

01.連結業績

(百万円)

	`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
売上高	155,428	167,022	179,698	194,398	232,956	298,517	317,438	333,000
	111.4%	107.5%	107.6%	108.2%	119.8%	128.1%	106.3%	104.9%
売上原価	111,784	122,930	132,992	141,349	172,767	226,234	239,346	246,700
	111.6%	110.0%	108.2%	106.3%	122.2%	130.9%	105.8%	103.1%
売上総利益	43,643	44,091	46,706	53,048	60,188	72,283	78,092	86,300
	110.7%	101.0%	105.9%	113.6%	113.5%	120.1%	108.0%	110.5%
販売費及び一般管理費	24,134	26,537	27,975	31,595	39,683	49,743	55,770	59,600
	111.7%	110.0%	105.4%	112.9%	125.6%	125.4%	112.1%	106.9%
営業利益	19,509	17,554	18,730	21,453	20,505	22,539	22,322	26,700
	109.5%	90.0%	106.7%	114.5%	95.6%	109.9%	99.0%	119.6%
経常利益	19,508	17,509	18,589	21,164	20,281	22,532	21,566	25,500
	112.7%	89.8%	106.2%	113.9%	95.8%	111.1%	95.7%	118.2%
親会社株主に帰属する当期純利益	11,261	10,388	11,549	13,963	13,439	13,851	12,348	16,500
	116.5%	92.2%	111.2%	120.9%	96.2%	103.1%	89.1%	133.6%
EBITDA*	36,394	36,381	39,267	43,386	45,728	53,944	55,767	62,800
	112.6%	100.0%	107.9%	110.5%	105.4%	118.0%	103.4%	112.6%

*営業利益+減価償却費+のれんの償却額

02.収益性

(%)

	`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
売上総利益率	28.1%	26.4%	26.0%	27.3%	25.8%	24.2%	24.6%	25.9%
	Δ0.2pt	Δ1.7pt	Δ0.4pt	+1.3pt	Δ1.5pt	Δ1.6pt	+0.4pt	+1.3pt
営業利益率	12.6%	10.5%	10.4%	11.0%	8.8%	7.6%	7.0%	8.0%
	Δ0.2pt	Δ2.0pt	Δ0.1pt	+0.6pt	Δ2.2pt	Δ1.3pt	Δ0.5pt	+1.0pt
経常利益率	12.6%	10.5%	10.3%	10.9%	8.7%	7.5%	6.8%	7.7%
	+0.1pt	Δ2.1pt	Δ0.1pt	+0.5pt	Δ2.2pt	Δ1.2pt	Δ0.8pt	+0.9pt
当期純利益率	7.2%	6.2%	6.4%	7.2%	5.8%	4.6%	3.9%	5.0%
	+0.3pt	Δ1.0pt	+0.2pt	+0.8pt	Δ1.4pt	Δ1.1pt	Δ0.8pt	+1.1pt
EBITDA比率	23.4%	21.8%	21.9%	22.3%	19.6%	18.1%	17.6%	18.9%
	+0.3pt	Δ1.6pt	+0.1pt	+0.5pt	Δ2.7pt	Δ1.6pt	Δ0.5pt	+1.3pt

03.販売費および一般管理費

(百万円)

	`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
合計	24,134	26,537	27,975	31,595	39,683	49,743	55,770	59,600
	111.7%	110.0%	105.4%	112.9%	125.6%	125.4%	112.1%	106.9%
役員報酬	453	357	345	432	589	589	709	720
	113.2%	78.9%	96.5%	125.4%	136.2%	100.0%	120.3%	101.5%
人件費	12,117	13,578	14,638	15,966	19,030	24,415	28,016	31,020
	108.6%	112.1%	107.8%	109.1%	119.2%	128.3%	114.8%	110.7%
広告宣伝費	1,750	1,730	1,744	1,838	2,068	2,341	2,978	3,000
	137.4%	98.9%	100.8%	105.4%	112.5%	113.2%	127.2%	100.7%
旅費交通費	635	663	711	800	939	1,207	1,214	1,300
	116.5%	104.4%	107.3%	112.4%	117.4%	128.6%	100.6%	107.0%
支払手数料	2,169	2,410	2,477	3,630	5,587	4,950	5,532	6,000
	115.6%	111.1%	102.8%	146.5%	153.9%	88.6%	111.8%	108.4%
地代家賃	1,998	1,968	2,089	2,152	2,465	2,973	3,148	2,900
	101.5%	98.5%	106.2%	103.0%	114.6%	120.6%	105.9%	92.1%
減価償却費(契約関連無形資産 除く)	722	792	879	935	1,168	1,301	1,771	2,700
	113.3%	109.7%	111.0%	106.4%	124.9%	111.4%	136.1%	152.4%
租税公課	646	700	781	1,078	1,650	1,901	1,987	2,000
	109.2%	108.4%	111.6%	138.0%	152.9%	115.3%	104.5%	100.6%
のれんの償却額(契約関連無形資産 含む)	356	356	153	153	805	3,314	3,038	2,900
	100.0%	100.0%	43.1%	100.0%	524.0%	411.7%	91.7%	95.5%
その他	3,283	3,978	4,154	4,606	5,377	6,747	7,372	7,060
	117.4%	121.1%	104.4%	110.9%	116.7%	125.5%	109.3%	95.8%

04.キャッシュフロー計算書

(百万円)

	`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
営業活動によるキャッシュフロー	26,123	33,101	35,155	39,627	38,290	53,476	45,695	55,200
	90.7%	126.7%	106.2%	112.7%	96.6%	139.7%	85.4%	120.8%
投資活動によるキャッシュフロー	Δ17,477	Δ22,930	Δ24,627	Δ27,148	Δ72,769	Δ43,095	Δ49,454	Δ38,100
財務活動によるキャッシュフロー	Δ5,416	Δ9,799	Δ6,162	Δ13,036	32,570	1,754	Δ782	Δ21,900
現金及び現金同等物期末残高	15,310	15,693	20,063	19,461	17,775	29,785	24,664	25,000
	127.3%	102.5%	127.9%	97.0%	91.3%	167.6%	82.8%	101.4%
フリーキャッシュフロー	8,645	10,170	10,527	12,479	Δ34,478	10,380	Δ3,758	17,100

05.設備投資

(百万円)

	\`13/10	\`14/10	\`15/10	\`16/10	\`17/10	\`18/10	\`19/10	\`20/10計画
合計	21,595	26,008	27,932	30,266	38,470	46,564	54,270	46,600
	95.7%	120.4%	107.4%	108.4%	127.1%	121.0%	116.5%	85.9%
駐車場事業国内	7,891	9,502	8,388	9,698	11,107	10,333	11,042	14,200
	83.0%	120.4%	88.3%	115.6%	114.5%	93.0%	106.9%	128.6%
駐車場事業海外	-	-	-	-	1,477	4,333	3,500	5,300
	-	-	-	-	-	293.2%	80.8%	151.4%
モビリティ事業	12,704	15,650	18,214	19,401	22,984	27,332	30,779	24,400
	107.2%	123.2%	116.4%	106.5%	118.5%	118.9%	112.6%	79.3%
その他	999	856	1,328	1,165	2,899	4,565	8,948	2,700
	82.4%	85.6%	155.2%	87.7%	248.8%	157.4%	196.0%	30.2%

[再掲] 設備投資-項目別・事業別

(百万円)

	\`13/10	\`14/10	\`15/10	\`16/10	\`17/10	\`18/10	\`19/10	\`20/10計画
合計	21,595	26,008	27,932	30,266	38,470	46,564	54,270	46,600
	95.7%	120.4%	107.4%	108.4%	127.1%	121.0%	116.5%	85.9%
キャッシュベース	17,677	21,349	24,290	26,041	33,598	42,328	48,920	38,700
	96.1%	120.8%	113.8%	107.2%	129.0%	126.0%	115.6%	79.1%
駐車場事業国内	4,068	5,095	4,746	5,476	6,542	6,565	5,962	6,800
	69.2%	125.3%	93.2%	115.4%	119.5%	100.4%	90.8%	114.0%
駐車場事業海外	-	-	-	-	1,171	3,865	3,230	4,800
	-	-	-	-	-	330.1%	83.6%	148.6%
モビリティ事業	12,609	15,398	18,214	19,399	22,984	27,332	30,779	24,400
	111.6%	122.1%	118.3%	106.5%	118.5%	118.9%	112.6%	79.3%
その他	999	856	1,328	1,165	2,899	4,565	8,948	2,700
	82.4%	85.6%	155.2%	87.7%	248.8%	157.4%	196.0%	30.2%
ファイナンスリース	3,918	4,659	3,641	4,225	4,871	4,235	5,349	7,900
	93.5%	118.9%	78.2%	116.0%	115.3%	86.9%	126.3%	147.7%
駐車場事業国内	3,822	4,407	3,641	4,222	4,565	3,767	5,079	7,400
	105.3%	115.3%	82.6%	116.0%	108.1%	82.5%	134.8%	145.7%
駐車場事業海外	-	-	-	-	306	467	270	500
	-	-	-	-	-	152.5%	57.7%	185.1%
モビリティ事業	95	252	-	2	-	-	-	-
	17.0%	265.1%	-	-	-	-	-	-
その他	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-

06.減価償却

(百万円)

	\`13/10	\`14/10	\`15/10	\`16/10	\`17/10	\`18/10	\`19/10	\`20/10計画
合計	16,528	18,470	20,383	21,779	24,418	28,091	30,407	33,200
	116.8%	111.7%	110.4%	106.9%	112.1%	115.0%	108.2%	109.2%
駐車場事業国内	7,940	8,790	9,647	9,879	9,669	9,732	10,491	11,500
	117.7%	110.7%	109.7%	102.4%	97.9%	100.7%	107.8%	109.6%
駐車場事業海外	-	-	-	-	1,246	3,442	3,123	4,100
	-	-	-	-	-	276.1%	90.7%	131.3%
モビリティ事業	8,083	9,141	10,117	11,259	12,800	14,148	15,662	16,100
	115.5%	113.1%	110.7%	111.3%	113.7%	110.5%	110.7%	102.8%
その他	503	538	618	640	701	767	1,130	1,500
	124.4%	106.9%	114.8%	103.6%	109.6%	109.4%	147.3%	132.6%

07.指標

		\`13/10	\`14/10	\`15/10	\`16/10	\`17/10	\`18/10	\`19/10	\`20/10計画
一株当たり当期純利益(EPS)	(円)	78.11	71.66	79.45	95.75	91.67	91.88	79.79	106.73
		115.9%	91.8%	110.9%	120.5%	95.7%	100.2%	86.8%	133.8%
一株当たり純資産(BPS)	(円)	377.91	411.86	449.33	497.87	532.39	610.01	585.37	606.59
		114.4%	109.0%	109.1%	110.8%	106.9%	114.6%	96.0%	103.6%
株主資本当期純利益率(ROE)	(%)	21.5%	17.8%	18.1%	19.8%	17.6%	16.2%	13.0%	16.8%
		+0.4pt	Δ3.7pt	+0.3pt	+1.7pt	Δ2.2pt	Δ1.5pt	Δ3.2pt	+3.9pt
総資産当期純利益率(ROA)	(%)	9.2%	7.9%	8.2%	9.4%	6.5%	5.2%	4.4%	5.4%
		+0.7pt	Δ1.3pt	+0.3pt	+1.1pt	Δ2.8pt	Δ1.3pt	Δ0.9pt	+1.0pt
株主資本比率	(%)	44.0%	45.1%	45.7%	48.7%	30.3%	34.1%	33.3%	30.8%
		+2.4pt	+1.2pt	+0.6pt	+3.0pt	Δ18.4pt	+3.8pt	Δ0.8pt	Δ2.5pt
デッド・エクイティ・レシオ*	(倍)	0.7	1.5	1.3	0.7	1.5	1.3	1.4	1.6
		Δ0.1	+0.9	Δ0.3	Δ0.6	+0.9	Δ0.3	+0.1	+0.2
配当金	(円)	40.0	50.0	55.0	65.0	70.0	70.0	70.0	70.0
		114.3%	125.0%	110.0%	118.2%	107.7%	100.0%	100.0%	100.0%
配当性向	(%)	51.2%	69.8%	69.2%	67.9%	76.4%	76.2%	87.7%	65.6%
		Δ0.7pt	+18.6pt	Δ0.5pt	Δ1.3pt	+8.5pt	Δ0.2pt	+11.5pt	Δ22.1pt

*有利子負債/株主資本

8.セグメントデータ

8-1.セグメント別業績

(百万円)

	`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
売上高	155,428	167,022	179,698	194,398	232,956	298,517	317,438	333,000
	111.4%	107.5%	107.6%	108.2%	119.8%	128.1%	106.3%	104.9%
駐車場事業国内	122,033	127,516	134,266	142,142	148,316	156,798	165,734	177,500
	109.5%	104.5%	105.3%	105.9%	104.3%	105.7%	105.7%	107.1%
駐車場事業海外	-	-	-	-	23,671	68,290	65,976	67,800
	-	-	-	-	-	288.5%	96.6%	102.8%
台湾	-	-	-	-	2,524	3,056	3,359	3,800
	-	-	-	-	-	121.1%	109.9%	113.1%
Secure Parking	-	-	-	-	21,146	29,113	26,701	25,800
	-	-	-	-	-	137.7%	91.7%	96.6%
National Car Parks	-	-	-	-	-	36,119	35,915	38,200
	-	-	-	-	-	-	99.4%	106.4%
モビリティ事業	33,394	39,505	45,431	52,255	61,060	73,747	86,174	87,700
	118.9%	118.3%	115.0%	115.0%	116.8%	120.8%	116.9%	101.8%
タイムズカー	28,815	34,034	39,782	46,860	55,680	68,689	81,281	82,900
	119.9%	118.1%	116.9%	117.8%	118.8%	123.4%	118.3%	102.0%
その他	4,773	5,471	5,649	5,395	5,379	5,057	4,892	4,800
	117.6%	114.6%	103.3%	95.5%	99.7%	94.0%	96.7%	98.1%
事業開発	-	-	-	-	82	208	263	800
	-	-	-	-	-	253.0%	126.3%	304.1%
調整額	-	-	-	-	△174	△526	△709	△800
	-	-	-	-	-	302.5%	134.6%	112.8%
売上総利益	43,643	44,091	46,706	53,048	60,188	72,283	78,092	86,300
	110.7%	101.0%	105.9%	113.6%	113.5%	120.1%	108.0%	110.5%
駐車場事業国内	32,902	32,280	32,575	35,649	36,805	38,811	40,699	42,900
	108.0%	98.1%	100.9%	109.4%	103.2%	105.5%	104.9%	105.4%
駐車場事業海外	-	-	-	-	3,661	8,752	7,999	9,800
	-	-	-	-	-	239.1%	91.4%	122.5%
台湾	-	-	-	-	552	542	694	800
	-	-	-	-	-	98.3%	127.9%	115.2%
Secure Parking	-	-	-	-	3,108	4,350	3,331	3,900
	-	-	-	-	-	139.9%	76.6%	117.1%
National Car Parks	-	-	-	-	-	3,859	3,973	5,100
	-	-	-	-	-	-	103.0%	128.4%
モビリティ事業	10,741	11,811	14,130	17,398	19,766	25,133	30,221	34,600
	119.8%	110.0%	119.6%	123.1%	113.6%	127.2%	120.2%	114.5%
タイムズカー	10,110	11,060	13,488	16,833	19,264	24,680	29,566	33,800
	120.8%	109.4%	122.0%	124.8%	114.4%	128.1%	119.8%	114.3%
その他	631	751	642	565	501	452	654	800
	104.9%	119.0%	85.5%	88.1%	88.6%	90.2%	144.7%	122.3%
事業開発	-	-	-	-	△24	△203	△530	△700
	-	-	-	-	-	830.5%	260.7%	131.9%
調整額(本社コスト等)	-	-	-	-	△19	△210	△297	△300
	-	-	-	-	-	1074.3%	140.9%	101.0%
営業利益	19,509	17,554	18,730	21,453	20,505	22,539	22,322	26,700
	109.5%	90.0%	106.7%	114.5%	95.6%	109.9%	99.0%	119.6%
駐車場事業国内	25,434	23,614	23,045	24,980	25,725	27,552	28,192	30,200
	108.5%	92.8%	97.6%	108.4%	103.0%	107.1%	102.3%	107.1%
駐車場事業海外(のれん等償却後)	-	-	-	-	115	△879	△992	0
	-	-	-	-	-	-	112.8%	-
台湾	-	-	-	-	152	186	232	240
	-	-	-	-	-	122.2%	124.3%	103.4%
Secure Parking	-	-	-	-	△30	△144	△377	230
	-	-	-	-	-	475.1%	261.2%	-
National Car Parks	-	-	-	-	△6	△921	△847	△470
	-	-	-	-	-	13893.8%	91.9%	55.5%
モビリティ事業	668	1,053	2,842	4,457	5,135	6,863	9,112	11,800
	9542.9%	157.8%	269.7%	156.8%	115.2%	133.7%	132.8%	129.5%
タイムズカー	478	757	2,584	4,307	5,008	6,599	8,813	11,500
	-	158.4%	341.3%	166.6%	116.3%	131.8%	133.5%	130.5%
その他	189	296	257	150	126	263	299	300
	97.4%	156.9%	86.9%	58.5%	83.9%	208.1%	113.8%	100.2%
事業開発	-	-	-	△500	△1,905	△1,201	△1,658	△1,800
	-	-	-	-	381.1%	63.0%	138.1%	108.5%
調整額(本社コスト等)	△6,593	△7,114	△7,156	△7,485	△8,564	△9,795	△12,331	△13,500
	117.1%	107.9%	100.6%	104.6%	114.4%	114.4%	125.9%	109.5%

[再掲] 駐車場事業海外 営業利益(のれん等償却前)・のれん等償却額 (百万円)

	\`13/10	\`14/10	\`15/10	\`16/10	\`17/10	\`18/10	\`19/10	\`20/10計画
駐車場事業海外 事業利益(のれん等償却前利益)	-	-	-	-	767	2,148	1,920	2,900
	-	-	-	-	-	280.2%	89.4%	151.0%
台湾	-	-	-	-	152	186	232	240
	-	-	-	-	-	122.2%	124.3%	103.4%
Secure Parking	-	-	-	-	620	790	446	1,030
	-	-	-	-	-	127.3%	56.6%	230.4%
National Car Parks	-	-	-	-	△6	1,171	1,241	1,630
	-	-	-	-	-	-	106.0%	131.3%
のれん等償却額	-	-	-	-	△651	△3,028	△2,913	△2,900
	-	-	-	-	-	465.0%	96.2%	99.5%
Secure Parking	-	-	-	-	△651	△934	△824	△800
	-	-	-	-	-	143.5%	88.2%	97.1%
National Car Parks	-	-	-	-	-	△2,093	△2,089	△2,100
	-	-	-	-	-	-	99.8%	100.5%

[再掲] タイムズカー 内訳 (百万円)

	\`13/10	\`14/10	\`15/10	\`16/10	\`17/10	\`18/10	\`19/10	\`20/10計画
レンタカー 売上	22,334	23,639	25,342	28,232	32,570	39,169	46,392	41,400
	110.1%	105.8%	107.2%	111.4%	115.4%	120.3%	118.4%	89.2%
売上総利益	8,426	8,605	9,871	11,434	13,070	15,743	18,401	18,400
	112.0%	102.1%	114.7%	115.8%	114.3%	120.5%	116.9%	100.0%
営業利益	1,149	740	1,319	1,449	1,516	1,522	1,757	1,100
	180.7%	64.5%	178.0%	109.9%	104.6%	100.4%	115.4%	62.6%
カーシェア 売上	6,481	10,394	14,439	18,627	23,109	29,519	34,889	41,500
	173.1%	160.4%	138.9%	129.0%	124.1%	127.7%	118.2%	118.9%
売上総利益	1,683	2,454	3,617	5,399	6,194	8,936	11,165	15,400
	199.0%	145.8%	147.4%	149.2%	114.7%	144.3%	124.9%	137.9%
営業利益	△671	16	1,265	2,857	3,492	5,077	7,056	10,400
	81.5%	-	7732.1%	225.8%	122.2%	145.4%	139.0%	147.4%

8-2.セグメント別収益性

(%)

	`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
売上総利益率	28.1%	26.4%	26.0%	27.3%	25.8%	24.2%	24.6%	25.9%
	Δ0.2pt	Δ1.7pt	Δ0.4pt	+1.3pt	Δ1.5pt	Δ1.6pt	+0.4pt	+1.3pt
駐車場事業国内	27.0%	25.3%	24.3%	25.1%	24.8%	24.8%	24.6%	24.2%
	Δ0.4pt	Δ1.6pt	Δ1.1pt	+0.8pt	Δ0.3pt	Δ0.1pt	Δ0.2pt	Δ0.4pt
駐車場事業海外	-	-	-	-	15.5%	12.8%	12.1%	14.5%
	-	-	-	-	-	Δ2.6pt	Δ0.7pt	+2.3pt
台湾	-	-	-	-	21.9%	17.8%	20.7%	21.1%
	-	-	-	-	-	Δ4.1pt	+2.9pt	+0.4pt
Secure Parking	-	-	-	-	14.7%	14.9%	12.5%	15.1%
	-	-	-	-	-	+0.2pt	Δ2.5pt	+2.6pt
National Car Parks	-	-	-	-	-	10.7%	11.1%	13.4%
	-	-	-	-	-	-	+0.4pt	+2.3pt
モビリティ事業	32.2%	29.9%	31.1%	33.3%	32.4%	34.1%	35.1%	39.5%
	+0.2pt	Δ2.3pt	+1.2pt	+2.2pt	Δ0.9pt	+1.7pt	+1.0pt	+4.4pt
タイムズカー	35.1%	32.5%	33.9%	35.9%	34.6%	35.9%	36.4%	40.8%
	+0.3pt	Δ2.6pt	+1.4pt	+2.0pt	Δ1.3pt	+1.3pt	+0.4pt	+4.4pt
その他	13.2%	13.7%	11.4%	10.5%	9.3%	8.9%	13.4%	16.7%
	Δ1.6pt	+0.5pt	Δ2.4pt	Δ0.9pt	Δ1.2pt	Δ0.4pt	+4.4pt	+3.3pt
営業利益率	12.6%	10.5%	10.4%	11.0%	8.8%	7.6%	7.0%	8.0%
	Δ0.2pt	Δ2.0pt	Δ0.1pt	+0.6pt	Δ2.2pt	Δ1.3pt	Δ0.5pt	+1.0pt
駐車場事業国内	20.8%	18.5%	17.2%	17.6%	17.3%	17.6%	17.0%	17.0%
	Δ0.2pt	Δ2.3pt	Δ1.4pt	+0.4pt	Δ0.2pt	+0.2pt	Δ0.6pt	+0.0pt
駐車場事業海外(のれん等償却前)	-	-	-	-	3.2%	3.1%	2.9%	4.3%
	-	-	-	-	-	Δ0.1pt	Δ0.2pt	+1.4pt
台湾	-	-	-	-	6.0%	6.1%	6.9%	6.3%
	-	-	-	-	-	+0.1pt	+0.8pt	Δ0.6pt
Secure Parking	-	-	-	-	2.9%	2.7%	1.7%	4.0%
	-	-	-	-	-	Δ0.2pt	Δ1.0pt	+2.3pt
National Car Parks	-	-	-	-	-	3.2%	3.5%	4.3%
	-	-	-	-	-	-	+0.2pt	+0.8pt
モビリティ事業	2.0%	2.7%	6.3%	8.5%	8.4%	9.3%	10.6%	13.5%
	+2.0pt	+0.7pt	+3.6pt	+2.3pt	Δ0.1pt	+0.9pt	+1.3pt	+2.9pt
タイムズカー	1.7%	2.2%	6.5%	9.2%	9.0%	9.6%	10.8%	13.9%
	+2.4pt	+0.6pt	+4.3pt	+2.7pt	Δ0.2pt	+0.6pt	+1.2pt	+3.0pt
その他	4.0%	5.4%	4.6%	2.8%	2.4%	5.2%	6.1%	6.3%
	Δ0.8pt	+1.5pt	Δ0.9pt	Δ1.8pt	Δ0.4pt	+2.9pt	+0.9pt	+0.1pt

[再掲] タイムズカー 内訳

(%)

	`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
レンタカー 売上総利益率	37.7%	36.4%	39.0%	40.5%	40.1%	40.2%	39.7%	44.4%
	+0.7pt	Δ1.3pt	+2.6pt	+1.5pt	Δ0.4pt	+0.1pt	Δ0.5pt	+4.8pt
営業利益率	5.1%	3.1%	5.2%	5.1%	4.7%	3.9%	3.8%	2.7%
	+2.0pt	Δ2.0pt	+2.1pt	Δ0.1pt	Δ0.5pt	Δ0.8pt	Δ0.1pt	Δ1.1pt
カーシェア 売上総利益率	26.0%	23.6%	25.1%	29.0%	26.8%	30.3%	32.0%	37.1%
	+3.4pt	Δ2.4pt	+1.4pt	+3.9pt	Δ2.2pt	+3.5pt	+1.7pt	+5.1pt
営業利益率	-10.4%	0.2%	8.8%	15.3%	15.1%	17.2%	20.2%	25.1%
	+11.6pt	+10.5pt	+8.6pt	+6.6pt	Δ0.2pt	+2.1pt	+3.0pt	+4.8pt

9. 駐車場事業データ

9-1. 駐車場件数

(件)

	'13/10	'14/10	'15/10	'16/10	'17/10	'18/10	'19/10	'20/10計画
件数合計	14,561	15,803	16,859	17,675	20,461	21,438	22,968	24,678
	108.1%	108.5%	106.7%	104.8%	115.8%	104.8%	107.1%	107.5%
国内駐車場	14,203	15,426	16,414	17,171	18,255	18,981	20,337	21,698
	107.9%	108.6%	106.4%	104.6%	106.3%	104.0%	107.1%	106.7%
直営駐車場	12,843	14,057	15,060	15,877	16,968	17,711	19,019	20,308
	108.6%	109.5%	107.1%	105.4%	106.9%	104.4%	107.4%	106.8%
タイムズパーキング	12,769	13,994	14,987	15,792	16,845	17,597	18,908	20,208
	108.5%	109.6%	107.1%	105.4%	106.7%	104.5%	107.5%	106.9%
月極駐車場	1,124	1,236	1,355	1,533	1,737	1,837	2,052	2,290
	108.3%	110.0%	109.6%	113.1%	113.3%	105.8%	111.7%	111.6%
タイムズパーキング併設	1,050	1,173	1,282	1,448	1,614	1,723	1,941	2,190
	107.4%	111.7%	109.3%	112.9%	111.5%	106.8%	112.7%	112.8%
管理受託駐車場	1,360	1,369	1,354	1,294	1,287	1,270	1,318	1,390
	101.3%	100.7%	98.9%	95.6%	99.5%	98.7%	103.8%	105.5%
時間貸駐車場	1,047	1,061	1,046	991	962	921	907	910
	100.7%	101.3%	98.6%	94.7%	97.1%	95.7%	98.5%	100.3%
月極駐車場	346	345	345	335	367	394	458	530
	103.9%	99.7%	100.0%	97.1%	109.6%	107.4%	116.2%	115.7%
時間貸駐車場併設	33	37	37	32	42	45	47	50
	106.5%	112.1%	100.0%	86.5%	131.3%	107.1%	104.4%	106.4%
海外駐車場	358	377	445	504	2,206	2,457	2,631	3,000
	115.5%	105.3%	118.0%	113.3%	437.7%	111.4%	107.1%	114.0%
台湾	204	215	261	293	364	433	494	560
	107.9%	105.4%	121.4%	112.3%	124.2%	119.0%	114.1%	113.4%
Secure Parking	-	-	-	-	1,059	1,097	1,080	1,160
	-	-	-	-	-	103.6%	98.5%	107.4%
National Car Parks	-	-	-	-	511	568	579	630
	-	-	-	-	-	111.2%	101.9%	108.8%
韓国	154	162	184	211	272	359	478	650
	127.3%	105.2%	113.6%	114.7%	128.9%	132.0%	133.1%	136.0%

9-2. 駐車場台数

(台)

	'13/10	'14/10	'15/10	'16/10	'17/10	'18/10	'19/10	'20/10計画
台数合計	561,669	606,565	642,943	682,207	1,230,970	1,371,859	1,421,583	1,532,153
	108.9%	108.0%	106.0%	106.1%	180.4%	111.4%	103.6%	107.8%
国内駐車場	534,742	575,976	609,479	645,849	683,707	724,448	755,809	794,153
	108.1%	107.7%	105.8%	106.0%	105.9%	106.0%	104.3%	105.1%
直営駐車場	450,669	491,214	521,836	556,844	581,252	612,410	639,502	673,403
	109.1%	109.0%	106.2%	106.7%	104.4%	105.4%	104.4%	105.3%
タイムズパーキング	431,039	470,675	499,473	531,135	551,422	580,751	604,413	634,513
	108.9%	109.2%	106.1%	106.3%	103.8%	105.3%	104.1%	105.0%
月極駐車場	19,630	20,539	22,363	25,709	29,830	31,659	35,089	38,890
	114.2%	104.6%	108.9%	115.0%	116.0%	106.1%	110.8%	110.8%
管理受託駐車場	84,073	84,762	87,643	89,005	102,455	112,038	116,307	120,750
	102.9%	100.8%	103.4%	101.6%	115.1%	109.4%	103.8%	103.8%
時間貸駐車場	63,195	63,714	66,611	69,435	80,879	89,191	92,367	95,660
	103.3%	100.8%	104.5%	104.2%	116.5%	110.3%	103.6%	103.6%
月極駐車場	20,878	21,048	21,032	19,570	21,576	22,847	23,940	25,090
	101.8%	100.8%	99.9%	93.0%	110.3%	105.9%	104.8%	104.8%
海外駐車場	26,927	30,589	33,464	36,358	547,263	647,411	665,774	738,000
	127.3%	113.6%	109.4%	108.6%	1505.2%	118.3%	102.8%	110.8%
台湾	8,617	9,532	10,628	12,511	15,591	17,854	20,605	23,400
	105.5%	110.6%	111.5%	117.7%	124.6%	114.5%	115.4%	113.6%
Secure Parking	-	-	-	-	356,397	389,807	360,324	388,000
	-	-	-	-	-	109.4%	92.4%	107.7%
National Car Parks	-	-	-	-	148,720	207,086	223,050	242,600
	-	-	-	-	-	139.2%	107.7%	108.8%
韓国	18,310	21,057	22,836	23,847	26,555	32,664	61,795	84,000
	140.9%	115.0%	108.4%	104.4%	111.4%	123.0%	189.2%	135.9%

9-3.タイムズパーキング件数・台数

		`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
件数	(件)	12,769	13,994	14,987	15,792	16,845	17,597	18,908	20,208
		108.5%	109.6%	107.1%	105.4%	106.7%	104.5%	107.5%	106.9%
開発		1,673	1,977	1,697	1,709	1,832	1,636	2,078	2,100
		102.1%	118.2%	85.8%	100.7%	107.2%	89.3%	127.0%	101.1%
解約		666	746	696	898	772	873	764	800
		116.2%	112.0%	93.3%	129.0%	86.0%	113.1%	87.5%	104.7%
区分変更+区分移動		Δ2	Δ6	Δ8	Δ6	Δ7	Δ11	Δ3	0
台数	(台)	431,039	470,675	499,473	531,135	551,422	580,751	604,413	634,513
		108.9%	109.2%	106.1%	106.3%	103.8%	105.3%	104.1%	105.0%
開発		63,246	74,598	61,037	63,764	55,515	68,405	69,246	77,100
		104.2%	117.9%	81.8%	104.5%	87.1%	123.2%	101.2%	111.3%
解約		24,887	31,397	28,949	28,811	31,445	34,630	42,226	43,000
		128.4%	126.2%	92.2%	99.5%	109.1%	110.1%	121.9%	101.8%
区分変更+区分移動		Δ3,104	Δ3,565	Δ3,290	Δ3,291	Δ3,783	Δ4,446	Δ3,358	Δ4,000
解約率	(%)	5.8%	6.7%	5.8%	5.4%	5.7%	6.0%	7.0%	6.8%
		+0.9pt	+0.9pt	Δ0.9pt	Δ0.4pt	+0.3pt	+0.3pt	+1.0pt	Δ0.2pt

9-4.タイムズパーキング - スタндарт件数・台数

		`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
総件数	(件)	10,280	11,265	12,089	12,669	13,444	13,932	14,954	15,924
		107.1%	109.6%	107.3%	104.8%	106.1%	103.6%	107.3%	106.5%
開発		1,270	1,605	1,382	1,349	1,442	1,219	1,623	1,620
		97.5%	126.4%	86.1%	97.6%	106.9%	84.5%	133.1%	99.8%
解約		586	627	556	770	670	735	615	650
		113.1%	107.0%	88.7%	138.5%	87.0%	109.7%	83.7%	105.7%
区分変更+区分移動		0	7	Δ2	1	3	4	14	0
総台数	(台)	144,613	157,019	164,935	170,479	175,940	176,804	184,524	193,624
		103.6%	108.6%	105.0%	103.4%	103.2%	100.5%	104.4%	104.9%
開発		19,528	29,211	21,830	21,081	19,804	17,943	21,441	24,300
		85.2%	149.6%	74.7%	96.6%	93.9%	90.6%	119.5%	113.3%
解約		12,339	14,529	11,363	12,879	11,836	14,591	12,181	13,200
		105.6%	117.7%	78.2%	113.3%	91.9%	123.3%	83.5%	108.4%
区分変更+区分移動		Δ2,192	Δ2,276	Δ2,551	Δ2,658	Δ2,507	Δ2,488	Δ1,540	Δ2,000
解約率	(%)	8.5%	9.3%	6.9%	7.6%	6.7%	8.3%	6.6%	6.8%
		+0.2pt	+0.7pt	Δ2.4pt	+0.7pt	Δ0.8pt	+1.5pt	Δ1.7pt	+0.2pt

9-5.タイムズパーキング - パートナーサービス件数・台数

		`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
総件数	(件)	2,489	2,729	2,898	3,123	3,401	3,665	3,954	4,284
		114.8%	109.6%	106.2%	107.8%	108.9%	107.8%	107.9%	108.3%
開発		403	372	315	360	390	417	455	480
		120.3%	92.3%	84.7%	114.3%	108.3%	106.9%	109.1%	105.5%
解約		80	119	140	128	102	138	149	150
		145.5%	148.8%	117.6%	91.4%	79.7%	135.3%	108.0%	100.7%
区分変更+区分移動		Δ2	Δ13	Δ6	Δ7	Δ10	Δ15	Δ17	0
総台数	(台)	286,426	313,656	334,538	360,656	375,482	403,947	419,889	440,889
		111.8%	109.5%	106.7%	107.8%	104.1%	107.6%	103.9%	105.0%
開発		43,718	45,387	39,207	42,683	35,711	50,462	47,805	52,800
		115.6%	103.8%	86.4%	108.9%	83.7%	141.3%	94.7%	110.4%
解約		12,548	16,868	17,586	15,932	19,609	20,039	30,045	29,800
		162.9%	134.4%	104.3%	90.6%	123.1%	102.2%	149.9%	99.2%
区分変更+区分移動		Δ912	Δ1,289	Δ739	Δ633	Δ1,276	Δ1,958	Δ1,818	Δ2,000
解約率	(%)	4.4%	5.4%	5.3%	4.4%	5.2%	5.0%	7.2%	6.8%
		+1.4pt	+1.0pt	Δ0.1pt	Δ0.8pt	+0.8pt	Δ0.3pt	+2.2pt	Δ0.4pt

9-6.タイムズパーキング - 非連結業績

		`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
売上高	(百万円)	116,555	122,333	128,970	136,522	143,959	152,305	160,550	172,500
		109.2%	105.0%	105.4%	105.9%	105.4%	105.8%	105.4%	107.4%
スタンダード		79,261	82,029	85,849	88,872	92,028	95,071	98,080	103,200
		104.9%	103.5%	104.7%	103.5%	103.6%	103.3%	103.2%	105.2%
パートナーサービス		37,294	40,303	43,120	47,650	51,930	57,234	62,470	69,300
		119.4%	108.1%	107.0%	110.5%	109.0%	110.2%	109.1%	110.9%
売上原価		86,738	93,584	99,939	104,387	110,573	116,508	123,395	132,700
		109.5%	107.9%	106.8%	104.5%	105.9%	105.4%	105.9%	107.5%
スタンダード		60,039	63,186	67,463	68,942	71,740	74,161	77,220	81,600
		105.1%	105.2%	106.8%	102.2%	104.1%	103.4%	104.1%	105.7%
パートナーサービス		26,699	30,398	32,475	35,445	38,832	42,347	46,174	51,100
		121.0%	113.9%	106.8%	109.1%	109.6%	109.0%	109.0%	110.7%
売上総利益		29,816	28,748	29,031	32,135	33,385	35,797	37,155	39,800
		108.1%	96.4%	101.0%	110.7%	103.9%	107.2%	103.8%	107.1%
スタンダード		19,221	18,843	18,386	19,930	20,288	20,909	20,859	21,600
		104.4%	98.0%	97.6%	108.4%	101.8%	103.1%	99.8%	103.5%
パートナーサービス		10,594	9,905	10,644	12,205	13,097	14,887	16,295	18,200
		115.6%	93.5%	107.5%	114.7%	107.3%	113.7%	109.5%	111.7%
売上総利益率	(%)	25.6%	23.5%	22.5%	23.5%	23.2%	23.5%	23.1%	23.1%
		Δ0.3pt	Δ2.1pt	Δ1.0pt	+1.0pt	Δ0.3pt	+0.3pt	Δ0.4pt	Δ0.1pt
スタンダード		24.3%	23.0%	21.4%	22.4%	22.0%	22.0%	21.3%	20.9%
		Δ0.1pt	Δ1.3pt	Δ1.6pt	+1.0pt	Δ0.4pt	Δ0.1pt	Δ0.7pt	Δ0.3pt
パートナーサービス		28.4%	24.6%	24.7%	25.6%	25.2%	26.0%	26.1%	26.3%
		Δ0.9pt	Δ3.8pt	+0.1pt	+0.9pt	Δ0.4pt	+0.8pt	+0.1pt	+0.2pt

9-7.タイムズパーキング - KPI

			`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
スタンダード	売上	(円/台・月)	46,170	45,118	44,139	44,075	44,177	44,755	45,336	45,394
			97.9%	97.7%	97.8%	99.9%	100.2%	101.3%	101.3%	100.1%
	売上原価		34,973	34,753	34,686	34,191	34,438	34,912	35,694	35,893
			98.1%	99.4%	99.8%	98.6%	100.7%	101.4%	102.2%	100.6%
売上総利益		11,197	10,364	9,453	9,884	9,739	9,843	9,642	9,501	
		97.4%	92.6%	91.2%	104.6%	98.5%	101.1%	98.0%	98.5%	
パートナーサービス	売上高	(円/件・月)	1,312,245	1,282,736	1,270,123	1,316,412	1,320,341	1,344,171	1,369,628	1,397,375
			102.2%	97.8%	99.0%	103.6%	100.3%	101.8%	101.9%	102.0%
	売上原価		939,449	967,482	956,576	979,228	987,337	994,534	1,012,358	1,030,387
			103.6%	103.0%	98.9%	102.4%	100.8%	100.7%	101.8%	101.8%
売上総利益		372,797	315,255	313,547	337,184	333,004	349,637	357,270	366,987	
		98.9%	84.6%	99.5%	107.5%	98.8%	105.0%	102.2%	102.7%	

10.モビリティ事業データ

10-1.タイムズカー*車両数・拠点数

		`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
車両数	(台)	32,974	36,317	39,020	42,943	48,989	54,593	57,716	61,000
		111.5%	110.1%	107.4%	110.1%	114.1%	111.4%	105.7%	105.7%
貸出拠点数	(箇所)	4,963	6,376	7,772	9,031	10,504	11,717	13,024	-
		135.2%	128.5%	121.9%	116.2%	116.3%	111.5%	111.2%	-

[再掲] タイムズカー 内訳

		`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
レンタカー 車両数	(台)	25,951	26,256	25,871	26,691	28,956	31,162	30,620	31,000
		103.5%	101.2%	98.5%	103.2%	108.5%	107.6%	98.3%	101.2%
貸出拠点数	(箇所)	460	466	461	440	438	406	381	-
		99.4%	101.3%	98.9%	95.4%	99.5%	92.7%	93.8%	-
カーシェア 車両数	(台)	7,023	10,061	13,149	16,252	20,033	23,431	27,096	30,000
		156.0%	143.3%	130.7%	123.6%	123.3%	117.0%	115.6%	110.7%
貸出拠点数	(箇所)	4,503	5,910	7,311	8,591	10,066	11,311	12,643	-
		140.4%	131.2%	123.7%	117.5%	117.2%	112.4%	111.8%	-

10-2.タイムズカー会員数

		`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
会員数	(人)	279,492	414,965	549,058	719,434	903,564	1,099,126	1,305,324	-
		185.9%	148.5%	132.3%	131.0%	125.6%	121.6%	118.8%	-
個人		183,130	267,635	348,478	447,574	551,132	667,911	777,678	-
		176.9%	146.1%	130.2%	128.4%	123.1%	121.2%	116.4%	-
法人		96,362	147,330	200,580	271,860	352,432	431,215	527,646	-
		205.6%	152.9%	136.1%	135.5%	129.6%	122.4%	122.4%	-
法人会員比率	(%)	34.5%	35.5%	36.5%	37.8%	39.0%	39.2%	40.4%	-
		+3.3pt	+1.0pt	+1.0pt	+1.3pt	+1.2pt	+0.2pt	+1.2pt	-

10-3.台・月あたり売上高・利益 (円/台・月)

		`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
タイムズカー 売上高		100,980	105,657	110,130	113,402	116,105	123,068	127,111	126,584
		105.4%	104.6%	104.2%	103.0%	102.4%	106.0%	103.3%	99.6%
営業費用		99,265	103,697	102,017	101,805	104,699	110,575	112,711	108,365
		101.8%	104.5%	98.4%	99.8%	102.8%	105.6%	101.9%	96.1%
営業利益		1,715	1,960	8,113	11,597	11,406	12,493	14,401	18,219
		-	114.3%	413.9%	142.9%	98.4%	109.5%	115.3%	126.5%

[再掲] タイムズカー 内訳 (円/台・月)

		`13/10	`14/10	`15/10	`16/10	`17/10	`18/10	`19/10	`20/10計画
レンタカー 売上高		104,805	109,265	116,596	120,992	125,959	131,975	138,068	131,868
		104.0%	104.3%	106.7%	103.8%	104.1%	104.8%	104.6%	95.5%
営業費用		98,268	106,195	109,185	113,429	119,002	126,173	132,336	128,091
		100.6%	108.1%	102.8%	103.9%	104.9%	106.0%	104.9%	96.8%
営業利益		6,537	3,069	7,410	7,563	6,956	5,802	5,732	3,777
		208.3%	47.0%	241.4%	102.1%	92.0%	83.4%	98.8%	65.9%
カーシェア 売上高		92,056	99,792	102,288	104,934	105,918	113,737	115,729	122,059
		116.0%	108.4%	102.5%	102.6%	100.9%	107.4%	101.8%	105.5%
営業費用		101,590	99,634	93,323	88,836	89,912	94,232	92,323	91,471
		104.9%	98.1%	93.7%	95.2%	101.2%	104.8%	98.0%	99.1%
営業利益		△9,534	157	8,965	16,098	16,006	19,504	23,406	30,588
		54.7%	-	5705.5%	179.6%	99.4%	121.9%	120.0%	130.7%

*当社グループは、新たなモビリティサービスの実現に向けて、レンタカーとカーシェア双方のメリットを取り入れた「タイムズカー」を推進していることから、20/10期よりタイムズカーを中心とした開示に変更しております。