

2022 年 8 月 期 決 算 デ ー タ

Statement of account for the year ended August 31,2022

1st September 2021 ~ 31th August 2022

(東京証券取引所 プライム市場 Prime Market of TSE 7445)

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※2022年7月12日開催の取締役会で台湾萊特昂股份有限公司(連結子会社)の解散を決議し、期末日現在清算手続き中であるため、その重要性が乏しくなったことから連結範囲から除外し、2022年8月期末より非連結決算に移行いたしました。

業績予想 Consolidated Forecast

| | 2023/2 (予想: First half Forecast) | | | 2023/8 (予想: Second half Forecast) | | | 2023/8(予想: Forecast) | | |
|--|----------------------------------|--------------|------------|-----------------------------------|--------------|------------|----------------------|--------------|------------|
| | 金額 Amount | 百分比 Share | 前期比 YOY | 金額 Amount | 百分比 Share | 前期比 YOY | 金額 Amount | 百分比 Share | 前期比 YOY |
| 売上高 Net Sales | Mil.¥ 27,000 | % 100.0 | % 107.1 | Mil.¥ 25,000 | % 100.0 | % 92.1 | Mil.¥ 52,000 | % 100.0 | % 107.8 |
| 売上原価 Cost of Sales | 13,600 | 50.4 | 107.0 | 12,600 | 50.4 | 93.3 | 26,200 | 50.4 | 107.1 |
| 売上総利益 Gross Income | 13,400 | 49.6 | 107.2 | 12,400 | 49.6 | 90.8 | 25,800 | 49.6 | 108.6 |
| 販売費及び一般管理費 SGA expenses | 12,900 | 47.8 | 107.3 | 12,300 | 49.2 | 93.5 | 25,200 | 48.5 | 107.1 |
| 営業利益 Operating Income | 500 | 1.9 | 103.1 | 100 | 0.4 | - | 600 | 1.2 | 250.6 |
| 経常利益 Recurring Income | 450 | 1.7 | 102.0 | 50 | 0.2 | - | 500 | 1.0 | - |
| 税引前 四半期／当期純利益 Income before Income Taxes | 400 | 1.5 | 221.5 | △ 50 | - | - | 350 | 0.7 | - |
| 四半期／当期純利益 Net Income | 150 | 0.6 | 386.6 | △ 50 | - | - | 100 | 0.2 | - |
| 1株当たり四半期／当期純利益 Earnings per share(¥) ※ | 5.07 | | | △ 1.69 | | | 3.38 | | |
| 期末店舗数 Number of Stores | 出店 | | 3 | 出店 | | 1 | 出店 | | 4 |
| | 退店 | | 10 | 退店 | | 9 | 退店 | | 19 |
| | 期末店舗数 | | 387 | 期末店舗数 | | 379 | 期末店舗数 | | 379 |

※ 期中平均株式数により算出 Calculated by average number of shares

決算概要 Consolidated Three-Year Summary and Forecast

| | 2020/8(単体) | | | 2021/8(単体) | | | 2022/8(単体) | | | 2023/8(予想:Forecast) | | |
|--|-----------------|--------------|------------|-----------------|--------------|------------|-----------------|--------------|------------|---------------------|--------------|------------|
| | 金額 Amount | 百分比 Share | 前期比 YOY | 金額 Amount | 百分比 Share | 前期比 YOY | 金額 Amount | 百分比 Share | 前期比 YOY | 金額 Amount | 百分比 Share | 前期比 YOY |
| 売上高 Net Sales | Mil.¥ 52,815 | % 100.0 | % 71.6 | Mil.¥ 49,536 | % 100.0 | % 93.8 | Mil.¥ 48,229 | % 100.0 | % 97.4 | Mil.¥ 52,000 | % 100.0 | % 107.8 |
| 売上原価 Cost of Sales | 28,238 | 53.5 | 73.4 | 24,416 | 49.3 | 86.5 | 24,466 | 50.7 | 100.2 | 26,200 | 50.4 | 107.1 |
| 売上総利益 Gross Income | 24,577 | 46.5 | 69.5 | 25,120 | 50.7 | 102.2 | 23,762 | 49.3 | 94.6 | 25,800 | 49.6 | 108.6 |
| 販売費及び一般管理費 SGA expenses | 28,200 | 53.4 | 75.5 | 25,037 | 50.5 | 88.8 | 23,523 | 48.8 | 94.0 | 25,200 | 48.5 | 107.1 |
| 営業利益 Operating Income | △ 3,623 | - | - | 83 | 0.2 | - | 239 | 0.5 | 288.4 | 600 | 1.2 | 250.6 |
| 経常利益 Recurring Income | △ 3,835 | - | - | 90 | 0.2 | - | 7 | 0.0 | 8.6 | 500 | 1.0 | - |
| 税引前 当期純利益 Income before Income Taxes | △ 5,651 | - | - | △ 1,910 | - | - | △ 432 | - | - | 350 | 0.7 | - |
| 当期純利益 Net Income | △ 5,842 | - | - | △ 2,079 | - | - | △ 1,166 | - | - | 100 | 0.2 | - |
| 1株当たり当期純利益 Earnings per share(¥) ※ | △ 211.85 | | | △ 75.42 | | | △ 39.86 | | | 3.38 | | |
| 期末店舗数 Number of Stores | 出店 | 8 | | 出店 | 5 | | 出店 | 2 | | 出店 | 4 | |
| | 退店 | 49 | | 退店 | 23 | | 退店 | 20 | | 退店 | 19 | |
| | 期末店舗数 | 430 | | 期末店舗数 | 412 | | 期末店舗数 | 394 | | 期末店舗数 | 379 | |

※ 期中平均株式数により算出 Calculated by average number of shares

部門別売上高 Sales Breakdown by Merchandise Category

| | 2020/8(単体) | | | 2021/8(単体) | | | 2022/8(単体) | | | 2023/8(予想: Forecast) | | |
|----------------------------------|--------------|--------------|------------|--------------|--------------|------------|--------------|--------------|------------|----------------------|--------------|------------|
| | 金額 Amount | 構成比 Share | 前期比 YOY | 金額 Amount | 構成比 Share | 前期比 YOY | 金額 Amount | 構成比 Share | 前期比 YOY | 金額 Amount | 構成比 Share | 前期比 YOY |
| | Mil.¥ | % | % | Mil.¥ | % | % | Mil.¥ | % | % | Mil.¥ | % | % |
| ボトムス Bottoms | 17,931 | 34.0 | 70.2 | 16,898 | 34.1 | 94.2 | 16,390 | 34.0 | 97.0 | 16,920 | 32.5 | 103.2 |
| カットソー・ニット Cut & sew,Knit wear | 18,284 | 34.6 | 79.4 | 17,582 | 35.5 | 96.2 | 17,154 | 35.6 | 97.6 | 18,520 | 35.6 | 108.0 |
| シャツ・アウター Shirts,Outer wear | 8,140 | 15.4 | 67.2 | 7,303 | 14.7 | 89.7 | 7,368 | 15.3 | 100.9 | 8,140 | 15.7 | 110.5 |
| その他 Others | 8,460 | 16.0 | 64.6 | 7,751 | 15.7 | 91.6 | 7,314 | 15.1 | 97.3 | 8,420 | 16.2 | 111.6 |
| 合計 Total | 52,815 | 100.0 | 71.6 | 49,536 | 100.0 | 93.8 | 48,229 | 100.0 | 97.4 | 52,000 | 100.0 | 107.8 |

販売費及び一般管理費の内訳 Selling, General and Administrative Expenses

| | 2020/8(単体) | | | 2021/8(単体) | | | 2022/8(単体) | | | 2022/8(予想: Forecast) | | |
|---|--------------|--------------|------------|--------------|--------------|------------|--------------|--------------|------------|----------------------|--------------|------------|
| | 金額 Amount | 百分比 Share | 前期比 YOY | 金額 Amount | 百分比 Share | 前期比 YOY | 金額 Amount | 百分比 Share | 前期比 YOY | 金額 Amount | 百分比 Share | 前期比 YOY |
| | Mil.¥ | % | % | Mil.¥ | % | % | Mil.¥ | % | % | Mil.¥ | % | % |
| 売上高 Net Sales | 52,815 | 100.0 | 71.6 | 49,536 | 100.0 | 93.8 | 48,229 | 100.0 | 97.4 | 52,000 | 100.0 | 107.8 |
| 人件費 Personnel expenses ※ | 9,978 | 18.9 | 80.5 | 8,377 | 16.9 | 83.9 | 8,051 | 16.7 | 96.1 | 8,450 | 16.3 | 105.0 |
| 販売促進費 Advertising and promotional expenditure | 2,090 | 4.0 | 49.5 | 1,505 | 3.0 | 72.0 | 886 | 1.9 | 58.9 | 1,690 | 3.3 | 190.7 |
| 減価償却費 Depreciation | 899 | 1.7 | 61.1 | 813 | 1.7 | 90.4 | 718 | 1.5 | 88.4 | 730 | 1.4 | 101.6 |
| 賃借料 Rent | 9,005 | 17.1 | 80.8 | 8,731 | 17.6 | 97.0 | 8,351 | 17.3 | 95.6 | 8,240 | 15.8 | 98.7 |
| その他 Others | 6,227 | 11.8 | 76.5 | 5,609 | 11.3 | 90.1 | 5,515 | 11.4 | 98.3 | 6,090 | 11.7 | 110.4 |
| 合計 Total | 28,200 | 53.4 | 75.5 | 25,037 | 50.5 | 88.8 | 23,523 | 48.8 | 94.0 | 25,200 | 48.5 | 107.1 |

※ 人件費は、給与手当及び賞与、採用関係費、教育費、社宅費用、厚生費、法定福利費(アルバイト分含む)、賞与引当金繰入額、退職給付費用、役員報酬の合計であります。

期末売場面積の推移 Sales Floor Space

| | 2020/8 | | 2021/8 | | 2022/8 | | 2023/8(予想:Forecast) | |
|---------------------------------------|----------------------|-------------------|----------------------|-------------------|----------------------|-------------------|----------------------|-------------------|
| | 面積 m ² | 構成比 Share % | 面積 m ² | 構成比 Share % | 面積 m ² | 構成比 Share % | 面積 m ² | 構成比 Share % |
| ショッピングセンター型 Shopping Center Stores | 204,064.9 | 90.1 | 199,040.1 | 91.8 | 190,257.3 | 91.9 | 183,396.8 | 92.2 |
| ロードサイド型 Road Side Stores | 20,960.6 | 9.3 | 17,246.1 | 8.0 | 16,228.4 | 7.9 | 15,006.1 | 7.6 |
| 路面店型 Downtown Stores | 1,415.7 | 0.6 | 483.9 | 0.2 | 483.9 | 0.2 | 483.9 | 0.2 |
| 合計 Total | 226,441.4 | 100.0 | 216,770.2 | 100.0 | 206,969.7 | 100.0 | 198,886.9 | 100.0 |

出店形態別期末店舗数 Number of Stores

| | 2020/8 | | 2021/8 | | 2022/8 | | 2023/8(予想:Forecast) | |
|---------------------------------------|--------|-------------------|--------|-------------------|--------|-------------------|---------------------|-------------------|
| | 店舗数 | 構成比 Share % | 店舗数 | 構成比 Share % | 店舗数 | 構成比 Share % | 店舗数 | 構成比 Share % |
| ショッピングセンター型 Shopping Center Stores | 398 | 92.6 | 388 | 94.2 | 371 | 94.2 | 358 | 94.5 |
| ロードサイド型 Road Side Stores | 29 | 6.7 | 23 | 5.6 | 22 | 5.6 | 20 | 5.3 |
| 路面店型 Downtown Stores | 3 | 0.7 | 1 | 0.2 | 1 | 0.2 | 1 | 0.2 |
| 合計 Total | 430 | 100.0 | 412 | 100.0 | 394 | 100.0 | 379 | 100.0 |

業態別期末店舗数 Number of Stores

| | 2020/8 | | 2021/8 | | 2022/8 | | 2023/8(予想:Forecast) | |
|------------------------|--------|----------------|--------|----------------|--------|----------------|---------------------|----------------|
| | | 構 成 比 Share | | 構 成 比 Share | | 構 成 比 Share | | 構 成 比 Share |
| | | % | | % | | % | | % |
| ライトオン Right-on | 428 | 99.5 | 411 | 99.8 | 394 | 100.0 | 379 | 100.0 |
| バックナンバー BACK NUMBER | 2 | 0.5 | 1 | 0.2 | 0 | 0.0 | 0 | 0.0 |
| 合計 Total | 430 | 100.0 | 412 | 100.0 | 394 | 100.0 | 379 | 100.0 |

1店舗当たり平均売場面積の推移 Average Sales Floor Space per Store

| | 2020/8 | 2021/8 | 2022/8 | 2023/8(予想: Forecast) |
|---------------------------------------|----------------------|----------------------|----------------------|----------------------|
| ショッピングセンター型 Shopping Center Stores | 512.5 m ² | 512.9 m ² | 512.8 m ² | 512.2 m ² |
| ロードサイド型 Road Side Stores | 722.7 m ² | 749.8 m ² | 737.6 m ² | 750.3 m ² |
| 路面店型 Downtown Stores | 471.9 m ² | 483.9 m ² | 483.9 m ² | 483.9 m ² |
| 平均 Average | 526.6 m ² | 526.1 m ² | 525.3 m ² | 524.7 m ² |

新店状況 New Stores

| | 2020/8 | | 2021/8 | | 2022/8 | | 2023/8(予想: Forecast) | |
|---------------------------------------|---------------------------|-----|---------------------------|-----|-------------------------|-----|---------------------------|-----|
| | 売場面積 | 出店数 | 売場面積 | 出店数 | 売場面積 | 出店数 | 売場面積 | 出店数 |
| ショッピングセンター型 Shopping Center Stores | m ² 3,535.9 | 8 | m ² 2,824.7 | 5 | m ² 596.5 | 2 | m ² 1,655.0 | 4 |
| ロードサイド型 Road Side Stores | - | - | - | - | - | - | - | - |
| 路面店型 Downtown Stores | - | - | - | - | - | - | - | - |
| 合計 Total | 3,535.9 | 8 | 2,824.7 | 5 | 596.5 | 2 | 1,655.0 | 4 |
| 1店舗平均 Average | 441.9 | | 564.9 | | 298.2 | | 413.7 | |

単位当たり売上高 Sales per 1 m² & Sales per employee

| | | 2020/8 | | 2021/8 | | 2022/8 | | 2023/8(予想: Forecast) | |
|---|--|----------------|------------|----------------|------------|----------------|------------|----------------------|------------|
| | | | 前期比 YOY | | 前期比 YOY | | 前期比 YOY | | 前期比 YOY |
| 売上高 Net Sales Mil.¥ | | 百万円 | % | 百万円 | % | 百万円 | % | 百万円 | % |
| | | 52,815 | 71.6 | 49,536 | 93.8 | 48,229 | 97.4 | 52,000 | 107.8 |
| 1 m ² 当たり売上高 Sales per 1 m ² | 売場面積(平均) Sales Floor space(Average) | m ² | | m ² | | m ² | | m ² | |
| | 1 m ² 当たり期間売上高 Average sales a year per 1 m ² Thousands¥ | 千円 | | 千円 | | 千円 | | 千円 | |
| | | 223,681 | 88.9 | 224,879 | 100.5 | 213,113 | 94.8 | 206,237 | 96.8 |
| | | 236 | 80.5 | 220 | 93.3 | 226 | 102.7 | 252 | 111.4 |
| 1人当たり売上高 Sales per employee | 従業員数(平均) ※ Number of employees(Average) | 人 | | 人 | | 人 | | 人 | |
| | 1人当たり売上高 Average sales a year per employee Thousands¥ | 千円 | | 千円 | | 千円 | | 千円 | |
| | | 3,049 | 80.8 | 2,863 | 93.9 | 2,655 | 92.7 | 2,619 | 98.6 |
| | | 17,322 | 84.4 | 17,302 | 99.9 | 18,165 | 105.0 | 19,854 | 109.3 |

※ パートタイマーは8時間換算

The total number of part-time employees is converted to regular working hours per day
(The regular working hours per day is 8 hours)

従業員数 Number of Employees

| | 2020/8 | | | 2021/8 | | | 2022/8 | | | 2023/8(予想: Forecast) | | |
|--|--------|--------------|------------|--------|--------------|------------|--------|--------------|------------|----------------------|--------------|------------|
| | | 構成比 Share | 前期比 YOY | | 構成比 Share | 前期比 YOY | | 構成比 Share | 前期比 YOY | | 構成比 Share | 前期比 YOY |
| | | % | % | | % | % | | % | % | | % | % |
| 正社員(平均) Full-time employees(Average) | 957 | 31.4 | 93.3 | 839 | 29.3 | 87.7 | 735 | 27.7 | 87.6 | 667 | 25.5 | 90.7 |
| 契約社員(平均) One-year contracted employees(Average) | 311 | 10.2 | 85.7 | 300 | 10.5 | 96.5 | 270 | 10.2 | 90.0 | 253 | 9.7 | 93.7 |
| パートタイマー(平均) ※ Part-time employees(Average) | 1,781 | 58.4 | 80.7 | 1,724 | 60.2 | 96.8 | 1,650 | 62.1 | 95.7 | 1,699 | 64.8 | 103.0 |
| 合計 Total | 3,049 | 100.0 | 84.8 | 2,863 | 100.0 | 93.9 | 2,655 | 100.0 | 92.7 | 2,619 | 100.0 | 98.6 |
| 期末正社員 Full-time employees at fiscal year end | 917 | | 90.0 | 770 | | 84.0 | 701 | | 91.0 | 673 | | 96.0 |
| 期末契約社員 One-year contracted employees at fiscal year end | 288 | | 85.5 | 292 | | 101.4 | 256 | | 87.7 | 253 | | 98.8 |

※ パートタイマーは8時間換算

The total number of part-time employees is converted to regular working hours per day
(The regular working hours per day is 8 hours)

出店地域別店舗数 Number of Stores Breakdown by Area

| | | 2020/8 | 2021/8 | 2022/8 | 2023/8(予想:Forecast) |
|------|-----------|--------|--------|--------|---------------------|
| 北海道 | Hokkaido | 20 | 19 | 19 | 19 |
| 青森県 | Aomori | 5 | 5 | 5 | 5 |
| 岩手県 | Iwate | 3 | 3 | 3 | 3 |
| 宮城県 | Miyagi | 5 | 6 | 6 | 6 |
| 秋田県 | Akita | 2 | 2 | 2 | 2 |
| 山形県 | Yamagata | 3 | 3 | 3 | 3 |
| 福島県 | Fukushima | 6 | 5 | 5 | 5 |
| 茨城県 | Ibaraki | 12 | 10 | 10 | 10 |
| 栃木県 | Tochigi | 9 | 8 | 8 | 8 |
| 群馬県 | Gunma | 6 | 6 | 6 | 6 |
| 埼玉県 | Saitama | 23 | 23 | 23 | 23 |
| 千葉県 | Chiba | 24 | 22 | 20 | 20 |
| 東京都 | Tokyo | 32 | 28 | 25 | 25 |
| 神奈川県 | Kanagawa | 23 | 22 | 20 | 20 |
| 新潟県 | Niigata | 6 | 6 | 5 | 5 |
| 富山県 | Toyama | 3 | 2 | 2 | 2 |
| 石川県 | Ishikawa | 4 | 4 | 3 | 3 |
| 福井県 | Fukui | 2 | 2 | 2 | 2 |
| 山梨県 | Yamanashi | 4 | 4 | 4 | 4 |
| 長野県 | Nagano | 8 | 8 | 7 | 7 |
| 岐阜県 | Gifu | 11 | 11 | 11 | 11 |
| 静岡県 | Shizuoka | 12 | 12 | 12 | 12 |
| 愛知県 | Aichi | 31 | 30 | 30 | 30 |
| 三重県 | Mie | 8 | 8 | 8 | 8 |

| | | 2020/8 | 2021/8 | 2022/8 | 2023/8(予想:Forecast) |
|------|---------------|--------|--------|--------|---------------------|
| 滋賀県 | Shiga | 9 | 9 | 8 | 8 |
| 京都府 | Kyoto | 9 | 8 | 8 | 8 |
| 大阪府 | Osaka | 22 | 21 | 20 | 20 |
| 兵庫県 | Hyogo | 19 | 19 | 18 | 18 |
| 奈良県 | Nara | 6 | 6 | 6 | 6 |
| 和歌山県 | Wakayama | 4 | 4 | 4 | 4 |
| 鳥取県 | Tottori | 2 | 2 | 2 | 2 |
| 島根県 | Shimane | 3 | 3 | 3 | 3 |
| 岡山県 | Okayama | 6 | 6 | 4 | 4 |
| 広島県 | Hiroshima | 11 | 10 | 10 | 10 |
| 山口県 | Yamaguchi | 5 | 5 | 5 | 5 |
| 徳島県 | Tokushima | 2 | 2 | 2 | 2 |
| 香川県 | Kagawa | 6 | 6 | 6 | 6 |
| 愛媛県 | Ehime | 7 | 7 | 7 | 7 |
| 高知県 | Kouchi | 2 | 2 | 2 | 2 |
| 福岡県 | Fukuoka | 25 | 25 | 23 | 23 |
| 佐賀県 | Saga | 3 | 2 | 2 | 2 |
| 長崎県 | Nagasaki | 4 | 4 | 4 | 4 |
| 熊本県 | Kumamoto | 4 | 4 | 4 | 4 |
| 大分県 | Oita | 6 | 6 | 6 | 6 |
| 宮崎県 | Miyazaki | 4 | 4 | 4 | 4 |
| 鹿児島県 | Kagoshima | 3 | 3 | 3 | 3 |
| 沖縄県 | Okinawa | 6 | 5 | 4 | 4 |
| 新店 | Opening Store | | | | 4 |
| 退店 | Closing Store | | | | 19 |
| 合計 | Total | 430 | 412 | 394 | 379 |

主要財務指標 Major Financial Highlight

| | 2020/8 | 2021/8 | 2022/8 | 2023/8(予想:Forecast) |
|---|---------------------|---------------------|---------------------|---------------------|
| 総資産額 Total Assets | 39,561 百万円 Mil.¥ | 34,072 百万円 Mil.¥ | 34,040 百万円 Mil.¥ | 30,477 百万円 Mil.¥ |
| 総資産利益率 Return on total assets | △ 8.4 % | 0.2 % | 0.7 % | 1.9 % |
| 純資産 Net assets | 16,829 百万円 Mil.¥ | 14,755 百万円 Mil.¥ | 15,036 百万円 Mil.¥ | 15,136 百万円 Mil.¥ |
| 自己資本比率 Equity ratio | 42.3 % | 43.1 % | 43.9 % | 49.4 % |
| 自己資本当期純利益率 Return on equity | △ 29.7 % | △ 13.2 % | △ 7.9 % | 0.7 % |
| 発行済株式総数 Number of shares of common stock | 29,631,500 株 | 29,631,500 株 | 29,631,500 株 | 29,631,500 株 |
| 1株当たり純資産 Book value per share | 606.77 円 ¥ | 532.11 円 ¥ | 505.72 円 ¥ | 509.10 円 ¥ |
| 1株当たり当期純利益 Earnings per share ※ | △ 211.85 円 ¥ | △ 75.42 円 ¥ | △ 39.86 円 ¥ | 3.38 円 ¥ |
| 1株当たり配当金 Dividends per share | - 円 ¥ | - 円 ¥ | - 円 ¥ | - 円 ¥ |
| 配当性向 Payout ratio | - % | - % | - % | - % |

※ 期中平均株式数により算出 Calculated by average number of shares

設備投資の状況 Capital Expenditure

| | 2020/8 | 2021/8 | 2022/8 | 2023/8(予想: Forecast) |
|--------------------------------|--------|--------|--------|----------------------|
| 出店数 Number of Stores Opened | 8 | 5 | 2 | 4 |
| 退店数 Number of Stores Closed | 49 | 23 | 20 | 19 |
| 店舗増減数 Net Stores | △ 41 | △ 18 | △ 18 | △ 15 |

| | 2020/8 | | 2021/8 | | 2022/8 | | 2023/8(予想: Forecast) | |
|---|--------------|------------|--------------|------------|--------------|------------|----------------------|------------|
| | | 前期比 YOY | | 前期比 YOY | | 前期比 YOY | | 前期比 YOY |
| 設備投資額 (敷金保証金を含む) Capital Expenditure (Included Rent guarantees) ※1 | Mil.¥ 786 | % 54.9 | Mil.¥ 765 | % 97.4 | Mil.¥ 538 | % 70.3 | Mil.¥ 845 | % 157.1 |
| キャッシュ・フロー Cash Flows ※2 | △ 4,943 | - | △ 1,266 | - | △ 447 | - | 830 | - |
| 減価償却費 Expenses Depreciation | 899 | 61.1 | 813 | 90.4 | 718 | 88.4 | 730 | 101.6 |

※1 設備投資額は、固定資産取得増加額でキャッシュ・フロー計算書の数値とは異なります。

※2 キャッシュ・フロー: 当期純利益 + 減価償却費 - (前期末配当 + 中間配当)

借入金の状況 Interest-bearing Debts

| | 2020/8 | | 2021/8 | | 2022/8 | | 2023/8(予想:Forecast) | |
|--|--------|----------------|--------|----------------|--------|----------------|---------------------|----------------|
| | Mil.¥ | 前 期 比 YOY % | Mil.¥ | 前 期 比 YOY % | Mil.¥ | 前 期 比 YOY % | Mil.¥ | 前 期 比 YOY % |
| 短期借入金 Short-term Debts | - | - | 5,000 | - | 2,740 | 54.8 | 1,315 | 48.0 |
| 1年以内返済予定の長期借入金 Current Portion of Long-term Debts | 3,020 | 91.8 | 1,800 | 59.6 | 1,808 | 100.5 | 1,788 | 98.9 |
| 長期借入金 Long-term Debts | 2,320 | 43.4 | 520 | 22.4 | 3,130 | 602.0 | 1,341 | 42.9 |
| 合計 Total | 5,340 | 61.9 | 7,320 | 137.1 | 7,679 | 104.9 | 4,445 | 57.9 |

売上高前年同月比 Monthly YOY Change in Sales

2021/8

(%)

| | 20/9 | 20/10 | 20/11 | 20/12 | 21/1 | 21/2 | First half | 21/3 | 21/4 | 21/5 | 21/6 | 21/7 | 21/8 | Second half | Full-term |
|---------------------|------|-------|-------|-------|------|------|------------|-------|-------|-------|------|------|------|-------------|-----------|
| 全店 Total Stores | 93.3 | 106.8 | 83.8 | 81.4 | 75.2 | 90.8 | 87.3 | 120.9 | 332.7 | 128.4 | 61.7 | 85.1 | 73.1 | 103.2 | 93.8 |
| 既存店 Existing Stores | 94.9 | 109.4 | 85.7 | 83.7 | 76.8 | 93.5 | 89.4 | 123.2 | 341.1 | 132.5 | 64.1 | 89.7 | 76.7 | 107.3 | 96.6 |

2022/8

(%)

| | 21/9 | 21/10 | 21/11 | 21/12 | 22/1 | 22/2 | First half | 22/3 | 22/4 | 22/5 | 22/6 | 22/7 | 22/8 | Second half | Full-term |
|---------------------|------|-------|-------|-------|-------|------|------------|------|-------|-------|------|-------|-------|-------------|-----------|
| 全店 Total Stores | 76.1 | 88.4 | 97.8 | 104.4 | 100.1 | 77.7 | 93.0 | 89.7 | 103.6 | 123.7 | 94.5 | 100.5 | 119.3 | 103.7 | 97.8 |
| 既存店 Existing Stores | 77.5 | 89.9 | 99.2 | 105.8 | 101.6 | 79.5 | 94.5 | 92.5 | 107.7 | 127.4 | 97.2 | 105.2 | 124.5 | 107.4 | 100.2 |

2023/8

(%)

| | 22/9 | 22/10 | 22/11 | 22/12 | 23/1 | 23/2 | First half | 23/3 | 23/4 | 23/5 | 23/6 | 23/7 | 23/8 | Second half | Full-term |
|---------------------|-------|-------|-------|-------|------|------|------------|------|------|------|------|------|------|-------------|-----------|
| 全店 Total Stores | 103.1 | | | | | | | | | | | | | | |
| 既存店 Existing Stores | 105.7 | | | | | | | | | | | | | | |

売上点数前年同月比 Monthly YOY Change in Total Units of Sales

2021/8

(%)

| | 20/9 | 20/10 | 20/11 | 20/12 | 21/1 | 21/2 | First half | 21/3 | 21/4 | 21/5 | 21/6 | 21/7 | 21/8 | Second half | Full-term |
|---------------------|-------|-------|-------|-------|------|------|------------|-------|-------|-------|------|------|------|-------------|-----------|
| 全店 Total Stores | 100.5 | 115.0 | 84.1 | 79.9 | 70.2 | 87.4 | 87.4 | 139.1 | 304.2 | 106.9 | 53.4 | 83.0 | 60.7 | 94.3 | 90.8 |
| 既存店 Existing Stores | 102.4 | 118.0 | 86.2 | 82.7 | 72.1 | 91.4 | 90.0 | 142.8 | 312.9 | 109.7 | 55.7 | 89.7 | 65.7 | 99.6 | 94.6 |

2022/8

(%)

| | 21/9 | 21/10 | 21/11 | 21/12 | 22/1 | 22/2 | First half | 22/3 | 22/4 | 22/5 | 22/6 | 22/7 | 22/8 | Second half | Full-term |
|---------------------|------|-------|-------|-------|------|------|------------|------|-------|-------|------|-------|-------|-------------|-----------|
| 全店 Total Stores | 77.1 | 99.2 | 98.5 | 103.0 | 96.8 | 74.0 | 93.7 | 78.8 | 103.9 | 131.7 | 86.4 | 98.8 | 135.6 | 102.5 | 98.2 |
| 既存店 Existing Stores | 78.6 | 101.1 | 100.2 | 104.8 | 98.1 | 76.0 | 95.4 | 81.3 | 108.8 | 136.7 | 89.4 | 105.4 | 145.2 | 107.1 | 101.3 |

2023/8

(%)

| | 22/9 | 22/10 | 22/11 | 22/12 | 23/1 | 23/2 | First half | 23/3 | 23/4 | 23/5 | 23/6 | 23/7 | 23/8 | Second half | Full-term |
|---------------------|------|-------|-------|-------|------|------|------------|------|------|------|------|------|------|-------------|-----------|
| 全店 Total Stores | 97.1 | | | | | | | | | | | | | | |
| 既存店 Existing Stores | 99.9 | | | | | | | | | | | | | | |

客数前年同月比 Monthly YOY Change in Number of Customers

2021/8

(%)

| | 20/9 | 20/10 | 20/11 | 20/12 | 21/1 | 21/2 | First half | 21/3 | 21/4 | 21/5 | 21/6 | 21/7 | 21/8 | Second half | Full-term |
|---------------------|-------|-------|-------|-------|------|------|------------|-------|-------|-------|------|------|------|-------------|-----------|
| 全店 Total Stores | 102.8 | 123.5 | 91.4 | 83.0 | 72.6 | 91.7 | 91.6 | 137.8 | 301.4 | 113.0 | 55.1 | 86.4 | 66.6 | 96.5 | 94.0 |
| 既存店 Existing Stores | 103.5 | 125.1 | 92.8 | 85.2 | 73.9 | 94.7 | 93.3 | 139.5 | 305.1 | 115.6 | 57.1 | 91.4 | 71.7 | 100.7 | 96.8 |

2022/8

(%)

| | 21/9 | 21/10 | 21/11 | 21/12 | 22/1 | 22/2 | First half | 22/3 | 22/4 | 22/5 | 22/6 | 22/7 | 22/8 | Second half | Full-term |
|---------------------|------|-------|-------|-------|-------|------|------------|------|-------|-------|------|-------|-------|-------------|-----------|
| 全店 Total Stores | 81.1 | 96.8 | 98.1 | 107.9 | 101.7 | 75.9 | 95.9 | 79.5 | 107.1 | 128.1 | 89.6 | 99.4 | 125.5 | 102.4 | 99.1 |
| 既存店 Existing Stores | 82.4 | 98.4 | 99.5 | 109.3 | 102.9 | 77.5 | 97.3 | 81.9 | 111.4 | 132.4 | 92.3 | 104.5 | 132.2 | 106.3 | 101.7 |

2023/8

(%)

| | 22/9 | 22/10 | 22/11 | 22/12 | 23/1 | 23/2 | First half | 23/3 | 23/4 | 23/5 | 23/6 | 23/7 | 23/8 | Second half | Full-term |
|---------------------|------|-------|-------|-------|------|------|------------|------|------|------|------|------|------|-------------|-----------|
| 全店 Total Stores | 96.1 | | | | | | | | | | | | | | |
| 既存店 Existing Stores | 98.6 | | | | | | | | | | | | | | |

売上客単価前年同月比 Monthly YOY Change in Sales per Customers

2021/8

(%)

| | 20/9 | 20/10 | 20/11 | 20/12 | 21/1 | 21/2 | First half | 21/3 | 21/4 | 21/5 | 21/6 | 21/7 | 21/8 | Second half | Full-term |
|---------------------|------|-------|-------|-------|-------|------|------------|------|-------|-------|-------|------|-------|-------------|-----------|
| 全 店 Total Stores | 90.7 | 86.5 | 91.7 | 98.1 | 103.6 | 99.0 | 95.3 | 87.7 | 110.4 | 113.6 | 112.0 | 98.5 | 109.7 | 106.9 | 99.8 |
| 既存店 Existing Stores | 91.7 | 87.5 | 92.3 | 98.3 | 104.0 | 98.7 | 95.8 | 88.3 | 111.8 | 114.6 | 112.3 | 98.1 | 107.1 | 106.6 | 99.8 |

2022/8

(%)

| | 21/9 | 21/10 | 21/11 | 21/12 | 22/1 | 22/2 | First half | 22/3 | 22/4 | 22/5 | 22/6 | 22/7 | 22/8 | Second half | Full-term |
|---------------------|------|-------|-------|-------|------|-------|------------|-------|------|------|-------|-------|------|-------------|-----------|
| 全 店 Total Stores | 93.9 | 91.4 | 99.7 | 96.7 | 98.4 | 102.3 | 97.0 | 112.9 | 96.8 | 96.5 | 105.4 | 101.1 | 95.1 | 101.3 | 98.7 |
| 既存店 Existing Stores | 94.1 | 91.3 | 99.7 | 96.9 | 98.8 | 102.5 | 97.1 | 112.9 | 96.7 | 96.2 | 105.4 | 100.7 | 94.2 | 101.0 | 98.5 |

2023/8

(%)

| | 22/9 | 22/10 | 22/11 | 22/12 | 23/1 | 23/2 | First half | 23/3 | 23/4 | 23/5 | 23/6 | 23/7 | 23/8 | Second half | Full-term |
|---------------------|-------|-------|-------|-------|------|------|------------|------|------|------|------|------|------|-------------|-----------|
| 全 店 Total Stores | 107.3 | | | | | | | | | | | | | | |
| 既存店 Existing Stores | 107.2 | | | | | | | | | | | | | | |