
| 広告宣伝費<br>Advertising Costs | 772                     | 3.2                | 102.7      | 844                     | 3.2                | 109.3      | 966                     | 3.9                | 114.5      |
| 人件費<br>Personnel Costs     | 5,240                   | 21.8               | 100.1      | 5,776                   | 22.1               | 110.2      | 5,759                   | 23.0               | 99.7       |
| 貸借料<br>Rent                | 3,932                   | 16.4               | 98.9       | 4,279                   | 16.4               | 108.8      | 4,273                   | 17.1               | 99.9       |
| 減価償却費<br>Depreciation      | 450                     | 1.9                | 76.0       | 499                     | 1.9                | 110.9      | 447                     | 1.8                | 89.6       |
| その他<br>Others              | 3,610                   | 15.0               | 106.3      | 3,977                   | 15.2               | 110.1      | 4,015                   | 16.1               | 101.0      |
| 合計<br>Total                | 14,006                  | 58.3               | 100.4      | 15,375                  | 58.8               | 109.8      | 15,461                  | 61.9               | 100.6      |

### 4. 営業外収支の状況 (Non-operating Profit and Loss)

(単位:百万円/¥Millions、%)

|  | 2017/2<br>February 2017 |                    |            | 2018/2<br>February 2018 |                    |            | 2019/2<br>February 2019 |                    |            |
|--|-------------------------|--------------------|------------|-------------------------|--------------------|------------|-------------------------|--------------------|------------|
|  | 金額<br>Amount            | 売上比<br>Sales Ratio | 前期比<br>YOY | 金額<br>Amount            | 売上比<br>Sales Ratio | 前期比<br>YOY | 金額<br>Amount            | 売上比<br>Sales Ratio | 前期比<br>YOY |
| 受取利息・配当金<br>Interest and Dividend Income | 8                       | 0.0                | 117.9      | 6                       | 0.0                | 82.3       | 6                       | 0.0                | 103.2      |
| 不動産賃貸収入<br>Sublease Income               | 309                     | 1.3                | 98.4       | 304                     | 1.2                | 98.4       | 310                     | 1.2                | 102.0      |
| その他<br>Others                            | 133                     | 0.6                | 99.9       | 150                     | 0.6                | 112.9      | 148                     | 0.6                | 98.9       |
| 営業外収益<br>Total Non-operating Profit      | 451                     | 1.9                | 99.1       | 461                     | 1.8                | 102.4      | 466                     | 1.9                | 101.0      |
| 不動産賃貸費用<br>Sublease Expenses             | 204                     | 0.9                | 98.7       | 203                     | 0.8                | 99.4       | 202                     | 0.8                | 99.7       |
| その他<br>Others                            | 14                      | 0.1                | 104.1      | 19                      | 0.1                | 128.0      | 25                      | 0.1                | 131.8      |
| 営業外費用<br>Total Non-Operating Expenses    | 219                     | 0.9                | 99.0       | 222                     | 0.9                | 101.4      | 228                     | 0.9                | 102.4      |
| 営業外収支<br>Net Non-Operating Income        | 231                     | 1.0                | 99.2       | 239                     | 0.9                | 103.4      | 238                     | 1.0                | 99.7       |
| 不動産賃貸収支<br>Net Sublease Income           | 104                     | 0.4                | 97.7       | 101                     | 0.4                | 96.4       | 107                     | 0.4                | 106.8      |

## 5. 特別損益の状況 (Extraordinary Income and Loss)

(単位: 百万円/¥Millions、%)

|  | 2017/2<br>February 2017 |                    |            | 2018/2<br>February 2018 |                    |            | 2019/2<br>February 2019 |                    |            |
|--|-------------------------|--------------------|------------|-------------------------|--------------------|------------|-------------------------|--------------------|------------|
|  | 金額<br>Amount            | 売上比<br>Sales Ratio | 前期比<br>YOY | 金額<br>Amount            | 売上比<br>Sales Ratio | 前期比<br>YOY | 金額<br>Amount            | 売上比<br>Sales Ratio | 前期比<br>YOY |
| 特別利益<br>Total Extraordinary Income         | 1                       | 0.0                | -          | -                       | -                  | -          | -                       | -                  | -          |
| 固定資産減損損失<br>Impairment Loss of Fixed Asset | 106                     | 0.4                | 35.3       | 89                      | 0.3                | 83.5       | 699                     | 2.8                | 783.1      |
| 災害損失<br>Casualty Loss                      | 19                      | 0.1                | -          | -                       | -                  | -          | -                       | -                  | -          |
| 特別損失<br>Total Extraordinary Loss           | 125                     | 0.5                | 41.5       | 89                      | 0.3                | 70.9       | 699                     | 2.8                | 783.1      |

## 6. 設備投資の状況 (Capital Expenditures)

(単位: 百万円/¥Millions)

|                                     | 2016/8<br>上期<br>First Half | 2017/2<br>年間<br>Financial Year | 2017/8<br>上期<br>First Half | 2018/2<br>年間(Forecast)<br>Financial Year | 2018/8<br>上期<br>First Half | 2019/2<br>年間(Forecast)<br>Financial Year | 2020/2(予)<br>年間(Forecast)<br>Financial Year |
|-------------------------------------|----------------------------|--------------------------------|----------------------------|--|----------------------------|--|---|
| 新設店<br>For New Stors                | 103                        | *1 797                         | 250                        | 519                                      | 56                         | 122                                      | 130   |
| 改装店<br>For Renovation               | 12                         | 66                             | 36                         | 94                                       | 134                        | 146                                      | 80  |
| その他<br>Others                       | 27<br>(IT 3)               | 122<br>(IT 16)                 | 99<br>(IT 44)              | *2 198<br>(IT 140)                       | 52<br>(IT 27)              | 102<br>(IT 61)                           | 330<br>(IT 300)                             |
| 設備投資計<br>Total Capital Expenditures | 141                        | 986                            | 387                        | 812                                      | 243                        | 372                                      | 540   |
| 減価償却費<br>Depreciation               | 221                        | 452                            | 246                        | 501                                      | 227                        | 449                                      | 430   |

\*1 グランバック事業承継による設備投資 501百万円を含む

\*2 ECサイトならびに顧客管理システムの刷新(共に2018年3月稼働)等

(単位: 店/Stores)

|                                      | 2016/8<br>上期<br>First Half | 2017/2<br>年間<br>Financial Year | 2017/8<br>上期<br>First Half | 2018/2<br>年間<br>Financial Year | 2018/8<br>上期<br>First Half | 2019/2<br>年間(Forecast)<br>Financial Year | 2020/2(予)<br>年間(Forecast)<br>Financial Year |
|--------------------------------------|----------------------------|--------------------------------|----------------------------|--------------------------------|----------------------------|--|---|
| 出店数<br>Number of Stores Opened       | 6                          | 16                             | 12                         | 20                             | 4                          | 7  | 5   |
| 退店数<br>Number of Stores Closed       | △ 5                        | △ 7                            | △ 6                        | △ 8                            | △ 5                        | △ 16                                     | △ 40  |
| 承継<br>Number of Stores Succession    |                            | 14                             |                            |                                |                            |  |   |
| 店舗増減数<br>Change in Number of Stores  | 1                          | 23                             | 6                          | 12                             | △ 1                        | △ 9                                      | △ 35  |
| 全面改装店数<br>Number of Renovated Stores | 3                          | 6                              | 4                          | 8                              | 1                          | 2  | 2   |

## 7. 期末店舗数の状況 (Number of Stores)

### (1) 業態別店舗数 (Number of Stores by Store Brand)

(単位:店/Stores)

|                  | 2016/8               |              | 2017/2               |              | 2017/8               |              | 2018/2               |              | 2018/8               |              | 2019/2               |              |
|------------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|
|                  | 上期 First Half        |              | 年間 Financial Year    |              | 上期 First Half        |              | 年間 Financial Year    |              | 上期 First Half        |              | 年間 Financial Year    |              |
|                  | 店舗数<br>No. of Stores | 構成比<br>share | 店舗数<br>No. of Stores | 構成比<br>share | 店舗数<br>No. of Stores | 構成比<br>share | 店舗数<br>No. of Stores | 構成比<br>share | 店舗数<br>No. of Stores | 構成比<br>share | 店舗数<br>No. of Stores | 構成比<br>share |
| TAKA-Q           | 146                  | 52.7         | 150                  | 50.1         | 161                  | 52.7         | 165                  | 53.0         | 171                  | 55.1         | 171                  | 56.5         |
| MALE&Co.         | 36                   | 13.0         | 35                   | 11.7         | 32                   | 10.5         | 30                   | 9.7          | 29                   | 9.4          | 29                   | 9.6          |
| m.f.editorial    | 31                   | 11.2         | 32                   | 10.7         | 33                   | 10.8         | 33                   | 10.6         | 31                   | 10.0         | 31                   | 10.3         |
| Wilkes Bashford  | 5                    | 1.8          | 5                    | 1.7          | 4                    | 1.3          | 4                    | 1.3          | 4                    | 1.3          | 5                    | 1.7          |
| SHIRTS CODE      | 12                   | 4.3          | 11                   | 3.7          | 11                   | 3.6          | 10                   | 3.2          | 9                    | 2.9          | 6                    | 2.0          |
| around the shoes | 2                    | 0.7          | 2                    | 0.7          | 2                    | 0.7          | 2                    | 0.6          | 2                    | 0.7          | 1                    | 0.3          |
| semanticdesign   | 45                   | 16.3         | 50                   | 16.7         | 49                   | 16.1         | 50                   | 16.1         | 46                   | 14.8         | 42                   | 13.9         |
| GRAND-BACK       | -                    | -            | 14                   | 4.7          | 13                   | 4.3          | 13                   | 4.2          | 14                   | 4.5          | 13                   | 4.3          |
| on the day       | -                    | -            | -                    | -            | -                    | -            | 3                    | 1.0          | 3                    | -            | 3                    | 1.0          |
| SUITIST          | -                    | -            | -                    | -            | -                    | -            | 1                    | 0.3          | 1                    | -            | 1                    | 0.3          |
| 合計<br>Total      | 277                  | 100.0        | 299                  | 100.0        | 305                  | 100.0        | 311                  | 100.0        | 310                  | 98.7         | 302                  | 100.0        |

### (2) 出店形態別店舗数 (Number of Stores by Location)

|                                      | 2016/8               |              | 2017/2               |              | 2017/8               |              | 2018/2               |              | 2018/8               |              | 2019/2               |              |
|--------------------------------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|
|                                      | 上期 First Half        |              | 年間 Financial Year    |              | 上期 First Half        |              | 年間 Financial Year    |              | 上期 First Half        |              | 年間 Financial Year    |              |
|                                      | 店舗数<br>No. of Stores | 構成比<br>share | 店舗数<br>No. of Stores | 構成比<br>share | 店舗数<br>No. of Stores | 構成比<br>share | 店舗数<br>No. of Stores | 構成比<br>share | 店舗数<br>No. of Stores | 構成比<br>share | 店舗数<br>No. of Stores | 構成比<br>share |
| イオングループSC<br>AEON GROUP SC           | 165                  | 59.6         | 172                  | 57.5         | 174                  | 57.0         | 176                  | 56.6         | 177                  | 57.0         | 176                  | 58.3         |
| ショッピングセンター等<br>Shopping Center, etc. | 257                  | 92.8         | 269                  | 90.0         | 276                  | 90.5         | 281                  | 90.3         | 280                  | 90.5         | 274                  | 90.6         |
| 駅ビル<br>Station Building              | 12                   | 4.3          | 11                   | 3.6          | 11                   | 3.6          | 12                   | 3.9          | 12                   | 3.6          | 11                   | 3.6          |
| 路面店<br>Downtown Store                | 8                    | 2.9          | 19                   | 6.4          | 18                   | 5.9          | 18                   | 5.8          | 18                   | 5.9          | 17                   | 5.6          |
| 合計<br>Total                          | 277                  | 100.0        | 299                  | 100.0        | 305                  | 100.0        | 311                  | 100.0        | 310                  | 100.0        | 302                  | 99.8         |

## 8. 業態別出退店の状況 (Number of Stores opened/closed by Store Brand)

(単位:店/Stores)

|                  | 2017/8        |              |              | 2018/2            |              |              | 2018/8        |              |              | 2019/2            |              |              |
|------------------|---------------|--------------|--------------|-------------------|--------------|--------------|---------------|--------------|--------------|-------------------|--------------|--------------|
|                  | 上期 First Half |              |              | 年間 Financial Year |              |              | 上期 First Half |              |              | 年間 Financial Year |              |              |
|                  | 出店<br>Opened  | 退店<br>Closed | 変更<br>Change | 出店<br>Opened      | 退店<br>Closed | 変更<br>Change | 出店<br>Opened  | 退店<br>Closed | 変更<br>Change | 出店<br>Opened      | 退店<br>Closed | 変更<br>Change |
| TAKA-Q           | 7             | △ 1          | 5            | 10                | △ 1          | 6            | 3             | △ 2          | 5            | 5                 | △ 4          | 5            |
| MALE&Co.         |               |              | △ 3          |                   | △ 1          | △ 4          |               |              | △ 1          |                   |              | △ 1          |
| m.f.editorial    | 2             | △ 1          |              | 2                 | △ 1          |              |               | △ 1          | △ 1          |                   | △ 1          | △ 1          |
| Wilkes Bashford  |               |              | △ 1          |                   |              | △ 1          |               |              |              | 1                 |              |              |
| SHIRTS CODE      |               |              |              |                   | △ 1          |              |               | △ 1          |              |                   | △ 4          |              |
| around the shoes |               |              |              |                   |              |              |               |              |              |                   | △ 1          |              |
| semanticdesign   | 3             | △ 3          | △ 1          | 4                 | △ 3          | △ 1          |               | △ 1          | △ 3          |                   | △ 5          | △ 3          |
| GRAND-BACK       |               | △ 1          |              |                   | △ 1          |              | 1             |              |              | 1                 | △ 1          |              |
| on the day       |               |              |              | 3                 |              |              |               |              |              |                   |              |              |
| SUITIST          |               |              |              | 1                 |              |              |               |              |              |                   |              |              |
| 合計<br>Total      | 12            | △ 6          |              | 20                | △ 8          |              | 4             | △ 5          |              | 7                 | △ 16         |              |



## 9. 主要経営指標 (Major Financial Data)

|   | 単位<br>unit               | 2017/2<br>年間<br>Financial Year | 2017/8<br>上期<br>First Half | 2018/2<br>年間<br>Financial Year | 2018/8<br>上期<br>First Half | 2019/2<br>年間<br>Financial Year |
|---|--------------------------|--------------------------------|----------------------------|--------------------------------|----------------------------|--------------------------------|
| 総資産経常利益率<br>Ordinary income to Total Assets         | %                        | 4.8                            | △1.9                       | 2.3                            | △4.6                       | △11.1                          |
| 総資産当期純利益率(ROA)<br>Net income to Total Assets        | %                        | 0.9                            | △2.2                       | 0.4                            | △4.0                       | △16.1                          |
| 自己資本当期純利益率(ROE)<br>Return on Equity                 | %                        | 1.5                            | △3.8                       | 0.7                            | △6.9                       | △31.2                          |
| 総資産回転率<br>Turnover to Total Assts                   | 回<br>times               | 1.9                            | 1.0                        | 2.0                            | 1.0                        | 2.0                            |
| たな卸し資産回転率<br>Turnover to Inventory                  | 回<br>times               | 6.7                            | 3.2                        | 6.3                            | 2.8                        | 6.4                            |
| 売上高総利益率<br>Gross Income Ratio                       | %                        | 59.9                           | 59.1                       | 59.1                           | 58.8                       | 55.4                           |
| 売上高経常利益率<br>Ordinary Income Ratio                   | %                        | 2.6                            | △1.9                       | 1.2                            | △4.8                       | △5.5                           |
| 期末発行済株式数(自己株除く)<br>Number of shares of common stock | 株<br>Number of Shares    | 24,366,503                     | 24,366,503                 | 24,366,397                     | 24,366,050                 | 24,365,821                     |
| 1株当り純資産額<br>Net Assets Per Share                    | 円<br>¥                   | 306.46                         | 291.93                     | 306.24                         | 285.88                     | 223.34                         |
| 1株当り純利益または純損失<br>EPS                                | 円<br>¥                   | 4.68                           | △11.26                     | 2.12                           | △20.41                     | △82.64                         |
| 自己資本比率<br>Capital Adequacy Ratio                    | %                        | 56.8                           | 60.7                       | 57.4                           | 59.5                       | 45.5                           |
| 有利子負債残高<br>Interest-Bearing Debt                    | 百万円<br>¥Millions         | -                              | -                          | -                              | -                          | -                              |
| 設備投資<br>Capital Expenditure                         | 百万円<br>¥Millions         | 986                            | 387                        | 812                            | 243                        | 372                            |
| 減価償却費<br>Depreciation Expenses                      | 百万円<br>¥Millions         | 452                            | 246                        | 501                            | 227                        | 449                            |
| 1㎡当たり売上高<br>Sales per m <sup>2</sup>                | 千円<br>¥Thousands         | 429                            | 194                        | 401                            | 177                        | 379                            |
| 1人当たり売上高<br>Sales per Employee                      | 千円<br>¥Thousands         | 17,650                         | 8,209                      | 17,615                         | 7,808                      | 16,919                         |
| 期末店舗数<br>Number of Stores                           | 店<br>Number of Stores    | 299                            | 305                        | 311                            | 310                        | 302                            |
| 期末売場面積<br>Total Sales Floor Space                   | m <sup>2</sup>           | 62,990                         | 64,056                     | 66,195                         | 66,531                     | 65,954                         |
| 期末従業員数<br>Number of Employees                       | 人<br>Number of Employees | 1,394                          | 1,504                      | 1,488                          | 1,491                      | 1,449                          |
| 社員<br>Full-Time Employees                           | 人<br>Number of Employees | 677                            | 711                        | 700                            | 760                        | 736                            |
| パートタイマー(平均)<br>Part-Time Employees                  | 人<br>Number of Employees | 717                            | 793                        | 788                            | 731                        | 713                            |

## 10. 次期業績見通し (Financial Forecast)

(金額:百万円/¥Millions 単位:%)

|                            | 2019/2実績<br>年間 Financial Year |              |            | 2020/2 見通し (Forecast)<br>年間 Financial Year |              |            |
|----------------------------|-------------------------------|--------------|------------|--|--------------|------------|
|                            | 金額<br>Amount                  | 売上比<br>Share | 前期比<br>YOY | 金額<br>Amount                               | 売上比<br>Share | 前期比<br>YOY |
| 売上高<br>Net Sales           | 24,997                        | 100.0        | 95.7       | 24,000                                     | 100.0        | 96.0       |
| 売上総利益<br>Gross Income      | 13,838                        | 55.4         | 89.6       | 15,100                                     | 62.9         | 109.1      |
| 販売費及び一般管理費<br>SGA expenses | 15,461                        | 61.9         | 100.6      | 15,000                                     | 62.5         | 97.0       |
| 営業利益<br>Operating Income   | △1,623                        | △6.5         | -          | 100  | 0.4          | -          |
| 経常利益<br>Ordinary Income    | △1,385                        | △5.5         | -          | 300  | 1.3          | -          |
| 当期利益<br>Net Income         | △2,013                        | △8.1         | -          | 100  | 0.4          | -          |

|                             |     |  |      |     |  |       |
|-----------------------------|-----|--|------|-----|--|-------|
| 設備投資<br>Capital Expenditure | 372 |  | 45.9 | 540 |  | 145.2 |
| 減価償却費<br>Depreciation       | 449 |  | 89.6 | 430 |  | 95.8  |

|                                |      |  |      |  |
|--------------------------------|------|--|------|--|
| 期末店舗数 (店)<br>Number of Stores  | 302  |  | 267  |  |
| 出店数<br>Number of Stores Opened | 7    |  | 5    |  |
| 退店数<br>Number of Stores Closed | △ 16 |  | △ 40 |  |

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