

FACT BOOK

2023年6月期 通期決算補足資料



Storyteller tells the Story

物語コーポレーション

2023年8月
コード番号:3097
東証プライム

損益計算書(連結)① (四半期累計)

(百万円)

| | 2019年6月期 | | | | 2020年6月期 | | | | 2021年6月期 | | | | 2022年6月期 | | | | 2023年6月期 | | | |
|---------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|
| | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q |
| 売上高 | 14,560 | 28,558 | 44,050 | 58,924 | 15,805 | 31,507 | 49,302 | 57,960 | 16,621 | 34,472 | 50,110 | 64,018 | 15,730 | 35,543 | 53,989 | 73,277 | 21,910 | 44,178 | 68,355 | 92,274 |
| 売上総利益 | 9,656 | 18,825 | 28,839 | 38,613 | 10,435 | 20,687 | 32,308 | 37,999 | 11,107 | 22,847 | 32,980 | 42,111 | 10,326 | 23,290 | 35,193 | 47,820 | 14,523 | 28,974 | 44,583 | 60,229 |
| 販売一般管理費 | 8,582 | 16,970 | 25,707 | 34,680 | 9,406 | 18,874 | 28,623 | 34,965 | 9,384 | 19,668 | 29,528 | 39,556 | 10,358 | 21,780 | 33,227 | 44,946 | 12,668 | 25,490 | 38,951 | 53,027 |
| 営業利益 | 1,073 | 1,854 | 3,131 | 3,933 | 1,029 | 1,813 | 3,685 | 3,033 | 1,723 | 3,178 | 3,451 | 2,555 | △ 32 | 1,509 | 1,966 | 2,873 | 1,855 | 3,483 | 5,631 | 7,202 |
| 経常利益 | 1,258 | 2,259 | 3,759 | 4,686 | 990 | 1,800 | 3,703 | 3,028 | 1,788 | 3,603 | 4,620 | 4,265 | 1,323 | 3,890 | 4,756 | 6,167 | 1,859 | 3,408 | 5,575 | 7,179 |
| 純利益※ | 825 | 1,411 | 2,319 | 2,938 | 640 | 1,030 | 1,865 | 456 | 1,273 | 2,445 | 2,934 | 2,727 | 816 | 2,460 | 2,894 | 3,727 | 1,221 | 2,203 | 3,531 | 4,693 |

| | | | | | | | | | | | | | | | | | | | | |
|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 売上総利益率 | 66.3% | 65.9% | 65.4% | 65.5% | 66.0% | 65.6% | 65.5% | 65.5% | 66.8% | 66.2% | 65.8% | 65.7% | 65.6% | 65.5% | 65.1% | 65.2% | 66.2% | 65.5% | 65.2% | 65.2% |
| 販売管理費率 | 58.9% | 59.4% | 58.3% | 58.8% | 59.5% | 59.9% | 58.0% | 60.3% | 56.4% | 57.0% | 58.9% | 61.7% | 65.8% | 61.2% | 61.5% | 61.3% | 57.8% | 57.6% | 56.9% | 57.4% |
| 営業利益率 | 7.3% | 6.4% | 7.1% | 6.6% | 6.5% | 5.7% | 7.4% | 5.2% | 10.3% | 9.2% | 6.8% | 3.9% | - | 4.2% | 3.6% | 3.9% | 8.4% | 7.8% | 8.2% | 7.8% |
| 経常利益率 | 8.6% | 7.9% | 8.5% | 7.9% | 6.2% | 5.7% | 7.5% | 5.2% | 10.7% | 10.4% | 9.2% | 6.6% | 8.4% | 10.9% | 8.8% | 8.4% | 8.4% | 7.7% | 8.1% | 7.7% |
| 純利益率 | 5.6% | 4.9% | 5.2% | 4.9% | 4.0% | 3.2% | 3.7% | 0.7% | 7.6% | 7.0% | 5.8% | 4.2% | 5.1% | 6.9% | 5.3% | 5.0% | 5.5% | 4.9% | 5.1% | 5.0% |

| | | | | | | | | | | | | | | | | | | | | |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 売上高前年比 | 115.9% | 113.7% | 112.7% | 113.0% | 108.5% | 110.3% | 111.9% | 98.3% | 105.1% | 109.4% | 101.6% | 110.4% | 94.6% | 103.1% | 107.7% | 114.4% | 139.2% | 124.2% | 126.6% | 125.9% |
| 売上総利益前年比 | 116.3% | 114.3% | 113.1% | 113.3% | 108.0% | 109.8% | 112.0% | 98.4% | 106.4% | 110.4% | 102.0% | 110.8% | 92.9% | 101.9% | 106.7% | 113.5% | 140.6% | 124.4% | 126.6% | 125.9% |
| 販売一般管理費前年比 | 117.4% | 114.8% | 113.5% | 112.9% | 109.5% | 111.2% | 111.3% | 100.8% | 99.7% | 104.2% | 103.1% | 113.1% | 110.3% | 110.7% | 112.5% | 113.6% | 122.3% | 117.0% | 117.2% | 117.9% |
| 営業利益前年比 | 108.5% | 109.4% | 109.8% | 117.1% | 95.9% | 97.7% | 117.6% | 77.1% | 167.3% | 175.3% | 93.6% | 84.2% | - | 47.4% | 56.9% | 112.4% | - | 230.7% | 286.4% | 250.6% |
| 経常利益前年比 | 113.9% | 117.2% | 117.9% | 121.2% | 78.7% | 79.6% | 98.5% | 64.6% | 180.5% | 200.1% | 124.7% | 140.8% | 74.0% | 107.9% | 102.9% | 144.5% | 140.4% | 87.6% | 117.2% | 116.4% |
| 純利益前年比 | 123.2% | 117.2% | 116.0% | 123.1% | 77.5% | 73.0% | 80.4% | 15.5% | 198.7% | 237.1% | 157.3% | 597.1% | 64.1% | 100.6% | 98.6% | 136.6% | 149.6% | 89.5% | 121.9% | 125.9% |

※純利益＝親会社株主に帰属する当期純利益

損益計算書(連結)② (四半期)

(百万円)

| | 2019年6月期 | | | | 2020年6月期 | | | | 2021年6月期 | | | | 2022年6月期 | | | | 2023年6月期 | | | |
|---------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|
| | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q |
| 売上高 | 14,560 | 13,998 | 15,492 | 14,873 | 15,805 | 15,702 | 17,794 | 8,658 | 16,621 | 17,851 | 15,638 | 13,907 | 15,730 | 19,813 | 18,446 | 19,287 | 21,910 | 22,268 | 24,176 | 23,919 |
| 売上総利益 | 9,656 | 9,168 | 10,013 | 9,773 | 10,435 | 10,251 | 11,621 | 5,690 | 11,107 | 11,739 | 10,132 | 9,131 | 10,326 | 12,963 | 11,903 | 12,626 | 14,523 | 14,450 | 15,609 | 15,646 |
| 販売一般管理費 | 8,582 | 8,387 | 8,736 | 8,972 | 9,406 | 9,468 | 9,748 | 6,342 | 9,384 | 10,283 | 9,860 | 10,028 | 10,358 | 11,421 | 11,447 | 11,718 | 12,668 | 12,821 | 13,461 | 14,075 |
| 営業利益 | 1,073 | 780 | 1,277 | 801 | 1,029 | 783 | 1,872 | △651 | 1,723 | 1,455 | 272 | △896 | △32 | 1,541 | 456 | 907 | 1,855 | 1,628 | 2,147 | 1,571 |
| 経常利益 | 1,258 | 1,001 | 1,499 | 927 | 990 | 810 | 1,902 | △674 | 1,788 | 1,815 | 1,016 | △355 | 1,323 | 2,566 | 866 | 1,410 | 1,859 | 1,549 | 2,167 | 1,603 |
| 純利益※ | 825 | 585 | 907 | 618 | 640 | 390 | 834 | △1,408 | 1,273 | 1,171 | 489 | △207 | 816 | 1,643 | 434 | 832 | 1,221 | 981 | 1,328 | 1,162 |

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|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 売上総利益率 | 66.3% | 65.5% | 64.6% | 65.7% | 66.0% | 65.2% | 65.3% | 65.7% | 66.8% | 65.7% | 64.7% | 65.6% | 65.6% | 65.4% | 64.5% | 65.4% | 66.2% | 64.8% | 64.5% | 65.4% |
| 販売管理費率 | 58.9% | 59.9% | 56.3% | 60.3% | 59.5% | 60.2% | 54.7% | 73.2% | 56.4% | 57.6% | 63.0% | 72.1% | 65.8% | 57.6% | 62.0% | 60.7% | 57.8% | 57.5% | 55.6% | 58.8% |
| 営業利益率 | 7.3% | 5.5% | 8.2% | 5.3% | 6.5% | 4.9% | 10.5% | - | 10.3% | 8.1% | 1.7% | - | - | 7.7% | 2.4% | 4.7% | 8.4% | 7.3% | 8.8% | 6.5% |
| 経常利益率 | 8.6% | 7.1% | 9.6% | 6.2% | 6.2% | 5.1% | 10.6% | - | 10.7% | 10.1% | 6.5% | - | 8.4% | 12.9% | 4.6% | 7.3% | 8.4% | 6.9% | 8.9% | 6.7% |
| 純利益率 | 5.6% | 4.1% | 5.8% | 4.1% | 4.0% | 2.4% | 4.6% | - | 7.6% | 6.5% | 3.1% | - | 5.1% | 8.2% | 2.3% | 4.3% | 5.5% | 4.4% | 5.4% | 4.8% |

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|------------|--------|--------|--------|--------|--------|--------|--------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 売上高前年比 | 115.9% | 111.5% | 110.9% | 113.8% | 108.5% | 112.1% | 114.8% | 58.2% | 105.1% | 113.6% | 87.8% | 160.6% | 94.6% | 110.9% | 117.9% | 138.6% | 139.2% | 112.3% | 131.0% | 124.0% |
| 売上総利益前年比 | 116.3% | 112.2% | 110.8% | 114.0% | 108.0% | 111.8% | 116.0% | 58.2% | 106.4% | 114.5% | 87.1% | 160.4% | 92.9% | 110.4% | 117.4% | 138.2% | 140.6% | 111.4% | 131.1% | 123.9% |
| 販売一般管理費前年比 | 117.4% | 112.3% | 110.9% | 111.2% | 109.5% | 112.8% | 111.5% | 70.6% | 99.7% | 108.6% | 101.1% | 158.1% | 110.3% | 111.0% | 116.0% | 116.8% | 122.3% | 112.2% | 117.5% | 120.1% |
| 営業利益前年比 | 108.5% | 110.7% | 110.3% | 158.7% | 95.9% | 100.3% | 146.5% | - | 167.3% | 185.8% | 14.5% | 137.5% | - | 105.9% | 167.3% | - | - | 105.6% | 470.3% | 173.0% |
| 経常利益前年比 | 113.9% | 121.7% | 118.8% | 136.9% | 78.7% | 80.9% | 126.8% | - | 180.5% | 224.0% | 53.4% | 52.6% | 74.0% | 141.3% | 85.1% | - | 140.4% | 60.3% | 250.2% | 113.6% |
| 純利益前年比 | 123.2% | 109.6% | 114.2% | 159.7% | 77.5% | 66.6% | 91.8% | - | 198.7% | 300.1% | 58.6% | 14.7% | 64.1% | 140.2% | 88.7% | - | 149.6% | 59.7% | 305.6% | 139.5% |

※純利益＝親会社株主に帰属する当期純利益

損益計算書(単体)① (四半期累計)

(百万円)

| | 2019年6月期 | | | | 2020年6月期 | | | | 2021年6月期 | | | | 2022年6月期 | | | | 2023年6月期 | | | |
|---------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|
| | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q |
| 売上高 | 13,771 | 26,992 | 41,635 | 55,871 | 15,156 | 30,186 | 47,657 | 55,871 | 16,028 | 33,262 | 48,094 | 61,261 | 14,935 | 34,027 | 51,727 | 70,872 | 21,104 | 42,761 | 65,996 | 89,243 |
| 売上総利益 | 9,167 | 17,827 | 27,300 | 36,680 | 10,042 | 19,898 | 31,344 | 36,764 | 10,729 | 22,071 | 31,697 | 40,367 | 9,845 | 22,379 | 33,855 | 46,400 | 14,038 | 28,104 | 43,124 | 58,346 |
| 販売一般管理費 | 8,162 | 16,128 | 24,436 | 32,991 | 9,001 | 18,047 | 27,557 | 33,675 | 9,119 | 19,113 | 28,622 | 38,259 | 9,924 | 20,896 | 31,889 | 43,482 | 12,248 | 24,589 | 37,557 | 51,158 |
| 営業利益 | 1,004 | 1,698 | 2,863 | 3,689 | 1,041 | 1,850 | 3,787 | 3,088 | 1,610 | 2,957 | 3,075 | 2,107 | △ 78 | 1,483 | 1,966 | 2,918 | 1,790 | 3,514 | 5,567 | 7,187 |
| 経常利益 | 1,202 | 2,121 | 3,493 | 4,472 | 1,041 | 1,857 | 3,803 | 3,112 | 1,663 | 3,338 | 4,168 | 3,725 | 1,273 | 3,831 | 4,691 | 6,144 | 1,817 | 3,489 | 5,543 | 7,210 |
| 純利益 | 777 | 1,309 | 2,120 | 2,990 | 690 | 1,152 | 2,348 | 908 | 1,092 | 2,123 | 2,480 | 2,039 | 800 | 2,435 | 2,908 | 3,972 | 1,199 | 2,229 | 3,444 | 4,693 |

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|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 売上総利益率 | 66.5% | 66.0% | 65.5% | 65.6% | 66.2% | 65.9% | 65.7% | 65.8% | 66.9% | 66.3% | 65.9% | 65.8% | 65.9% | 65.7% | 65.4% | 65.4% | 66.5% | 65.7% | 65.3% | 65.3% |
| 販売管理費率 | 59.2% | 59.7% | 58.6% | 59.0% | 59.3% | 59.7% | 57.8% | 60.2% | 56.8% | 57.4% | 59.5% | 62.4% | 66.4% | 61.4% | 61.6% | 61.3% | 58.0% | 57.5% | 56.9% | 57.3% |
| 営業利益率 | 7.2% | 6.2% | 6.8% | 6.6% | 6.8% | 6.1% | 7.9% | 5.5% | 10.0% | 8.8% | 6.3% | 3.4% | - | 4.3% | 3.8% | 4.1% | 8.4% | 8.2% | 8.4% | 8.0% |
| 経常利益率 | 8.7% | 7.8% | 8.3% | 8.0% | 6.8% | 6.1% | 7.9% | 5.5% | 10.3% | 10.0% | 8.6% | 6.0% | 8.5% | 11.2% | 9.0% | 8.6% | 8.6% | 8.1% | 8.3% | 8.0% |
| 純利益率 | 5.6% | 4.8% | 5.0% | 5.3% | 4.5% | 3.8% | 4.9% | 1.6% | 6.8% | 6.3% | 5.1% | 3.3% | 5.3% | 7.1% | 5.6% | 5.6% | 5.6% | 5.2% | 5.2% | 5.2% |

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|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 売上高前年比 | 114.8% | 112.7% | 112.1% | 112.7% | 110.0% | 111.8% | 114.4% | 99.9% | 105.7% | 110.1% | 100.9% | 109.6% | 93.1% | 102.2% | 107.5% | 115.6% | 141.3% | 125.6% | 127.5% | 125.9% |
| 売上総利益前年比 | 115.4% | 113.3% | 112.4% | 112.9% | 109.5% | 111.6% | 114.8% | 100.2% | 106.8% | 110.9% | 101.1% | 109.7% | 91.7% | 101.3% | 106.8% | 114.9% | 142.5% | 125.5% | 127.3% | 125.7% |
| 販売一般管理費前年比 | 116.2% | 113.9% | 112.8% | 112.5% | 110.2% | 111.8% | 112.7% | 102.0% | 101.3% | 105.9% | 103.8% | 113.6% | 108.8% | 109.3% | 111.4% | 113.6% | 123.4% | 117.6% | 117.7% | 117.6% |
| 営業利益前年比 | 109.0% | 107.7% | 108.9% | 117.1% | 103.6% | 108.9% | 132.2% | 83.7% | 154.6% | 159.7% | 81.1% | 68.2% | - | 50.1% | 63.9% | 138.4% | - | 236.9% | 283.1% | 246.2% |
| 経常利益前年比 | 115.8% | 117.9% | 117.7% | 121.7% | 86.5% | 87.5% | 108.8% | 69.6% | 159.7% | 179.7% | 109.5% | 119.6% | 76.5% | 114.7% | 112.5% | 164.9% | 142.7% | 91.0% | 118.1% | 117.3% |
| 純利益前年比 | 128.7% | 121.6% | 119.0% | 137.5% | 88.7% | 87.9% | 110.7% | 30.3% | 158.2% | 184.3% | 105.6% | 224.5% | 73.2% | 114.6% | 117.2% | 194.7% | 149.8% | 91.5% | 118.4% | 118.1% |

損益計算書(単体)② (四半期)

(百万円)

| | 2019年6月期 | | | | 2020年6月期 | | | | 2021年6月期 | | | | 2022年6月期 | | | | 2023年6月期 | | | |
|---------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|
| | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q |
| 売上高 | 13,771 | 13,221 | 14,643 | 14,236 | 15,156 | 15,030 | 17,471 | 8,214 | 16,028 | 17,234 | 14,831 | 13,167 | 14,935 | 19,092 | 17,700 | 19,144 | 21,104 | 21,656 | 23,234 | 23,247 |
| 売上総利益 | 9,167 | 8,660 | 9,472 | 9,379 | 10,042 | 9,855 | 11,446 | 5,420 | 10,729 | 11,341 | 9,626 | 8,669 | 9,845 | 12,533 | 11,475 | 12,545 | 14,038 | 14,065 | 15,020 | 15,222 |
| 販売一般管理費 | 8,162 | 7,966 | 8,307 | 8,554 | 9,001 | 9,046 | 9,509 | 6,118 | 9,119 | 9,994 | 9,508 | 9,637 | 9,924 | 10,972 | 10,992 | 11,592 | 12,248 | 12,341 | 12,967 | 13,601 |
| 営業利益 | 1,004 | 693 | 1,165 | 825 | 1,041 | 809 | 1,936 | △698 | 1,610 | 1,346 | 117 | △967 | △78 | 1,561 | 483 | 952 | 1,790 | 1,724 | 2,052 | 1,620 |
| 経常利益 | 1,202 | 919 | 1,371 | 978 | 1,041 | 816 | 1,945 | △690 | 1,663 | 1,675 | 829 | △442 | 1,273 | 2,558 | 860 | 1,452 | 1,817 | 1,672 | 2,053 | 1,667 |
| 純利益 | 777 | 531 | 811 | 869 | 690 | 461 | 1,196 | △1,440 | 1,092 | 1,031 | 356 | △440 | 800 | 1,634 | 473 | 1,063 | 1,199 | 1,030 | 1,215 | 1,248 |

| | | | | | | | | | | | | | | | | | | | | |
|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 売上総利益率 | 66.5% | 65.5% | 64.6% | 65.8% | 66.2% | 65.5% | 65.5% | 65.9% | 66.9% | 65.8% | 64.9% | 65.8% | 65.9% | 65.6% | 64.8% | 65.5% | 66.5% | 64.9% | 64.6% | 65.4% |
| 販売管理費率 | 59.2% | 60.2% | 56.7% | 60.0% | 59.3% | 60.1% | 54.4% | 74.4% | 56.8% | 57.9% | 64.1% | 73.1% | 66.4% | 57.4% | 62.1% | 60.5% | 58.0% | 56.9% | 55.8% | 58.5% |
| 営業利益率 | 7.2% | 5.2% | 7.9% | 5.7% | 6.8% | 5.3% | 11.0% | - | 10.0% | 7.8% | 0.7% | - | - | 8.1% | 2.7% | 4.9% | 8.4% | 7.9% | 8.8% | 6.9% |
| 経常利益率 | 8.7% | 6.9% | 9.3% | 6.8% | 6.8% | 5.4% | 11.1% | - | 10.3% | 9.7% | 5.5% | - | 8.5% | 13.4% | 4.8% | 7.5% | 8.6% | 7.7% | 8.8% | 7.1% |
| 純利益率 | 5.6% | 4.0% | 5.5% | 6.1% | 4.5% | 3.0% | 6.8% | - | 6.8% | 5.9% | 2.4% | - | 5.3% | 8.5% | 2.6% | 5.5% | 5.6% | 4.7% | 5.2% | 5.3% |

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|------------|--------|--------|--------|--------|--------|--------|--------|-------|--------|--------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 売上高前年比 | 114.8% | 110.5% | 111.1% | 114.4% | 110.0% | 113.6% | 119.3% | 57.6% | 105.7% | 114.6% | 84.8% | 160.2% | 93.1% | 110.7% | 119.3% | 145.3% | 141.3% | 113.4% | 131.2% | 121.4% |
| 売上総利益前年比 | 115.4% | 111.2% | 110.8% | 114.4% | 109.5% | 113.8% | 120.8% | 57.7% | 106.8% | 115.0% | 84.1% | 159.9% | 91.7% | 110.5% | 119.2% | 144.7% | 142.5% | 112.2% | 130.8% | 121.3% |
| 販売一般管理費前年比 | 116.2% | 111.7% | 110.8% | 111.4% | 110.2% | 113.5% | 114.4% | 71.5% | 101.3% | 110.4% | 99.9% | 157.5% | 108.8% | 109.7% | 115.6% | 120.2% | 123.4% | 112.4% | 117.9% | 117.3% |
| 営業利益前年比 | 109.0% | 105.9% | 110.7% | 158.2% | 103.6% | 116.7% | 166.1% | - | 154.6% | 166.3% | 6.0% | 138.5% | - | 115.9% | 409.4% | - | - | 110.4% | 425.0% | 170.1% |
| 経常利益前年比 | 115.8% | 120.7% | 117.4% | 138.9% | 86.5% | 88.8% | 141.8% | - | 159.7% | 205.2% | 42.6% | 64.1% | 76.5% | 152.7% | 103.7% | - | 142.7% | 65.3% | 238.8% | 114.8% |
| 純利益前年比 | 128.7% | 112.5% | 115.1% | 221.2% | 88.7% | 86.8% | 147.5% | - | 158.2% | 223.2% | 29.8% | 30.5% | 73.2% | 158.4% | 132.8% | - | 149.8% | 63.0% | 256.3% | 117.4% |

部門別売上高①（四半期累計）

（百万円）

| | 2019年6月期 | | | | 2020年6月期 | | | | 2021年6月期 | | | | 2022年6月期 | | | | 2023年6月期 | | | |
|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q |
| 売上高 | 14,560 | 28,558 | 44,050 | 58,924 | 15,805 | 31,507 | 49,302 | 57,960 | 16,621 | 34,472 | 50,110 | 64,018 | 15,730 | 35,543 | 53,989 | 73,277 | 21,910 | 44,178 | 68,355 | 92,274 |
| 焼肉部門 | 7,366 | 14,154 | 21,942 | 29,378 | 7,851 | 15,376 | 24,987 | 29,462 | 8,768 | 18,017 | 25,936 | 32,812 | 8,412 | 18,940 | 28,612 | 38,985 | 11,834 | 23,502 | 35,982 | 48,852 |
| ラーメン部門 | 1,847 | 3,596 | 5,485 | 7,606 | 2,367 | 4,692 | 7,134 | 8,433 | 2,420 | 4,863 | 7,067 | 9,209 | 2,281 | 5,005 | 7,761 | 10,733 | 3,385 | 6,843 | 10,702 | 14,623 |
| お好み焼部門 | 659 | 1,254 | 1,905 | 2,498 | 512 | 998 | 1,535 | 1,754 | 451 | 949 | 1,385 | 1,746 | 340 | 791 | 1,207 | 1,691 | 462 | 917 | 1,458 | 1,973 |
| ゆず庵部門 | 2,505 | 5,167 | 7,989 | 10,608 | 2,861 | 5,936 | 9,139 | 10,518 | 2,872 | 6,256 | 9,086 | 11,563 | 2,468 | 5,939 | 9,140 | 12,589 | 3,446 | 7,376 | 11,573 | 15,332 |
| 専門店部門 | 396 | 869 | 1,308 | 1,728 | 426 | 903 | 1,340 | 1,503 | 350 | 795 | 1,120 | 1,397 | 294 | 891 | 1,344 | 1,916 | 546 | 1,205 | 1,860 | 2,552 |
| FC部門 | 994 | 1,947 | 2,999 | 4,047 | 1,136 | 2,278 | 3,520 | 4,196 | 1,161 | 2,366 | 3,482 | 4,512 | 1,132 | 2,450 | 3,650 | 4,941 | 1,424 | 2,907 | 4,406 | 5,893 |
| その他部門 | 790 | 1,568 | 2,418 | 3,056 | 649 | 1,320 | 1,645 | 2,092 | 596 | 1,223 | 2,032 | 2,775 | 799 | 1,524 | 2,273 | 2,420 | 810 | 1,425 | 2,371 | 3,046 |
| 全社前年比 | 115.9% | 113.7% | 112.7% | 113.0% | 108.5% | 110.3% | 111.9% | 98.3% | 105.1% | 109.4% | 101.6% | 110.4% | 94.6% | 103.1% | 107.7% | 114.4% | 139.2% | 124.2% | 126.6% | 125.9% |
| 焼肉前年比 | 111.8% | 109.9% | 110.2% | 110.5% | 106.5% | 108.6% | 113.8% | 100.2% | 111.6% | 117.1% | 103.7% | 111.3% | 95.9% | 105.1% | 110.3% | 118.8% | 140.6% | 124.0% | 125.7% | 125.3% |
| ラーメン前年比 | 123.1% | 121.0% | 120.0% | 124.7% | 128.1% | 130.4% | 130.0% | 110.8% | 102.2% | 103.6% | 99.0% | 109.2% | 94.2% | 102.9% | 109.8% | 116.5% | 148.3% | 136.7% | 137.8% | 136.2% |
| お好み焼前年比 | 99.9% | 96.5% | 93.7% | 91.8% | 77.7% | 79.5% | 80.5% | 70.2% | 88.1% | 95.1% | 90.2% | 99.5% | 75.3% | 83.3% | 87.1% | 96.8% | 135.8% | 115.8% | 120.7% | 116.6% |
| ゆず庵前年比 | 127.6% | 122.8% | 120.1% | 118.8% | 114.2% | 114.8% | 114.3% | 99.1% | 100.3% | 105.3% | 99.4% | 109.9% | 85.9% | 94.9% | 100.5% | 108.8% | 139.6% | 124.1% | 126.6% | 121.7% |
| 専門店前年比 | 119.5% | 120.1% | 114.5% | 112.9% | 107.5% | 103.9% | 102.4% | 86.9% | 82.2% | 87.9% | 83.6% | 92.9% | 83.9% | 112.0% | 119.9% | 137.0% | 185.3% | 135.2% | 138.3% | 133.2% |
| FC前年比 | 107.2% | 105.0% | 106.7% | 109.2% | 114.3% | 117.0% | 117.3% | 103.6% | 102.1% | 103.8% | 98.9% | 107.5% | 97.5% | 103.5% | 104.8% | 109.5% | 125.7% | 118.6% | 120.7% | 119.2% |
| その他前年比 | 134.9% | 132.9% | 123.4% | 118.3% | 82.1% | 84.1% | 68.0% | 68.4% | 91.8% | 92.6% | 123.5% | 132.6% | 134.1% | 124.6% | 111.8% | 87.1% | 101.3% | 93.5% | 104.3% | 125.8% |
| 全社構成比 | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| 焼肉構成比 | 50.5% | 49.5% | 49.8% | 49.8% | 49.6% | 48.8% | 50.6% | 50.8% | 52.7% | 52.2% | 51.7% | 51.2% | 53.4% | 53.2% | 52.9% | 53.2% | 54.0% | 53.1% | 52.6% | 52.9% |
| ラーメン構成比 | 12.6% | 12.5% | 12.4% | 12.9% | 14.9% | 14.8% | 14.4% | 14.5% | 14.5% | 14.1% | 14.1% | 14.3% | 14.5% | 14.0% | 14.3% | 14.6% | 15.4% | 15.4% | 15.6% | 15.8% |
| お好み焼構成比 | 4.5% | 4.3% | 4.3% | 4.2% | 3.2% | 3.1% | 3.1% | 3.0% | 2.7% | 2.7% | 2.7% | 2.7% | 2.1% | 2.2% | 2.2% | 2.3% | 2.1% | 2.0% | 2.1% | 2.1% |
| ゆず庵構成比 | 17.2% | 18.0% | 18.1% | 18.0% | 18.1% | 18.8% | 18.5% | 18.1% | 17.2% | 18.1% | 18.1% | 18.0% | 15.6% | 16.7% | 16.9% | 17.1% | 15.7% | 16.6% | 16.9% | 16.6% |
| 専門店構成比 | 2.7% | 3.0% | 2.9% | 2.9% | 2.7% | 2.8% | 2.7% | 2.5% | 2.1% | 2.3% | 2.2% | 2.1% | 1.8% | 2.5% | 2.4% | 2.6% | 2.4% | 2.7% | 2.7% | 2.7% |
| FC構成比 | 6.8% | 6.8% | 6.8% | 6.8% | 7.1% | 7.2% | 7.1% | 7.2% | 6.9% | 6.8% | 6.9% | 7.0% | 7.2% | 6.8% | 6.7% | 6.7% | 6.5% | 6.5% | 6.4% | 6.3% |
| その他構成比 | 5.4% | 5.4% | 5.4% | 5.1% | 4.1% | 4.1% | 3.3% | 3.6% | 3.5% | 3.5% | 4.0% | 4.3% | 5.0% | 4.2% | 4.2% | 3.3% | 3.6% | 3.2% | 3.4% | 3.3% |

※2021年6月期より『熟成焼肉 肉源』は集計部門を「焼肉部門」から「専門店部門」へ移行しております。

部門別売上高②（四半期）

（百万円）

| | 2019年6月期 | | | | 2020年6月期 | | | | 2021年6月期 | | | | 2022年6月期 | | | | 2023年6月期 | | | |
|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q |
| 売上高 | 14,560 | 13,998 | 15,492 | 14,873 | 15,805 | 15,702 | 17,794 | 8,658 | 16,621 | 17,851 | 15,638 | 13,907 | 15,730 | 19,813 | 18,446 | 19,287 | 21,910 | 22,268 | 24,176 | 23,919 |
| 焼肉部門 | 7,366 | 6,788 | 7,788 | 7,435 | 7,851 | 7,525 | 9,611 | 4,474 | 8,768 | 9,249 | 7,919 | 6,876 | 8,412 | 10,528 | 9,672 | 10,373 | 11,834 | 11,668 | 12,479 | 12,869 |
| ラーメン部門 | 1,847 | 1,749 | 1,889 | 2,120 | 2,367 | 2,325 | 2,441 | 1,299 | 2,420 | 2,442 | 2,203 | 2,142 | 2,281 | 2,723 | 2,755 | 2,972 | 3,385 | 3,458 | 3,858 | 3,921 |
| お好み焼部門 | 659 | 594 | 650 | 592 | 512 | 485 | 536 | 219 | 451 | 497 | 435 | 360 | 340 | 451 | 415 | 484 | 462 | 454 | 540 | 514 |
| ゆず庵部門 | 2,505 | 2,661 | 2,822 | 2,618 | 2,861 | 3,074 | 3,203 | 1,379 | 2,872 | 3,384 | 2,829 | 2,477 | 2,468 | 3,471 | 3,200 | 3,449 | 3,446 | 3,929 | 4,197 | 3,759 |
| 専門店部門 | 396 | 472 | 438 | 420 | 426 | 476 | 436 | 162 | 350 | 444 | 325 | 277 | 294 | 596 | 453 | 571 | 546 | 659 | 655 | 692 |
| FC部門 | 994 | 953 | 1,052 | 1,047 | 1,136 | 1,141 | 1,241 | 676 | 1,161 | 1,205 | 1,115 | 1,029 | 1,132 | 1,317 | 1,200 | 1,290 | 1,424 | 1,482 | 1,499 | 1,486 |
| その他部門 | 790 | 778 | 849 | 638 | 649 | 671 | 324 | 446 | 596 | 626 | 809 | 743 | 799 | 724 | 749 | 146 | 810 | 615 | 945 | 675 |
| 全社前年比 | 115.9% | 111.5% | 110.9% | 113.8% | 108.5% | 112.1% | 114.8% | 58.2% | 105.1% | 113.6% | 87.8% | 160.6% | 94.6% | 110.9% | 117.9% | 138.6% | 139.2% | 112.3% | 131.0% | 124.0% |
| 焼肉前年比 | 111.8% | 108.0% | 110.8% | 111.5% | 106.5% | 110.8% | 123.4% | 60.1% | 111.6% | 122.9% | 82.3% | 153.6% | 95.9% | 113.8% | 122.1% | 150.8% | 140.6% | 110.8% | 129.0% | 124.0% |
| ラーメン前年比 | 123.1% | 118.8% | 118.2% | 138.6% | 128.1% | 132.9% | 129.2% | 61.2% | 102.2% | 105.0% | 90.2% | 164.9% | 94.2% | 111.5% | 125.0% | 138.7% | 148.3% | 126.9% | 140.0% | 131.9% |
| お好み焼前年比 | 99.9% | 93.1% | 88.6% | 86.4% | 77.7% | 81.6% | 82.4% | 37.0% | 88.1% | 102.5% | 81.1% | 164.4% | 75.3% | 90.6% | 95.4% | 134.2% | 135.8% | 100.7% | 130.1% | 106.3% |
| ゆず庵前年比 | 127.6% | 118.6% | 115.4% | 115.3% | 114.2% | 115.5% | 113.4% | 52.6% | 100.3% | 110.0% | 88.3% | 179.6% | 85.9% | 102.5% | 113.0% | 139.2% | 139.6% | 113.2% | 131.1% | 108.9% |
| 専門店前年比 | 119.5% | 120.7% | 104.7% | 108.4% | 107.5% | 100.9% | 99.5% | 38.6% | 82.2% | 93.1% | 74.5% | 170.2% | 83.9% | 134.2% | 139.2% | 206.2% | 185.3% | 110.4% | 144.6% | 121.1% |
| FC前年比 | 107.2% | 102.8% | 109.9% | 117.0% | 114.3% | 119.7% | 118.0% | 64.5% | 102.1% | 105.5% | 89.8% | 152.1% | 97.5% | 109.2% | 107.5% | 125.3% | 125.7% | 112.5% | 124.9% | 115.1% |
| その他前年比 | 134.9% | 130.9% | 109.0% | 102.5% | 82.1% | 86.3% | 38.1% | 70.0% | 91.8% | 93.3% | 249.5% | 166.2% | 134.1% | 115.5% | 92.5% | 19.7% | 101.3% | 84.9% | 126.2% | 460.2% |
| 全社構成比 | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| 焼肉構成比 | 50.5% | 48.4% | 50.2% | 49.9% | 49.6% | 47.9% | 54.0% | 51.6% | 52.7% | 51.8% | 50.6% | 49.4% | 53.4% | 53.1% | 52.4% | 53.7% | 54.0% | 52.4% | 51.6% | 53.8% |
| ラーメン構成比 | 12.6% | 12.4% | 12.1% | 14.2% | 14.9% | 14.8% | 13.7% | 15.0% | 14.5% | 13.6% | 14.0% | 15.4% | 14.5% | 13.7% | 14.9% | 15.4% | 15.4% | 15.5% | 15.9% | 16.3% |
| お好み焼構成比 | 4.5% | 4.2% | 4.2% | 3.9% | 3.2% | 3.0% | 3.0% | 2.5% | 2.7% | 2.7% | 2.7% | 2.5% | 2.1% | 2.2% | 2.2% | 2.5% | 2.1% | 2.0% | 2.2% | 2.1% |
| ゆず庵構成比 | 17.2% | 19.0% | 18.2% | 17.6% | 18.1% | 19.5% | 17.9% | 15.9% | 17.2% | 18.9% | 18.0% | 17.8% | 15.6% | 17.5% | 17.3% | 17.8% | 15.7% | 17.6% | 17.3% | 15.7% |
| 専門店構成比 | 2.7% | 3.3% | 2.8% | 2.8% | 2.7% | 3.0% | 2.4% | 1.8% | 2.1% | 2.4% | 2.0% | 1.9% | 1.8% | 3.0% | 2.4% | 2.9% | 2.4% | 2.9% | 2.7% | 2.8% |
| FC構成比 | 6.8% | 6.8% | 6.7% | 7.0% | 7.1% | 7.2% | 6.9% | 7.8% | 6.9% | 6.7% | 7.1% | 7.4% | 7.2% | 6.6% | 6.5% | 6.6% | 6.5% | 6.6% | 6.2% | 6.2% |
| その他構成比 | 5.4% | 5.5% | 5.4% | 4.2% | 4.1% | 4.2% | 1.8% | 5.1% | 3.5% | 3.5% | 5.1% | 5.3% | 5.0% | 3.6% | 4.0% | 0.7% | 3.6% | 2.7% | 3.9% | 2.8% |

※2021年6月期より『熟成焼肉 肉源』は集計部門を「焼肉部門」から「専門店部門」へ移行しております。

部門別既存店売上高前年比(四半期・国内直営のみ)

| | | 2019年6月期 | | | | | 2020年6月期 | | | | | 2021年6月期 | | | | | 2022年6月期 | | | | | 2023年6月期 | | | | |
|--------|-----|----------|--------|--------|--------|--------|----------|--------|--------|--------|--------|----------|--------|--------|--------|--------|----------|--------|--------|--------|--------|----------|--------|--------|--------|--------|
| | | 1Q | 2Q | 3Q | 4Q | 通期 | 1Q | 2Q | 3Q | 4Q | 通期 | 1Q | 2Q | 3Q | 4Q | 通期 | 1Q | 2Q | 3Q | 4Q | 通期 | 1Q | 2Q | 3Q | 4Q | 通期 |
| 焼肉部門 | 売上高 | 103.2% | 100.6% | 102.1% | 105.0% | 102.8% | 101.0% | 104.8% | 114.1% | 55.6% | 93.8% | 103.1% | 112.1% | 77.5% | 147.3% | 103.5% | 88.6% | 108.0% | 113.9% | 135.6% | 109.9% | 128.5% | 102.1% | 117.8% | 112.8% | 114.5% |
| | 客数 | 103.4% | 100.3% | 102.2% | 103.6% | 102.4% | 100.5% | 104.6% | 112.5% | 55.7% | 93.5% | 99.6% | 112.1% | 79.1% | 151.7% | 103.5% | 93.7% | 105.0% | 111.8% | 129.6% | 108.9% | 120.6% | 101.2% | 113.7% | 106.0% | 109.9% |
| | 客単価 | 99.8% | 100.3% | 100.0% | 101.4% | 100.4% | 100.5% | 100.1% | 101.5% | 99.8% | 100.4% | 103.5% | 100.0% | 97.9% | 97.1% | 99.9% | 94.6% | 102.8% | 101.9% | 104.6% | 100.9% | 106.5% | 100.8% | 103.6% | 106.5% | 104.2% |
| ラーメン部門 | 売上高 | 100.8% | 100.4% | 101.5% | 106.2% | 102.3% | 103.0% | 101.7% | 100.4% | 53.1% | 88.8% | 91.9% | 95.8% | 82.2% | 147.2% | 99.1% | 84.3% | 102.7% | 113.9% | 129.0% | 106.3% | 134.5% | 115.5% | 128.1% | 118.7% | 123.7% |
| | 客数 | 100.4% | 100.4% | 100.9% | 105.2% | 101.8% | 102.7% | 100.8% | 99.5% | 50.6% | 87.8% | 89.2% | 92.4% | 79.1% | 146.6% | 96.1% | 83.9% | 99.7% | 111.5% | 124.8% | 103.7% | 128.4% | 111.1% | 123.2% | 113.1% | 118.6% |
| | 客単価 | 100.4% | 100.0% | 100.6% | 100.9% | 100.5% | 100.3% | 100.9% | 101.0% | 104.9% | 101.2% | 103.1% | 103.7% | 103.9% | 100.4% | 103.1% | 100.5% | 103.1% | 102.1% | 103.4% | 102.5% | 104.7% | 104.9% | 104.0% | 105.0% | 104.3% |
| お好み焼部門 | 売上高 | 95.2% | 91.2% | 94.5% | 95.3% | 94.0% | 97.5% | 101.8% | 104.2% | 45.8% | 87.8% | 92.3% | 100.8% | 75.6% | 151.4% | 97.0% | 72.4% | 90.4% | 109.4% | 132.9% | 98.7% | 141.6% | 96.9% | 117.9% | 108.3% | 114.5% |
| | 客数 | 96.3% | 91.8% | 96.3% | 96.9% | 95.4% | 98.3% | 103.8% | 104.1% | 45.5% | 88.3% | 92.8% | 103.9% | 81.0% | 165.1% | 101.4% | 80.3% | 89.8% | 104.8% | 121.8% | 97.8% | 124.6% | 91.2% | 106.6% | 98.1% | 104.3% |
| | 客単価 | 98.8% | 99.3% | 98.1% | 98.4% | 98.6% | 99.2% | 98.1% | 100.1% | 100.8% | 99.4% | 99.5% | 97.0% | 93.2% | 91.7% | 95.7% | 90.1% | 100.7% | 104.4% | 109.1% | 100.9% | 113.7% | 106.6% | 110.6% | 110.4% | 109.7% |
| ゆず庵部門 | 売上高 | 105.5% | 99.3% | 100.1% | 102.1% | 101.6% | 100.1% | 102.3% | 97.5% | 44.9% | 86.0% | 90.2% | 98.1% | 78.1% | 158.2% | 97.8% | 75.6% | 93.5% | 103.6% | 130.1% | 99.2% | 132.3% | 108.2% | 131.3% | 108.6% | 118.8% |
| | 客数 | 107.4% | 100.6% | 100.8% | 102.5% | 102.5% | 102.2% | 101.9% | 95.5% | 43.2% | 85.2% | 85.0% | 95.2% | 79.0% | 165.9% | 96.5% | 81.3% | 95.7% | 101.9% | 123.3% | 99.7% | 118.6% | 97.6% | 120.2% | 102.2% | 108.8% |
| | 客単価 | 98.2% | 98.8% | 99.3% | 99.6% | 99.1% | 98.0% | 100.4% | 102.1% | 104.0% | 100.9% | 106.2% | 103.1% | 98.8% | 95.4% | 101.3% | 93.0% | 97.8% | 101.7% | 105.6% | 99.5% | 111.5% | 109.6% | 109.2% | 106.2% | 109.3% |
| 専門店部門 | 売上高 | 104.4% | 105.1% | 99.9% | 105.1% | 103.6% | 103.1% | 95.6% | 90.2% | 34.3% | 81.4% | 67.6% | 76.4% | 60.0% | 161.0% | 77.3% | 77.8% | 127.4% | 128.9% | 175.4% | 125.4% | 165.1% | 104.4% | 132.9% | 103.5% | 120.3% |
| | 客数 | 95.3% | 95.8% | 97.6% | 103.9% | 98.0% | 104.1% | 97.0% | 92.9% | 40.7% | 83.9% | 72.9% | 83.2% | 75.6% | 220.1% | 92.9% | 89.7% | 122.1% | 115.1% | 131.4% | 114.8% | 121.1% | 94.4% | 107.5% | 95.5% | 102.9% |
| | 客単価 | 109.5% | 109.7% | 102.5% | 101.2% | 105.7% | 99.0% | 98.6% | 97.1% | 84.2% | 97.0% | 92.7% | 91.8% | 79.4% | 73.2% | 83.2% | 86.8% | 104.3% | 112.0% | 133.5% | 109.2% | 136.3% | 108.5% | 123.6% | 108.3% | 116.9% |
| 既存店全体 | 売上高 | 102.8% | 99.9% | 101.2% | 104.1% | 102.0% | 101.0% | 103.5% | 107.9% | 52.3% | 91.0% | 97.4% | 104.8% | 77.7% | 149.7% | 100.7% | 84.6% | 104.0% | 112.0% | 134.1% | 107.1% | 131.2% | 105.3% | 122.4% | 112.5% | 117.0% |
| | 客数 | 102.4% | 99.8% | 101.2% | 103.6% | 101.7% | 101.4% | 102.8% | 104.8% | 51.3% | 89.8% | 92.8% | 101.1% | 79.1% | 153.0% | 99.5% | 87.6% | 101.3% | 109.9% | 126.5% | 104.2% | 123.3% | 103.7% | 117.8% | 107.5% | 112.6% |
| | 客単価 | 100.4% | 100.1% | 100.0% | 100.5% | 100.2% | 99.6% | 100.7% | 103.0% | 101.9% | 101.3% | 104.9% | 103.7% | 98.2% | 97.9% | 101.2% | 96.7% | 102.7% | 101.9% | 106.0% | 102.7% | 106.4% | 100.8% | 103.9% | 104.7% | 103.9% |

※2021年6月期より「熟成焼肉 肉源」業態の実績は「専門店部門」にて集計しております。なお、本表はこれに伴う過年度の遡及修正は行っておりません(2020年6月期までは「焼肉部門」に集計)。

貸借対照表（連結）

(百万円)

| | 2019年6月期 | | | | 2020年6月期 | | | | 2021年6月期 | | | | 2022年6月期 | | | | 2023年6月期 | | | |
|------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q |
| 現金及び預金 | 5,334 | 5,448 | 6,399 | 6,260 | 5,369 | 5,056 | 6,937 | 9,888 | 11,097 | 11,514 | 15,568 | 14,214 | 12,370 | 13,894 | 14,563 | 8,464 | 8,782 | 9,780 | 10,108 | 7,349 |
| 売掛金 | 1,016 | 1,140 | 1,373 | 1,131 | 1,289 | 1,604 | 1,795 | 1,435 | 1,556 | 2,995 | 2,415 | 1,674 | 1,682 | 3,207 | 2,666 | 2,426 | 2,893 | 3,483 | 3,699 | 3,324 |
| たな卸資産 | 364 | 449 | 368 | 393 | 414 | 542 | 469 | 427 | 451 | 609 | 458 | 463 | 469 | 657 | 554 | 584 | 677 | 816 | 683 | 732 |
| その他 | 1,180 | 1,331 | 1,505 | 1,146 | 1,143 | 1,252 | 1,368 | 1,313 | 1,139 | 1,363 | 1,946 | 1,752 | 2,282 | 1,944 | 1,768 | 1,653 | 1,403 | 1,614 | 1,662 | 1,825 |
| 流動資産 | 7,895 | 8,369 | 9,646 | 8,931 | 8,217 | 8,457 | 10,570 | 13,064 | 14,244 | 16,483 | 20,388 | 18,105 | 16,805 | 19,703 | 19,552 | 13,129 | 13,756 | 15,694 | 16,154 | 13,231 |
| 有形固定資産 | 17,747 | 18,147 | 18,344 | 18,877 | 19,253 | 20,192 | 19,884 | 20,025 | 20,521 | 20,969 | 22,507 | 24,059 | 23,936 | 25,219 | 25,761 | 26,686 | 26,615 | 27,570 | 28,012 | 29,774 |
| 無形固定資産 | 318 | 317 | 307 | 296 | 312 | 309 | 317 | 315 | 307 | 321 | 313 | 339 | 422 | 443 | 444 | 500 | 543 | 544 | 624 | 770 |
| 投資その他の資産 | 4,531 | 4,587 | 4,647 | 4,630 | 4,709 | 4,887 | 4,823 | 5,015 | 5,099 | 5,156 | 5,166 | 5,248 | 5,296 | 5,512 | 5,583 | 5,880 | 5,948 | 6,050 | 6,055 | 6,235 |
| 固定資産 | 22,597 | 23,052 | 23,299 | 23,804 | 24,275 | 25,388 | 25,024 | 25,357 | 25,928 | 26,446 | 27,988 | 29,647 | 29,655 | 31,175 | 31,788 | 33,067 | 33,107 | 34,165 | 34,692 | 36,779 |
| 総資産 | 30,493 | 31,422 | 32,945 | 32,735 | 32,492 | 33,846 | 35,595 | 38,422 | 40,173 | 42,930 | 48,376 | 47,752 | 46,461 | 50,879 | 51,340 | 46,196 | 46,863 | 49,860 | 50,846 | 50,011 |
| 買掛金 | 1,925 | 2,375 | 2,580 | 2,055 | 2,114 | 2,713 | 2,685 | 2,129 | 2,266 | 2,878 | 2,637 | 1,846 | 2,085 | 3,477 | 3,072 | 2,659 | 3,173 | 3,761 | 3,888 | 3,265 |
| 短期借入金 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 700 | 900 | 900 | 700 | 6,200 | 6,200 | 6,200 | 6,200 | 0 | 0 | 0 | 0 | 0 |
| その他 | 5,722 | 5,900 | 6,130 | 6,062 | 5,684 | 6,381 | 6,621 | 10,999 | 11,720 | 6,196 | 12,788 | 7,898 | 6,261 | 7,946 | 9,042 | 9,669 | 8,465 | 10,104 | 9,313 | 10,070 |
| 流動負債 | 7,648 | 8,275 | 8,710 | 8,118 | 7,798 | 9,094 | 9,306 | 13,829 | 14,887 | 16,742 | 16,126 | 15,944 | 14,546 | 17,623 | 18,314 | 12,329 | 11,639 | 13,865 | 13,201 | 13,335 |
| 長期借入金 | 4,077 | 3,775 | 4,174 | 3,870 | 3,581 | 3,298 | 4,318 | 4,000 | 3,685 | 3,370 | 3,060 | 2,775 | 2,516 | 2,270 | 2,860 | 2,600 | 3,141 | 2,831 | 2,521 | 2,234 |
| その他 | 2,915 | 2,941 | 2,971 | 3,065 | 3,071 | 3,057 | 3,073 | 3,099 | 3,106 | 3,123 | 9,014 | 9,071 | 9,202 | 9,102 | 8,188 | 8,306 | 8,317 | 8,393 | 9,435 | 9,485 |
| 固定負債 | 6,992 | 6,716 | 7,145 | 6,935 | 6,652 | 6,356 | 7,391 | 7,099 | 6,792 | 6,494 | 12,074 | 11,846 | 11,718 | 11,372 | 11,049 | 10,907 | 11,459 | 11,224 | 11,956 | 11,720 |
| 負債合計 | 14,640 | 14,991 | 15,856 | 15,053 | 14,451 | 15,450 | 16,698 | 20,929 | 21,679 | 23,236 | 28,200 | 27,791 | 26,265 | 28,996 | 29,363 | 23,236 | 23,098 | 25,090 | 25,158 | 25,056 |
| 資本金 | 2,714 | 2,718 | 2,719 | 2,719 | 2,719 | 2,723 | 2,725 | 2,727 | 2,728 | 2,749 | 2,749 | 2,749 | 2,749 | 2,777 | 2,777 | 2,863 | 2,863 | 2,883 | 2,883 | 2,883 |
| その他合計 | 13,077 | 13,666 | 14,304 | 14,923 | 15,293 | 15,636 | 16,141 | 14,734 | 15,767 | 16,959 | 17,147 | 16,939 | 17,169 | 18,839 | 18,911 | 19,830 | 20,628 | 21,630 | 22,534 | 21,597 |
| 株主資本 | 15,791 | 16,385 | 17,023 | 17,642 | 18,012 | 18,360 | 18,867 | 17,461 | 18,496 | 19,708 | 19,896 | 19,689 | 19,918 | 21,616 | 21,688 | 22,694 | 23,492 | 24,514 | 25,418 | 24,480 |
| その他合計 | 60 | 44 | 65 | 38 | 28 | 34 | 29 | 31 | △ 2 | △ 15 | 279 | 272 | 277 | 266 | 288 | 265 | 273 | 256 | 269 | 473 |
| 純資産 | 15,852 | 16,430 | 17,089 | 17,681 | 18,041 | 18,395 | 18,896 | 17,493 | 18,493 | 19,693 | 20,175 | 19,961 | 20,195 | 21,883 | 21,977 | 22,960 | 23,765 | 24,770 | 25,688 | 24,954 |
| 負債純資産合計 | 30,493 | 31,422 | 32,945 | 32,735 | 32,492 | 33,846 | 35,595 | 38,422 | 40,173 | 42,930 | 48,376 | 47,752 | 46,461 | 50,879 | 51,340 | 46,196 | 46,863 | 49,860 | 50,846 | 50,011 |
| 営業CF | - | 2,578 | - | 5,803 | - | 2,769 | - | 2,826 | - | 4,614 | - | 5,789 | - | 5,029 | - | 8,778 | - | 4,546 | - | 9,695 |
| 投資CF | - | △ 2,519 | - | △ 4,753 | - | △ 2,957 | - | △ 4,870 | - | △ 2,305 | - | △ 5,776 | - | △ 4,369 | - | △ 7,383 | - | △ 3,102 | - | △ 8,139 |
| 財務CF | - | △ 59 | - | △ 206 | - | △ 1,006 | - | 5,687 | - | △ 724 | - | 4,225 | - | △ 1,025 | - | △ 7,251 | - | △ 79 | - | △ 3,229 |
| 現金及び現金同等物に係る換算差額 | - | △ 42 | - | △ 74 | - | △ 7 | - | △ 15 | - | 42 | - | 88 | - | 44 | - | 106 | - | △ 48 | - | △ 36 |
| 現金及び現金同等物期末 | - | 5,448 | - | 6,260 | - | 5,056 | - | 9,888 | - | 11,514 | - | 14,214 | - | 13,894 | - | 8,464 | - | 9,780 | - | 6,756 |

主要経営指標・1株当たりデータ(連結)

主要経営指標

(百万円)

| | 2019年6月期(連結) | | | | 2020年6月期(連結) | | | | 2021年6月期(連結) | | | | 2022年6月期(連結) | | | | 2023年6月期(連結) | | | |
|---------|--------------|--------|--------|--------|--------------|--------|--------|--------|--------------|--------|--------|--------|--------------|--------|--------|--------|--------------|--------|--------|--------|
| | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q |
| 有利子負債 | 6,381 | 6,076 | 6,552 | 6,199 | 5,858 | 5,525 | 6,707 | 12,547 | 12,401 | 12,061 | 17,368 | 17,055 | 16,746 | 16,437 | 17,134 | 10,602 | 11,295 | 10,952 | 10,644 | 10,337 |
| EBITDA | 1,816 | 3,412 | 5,524 | 7,112 | 1,592 | 3,043 | 5,600 | 5,393 | 2,393 | 4,849 | 6,572 | 6,874 | 2,008 | 5,305 | 6,956 | 9,205 | 2,701 | 5,147 | 8,218 | 10,832 |
| 設備投資 | 1,393 | 2,571 | 3,530 | 4,887 | 1,248 | 3,028 | 4,147 | 5,043 | 1,113 | 2,395 | 4,886 | 6,008 | 2,411 | 4,306 | 5,458 | 7,380 | 1,843 | 3,178 | 4,749 | 7,829 |
| 自己資本比率 | 51.7% | 52.0% | 51.6% | 53.7% | 55.2% | 54.1% | 52.8% | 45.3% | 45.8% | 45.6% | 40.9% | 41.0% | 42.7% | 42.3% | 42.2% | 49.0% | 50.0% | 49.0% | 49.9% | 48.9% |
| ROA | - | 14.7% | - | 15.0% | - | 10.8% | - | 8.5% | - | 17.7% | - | 9.8% | - | 15.7% | - | 13.1% | - | 14.1% | - | 14.9% |
| ROE | - | 17.2% | - | 17.9% | - | 11.2% | - | 2.6% | - | 12.4% | - | 14.7% | - | 11.4% | - | 17.6% | - | 18.0% | - | 19.9% |
| ROIC | - | - | - | 14.3% | - | - | - | 7.6% | - | - | - | 9.0% | - | - | - | 13.3% | - | - | - | 14.2% |
| 流動比率 | 103.2% | 101.1% | 110.7% | 110.0% | 105.3% | 92.9% | 113.5% | 94.4% | 95.6% | 98.4% | 126.4% | 113.5% | 115.5% | 111.8% | 106.7% | 106.4% | 118.1% | 113.1% | 122.3% | 99.2% |
| 固定長期適合率 | 99.1% | 99.8% | 96.4% | 96.9% | 98.6% | 102.8% | 95.4% | 103.4% | 102.9% | 101.2% | 87.7% | 94.2% | 93.9% | 94.6% | 97.1% | 98.5% | 94.8% | 95.7% | 92.9% | 101.6% |

1株当たりデータ

(円)

| | 2019年6月期(連結) | | | | 2020年6月期(連結) | | | | 2021年6月期(連結) | | | | 2022年6月期(連結) | | | | 2023年6月期(連結) | | | |
|------------|--------------|--------|--------|--------|--------------|--------|--------|--------|--------------|--------|--------|--------|--------------|--------|--------|--------|--------------|--------|--------|--------|
| | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q |
| 一株当たり純資産 | 437.09 | 452.87 | 470.79 | 487.13 | 496.97 | 507.05 | 520.54 | 481.37 | 508.70 | 541.88 | 547.71 | 541.79 | 548.26 | 595.12 | 597.71 | 623.45 | 645.67 | 673.06 | 698.35 | 686.37 |
| 一株当たり当期純利益 | 22.88 | 39.11 | 64.25 | 81.39 | 17.74 | 28.54 | 51.63 | 12.64 | 35.21 | 67.59 | 81.10 | 75.36 | 22.55 | 67.92 | 79.90 | 102.85 | 33.62 | 60.64 | 97.19 | 129.48 |
| 1株当たり配当金 | - | 7.50 | - | 15.00 | - | 9.16 | - | 15.83 | - | 8.33 | - | 11.66 | - | 10.00 | - | 11.66 | - | 11.66 | - | 15.00 |
| 連結配当性向 | - | - | - | 18.4% | - | - | - | 125.2% | - | - | - | 26.5% | - | - | - | 21.0% | - | - | - | 20.5% |

※表中のROAの計算式の分子に経常利益を採用しております。

※ROEの株主資本は期中平均の数値を採用しております。

※有利子負債とは、一年内返済長期借入金、社債、長期借入金、リース債務を合算したものとしております。

※EBITDAとは、経常利益+減価償却費としております。

※ROICとは、税引後経常利益÷(自己資本+有利子負債)としております。

※設備投資(支払ベース)とは、有形固定資産の取得+無形固定資産の取得+差入保証金の差入れとしております。

※2021年3月1日付で普通株式1株につき2株の分割。2023年3月1日付で普通株式1株につき3株の分割をおこなっております。

上の数表では、当該株式分割に伴う影響を加味した遡及計算値を示しております。

社員1名当たりデータ（連結）

社員1名当たりデータ（四半期累計）

| | 2019年6月期 | | | | 2020年6月期 | | | | 2021年6月期 | | | | 2022年6月期 | | | | 2023年6月期 | | | |
|-------------------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|
| | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q |
| 社員数 | 1,336 | 1,327 | 1,292 | 1,384 | 1,348 | 1,374 | 1,228 | 1,279 | 1,255 | 1,239 | 1,211 | 1,429 | 1,365 | 1,339 | 1,288 | 1,419 | 1,417 | 1,379 | 1,374 | 1,581 |
| 一名当たり 売上(千円) | 10,898 | 21,521 | 34,095 | 42,575 | 11,725 | 22,931 | 40,148 | 45,317 | 13,244 | 27,823 | 41,379 | 44,799 | 11,524 | 26,544 | 41,917 | 51,640 | 15,462 | 32,036 | 49,748 | 58,364 |
| 一名当たり 営業利益(千円) | 803 | 1,397 | 2,423 | 2,841 | 763 | 1,319 | 3,001 | 2,371 | 1,373 | 2,565 | 2,850 | 1,788 | △ 23 | 1,127 | 1,526 | 2,025 | 1,309 | 2,526 | 4,098 | 4,555 |
| 一名当たり 経常利益(千円) | 941 | 1,702 | 2,909 | 3,386 | 734 | 1,310 | 3,015 | 2,367 | 1,424 | 2,908 | 3,815 | 2,984 | 969 | 2,905 | 3,693 | 4,346 | 1,311 | 2,471 | 4,058 | 4,541 |
| 一名当たり 純利益(千円) | 618 | 1,063 | 1,795 | 2,123 | 475 | 750 | 1,518 | 357 | 1,014 | 1,973 | 2,423 | 1,908 | 598 | 1,837 | 2,247 | 2,626 | 862 | 1,597 | 2,570 | 2,968 |

社員1名当たりデータ（四半期）

| | 2019年6月期 | | | | 2020年6月期 | | | | 2021年6月期 | | | | 2022年6月期 | | | | 2023年6月期 | | | |
|-------------------|----------|--------|--------|--------|----------|--------|--------|---------|----------|--------|--------|-------|----------|--------|--------|--------|----------|--------|--------|--------|
| | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q |
| 社員数 | 1,336 | 1,327 | 1,292 | 1,384 | 1,348 | 1,374 | 1,228 | 1,279 | 1,255 | 1,239 | 1,211 | 1,429 | 1,365 | 1,339 | 1,288 | 1,419 | 1,417 | 1,379 | 1,374 | 1,581 |
| 一名当たり 売上(千円) | 10,898 | 10,548 | 11,990 | 10,746 | 11,725 | 11,427 | 14,491 | 6,769 | 13,244 | 14,407 | 12,913 | 9,732 | 11,524 | 14,796 | 14,321 | 13,592 | 15,462 | 16,148 | 17,595 | 15,129 |
| 一名当たり 営業利益(千円) | 803 | 588 | 988 | 579 | 763 | 570 | 1,524 | △ 509 | 1,373 | 1,174 | 225 | △ 627 | △ 23 | 1,151 | 354 | 639 | 1,309 | 1,181 | 1,563 | 993 |
| 一名当たり 経常利益(千円) | 941 | 754 | 1,160 | 670 | 734 | 589 | 1,549 | △ 527 | 1,424 | 1,465 | 839 | △ 248 | 969 | 1,916 | 672 | 994 | 1,311 | 1,123 | 1,577 | 1,014 |
| 一名当たり 純利益(千円) | 618 | 441 | 702 | 447 | 475 | 284 | 679 | △ 1,101 | 1,014 | 945 | 404 | △ 145 | 598 | 1,227 | 337 | 586 | 862 | 711 | 966 | 735 |

社員1名当たりデータ（単体）

社員1名当たりデータ（四半期累計）

| | 2019年6月期 | | | | 2020年6月期 | | | | 2021年6月期 | | | | 2022年6月期 | | | | 2023年6月期 | | | |
|-------------------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|
| | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q | 1Q | 1Q~2Q | 1Q~3Q | 1Q~4Q |
| 社員数 | 1,038 | 1,034 | 1,015 | 1,122 | 1,076 | 1,073 | 1,023 | 1,167 | 1,130 | 1,116 | 1,086 | 1,250 | 1,214 | 1,191 | 1,150 | 1,284 | 1,269 | 1,239 | 1,242 | 1,401 |
| 一名当たり 売上(千円) | 13,266 | 26,104 | 41,020 | 49,796 | 14,085 | 28,132 | 46,586 | 47,876 | 14,184 | 29,805 | 44,285 | 49,009 | 12,302 | 28,570 | 44,980 | 55,196 | 16,630 | 34,512 | 53,137 | 63,700 |
| 一名当たり 営業利益(千円) | 968 | 1,642 | 2,821 | 3,287 | 967 | 1,724 | 3,702 | 2,646 | 1,424 | 2,649 | 2,831 | 1,686 | △ 64 | 1,245 | 1,709 | 2,272 | 1,410 | 2,836 | 4,482 | 5,130 |
| 一名当たり 経常利益(千円) | 1,158 | 2,052 | 3,442 | 3,985 | 967 | 1,731 | 3,717 | 2,667 | 1,472 | 2,991 | 3,838 | 2,980 | 1,048 | 3,217 | 4,079 | 4,785 | 1,432 | 2,816 | 4,463 | 5,146 |
| 一名当たり 純利益(千円) | 749 | 1,266 | 2,089 | 2,664 | 641 | 1,073 | 2,295 | 778 | 966 | 1,902 | 2,283 | 1,631 | 659 | 2,044 | 2,529 | 3,093 | 945 | 1,799 | 2,773 | 3,350 |

社員1名当たりデータ（四半期）

| | 2019年6月期 | | | | 2020年6月期 | | | | 2021年6月期 | | | | 2022年6月期 | | | | 2023年6月期 | | | |
|-------------------|----------|--------|--------|--------|----------|--------|--------|---------|----------|--------|--------|--------|----------|--------|--------|--------|----------|--------|--------|--------|
| | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q |
| 社員数 | 1,038 | 1,034 | 1,015 | 1,122 | 1,076 | 1,073 | 1,023 | 1,167 | 1,130 | 1,116 | 1,086 | 1,250 | 1,214 | 1,191 | 1,150 | 1,284 | 1,269 | 1,239 | 1,242 | 1,401 |
| 一名当たり 売上(千円) | 13,266 | 12,786 | 14,427 | 12,688 | 14,085 | 14,007 | 17,078 | 7,038 | 14,184 | 15,442 | 13,657 | 10,533 | 12,302 | 16,030 | 15,391 | 14,910 | 16,630 | 17,479 | 18,707 | 16,593 |
| 一名当たり 営業利益(千円) | 968 | 670 | 1,148 | 735 | 967 | 754 | 1,892 | △ 598 | 1,424 | 1,206 | 108 | △ 774 | △ 64 | 1,311 | 420 | 741 | 1,410 | 1,391 | 1,652 | 1,156 |
| 一名当たり 経常利益(千円) | 1,158 | 888 | 1,351 | 872 | 967 | 760 | 1,902 | △ 591 | 1,472 | 1,501 | 763 | △ 354 | 1,048 | 2,148 | 747 | 1,130 | 1,432 | 1,349 | 1,653 | 1,190 |
| 一名当たり 純利益(千円) | 749 | 514 | 799 | 774 | 641 | 430 | 1,169 | △ 1,233 | 966 | 924 | 328 | △ 352 | 659 | 1,372 | 412 | 828 | 945 | 831 | 978 | 891 |

総店舗推移

(単位: 店舗)

| | | 2019年6月期 | | | | 2020年6月期 | | | | 2021年6月期 | | | | 2022年6月期 | | | | 2023年6月期 | | | |
|---------|----|----------|-----|-----|-----|----------|-----|-----|-----|----------|-----|-----|-----|----------|-----|-----|-----|----------|-----|-----|-----|
| | | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q |
| 焼肉 | 直営 | 130 | 133 | 135 | 137 | 139 | 144 | 147 | 149 | 152 | 157 | 160 | 163 | 166 | 167 | 169 | 175 | 178 | 182 | 185 | 189 |
| | FC | 88 | 89 | 91 | 95 | 96 | 97 | 98 | 99 | 101 | 101 | 103 | 106 | 108 | 109 | 110 | 111 | 113 | 114 | 114 | 116 |
| | 合計 | 218 | 222 | 226 | 232 | 235 | 241 | 245 | 248 | 253 | 258 | 263 | 269 | 274 | 276 | 279 | 286 | 291 | 296 | 299 | 305 |
| ラーメン | 直営 | 48 | 51 | 53 | 60 | 62 | 68 | 69 | 72 | 75 | 76 | 77 | 80 | 81 | 83 | 86 | 90 | 91 | 94 | 96 | 100 |
| | FC | 86 | 86 | 89 | 91 | 91 | 91 | 90 | 91 | 92 | 93 | 95 | 96 | 96 | 98 | 99 | 100 | 99 | 100 | 100 | 101 |
| | 合計 | 134 | 137 | 142 | 151 | 153 | 159 | 159 | 163 | 167 | 169 | 172 | 176 | 177 | 181 | 185 | 190 | 190 | 194 | 196 | 201 |
| お好み焼 | 直営 | 22 | 21 | 20 | 18 | 17 | 17 | 16 | 16 | 17 | 17 | 17 | 17 | 17 | 16 | 16 | 16 | 16 | 16 | 16 | 16 |
| | FC | 20 | 20 | 20 | 21 | 20 | 19 | 19 | 15 | 14 | 12 | 11 | 10 | 10 | 10 | 9 | 8 | 8 | 6 | 6 | 6 |
| | 合計 | 42 | 41 | 40 | 39 | 37 | 36 | 35 | 31 | 31 | 29 | 28 | 27 | 27 | 26 | 25 | 24 | 24 | 22 | 22 | 22 |
| ゆず庵 | 直営 | 48 | 50 | 51 | 55 | 55 | 58 | 62 | 62 | 63 | 67 | 70 | 70 | 72 | 74 | 76 | 77 | 77 | 77 | 77 | 78 |
| | FC | 13 | 13 | 14 | 14 | 14 | 15 | 15 | 16 | 16 | 17 | 17 | 17 | 17 | 17 | 17 | 17 | 17 | 17 | 17 | 16 |
| | 合計 | 61 | 63 | 65 | 69 | 69 | 73 | 77 | 78 | 79 | 84 | 87 | 87 | 89 | 91 | 93 | 94 | 94 | 94 | 94 | 94 |
| 専門店 | 直営 | 7 | 7 | 6 | 7 | 7 | 7 | 7 | 9 | 9 | 10 | 9 | 10 | 11 | 12 | 13 | 14 | 14 | 16 | 16 | 22 |
| | FC | | | | | | | | | | | | | | | | | | | | |
| | 合計 | 7 | 7 | 6 | 7 | 7 | 7 | 7 | 9 | 9 | 10 | 9 | 10 | 11 | 12 | 13 | 14 | 14 | 16 | 16 | 22 |
| その他(海外) | 直営 | 14 | 14 | 12 | 13 | 14 | 15 | 10 | 10 | 11 | 12 | 13 | 15 | 17 | 19 | 19 | 18 | 19 | 20 | 21 | 21 |
| | FC | 3 | 4 | 4 | 4 | 4 | 4 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 合計 | 17 | 18 | 16 | 17 | 18 | 19 | 12 | 11 | 11 | 12 | 13 | 15 | 17 | 19 | 19 | 18 | 19 | 20 | 21 | 21 |
| 国内・直営合計 | | 255 | 262 | 265 | 277 | 280 | 294 | 301 | 308 | 316 | 327 | 333 | 340 | 347 | 352 | 360 | 372 | 376 | 385 | 390 | 405 |
| 海外合計 | | 17 | 18 | 16 | 17 | 18 | 19 | 12 | 11 | 11 | 12 | 13 | 15 | 17 | 19 | 19 | 18 | 19 | 20 | 21 | 21 |
| FC合計 | | 207 | 208 | 214 | 221 | 221 | 222 | 222 | 221 | 223 | 223 | 226 | 229 | 231 | 234 | 235 | 236 | 237 | 237 | 237 | 239 |
| 合計 | | 479 | 488 | 495 | 515 | 519 | 535 | 535 | 540 | 550 | 562 | 572 | 584 | 595 | 605 | 614 | 626 | 632 | 642 | 648 | 665 |

※2021年6月期より『熟成焼肉 肉源』は集計部門を「焼肉部門」から「専門店部門」へ移行しております。

新規出店・撤退店舗数推移（国内）

| | 業種 | 業態 | 2019年6月期 | | | 2020年6月期 | | | 2021年6月期 | | | 2022年6月期 | | | 2023年6月期 | | |
|--------------|------|---------|----------|-----|-------|----------|------|-------|----------|---------|----------|----------|------|-------|----------|------|-----|
| | | | 出店 | 撤退 | 期末 | 出店 | 撤退 | 期末 | 出店 | 撤退 | 期末 | 出店 | 撤退 | 期末 | 出店 | 撤退 | 期末 |
| 直営 | 焼肉 | かるび・カルビ | | | 3 | | (1) | 2 | | (1) | 1 | | 1 | 0 | | | |
| | | きんぐ | 8 | | 134 | 12(1) | | 147 | 18(1) | 4 | 162 | 13 | | 175 | 14 | | 189 |
| | ラーメン | 丸源 | 9 | | 53 | 11 | | 64 | 9(1) | | 74 | 9【1】 | 1 | 83 | 10【1】 | 1 | 93 |
| | | 二代目 | | (1) | 1 | | | 1 | | (1) | 0 | | | | | | |
| | | きゃべとん | 4(1) | | 6 | 1 | | 7 | 1(1) | 2(1) | 6 | 1 | | 7 | | | 7 |
| | お好み焼 | お好み焼 | | 4 | 18 | | 2 | 16 | 1 | 17 | 【1】 | 1【1】 | 16 | 【1】 | 【1】 | 16 | |
| | ゆず庵 | ゆず庵 | 8 | | 55 | 8 | 1 | 62 | 8 | | 70 | 7 | | 77 | 【1】 | 78 | |
| | 専門店 | 源氏・げん屋 | | | 3 | | | 3 | | | 3 | | | 3 | | | 3 |
| | | 源の屋 | | 1 | 0 | | | | | | | | | | | | |
| | | 肉源 | | | 3 | 1 | | 4 | | 1 | 3 | | | 3 | | | 3 |
| はっぴい | | 1 | | 1 | 1 | | 2 | 1 | | 3 | 2 | | 5 | 2 | 1 | 6 | |
| かるびとはらみ | | | | | | | | 1 | | 1 | | | 1 | | 【1】 | 0 | |
| 焼きたてのかるび | | | | | | | | 1 | | 1 | 1【1】 | | 2 | 4【2】 | | 8 | |
| 果実屋珈琲 | | | | | | | | | | | | | 1 | | | 1 | |
| 丸福 | | | | | | | | | | | | | 1 | | | 1 | |
| 合計（純増減） | | 30【2】 | 5【3】 | 277 | 34【2】 | 3 | 308 | 37【2】 | 6【1】 | 340 | 33【3】 | 3【1】 | 372 | 32【5】 | 2【2】 | 405 | |
| F C店 | 焼肉 | かるび・カルビ | | | 6 | (1) | 1(1) | 5 | | 1(4) | 0 | | | | | | |
| | | きんぐ | 10 | | 89 | 5 | | 94 | 8(4) | | 106 | 5 | | 111 | 6 | 【1】 | 116 |
| | ラーメン | 丸源 | 6 | | 89 | 2 | 2 | 89 | 5 | | 94 | 6(1) | 1【1】 | 99 | 2 | 【1】 | 100 |
| | | 二代目 | | | 2 | | | 2 | | | 2 | | (1) | 1 | | | 1 |
| | | きゃべとん | | | | | | | | | | | | | | | |
| | お好み焼 | お好み焼 | 1 | | 21 | | 6 | 15 | | 10 | | 1【1】 | 8 | | 1【1】 | 6 | |
| | ゆず庵 | ゆず庵 | 1 | | 14 | 2 | | 16 | 1 | | 17 | | | 17 | 【1】 | 16 | |
| | 専門店 | 源氏・げん屋 | | | | | | | | | | | | | | | |
| | | 源の屋 | | | | | | | | | | | | | | | |
| | | 肉源 | | | | | | | | | | | | | | | |
| はっぴい | | | | | | | | | | | | | | | | | |
| かるびとはらみ | | | | | | | | | | | | | | | | | |
| 焼きたてのかるび | | | | | | | | | | | | | | | | | |
| 果実屋珈琲 | | | | | | | | | | | | | | | | | |
| 丸福 | | | | | | | | | | | | | | | | | |
| 合計（純増減） | | 18 | 0 | 221 | 9 | 9【2】 | 221 | 14 | 6 | 229 | 11(1) | 2【2】(1) | 236 | 8 | 1【4】 | 239 | |
| 合計（直営店＋F C店） | 焼肉 | かるび・カルビ | | | 9 | (1) | 2(1) | 7 | | 1(5) | 1 | | 1 | 0 | | | |
| | | きんぐ | 18 | | 223 | 18(1) | | 241 | 26(5) | 4 | 268 | 18 | | 286 | 20 | 【1】 | 305 |
| | ラーメン | 丸源 | 15 | | 142 | 13 | 2 | 153 | 14(1) | | 168 | 15【1】(1) | 2【1】 | 182 | 12【1】 | 1【1】 | 193 |
| | | 二代目 | | (1) | 3 | | | 3 | | (1) | 2 | | (1) | 1 | | | 1 |
| | | きゃべとん | 4(1) | | 6 | 1 | | 7 | 1(1) | 1【1】(1) | 6 | 1 | | 7 | | | 7 |
| | お好み焼 | お好み焼 | 1 | 4 | 39 | | 8 | 31 | 1 | 5 | 27 | 【1】 | 2【2】 | 24 | 【1】 | 1【2】 | 22 |
| | ゆず庵 | ゆず庵 | 9 | | 69 | 10 | 1 | 78 | 9 | | 87 | 7 | | 94 | 【1】 | 【1】 | 94 |
| | 専門店 | 源氏・げん屋 | | | 3 | | | 3 | | | 3 | | | 3 | | | 3 |
| | | 源の屋 | | 1 | 0 | | | | | | | | | | | | |
| | | 肉源 | | | 3 | 1 | | 4 | | 1 | 3 | | | 3 | | | 3 |
| はっぴい | | 1 | | 1 | 1 | | 1 | 1 | | 3 | 2 | | 5 | 2 | 1 | 6 | |
| かるびとはらみ | | | | | | | | 1 | | 1 | | | 1 | | 【1】 | 0 | |
| 焼きたてのかるび | | | | | | | | | | | 1【1】 | | 2 | 4【2】 | | 8 | |
| 果実屋珈琲 | | | | | | | | | | | | | 1 | | | 1 | |
| 丸福 | | | | | | | | | | | | | 1 | | | 1 | |
| 合計（純増減） | | 48【2】 | 5【3】 | 498 | 43【2】 | 12【2】 | 529 | 51【2】 | 12【1】 | 569 | 44【3】(1) | 5【3】(1) | 608 | 40【5】 | 3【6】 | 644 | |

※（ ）内の数値は、同業種業態転換によるもの。
 ※合計欄【 】内の数値は、出退店数の内、直営・F C間店舗譲渡、異業種転換によるもの。