

# 2019年2月期 決算補足資料

## FACT BOOK 2019 For the Year Ended February 28, 2019



株式会社ジーフット

Tel:03-5566-8215  
Fax:03-5566-8211

(注)Remarks:

- 1: 記載数値は、すべて単位未満切り捨て表示しております。  
All fractions of numbers posted are rounded off to the nearest figure.
- 2: 前期比および前年同期比のパーセント表示は、増減率を表しております。  
YOY (%) represents the growth ratio compared with the results in the same period of the previous year.
- 3: 連結記載数値は、決算期ごとの為替レートで換算しておりますので、為替レート変動による影響がございます。  
The consolidated figure may be affected by fluctuation of exchange rates since the figure is converted to Japanese Yen in every financial closing.
- 4: 当社は、2019年2月期より連結財務諸表を作成しております。  
GFOOT started preparing consolidated financial statements in the fiscal year ended February 2019.

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## 連結決算報告 Consolidated Financial Summary

### 決算概要 Overview

### 業績ハイライト Financial Highlights

(単位:百万円/Millions of Yen)

|                       | 2016/2(単体) | 2017/2(単体) | 2018/2(単体) |
|-----------------------|------------|------------|------------|
| 売上高 Net sales         | ¥103,933   | ¥102,224   | ¥97,282    |
| 営業利益 Operating income | 5,515      | 5,005      | 2,238      |
| 経常利益 Ordinary income  | 5,473      | 5,027      | 2,279      |
| 当期純利益<br>Net income   | 2,814      | 2,680      | 751        |

(単位:百万円/Millions of Yen)

|   | 2019/2(連結)<br>(Consolidated) |
|---|------------------------------|
| 売上高 Net sales   | ¥95,013                      |
| 営業利益 Operating income   | 351                          |
| 経常利益 Ordinary income  | 388                          |
| 親会社株主に帰属する当期純損失<br>Profit (loss) attributable to owners of parent | (1,478)                      |

### 主な経営指標 Key Indicators

(単位:円/Yen)

|  | 2016/2(単体) | 2017/2(単体) | 2018/2(単体) |
|--|------------|------------|------------|
| 自己資本比率<br>Equity ratio                   | 41.3%      | 44.1%      | 42.8%      |
| 1株当たり当期純利益金額<br>Basic earnings per share | ¥67.17     | ¥63.03     | ¥17.67     |
| 1株当たり純資産額<br>Net assets per share        | ¥565.76    | ¥607.29    | ¥608.72    |

(単位:円/Yen)

|   | 2019/2(連結)<br>(Consolidated) |
|---|------------------------------|
| 自己資本比率<br>Equity ratio                          | 39.3%                        |
| 1株当たり当期純損失金額<br>Basic earnings (loss) per share | ¥(34.77)                     |
| 1株当たり純資産額<br>Net assets per share               | ¥542.00                      |

※当社は、2015年8月1日付で普通株式1株につき2株の株式分割を行いましたが、2016年2月期期首に  
当該株式分割が行われたと仮定し、1株当たり情報を算定しております。

On August 1, 2015, the Company executed a 2-for-1 split of common shares. Accordingly, basic  
earning per share has been calculated on the assumption that the share split took place at the  
beginning of fiscal 2015.

### 連結対象会社 Consolidated Subsidiaries and Affiliates

| 国内連結子会社<br>Consolidated Subsidiaries (Domestic) | 持分比率<br>Percentage of<br>Ownership |
|---|------------------------------------|
| 株式会社プレステージューズ<br>PRESTIGE SHOES CO.,LTD.        | 100.0%                             |

| 海外連結子会社<br>Consolidated Subsidiaries (Overseas)  | 持分比率<br>Percentage of<br>Ownership |
|--|------------------------------------|
| 新脚步(北京)商貿有限公司<br>NUSTEP (BEIJING) TRADE CO.,LTD. | 100.0%                             |

## 連結決算報告 Consolidated Financial Summary

### 貸借対照表 Balance Sheets

(単位:百万円/Millions of Yen)

|   | 2016/2(単体) | 2017/2(単体) | 2018/2(単体) |
|---|------------|------------|------------|
| 現金及び預金 Cash and deposits                      | ¥2,117     | ¥1,525     | ¥1,332     |
| 売掛金 Accounts receivable                       | 247        | 186        | 169        |
| 売上預け金 Accounts receivable-trade               | 2,497      | 2,203      | 2,119      |
| 商品 Merchandise                                | 36,661     | 37,274     | 38,942     |
| その他 Other                                     | 1,852      | 2,295      | 2,320      |
| 流動資産合計 Total current assets                   | 43,378     | 43,486     | 44,885     |
| 建物(純額) Buildings, net                         | 3,611      | 3,708      | 3,775      |
| 土地 Land                                       | 898        | 898        | 839        |
| その他(純額) Other, net                            | 461        | 363        | 293        |
| 有形固定資産 Net property, plant and equipment      | 4,971      | 4,971      | 4,908      |
| 無形固定資産 Intangible assets                      | 385        | 380        | 307        |
| 敷金及び保証金 Lease and guarantee deposits          | 6,286      | 6,226      | 6,259      |
| その他 Other                                     | 3,228      | 3,445      | 4,102      |
| 貸倒引当金 Allowance for doubtful accounts         | (3)        | —          | —          |
| 投資その他の資産合計 Total investments and other assets | 9,511      | 9,671      | 10,361     |
| 固定資産合計 Total non current assets               | 14,868     | 15,023     | 15,577     |
| 資産の部合計 Total assets                           | 58,246     | 58,509     | 60,463     |

(単位:百万円/Millions of Yen)

|   | 2019/2(連結)<br>(Consolidated) |
|---|------------------------------|
| 現金及び預金 Cash and deposits                      | ¥1,812                       |
| 売掛金 Accounts receivable                       | 256                          |
| 売上預け金 Accounts receivable-trade               | 2,231                        |
| 商品 Merchandise                                | 38,103                       |
| その他 Other                                     | 2,841                        |
| 流動資産合計 Total current assets                   | 45,245                       |
| 建物及び構築物(純額) Buildings and structures, net     | 2,180                        |
| その他(純額) Other, net                            | 1,137                        |
| —   | —                            |
| 有形固定資産 Net property, plant and equipment      | 3,318                        |
| 無形固定資産 Intangible assets                      | 387                          |
| 敷金及び保証金 Lease and guarantee deposits          | 6,398                        |
| その他 Other                                     | 3,258                        |
| —   | —                            |
| 投資その他の資産合計 Total investments and other assets | 9,656                        |
| 固定資産合計 Total non current assets               | 13,362                       |
| 資産の部合計 Total assets                           | 58,608                       |

## 連結決算報告 Consolidated Financial Summary

### 貸借対照表 Balance Sheets

(単位:百万円/Millions of Yen)

|  | 2016/2(単体) | 2017/2(単体) | 2018/2(単体) |
|--|------------|------------|------------|
| 支払手形及び買掛金 Notes and accounts payable                     | ¥22,534    | ¥15,727    | ¥6,365     |
| 電子記録債務 Electronically recorded obligations - operating   | —          | 2,702      | 13,035     |
|  | —          | —          | —          |
| 短期借入金 Short-term loans payable                           | 4,800      | 6,000      | 7,700      |
| 1年内返済予定の長期借入金 Current portion of long-term loans payable | 835        | 1,281      | 1,343      |
| 未払法人税金等 Income taxes payable                             | 1,044      | 988        | 308        |
| ポイント引当金 Provision for point card certificates            | 163        | 127        | 90         |
| 賞与引当金 Provision for bonuses                              | 233        | 221        | 228        |
| 役員業績報酬引当金 Provision for directors bonuses                | 4          | —          | 12         |
| その他 Other  | 3,020      | 2,954      | 2,417      |
| 流動負債合計 Total current liabilities                         | 32,636     | 30,003     | 31,502     |
| 長期借入金 Long-term loans payable                            | 641        | 1,672      | 1,738      |
| 退職給付引当金 Liability for retirement benefits                | 31         | 31         | 27         |
| 資産除去債務 Asset retirement obligations                      | 826        | 866        | 1,205      |
| その他 Other  | 53         | 91         | 76         |
| 固定負債合計 Total non current liabilities                     | 1,553      | 2,662      | 3,047      |
| 負債の部合計 Total liabilities                                 | 34,189     | 32,665     | 34,549     |

(単位:百万円/Millions of Yen)

|  | 2019/2(連結)<br>(Consolidated) |
|--|------------------------------|
| 支払手形 Notes payable                                       | ¥1,280                       |
| 電子記録債務 Electronically recorded obligations - operating   | 11,597                       |
| 買掛金 Accounts payable                                     | 5,966                        |
| 短期借入金 Short-term loans payable                           | 8,900                        |
| 1年内返済予定の長期借入金 Current portion of long-term loans payable | 1,077                        |
| 未払法人税金等 Income taxes payable                             | 353                          |
| ポイント引当金 Provision for point card certificates            | 83                           |
| 賞与引当金 Provision for bonuses                              | 227                          |
| 役員業績報酬引当金 Provision for directors bonuses                | 8                            |
| その他 Other  | 2,751                        |
| 流動負債合計 Total current liabilities                         | 32,245                       |
| 長期借入金 Long-term loans payable                            | 1,561                        |
| 退職給付に係る負債 Net defined benefit liability                  | 439                          |
| 資産除去債務 Asset retirement obligations                      | 1,235                        |
| その他 Other  | 52                           |
| 固定負債合計 Total non current liabilities                     | 3,287                        |
| 負債の部合計 Total liabilities                                 | 35,533                       |

## 連結決算報告 Consolidated Financial Summary

### 貸借対照表 Balance Sheets

(単位:百万円/Millions of Yen)

|  | 2016/2(単体) | 2017/2(単体) | 2018/2(単体) |
|--|------------|------------|------------|
| 純資産の部合計 Total net assets                 | 24,056     | 25,843     | 25,913     |
| 負債純資産合計 Total liabilities and net assets | 58,246     | 58,509     | 60,463     |

(単位:百万円/Millions of Yen)

|   | 2019/2(連結)<br>(Consolidated) |
|---|------------------------------|
| 資本金 Capital stock   | ¥3,755                       |
| 資本剰余金 Capital surplus   | 3,586                        |
| 利益剰余金 Retained earnings   | 15,009                       |
| 自己株式 Treasury shares  | (4)                          |
| 株主資本合計 Total shareholders' equity                                     | 22,347                       |
| その他有価証券評価差額金<br>Valuation difference on available-for-sale securities | 920                          |
| 為替換算調整勘定 Foreign currency translation adjustment                      | 40                           |
| 退職給付に係る調整累計額 Remeasurements of defined benefit plans                  | (250)                        |
| その他の包括利益累計額合計 Total accumulated other comprehensive income            | 710                          |
| 新株予約権 OtherSubscription rights to shares                              | 16                           |
| 純資産の部合計 Total net assets  | 23,074                       |
| 負債純資産合計 Total liabilities and net assets                              | 58,608                       |

## 連結決算報告 Consolidated Financial Summary

### 損益計算書 Statements of Income

(単位:百万円/Millions of Yen)

|   | 2016/2(単体) | 2017/2(単体) | 2018/2(単体) |
|---|------------|------------|------------|
| 売上高 Net sales   | ¥103,933   | ¥102,224   | ¥97,282    |
| 売上原価 Cost of sales  | 54,662     | 53,404     | 51,316     |
| 売上総利益 Gross profit  | 49,270     | 48,820     | 45,965     |
| 販売費及び一般管理費 Selling, general and administrative expenses                               | 43,755     | 43,815     | 43,726     |
| 営業利益 Operating income   | 5,515      | 5,005      | 2,238      |
| 営業外収益 Non-operating income  | 57         | 59         | 81         |
| 受取利息 Interest income  | 0          | 0          | 1          |
| 受取配当金 Dividends income  | 44         | 46         | 47         |
| 受取保険金 Insurance income  | 11         | 5          | 10         |
| 受取補償金 Compensation income   | —          | —          | 19         |
| その他 Other   | 1          | 7          | 4          |
| 営業外費用 Non-operating expenses  | 99         | 37         | 40         |
| 支払利息 Interest expenses  | 44         | 36         | 39         |
| 支払手数料 Commission fee  | 46         | —          | —          |
| その他 Other   | 8          | 1          | 1          |
| 経常利益 Ordinary income  | 5,473      | 5,027      | 2,279      |
| 特別利益 Extraordinary income   | 3          | 0          | —          |
| 固定資産売却益 Gain on sales of non current assets   | 1          | —          | —          |
| 投資有価証券売却益 Gain on sales of investment securities                                      | 1          | 0          | —          |
|   | —          | —          | —          |
| 特別損失 Extraordinary loss   | 548        | 524        | 709        |
|   | —          | —          | —          |
| 固定資産除却損 Loss on retirement of non current assets                                      | 94         | 44         | 54         |
| 減損損失 Impairment loss  | 265        | 230        | 599        |
| 災害による損失 Loss on disaster  | —          | 165        | —          |
| 投資有価証券評価損 Loss on valuation of investment securities                                  | —          | 9          | 3          |
| 関係会社出資金評価損 Loss on valuation of investments in capital of subsidiaries and associates | 186        | 59         | —          |
| その他 Other   | 2          | 14         | 51         |
|   | —          | —          | —          |
| 法人税等 Income taxes   | 2,112      | 1,823      | 819        |
|   | —          | —          | —          |
|   | —          | —          | —          |
| 当期純利益 Net income  | 2,814      | 2,680      | 751        |
|   | —          | —          | —          |

(単位:百万円/Millions of Yen)

|  | 2019/2(連結)<br>(Consolidated) |
|--|------------------------------|
| 売上高 Net sales  | ¥95,013                      |
| 売上原価 Cost of sales   | 51,237                       |
| 売上総利益 Gross profit   | 43,775                       |
| 販売費及び一般管理費 Selling, general and administrative expenses        | 43,423                       |
| 営業利益 Operating income  | 351                          |
| 営業外収益 Non-operating income                                     | 88                           |
| 受取利息 Interest income   | 0                            |
| 受取配当金 Dividends income   | 47                           |
| 受取保険金 Insurance income   | 2                            |
| 受取補償金 Compensation income                                      | 29                           |
| その他 Other  | 8                            |
| 営業外費用 Non-operating expenses                                   | 51                           |
| 支払利息 Interest expenses   | 49                           |
|  | —                            |
| その他 Other  | 1                            |
| 経常利益 Ordinary income   | 388                          |
| 特別利益 Extraordinary income                                      | 51                           |
|  | —                            |
| 投資有価証券売却益 Gain on sales of investment securities               | 1                            |
| 受取保険金 Insurance income   | 50                           |
| 特別損失 Extraordinary loss  | 2,217                        |
| 固定資産売却損 Loss on sales of non current assets                    | 2                            |
| 固定資産除却損 Loss on retirement of non current assets               | 42                           |
| 減損損失 Impairment loss   | 2,088                        |
| 災害による損失 Loss on disaster                                       | 71                           |
| 投資有価証券評価損 Loss on valuation of investment securities           | 2                            |
|  | —                            |
| その他 Other  | 10                           |
| 税金等調整前当期純損失 Profit (loss) before income taxes                  | (1,777)                      |
| 法人税等 Income taxes  | (298)                        |
|  | —                            |
| 法人税、住民税及び事業税 Income taxes - current                            | 320                          |
| 法人税等調整額 Income taxes - deferred                                | (618)                        |
| 当期純損失 Net income (loss)  | (1,478)                      |
| 親会社株主に帰属する当期純損失 Profit (loss) attributable to owners of parent | (1,478)                      |

## 連結決算報告 Consolidated Financial Summary

### 商品売上高 Net sales of goods

(単位:百万円/Millions of Yen)

|                   | 2016/2(単体) | 2017/2(単体) | 2018/2(単体) |        |         |
|-------------------|------------|------------|------------|--------|---------|
| 婦人靴 Women's shoes | ¥28,991    | 27.9%      | ¥25,759    | 25.2%  | ¥23,631 |
| 紳士靴 Men's shoes   | 18,404     | 17.7%      | 17,289     | 16.9%  | 15,629  |
| スポーツ靴 Sport shoes | 30,470     | 29.3%      | 32,561     | 31.9%  | 32,036  |
| 子供靴 Junior shoes  | 18,027     | 17.4%      | 19,203     | 18.8%  | 18,920  |
| その他 Other         | 8,038      | 7.7%       | 7,410      | 7.2%   | 7,064   |
| 合計 Total          | 103,933    | 100.0%     | 102,224    | 100.0% | 97,282  |
|                   |            |            |            |        | 100.0%  |

(単位:百万円/Millions of Yen)

|                   | 2019/2(連結)<br>(Consolidated) |        |
|-------------------|------------------------------|--------|
| 婦人靴 Women's shoes | ¥22,336                      | 23.5%  |
| 紳士靴 Men's shoes   | 15,627                       | 16.4%  |
| スポーツ靴 Sport shoes | 31,350                       | 33.0%  |
| 子供靴 Junior shoes  | 18,426                       | 19.4%  |
| その他 Other         | 7,271                        | 7.7%   |
| 合計 Total          | 95,013                       | 100.0% |

### 販売費及び一般管理費 Selling, general and administrative expenses

(単位:百万円/Millions of Yen)

|  | 2016/2(単体) | 2017/2(単体) | 2018/2(単体) |  |
|--|------------|------------|------------|--|
| 広告宣伝費 Advertising expenses                                     | ¥1,628     | ¥1,384     | ¥1,324     |  |
| 販売手数料 Sales commission   | 405        | 404        | 366        |  |
| 販売促進費 Promotion expenses                                       | 1,989      | 1,967      | 1,985      |  |
| 役員報酬 Directors' compensations                                  | 141        | 182        | 153        |  |
| 給料及び手当 Salaries and allowances                                 | 14,295     | 14,359     | 14,317     |  |
| 福利厚生費 Welfare expenses   | 2,944      | 3,067      | 3,156      |  |
| 退職給付費用 Retirement benefit expenses                             | 205        | 225        | 225        |  |
| 役員業績報酬引当金繰入額 Provision for directors' bonuses                  | 4          | —          | 12         |  |
| 賞与引当金繰入額 Provision for bonuses                                 | 233        | 221        | 228        |  |
| 役員退職慰労引当金繰入額 Provision for directors' retirement benefits      | 1          | —          | —          |  |
| 執行役員退職慰労引当金繰入額 Provision for subdirectors' retirement benefits | 0          | —          | —          |  |
| 水道光熱費 Utilities expenses                                       | 633        | 559        | 548        |  |
| 消耗品費 Supplies expenses   | 586        | 536        | 543        |  |
| 賃借料 Rent expenses  | 17,852     | 18,065     | 17,751     |  |
| 減価償却費 Depreciation   | 1,230      | 1,228      | 1,318      |  |
| 支払手数料 Commission fee   | 115        | 70         | 96         |  |
| その他 Other  | 1,485      | 1,540      | 1,698      |  |
| 販売費及び一般管理費 Selling, general and administrative expenses        | 43,755     | 43,815     | 43,726     |  |

(単位:百万円/Millions of Yen)

|   | 2019/2(連結)<br>(Consolidated) |  |
|---|------------------------------|--|
| 広告宣伝費 Advertising expenses                              | ¥1,275                       |  |
| 販売手数料 Sales commission                                  | 466                          |  |
| 販売促進費 Promotion expenses                                | 2,044                        |  |
| 役員報酬 Directors' compensations                           | 120                          |  |
| 給料及び手当 Salaries and allowances                          | 14,486                       |  |
| 福利厚生費 Welfare expenses                                  | 3,168                        |  |
| 退職給付費用 Retirement benefit expenses                      | 215                          |  |
| 役員業績報酬引当金繰入額 Provision for directors' bonuses           | 8                            |  |
| 賞与引当金繰入額 Provision for bonuses                          | 227                          |  |
|   | —                            |  |
|   | —                            |  |
| 水道光熱費 Utilities expenses                                | 562                          |  |
| 消耗品費 Supplies expenses                                  | 533                          |  |
| 賃借料 Rent expenses                                       | 17,794                       |  |
| 減価償却費 Depreciation                                      | 783                          |  |
| 支払手数料 Commission fee                                    | 110                          |  |
| その他 Other   | 1,624                        |  |
| 販売費及び一般管理費 Selling, general and administrative expenses | 43,423                       |  |

## 主要指標 Key Operating Data

### 店舗数の推移 Number of shops

|                     | 2016/2(単体) | 2017/2(単体) | 2018/2(単体) | 2019/2(連結)<br>(Consolidated) |
|---------------------|------------|------------|------------|------------------------------|
| 店舗数 Number of shops | 869        | 880        | 890        | 934                          |

### エリア別店舗数の推移 Number of shops by area

|                     | 2016/2(単体) | 2017/2(単体) | 2018/2(単体) | 2019/2(連結)<br>(Consolidated) |
|---------------------|------------|------------|------------|------------------------------|
| 北海道地区 Hokkaido area | 64         | 63         | 64         | 65                           |
| 東北地区 Touhoku area   | 101        | 101        | 101        | 105                          |
| 関東地区 Kanto area     | 233        | 234        | 241        | 237                          |
| 中部地区 Chubu area     | 173        | 172        | 178        | 179                          |
| 近畿地区 Kinki area     | 147        | 152        | 150        | 153                          |
| 中国地区 Chugoku area   | 33         | 35         | 34         | 34                           |
| 四国地区 Shikoku area   | 19         | 22         | 25         | 25                           |
| 九州地区 Kyushu area    | 99         | 101        | 97         | 98                           |
| 中国 China            | —          | —          | —          | 38                           |

### フィッティングアドバイザーの推移 Number of fitting advisers

|                                  | 2016/2(単体) | 2017/2(単体) | 2018/2(単体) | 2019/2(単体) |
|----------------------------------|------------|------------|------------|------------|
| 資格取得人数 Number of licensed person | 2,548      | 2,855      | 3,028      | 2,997      |

### 従業員数の推移 Trends in number of employees

|                          | 2016/2(単体) | 2017/2(単体) | 2018/2(単体) | 2019/2(単体) |       |      |
|--------------------------|------------|------------|------------|------------|-------|------|
| 男性 Men                   | 887        | 38.1       | 889        | 38.3       | 871   | 38.2 |
| 女性 Women                 | 533        | 28.3       | 571        | 28.3       | 565   | 28.0 |
| 従業員数 Number of employees | 1,420      | 34.4       | 1,460      | 34.4       | 1,436 | 34.0 |
| 平均年齢 Average age         |            |            |            |            |       |      |
| 従業員数 Number of employees | 1,356      | 34.3       |            |            |       |      |

### プライベートブランド商品比率の推移 Ratio of private brand products

|   | 2016/2(単体) | 2017/2(単体) | 2018/2(単体) | 2019/2(単体) |
|---|------------|------------|------------|------------|
| 自社商品比率の推移 Ratio of private brand products | 37.3       | 31.9       | 27.7       | 29.6       |