

2023年度 決算補足資料 Supplementary Data for the Annual Results for Fiscal Year Ended March 31, 2024

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免責事項 / Disclaimers

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This document is a translation of the Japanese original. The Japanese original is authoritative.

The forward-looking statements and projected figures concerning the future performance of NTT and its subsidiaries and affiliates contained or referred to herein are based on a series of assumptions, projections, estimates, judgments and beliefs of the management of NTT in light of information currently available to it regarding NTT and its subsidiaries and affiliates, the economy and telecommunications industry in Japan and overseas, and other factors. These projections and estimates may be affected by the future business operations of NTT and its subsidiaries and affiliates, the state of the economy in Japan and abroad, possible fluctuations in the securities markets, the pricing of services, the effects of competition, the performance of new products, services and new businesses, changes to laws and regulations affecting the telecommunications industry in Japan and elsewhere, other changes in circumstances that could cause actual results to differ materially from the forecasts contained or referred to herein, as well as other risks included in NTT's most recent Annual Securities Report and in any other materials publicly disclosed by NTT on its website.

* "FY" in this material indicates the fiscal year ending March 31 of the succeeding year.

1.連結サマリー / Financial Results Summary (NTT Consolidated)

NTT連結業績概要/ NTT Consolidated Financial Results (TERS)

NTT連結業績概要/ NTT Consolidated Financial Results (IFRS)										(単位:十億P	7 / Billions of Yen)
			FY2022					FY2023			FY2024
	4月~6月 (1Q) Apr-Jun	7月~9月 (2Q) Jul-Sep	10月~12月 (3Q) Oct-Dec	1月~3月 (4Q) Jan-Mar	通期実績 Results	4月~6月 (1Q) Apr-Jun	7月~9月 (2Q) Jul-Sep	10月~12月 (3Q) Oct-Dec	1月~3月 (4Q) Jan-Mar	通期実績 Results	通期業績予想 Full Year Forecasts
NTT 連結 EBITDA [a+b+c+d] (1)	857.3	850.4	880.2	702.4	3,290.2	838.5	834.7	898.5	846.5	3,418.1	3,330.0
a 営業利益 / Operating profit	503.4	493.2	524.3	308.2	1,829.0	474.7	476.3	535.2	436.7	1,922.9	1,810.0
b 減価償却费 / Depreciation and amortization (1)	342.6	345.5	348.5	358.5	1,395.2	348.3	350.0	357.7	376.8	1,432.7	1,491.0
c 固定資産売却損及び固定資産除却損 / Loss on sales and disposal of property, plant and equipment	11.1	11.7	7.3	20.0	50.1	15.3	8.2	4.5	20.1	48.0	29.0
d 減損損失 / Impairment losses	0.3	(0.1)	0.0	15.7	16.0	0.2	0.2	1.2	12.9	14.5	-
EBITDAマージン [(EBITDA÷営業収益) ×100]	27.9%	26.4%	26.8%	19.7%	25.0%	27.0%	25.7%	26.8%	23.1%	25.6%	24.7%
/ EBITDA margin [(EBITDA÷Operating revenues) ×100]	27.570	20.470	20.070	15.7 70	25.070	27.070	23.7 70	20.070	25.170	25.070	24.770
NTT連結 / Consolidated											
営業収益 / Operating revenues	3,068.9	3,217.3	3,286.4	3,563.6	13,136.2	3,111.1	3,253.5	3,352.3	3,657.7	13,374.6	13,460.0
固定音声関連サービス収入 /Fixed voice related services	219.8	220.9	217.3	213.2	871.2	205.1	199.3	204.2	196.4	805.0	13,400.0
移動音声関連サービス収入 / Mobile voice related services	265.2	263.6	261.2	256.4	1,046.4	248.7	246.4	247.0	245.4	987.6	_
IP系・パケット通信サービス収入 / IP/packet communications services	851.5	858.4	869.7	864.4	3,444.0	858.2	868.3	861.8	846.0	3,434.3	_
通信端末機器販売収入 / Sales of telecommunications equipment	160.1	173.5	197.2	225.5	756.2	170.3	200.6	254.9	226.2	852.0	_
システムインテグレーションサービス収入 / System integration services (2)	1,054.5	1,101.5	1,135.5	1,254.9	4,546.5	1,105.6	1,172,4	1,222.2	1,373.5	4,873.7	_
その他の営業収入 / Other (2)	517.8	599.4	605.5	749.3	2,472.0	523.2	566.5	562.1	770.1	2,421.9	_
賞養費用 / Operating expenses	2,565.5	2,724.1	2,762.1	3,255.4	11,307.2	2,636.4	2,777.2	2,817.0	3,221.0	11,451.7	11,650.0
人件費 / Personnel expenses	674.7	683.8	703.1	707.1	2,768.7	705.1	727.2	742.2	761.0	2,935.5	- 11,050.0
経費 / Expenses for purchase of goods and services and other expenses	1,443.7	1,590.6	1,609.1	1,919,9	6,563.3	1,473.6	1,590.1	1,613.9	1,811.8	6,489.4	-
減価償却費 / Depreciation and amortization	389.6	391.7	395.4	406.0	1,582.6	396.1	398.7	407.1	426.7	1,628.6	1,710.0
減損損失 / Impairment losses	0.3	(0.1)	0.0	15.7	16.0	0.2	0.2	1.2	12.9	14.5	
営業権 / Goodwill			-	6.2	6.2	1		0.5		0.5	-
その他 / Other	0.3	(0.1)	0.0	9.6	9.8	0.2	0.2	0.7	12.9	14.0	-
固定資産除却費 / Expenses on disposal of fixed assets	21.6	(0.1) 25.8	21.4	49.8	118.6	25.4	27.0	18.7	47.9	119.0	-
相稅公課 / Taxes and dues	35.6	32.4	33.1	156.9	258.0	36.0	34.1	34.0	160.7	264.8	-
営業利益 / Operating profit	503.4	493.2	524.3	308.2	1,829.0	474.7	476.3	535.2	436.7	1,922.9	1,810.0
稅引前四半期(当期)利益 / Profit before taxes	525.5	493.9	510.5	287.8	1,817.7	577.5	461.6	517.7	423.6	1,980.5	1,720.0
当社に帰属する四半期(当期)利益 / Profit attributable to NTT	368.6	328.0	335.9	180.6	1,213.1	375.8	295.1	340.3	268.4	1,279.5	1,100.0
FPS (円/Yen) (3)	-	-	-	-	13.9	-	-	-	-	15.1	13.0

NTT連結財政状態概要/ NTT Consolidated Financial Position (IFRS)										
			FY2022					FY2023		FY2024
	6月末	9月末	12月末		実績	6月末	9月末	12月末	通期実績	通期業績予想
	As of June 30	As of Sep 30	As of Dec 31	Res	sults	As of June 30	As of Sep 30	As of Dec 31	Results	Full Year Forecasts
TOTAL / A	24 400 0		05.156.1						20.504.0	
資産合計 / Assets	24,403.3	24,881.8			25,308.9	26.131.1	26.813.6		29,604.2	-
流動資産 / Current assets	5,938.6	6,269.7	6,675.4		6,654.9	6,968.0	6,925.6	7,224.9	8,324.1	-
(再掲) 現金及び現金同等物 / (incl.) Cash and cash equivalents	924.7	948.8	821.8		793.9	1,017.9	715.0	945.0	982.9	-
(再掲) 営業債権及びその他の債権 / (incl.) Trade and other receivables	3,331.1	3,559.9	4,093.9		4,186.4	3,876.6	4,315.2	4,471.2	4,817.0	-
非流動資産 / Non-current assets	18,464.7	18,612.1	18,480.7		18,654.0	19,163.1	19,887.9	20,019.8	21,280.1	-
(再掲) 有形固定資産 / (incl.) Property, plant and equipment	9,395.2	9,431.0	9,411.8		9,717.1	9,782.1	9,945.4	10,004.3	10,422.0	-
負債・資本合計 / Liabilities and Equity	24,403.3	24,881.8			25,308.9	26,131.1	26,813.6	27,244.7	29,604.2	-
負債合計 / Liabilities	15,108.9	15,587.3	15,954.7	1	15,958.2	16.343.7	16,593.4	17,124.1	18,711.2	-
流動負債 / Current liabilities	6,304.2	6,476.0			6,840.0	7,182.6 2,512.6	6,789.4	7,380.2	8,845.6 2,940.9	-
(再掲) 営業債務及びその他の債務 / (incl.) Trade and other payables	2,389.6	2,224.6			2,807.3	2,512.6	2,416.5	2,554.2	2,940.9	-
非流動負債 / Non-current liabilities	8,804.7	9,111.3	9,008.0		9,118.2	9,161.0	9,804.0	9,743.9	9,865.5	-
(再掲)長期借入債務 / (incl.) Long-term debt	5,935.6	6,216.9			6,390.2	6,446.3	6,964.2	6,879.0		-
(再掲)確定給付負債 / (incl.) Defined benefit liabilities	1,564.5	1,579.1	1,590.7		1,362.3	1,366.5	1,377.7	1,391.0	1,156.4	-
資本合計 / Equity	9,294.4	9,294.6	9,201.4		9,350.6	9,787.4	10,220.2	10,120.6	10,893.1	-
有利子負債額 / Interest-bearing liabilities (4)	7,989.5	8,507.5	8,715.8		8,230.5	9,067.3	9,117.9	9,665.7	9,591.0	9,600.0
(再掲) 金融事業 / (incl.) Finance Business (5)					224.0				562.0	-
(再規) データセンター事業 / (incl.) Data Center Business (6)					955.2				1 461 1	_

NTT連結キャッシュ・フロー概要/	NTT	Consolidated	Cash	Flows	Summary	(IFRS)

Windshift (1702) 1 Was (1717) Consolidated Cash Hows Sammary (1716)			FY2022					FY2023			FY2024
	4月~6月 (1Q) Apr-Jun	7月~9月 (2Q) Jul-Sep	10月~12月 (3Q) Oct-Dec	1月~3月 (4Q) Jan-Mar	通期実績 Results	4月~6月 (1Q) Apr-Jun	7月~9月 (2Q) Jul-Sep	10月~12月 (3Q) Oct-Dec	1月~3月 (4Q) Jan-Mar	通期実績 Results	通期業績予想 Full Year Forecasts
営業キャッシュ・フロー / Cash flows from operating activities (7)	413.2	393.4	553.3	901.2	2,261.0	340.9	685.0	622.7	918.4	2,567.0	-
(再掲) EBITDA / (incl.) EBITDA (1)	857.3	850.4	880.2	702.4	3,290.2	838.5	834.7	898.5	846.5	3,418.1	3,330.0
投資キャッシュ・フロー / Cash flows from investing activities	(455.0)	(366.0)	(475.5)	(440.4)	(1,736.9)	(450.8)	(625.9)	(551.5)	(361.0)	(1,989.2)	-
(再掲)有形固定資産・無形資産及び投資不動産の取得による支出 / (incl.) Purchase of property, plant and equipment, intangible assets and investment property	(526.7)	(357.5)	(430.4)	(537.2)	(1,851.9)	(537.2)	(405.0)	(502.9)	(638.9)	(2,084.0)	-
フリー・キャッシュ・フロー / Free cash flow ⁽⁷⁾	(41.8)	27.4	77.7	460.8	524.1	(109.9)	59.0	71.1	557.5	577.7	-
財務キャッシュ・フロー / Cash flows from financing activities	103.5	(18.5)	40.5	(715.7)	(590.2)	311.1	(173.2)	189.2	(561.5)	(234.5)	-
(再掲) 借入債務 / (incl.) Borrowings	390.5	393.4	413.5	(504.3)	693.0	590.4	(149.0)	633.4	(481.4)	593.4	-
(再構) 配当金の支払額(非支配株主持分へ支払額含む)/ (incl.) Dividends paid (including payment to non-controlling interests)	(223.1)	(1.2)	(214.4)	(1.1)	(439.7)	(215.0)	(1.1)	(220.6)	(1.0)	(437.7)	-
(再掲) 自己株式の取得による支出 / (incl.) Purchase of treasury stock	(0.1)	(360.4)	(21.9)	(128.7)	(511.0)	(0.4)	(24.0)	(169.6)	(6.4)	(200.4)	-
現金及び現金同等物の期首残高 / Cash and cash equivalents at the beginning of the period (7)	834.6	924.7	948.8	1,045.9	834.6	793.9	1,017.9	914.9	1,161.0	793.9	-
現金及び現金同等物の期末残高 / Cash and cash equivalents at the end of the period (7)	924.7	948.8	1,045.9	793.9	793.9	1,017.9	914.9	1,161.0	1,175.7	1,175.7	-

- (1) EBITDA及びその内訳の減価償却費について、使用権資産に係る減価償却費を全て除いています。
- EBITDA and Depreciation and amortization expense in EBITDA exclude all depreciation expense related to right-of-use assets.
- (2) 2022年10月実施のグローバル事業統合に伴い、2022年度期末決算で一部収益科目の再整理を実施しており、2022年度第2四半期以前の実績についても組み替えて表示しています。
- In connection with the global business integration implemented in October 2022, some revenue items have been rearranged at the end of FY2022, and the results up to the second quarter of FY2022 are also rearranged and presented.
- (3) 2023年7月1日を効力発生日とした、普通株式1株につき25株の割合での株式分割後の金額を記載しております。
- Amounts are presented with adjustment for the impact of the 25-for-one stock split that be carried out on July 1, 2023.

are provided for reference only. Figures for each company are summed up before the elimination of internal transactions.

- 有利子負債額には、ノンリコース債務を含みます。ノンリコース債務を除く有利子負債額は、2022年度3月末は8兆512億円、2023年度3月末は9兆2,897億円です。
- Interest-bearing liabilities presented above include non-recourse debt. Interest-bearing liabilities excluding non-recourse debt were 8,051.2 billion yen as of March 31, 2023, and 9,289.7 billion yen as of March 31, 2024.
- (5) ネンーによける金修事項の各数値の集計を囲は、NT下にプリープのスマートライアに含まれる金修理集の社が管理数値であり、一定の制提に基プ登算定に数値を一部合む、非監査の参考値です。内部取引相役消去等実施前の各社別に算定に数値を合算しています。 キャエアエックフォールに、ペイルは非常を含むがほせいからつつつるが定年はがなぜ取むが、ロップスタートライン
- ドラモマネックスホールディングス株式会社及グイサックス・ウンシット株式会社の2023年度末科政状態を含んでいます。
 The scope of aggregation for each of the figures presented for Finance Business in this sheet is internal management figures of Finance business in Smart Life of NTT DOCOMO group in Integrated ICT Business Segment. Such figures include that calculated based on certain assumptions, are not audited and

- The effect (the effect of the payment deadline for accounts receivable being postponed from the end of the month to the beginning of the following month) is excluded in the case of the settlement date falls on a non-business day.

1.連結サマリー(中期財務目標)/ Financial Results Summary (Medium-Term Financial Targets)

中期財務目標(2018年11月発表、2021年10月見直U)/ Medium-Term Financial Targets (Announced in November 2018, as amended in October 2021) (IFRS)

,		3	FY2022	•				FY2023			FY2024
	4月~6月 (1Q) Apr-Jun	7月~9月 (2Q) Jul-Sep	10月~12月 (3Q) Oct-Dec	1月~3月 (4Q) Jan-Mar	通期実績 Results	4月~6月 (1Q) Apr-Jun	7月~9月 (2Q) Jul-Sep	10月~12月 (3Q) Oct-Dec	1月~3月 (4Q) Jan-Mar	通期実績 Results	通期業績予想 Full Year Forecasts
EPS (円/Yen) (1)	-	-	-	-	13.9	-	-	-	-	15.1	-
海外営業利益率 / Overseas Operating Profit Margin (%) (2)	6.1%	5.6%	7.4%	9.8%	7.2%	-	-	-	-	-	-
コスト削減 / Cost Reductions (十億円/Billions of yen) (3)	(870.0)	(875.0)	(880.0)	(935.0)	(935.0)	(935.0)	(940.0)	(955.0)	(990.0)	(990.0)	-
ROIC (%)	-	-	-	-	7.4%	-	-	-	-	6.9%	-

(1) 2023年7月1日を効力発生日とした、普通株式1株につき25株の割合での株式分割後の金額を記載しております。

Amounts are presented with adjustment for the impact of the 25-for-one stock split that be carried out on July 1, 2023.

(2) 海外営業利益率の算定にあたっては、買収に伴う無形資産の償却費等、一時的なコストを除外しています。なお、集計範囲は、NTTデータ海外事業、NTT Ltd.、NTTコミュニケーションズ海外事業、NTTセキュリティホールディングス、NTT, Inc.(単体)、NTT Venture Capital、NTT Disruption、NTT Global Sourcingです。

Overseas Operating Profit excludes temporary expenses, such as M&A-related depreciation costs of intangible asset. It includes results from NTT DATA's overseas businesses, NTT Ltd., NTT Communications' overseas businesses, NTT Security Holdings, NTT, Inc. (Non-consolidated), NTT Venture Capital, NTT Disruption, and NTT Global Sourcing.

(3) 2017年度からの削減額です。

Reductions from FY2017.

			FY2022					FY2023			FY2024
	4月~6月 (1Q) Apr-Jun	7月~9月 (2Q) Jul-Sep	10月~12月 (3Q) Oct-Dec	1月~3月 (4Q) Jan-Mar	通期実績 Results	4月~6月 (1Q) Apr-Jun	7月~9月 (2Q) Jul-Sep	10月~12月 (3Q) Oct-Dec	1月~3月 (4Q) Jan-Mar	通期実績 Results	通期業績予想 Full Year Forecasts

EBITDA (十億円/Billions of yen) 857.3 850.4 880.2 702.4 3,290.2 838.5 834.7 898.5 846.5 3,418.1 3,330.0 7.3% 6.4% 6.4% 8.1% 13.3% 8.6% 8.5% 海外営業利益率 / Overseas Operating Profit Margin (%) ROIC(既存分野/Existing areas)(%) (6) 8.2% 8.1% 6.6%

(4) EBITDA及びその内訳の減価償却費について、使用権資産に係る減価償却費を全て除いています。

Depreciation and amortization expense in EBITDA excludes all depreciation expense related to right-of-use assets.

新中期財務目標(2023年5月発表)/ New Medium-Term Financial Targets (Announced in May 2023) (IFRS)

(5) 海外営業利益率の算定にあたっては、買収に伴う無形資産の償却費等、一時的なコストを除外しています。なお、集計範囲は、NTTデータグループ海外事業です。(2022年度はNTT Ltd.グループの上期実績を含みます)
Overseas Operating Profit excludes temporary expenses, such as M&A-related depreciation costs of intangible asset. Includes results from NTT DATA Group's overseas businesses. Results for FY 2022 include results for the first half of the NTT Ltd. Group.

(6) 既存分野を「NTTドコモグループ・コンシューマ通信事業、NTT東日本グループ、NTT西日本グループ」と定義しています。

The existing areas are defined as "NTT DOCOMO Group Consumer Telecommunications Business, NTT East Group, and NTT West Group".

設備投資/Capital Investment (IFRS)

(単位:十億円/Billions of Yen)

			FY2022					FY2024			
	4月-6月	7月~9月	10月~12月	1月~3月	通期実績	4月-6月	7月~9月	10月~12月	1月~3月	通期実績	通期業績予想
	(1Q)	(2Q)	(3Q)	(4Q)	Results	(1Q)	(2Q)	(3Q)	(4Q)	Results	Full Year Forecasts
	Apr-lun	Jul-Sen	Oct-Dec	Jan-Mar		Apr-Jun	Jul-Sen	Oct-Dec	lan-Mar		
設備投資額 / Capital Investment	350.5	360.2	430.7	721.0	1,862.4	334.1	409.0	487.9	832.1	2,063.1	2,050.0
総合ICT事業セグメント / Integrated ICT Business Segment	130.6	146.8	171.0	257.9	706.3	121.4	138.7	158.4	286.9	705.4	749.0
地域通信事業セグメント / Regional Communications Business Segment	88.0	98.3	108.3	203.5	498.1	78.7	98.0	107.0	197.3	481.0	482.0
グローバル・ソリューション事業セグメント / Global Solutions Business Segment	112.8	94.1	108.4	185.1	500.4	114.8	137.5	172.7	232.5	657.4	565.0
その他(不動産、エネルギー等) / Others(Real Estate, Energy and Others)	19.1	21.0	43.0	74.6	157.7	19.2	34.9	49.8	115.4	219.3	254.0
(参考) グルーブ別設備投資額 / (Ref.) Capital Investment by group	100.5			2== 2			100 =	150.4	225.0	705 (
NTTドコモグループ / NTT DOCOMO Group	130.6	146.8	171.0	257.9	706.3	121.4	138.7	158.4	286.9	705.4	749.0
NTT東日本グループ / NTT East Group	37.3	45.4	50.6	115.5	248.9	39.5	47.4	52.6	104.4	243.8	245.0
NTT西日本グループ / NTT West Group	50.7	52.9	57.7	87.9	249.2	39.2	50.6	54.5	92.9	237.2	237.0
NTTデータグループ連結/ NTT DATA Group Consolidated (1)	43.6	44.6	108.4	185.1	381.7	114.8	137.5	172.7	232.5	657.4	565.0
NTT Ltd.グループ/ NTT Ltd. Group ⁽²⁾	69.2	49.5	58.5	131.8	309.0	67.7	86.7	118.2	158.3	431.0	-
NTTアーバンソリューションズグループ / NTT Urban Solutions Group	5.7	11.3	25.9	33.7	76.6	9.5	17.5	20.1	73.7	120.7	134.0
(参考) NTTドコモグループ / (Ref.) NTT DOCOMO Group (IFRS)											
設備投資額 / Capital Investment	130.6	146.8	171.0	257.9	706.3	121.4	138.7	158.4	286.9	705.4	749.0
コンシューマ / Consumer ⁽³⁾	104.8	112.8	129.3	199.6	546.5	100.2	107.0	128.9	223.2	559.3	564.0
スマートライフ / Smart Life	13.5	17.5	19.4	26.8	77.1	15.0	18.7	19.3	23.7	76.7	90.0
コンシューマ通信 / Consumer Communications	91.3	95.4	109.9	172.8	469.5	85.2	88.2	109.6	199.5	482.6	474.0
法人 / Enterprise	25.8	34.0	41.7	58.2	159.7	21.1	31.8	29.5	63.7	146.1	185.0
(再掲)通信設備投資 / (incl.) Telecommunications Capital Investment ⁽⁴⁾	95.1	103.5	119.1	193.7	511.2	88.8	93.8	115.8	215.3	513.8	486.0

^{(1) 2022}年10月実施のグローバル事業統合により、2022年度第3四半期以降の実績については、2022年度第3四半期以降のNTT Ltd.グループを含めています。

As a result of the global business integration implemented in October 2022, results from the third quarter of FY2022 onward include the NTT Ltd. Group from the third quarter of FY2022 onward.

^{(2) 2022}年10月実施のグローバル事業統合による影響を除く、従来ベースのNTT Ltd.グループの数値を記載しています。

It represents figures for NTT Ltd. Group on its conventional basis, excluding the impact of the global business integration implemented in October 2022.

^{(3) 「}スマートライフ」と「コンシューマ通信」を集約したセグメントとして新たに「コンシューマ」を掲載しています。

The newly added "Consumer" is a segment that combines "Smart Life" and "Consumer Communication".

⁽⁴⁾ コンシューマ通信及び法人の通信設備投資を記載しています。

It represents the Telecommunications capital investment of Consumer communications and Enterprise.

(単位: 十億円 / Billions of Yen) セグメント別損益状況 / Business Segments (IFRS) FY2022 FY2023 FY2024 4月~6月 7月~9月 10月~12月 1月~3月 4月~6月 7月~9月 10月~12月 1月~3月 通期実績 通期実績 通期業績予想 (1Q) (2Q) (3Q) (40) (1Q) (2Q) (3Q) (4Q) Results Results Full Year Forecasts Jan-Mar Apr-Jun Jul-Sep Oct-Dec Jan-Mar Apr-Jun Jul-Sep Oct-Dec セグメント別損益状況 / Business segments (1) 総合ICT事業セグメント / Integrated ICT Business Segment 449 7 1,790.9 EBITDA (2) 459.2 480 5 401 6 469 3 460.2 496 441 6 1,867.8 1,891.0 営業収益 / Operating revenues 1,421.8 1,478.0 1,524.5 1,634.6 6,059.0 1,457.8 1,488.6 1,572.5 1,621.1 6,140.0 6,244.0 45.1 37.9 固定音声関連サービス収入 /Fixed voice related services 42.8 44.8 40.0 172.7 36.1 37.0 32.8 143.9 移動音声関連サービス収入 / Mobile voice related services 258.2 250.6 248.3 267.2 265.6 263.2 1.054.2 248.6 247.5 995.0 IP系・パケット通信サービス収入 / IP/packet communications services 565.1 570.9 581.7 574.8 2,292.6 571.9 582.4 574.8 564.8 2.293.9 通信端末機器販売収入 / Sales of telecommunications equipment 145.3 158.8 176.8 205.2 686.0 153.2 182.2 237.5 208.0 780.9 システムインテグレーションサービス収入 / System integration services 127.2 140.3 147.5 194.4 609.5 150.1 141.8 157.9 192.4 642.2 その他の営業収入 / Other 274.2 297.5 310.2 362.0 1,244.0 294.0 297.8 316.7 375.6 1,284.1 営業費用 / Operating expenses 1,138.1 1,429.5 4,965.1 1,165.1 1,378.9 4,995.6 5,074.0 1.185.3 1.212.2 1.200.5 1.251.0 人件費 / Personnel expenses 1197 118 2 122.8 1157 476 5 122 F 123 3 130 133.6 510.2 経費 / Expenses for purchase of goods and services and other expenses 807.0 858.0 878.5 1,038.4 3,581.8 824.0 863.2 901.4 963.0 3,551.6 減価償却費 / Depreciation and amortization 193.8 193.9 196.9 201.3 785.9 199.5 199.4 202.7 210.7 812.3 減損損失 / Impairment losses 12.2 12.2 1.1 3.7 4.8 50.8 固定資産除却費 / Expenses on disposal of fixed assets 10.8 8 4 7 1 17.8 44 1 11.5 7.2 24.8 74 和税公理 / Taxes and dues 64.7 65.8 6.8 7.0 6.9 44.0 7.4 7.5 7.8 43.2 1,170.0 営業利益 / Operating profit 283.7 292.7 312.3 205.1 1,093.9 292.7 288.1 321.4 242.2 1,144.4 地域通信事業セグメント / Regional Communications Business Segment EBITDA (2) 239.5 226.0 224.0 139.3 828.8 207.3 202.0 220.1 198.2 827.6 693.0 営業収益 / Operating revenues 767.9 779.6 782.4 847.6 3,177.6 754.5 772.5 779.2 876.9 3,183.2 3,070.0 固定音声関連サービス収入 /Fixed voice related services 221.4 217.2 220.4 217.2 876.2 211.9 208 6 209 3 205.6 835 5 IP系・パケット通信サービス収入 / IP/packet communications services 400.4 401.1 401.1 398.5 1,601.1 396.1 396.5 396.5 392.3 1,581.4 通信端末機器販売収入 / Sales of telecommunications equipment 14.9 14.8 20.8 20.7 71.2 17.3 18.9 18.0 18.6 72.8 システムインテグレーションサービス収入 / System integration services 35.2 47.9 42.5 82.2 207.8 37.5 49.9 57.9 75.9 221.2 その他の営業収入 / Other 97.7 97.5 98.6 98.7 96.0 129 0 421 2 91.8 184 4 472 3 営業費用 / Operating expenses 629.2 654.2 659.9 813.8 2,757.1 642.9 668.0 655.8 778.8 2,745.5 2,780.0 人件費 / Personnel expenses 163.8 159.4 163.4 153.9 640.5 162.5 158.2 161.3 154.3 636.3 経費 / Expenses for purchase of goods and services and other expenses 331.4 359.7 360.0 437.4 1,488.5 349.7 370.9 361.7 409.6 1,491.8 減価償却費 / Depreciation and amortization 102.8 103.7 105.0 108.1 419.6 99.5 101.5 102.9 105.6 409.4 減損損失 / Impairment losses 0.3 0.3 0.1 0.3 0.4 固定資産除却費 / Expenses on disposal of fixed assets 10.5 13.7 13.8 19.6 28.1 66.0 10.4 12.2 22.8 65.0 租税公課 / Taxes and dues 20.7 17.8 17.7 86.0 142.2 20.7 17.8 17.8 86.3 142.6 営業利益 / Operating profit 138.7 125.4 122.5 33.8 420.5 111.6 104.6 123.4 98.1 437.7 290.0 グローバル・ソリューション事業セグメント / Global Solutions Business Segment (3) 143.8 128.8 187.8 640.0 127.4 118.8 141.0 531.0 131.1 143.6 591.4 営業収益 / Operating revenues 969 0 1 004 0 1 034 7 1 084 1 4 091 7 1,015.0 1 063 6 1 097 1 191 2 4,367.4 4,430.0 システムインテグレーションサービス収入 / System integration services 968.6 1,004.4 1,034.7 1,084.1 4,091.7 1,015.0 1,063.6 1,097.6 1,191.2 4,367.4 その他の営業収入 / Other 0.4 (0.4)営業費用 / Operating expenses 905.5 953.0 959.1 1,008.4 3,826.1 956.7 1,000.0 1,022.5 1,078.7 4,057.8 4,094.0 人件費 / Personnel expenses 345 0 360.6 377 7 394 2 1 477 6 372 7 397 7 402 2 428 2 1 600 8 経費 / Expenses for purchase of goods and services and other expenses 479.3 507.5 498 5 524.0 2,009.2 495 8 513.5 531.5 547 1 2.087.9 減価償却費 / Depreciation and amortization 77.2 77.8 78.7 80.7 314.4 80.7 83.8 84.8 89.8 339.1 減損損失 / Impairment losses 0.3 (0.1)0.0 2.1 2.4 0.1 0.2 0.1 3.8 4.2 固定資産除却費 / Expenses on disposal of fixed assets 0.6 4.2 0.5 2.4 7.6 4.4 0.9 0.4 6.8 1.1 租税公課 / Taxes and dues 3.2 3.0 3.7 5.0 14.9 3.0 3.7 3.5 8.8 19.0 営業利益 / Operating profit 63.4 51.0 75.5 75.6 265.6 58.3 63.6 75.2 112.5 309.6 336.0 その他(不動産、エネルギー等) / Others(Real Estate, Energy and Others) ⁽⁴⁾ 47.3 52.0 46.6 27.4 173.2 38.2 47 4 40.7 172.7 136.0 EBITDA (46.4 営業収益 / Operating revenues 362.3 413.1 435.4 596.3 1,807.0 356.6 391.5 375.0 509.8 1,632.9 1,680.0 システムインテグレーションサービス収入 / System integration services 13.8 13.2 14.0 15.7 14.2 18.3 62.4 16.1 57.1 14.2 その他の営業収入 / Other 1.749.9 340.9 348.5 399.9 421.3 580.2 377.3 360.7 491.6 1,570.6 営業費用 / Operating expenses 1,657.0 340 4 387.2 413.2 599 0 1,739.8 343 5 370.5 353.8 505.4 1,573.1 人件費 / Personnel expenses 63.9 64.9 65.3 71.4 265.4 66.1 64.7 69.6 73.3 273.7 経費 / Expenses for purchase of goods and services and other expenses 238.9 284.3 310.4 1,300.3 240.0 267.9 245.8 365.2 466.7 1,118.9 減価償却費 / Depreciation and amortization 31.9 32.4 30.8 31.9 126.9 31.7 31.1 33.0 37.4 133.3 減損損失 / Impairment losses 5.1 1.1 1 1 5.1 固定資産除却費 / Expenses on disposal of fixed assets 0.7 1.0 2.0 6.0 9.8 0.7 1.7 0.5 1.9 4.8 租税公課 / Taxes and dues 5.0 4.6 4.7 21.9 36.3 5.0 5.0 4.9 22.5 37.3 営業利益 / Operating profit 21.9 25.8 22.1 13.2 21.0 21.2 59.8 23.0 (2.7)67.2 4.4

Figures for each segment include inter-segment transactions.

⁽¹⁾ セグメント間取引を含んでいます。

⁽²⁾ EBITDA及びその内訳の減価償却費について、使用権資産に係る減価償却費を全て除いています。

Depreciation and amortization expense in EBITDA excludes all depreciation expense related to right-of-use assets.

^{(3) 2022}年10月実施のグローバル事業統合に伴い、2022年度期末決算で一部収益科目の再整理を実施しており、2022年度第2四半期以前の実績についても組み替えて表示しています。

In connection with the global business integration implemented in October 2022, some revenue items have been reclassified at the end of FY2022, and the results up to the second quarter of FY2022 are also reclassified and presented.

^{(4) 2023}年度第1四半期決算に際し一部費用科目の再整理を実施しており、2022年度実績についても組み替えて表示しています。 Some of the cost items are reorganized and results for FY2022 are also reclassified and presented.

詳續概要 / Overview of Financial Results (IFRS)			FY2022					FY2023			円 / Billions of Yen) FY2024
	4月~6月 (1Q) Apr-Jun	7月~9月 (2Q) Jul-Sep	10月~12月 (3Q) Oct-Dec	1月~3月 (4Q) Jan-Mar	通期実績 Results	4月~6月 (1Q) Apr-Jun	7月~9月 (2Q) Jul-Sep	10月~12月 (3Q) Oct-Dec	1月~3月 (4Q) Jan-Mar	通期実績 Results	通期業績予想 Full Year Forecast
TTドコモグループ / NTT DOCOMO Group (1) (2)											
EBITDA (3)	449.7	459.2	480.5	401.6	1,790.9	469.3	460.2	496.7	441.6	1,867.8	1,891.
営業収益 / Operating revenues	1,421.8	1,478.0	1,524.5	1,634.6	6,059.0	1,457.8	1,488.6	1,572.5	1,621.1	6,140.0	6,244.
通信サービス / Telecommunications services	879.0	885.1	893.8	876.6	3,534.5	864.0	869.6	863.5	848.2	3,445.3	3,373.
モバイル通信サービス収入 / Mobile communications services 固定通信サービス及びその他の通信サービス収入	645.2 233.8	653.3 231.9	653.3 240.5	644.5 232.1	2,596.2 938.3	636.4 227.6	640.6 229.0	638.1 225.4	626.3 221.9	2,541.4 904.0	2,488. 885.
/Fixed communications services and other telecommunications services				-		- 1			-		
端末機器販売 / Equipment sales	145.3	158.8	176.8	205.2	686.0	153.2	182.2	237.5	208.0	780.9	751.
システムインテグレーションサービス収入 / System integration services	127.2	140.3	147.5	194.4	609.5	150.1	141.8	157.9	192.4	642.2	758.
その他の営業収入 / Other	270.3	293.8	306.5	358.5	1,229.0	290.5	295.0	313.6	372.5	1,271.6	1,362.
営業費用 / Operating expenses	1,138.1	1,185.3	1,212.2	1,429.5	4,965.1	1,165.1	1,200.5	1,251.0	1,378.9	4,995.6	5,074.
人件費 / Personnel expenses	119.7	118.2	122.8	115.7	476.5	122.6	123.3	130.7	133.6	510.2	554.
経費 / Expenses for purchase of goods and services and other expenses	661.4	715.3	725.3	931.0	3,033.0	682.5	721.5	763.5	862.1	3,029.6	3,055
減価償却費 / Depreciation and amortization	193.8	193.9	196.9	201.3	785.9	199.5	199.4	202.7	210.7	812.3	845
減損損失 / Impairment losses	-	-	-	12.2	12.2	-	-	1.1	3.7	4.8	
通信設備使用料 / Communication network charges	152.4	149.6	160.1	151.4	613.5	148.9	149.3	145.6	144.1	587.9	569
固定資産除却費 / Expenses on disposal of fixed assets	10.8	8.4	7.1	17.8	44.1	11.5	7.2	7.4	24.8	50.8	51
営業利益 / Operating profit	283.7	292.7	312.3	205.1	1,093.9	292.7	288.1	321.4	242.2	1,144.4	1,170
税引前四半期(当期)利益 / Profit before taxes	291.9	293.2	314.7	193.7	1,093.5	298.2	291.5	324.5	239.5	1,153.8	1,171
当社に帰属する四半期(当期)利益 / Profit attributable to NTT DOCOMO, INC.	205.1	214.7	223.7	128.4	771.8	205.5	198.9	223.1	167.6	795.1	799.
シシューマ / Consumer ⁽⁶⁾ EBITDA ⁽³⁾ 営業収益 / Operating revenues	347.7 1,053.9	351.4 1,106.5	371.6 1,126.0	299.5 1,175.4	1,370.3 4,461.8	362.1 1,072.5	353.4 1,099.8	372.3 1,154.2	301.3 1,149.6	1,389.1 4,476.1	1,389 4,489
営業利益 / Operating profit	213.9	216.4	235.9	145.0	811.2	221.7	216.9	233.5	148.1	820.2	825
利益率 / Operating Profit Margin	20.3%	19.6%	21.0%	12.3%	18.2%	20.7%	19.7%	20.2%	12.9%	18.3%	18.4
ス <u>マートライフ / Smart Life ⁽⁷⁾</u>											
EBITDA (3)	64.7	57.6	77.4	43.4	243.1	61.2	65.7	71.7	59.6	258.2	288
営業収益 / Operating revenues	229.2	268.2	270.2	306.9	1,074.5	257.1	263.9	274.9	294.9	1,090.8	1,200
営業利益 / Operating profit	55.8	47.4	68.2	23.8	195.3	49.7	53.7	58.5	42.6	204.4	235
利益率 / Operating Profit Margin	24.3%	17.7%	25.3%	7.8%	18.2%	19.3%	20.3%	21.3%	14.4%	18.7%	19.6
コンシューマ通信 / Consumer Communications (7)	202.0	202.0	2012	255.4	4 407 0	200.0	207.7	200.6	244 7	4 400 0	
EBITDA (3)	283.0	293.9	294.3	256.1	1,127.2	300.9	287.7	300.6	241.7	1,130.9	1,101
営業収益 / Operating revenues	836.3	848.0	864.7	878.4	3,427.4	825.2	845.1	888.5	865.9	3,424.8	3,333
営業利益 / Operating profit	158.1	169.0	167.7	121.2	616.0	172.0	163.3	175.0	105.5	615.8	590
利益率 / Operating Profit Margin	18.9%	19.9%	19.4%	13.8%	18.0%	20.8%	19.3%	19.7%	12.2%	18.0%	17.7
大 / Enterprise (2)	101.0	407.7	400.0	102.0	120.6	107.2	100.0	124.4	110.2	470.7	F02
EBITDA (3)	101.9	107.7	108.8	102.0	420.6	107.2	106.8	124.4	140.3	478.7	502
営業収益 / Operating revenues	417.7	427.3	450.8	509.9	1,805.7	437.7	441.7	469.3	533.0	1,881.7	1,980
(再掲) 統合ソリューション / (incl.) Integrated solutions (8)	152.0	157.2	157.6	209.2	676.0	154.1	168.6	179.6	231.3	733.7	345
営業利益 / Operating profit 利益率 / Operating Profit Margin	69.8 16.7%	76.3 17.8%	76.4 16.9%	60.1 11.8%	282.6 15.7%	71.0 16.2%	71.1 16.1%	88.0 18.7%	94.1 17.7%	324.2 17.2%	17.4
איז == / Operating Profit Indigiti	10.7%	17.8%	10.9%	11.8%	15.7%	10.2%	10.1%	10.7%	17.7%	17.2%	17.4
務指標 / Financial Indicators										10 (7:1	
		-	-	-	47.5%	-	-	-	-	48.4%	50.9
L·法人比率 / Ratio of smart life plus enterprise business revenue(%)											
信 / Telecom Capex to Sales (%)	-	-	-	-	16.7%	-	-	-	-	17.0%	16.5
種信 / Telecom Capex to Sales(%) OIC(%)	-	-	-	-	10.6%	-	-	-	-	10.9%	16.59
信 / Telecom Capex to Sales(%)	- - 213.3	- - (94.0)	- - 113.0	- - - 361.3		126.8	- - - 255.2	- - - 42.4	424.3		9.8

プリー・キャッシュ・ブロー / Free cash flow ***

(1) 本シートにおけるNTTドコモグループの各数値の集計範囲はNTTドコモ及びその子会社の内部取引相殺消去等実施後の社内管理数値であり、非監査の参考値です。

The scope of aggregation for each of the figures presented for NTT Docomo Group in this Sheet is internal management figures after eliminating internal transactions between NTT Docomo and its subsidiaries. Such figures are not audited and are provided for reference only.

(2) 2022年10月より、一部の子会社・関連会社の管理についてNTT Ltd.グループからNTTドコモグループへ移管しています。移管による収益影響(2023年度第2四半期累計)は158億円です。 From October 2022, the management of some subsidiaries and affiliates have been transferred from NTT Ltd. Group to the NTT Docomo Group. The impacts on revenues from the transfer (Apr-Sep of FY2023) is 15.8 billion yen.

(3) EBITDA及びその内訳の減価償却費について、使用権資産に係る減価償却費を全て除いています。

	Depreciation and amortization expense in EBITDA excludes all depreciation expense related to right-of-use assets.										
(4)	セグメント / Segment	セグメントに含まれる主なサービス / Principal Services, etc., Included in Each Reportable Segment									
	コンシューマ / Consumer										
	スマートライフ / Smart Life	金融、マーケティングソリューション、コンテンツ・ライフスタイル、あんしん系サポート									
	XY-P317 / Smart Life	Finance, Marketing solutions, Content/Lifestyle, Support services for customers' peace of mind									
	コンシューマ通信 / Consumer Communications	個人のお客さま向け モバイル通信サービス、固定通信サービス、端末機器販売等									
	コンジューマ通信 / Consumer Communications	For consumer customers: Mobile communications services, Fixed-line communications services, Device sales, etc.									
	法人 / Enterprise	法人のお客さま向け モバイル通信サービス、固定通信サービス、端末機器販売、システムインテグレーションサービス等									
	ALX / Enterprise	For enterprise customers: Mobile communications services, Fixed-line communications services, Device sales, System integration service, etc.									

(5) 2022年7月実施の、グループ会社間の事業移管などを含む組織の再編成を反映した数値です。

Figures reflect the reorganization, including the intergroup business transfer implemented in July 2022.

(6) 「スマートライフ」と「コンシューマ通信」を集約したセグメントとして新たに「コンシューマ」を掲載しています。

The newly added "Consumer" is a segment that combines "Smart Life" and "Consumer Communication". (7) 2023年7月の組織再編に伴い一部サービスの計上先セグメントが変更となったため、2022年度第1四半期から2023年度第1四半期の実績について組替えを実施しています。

Due to the reorganization in July 2023, the accounting segments for some services were changed. Therefore, the results from the first quarter of FY2022 onward were reclassified.
(8) 統合/リューションは、ソリューション(SG/IoT等含む)、クラウト基盤、アプリケーションサービス等を含んています。

Integrated solutions include solution services (including 5G/IoT, etc.) , cloud infrastructure, application services, etc.

(9) 期間3ヵ月超の資金運用を目的とした金融商品の取得、償還及び売却による増減を除きます。

Free cash flow is calculated excluding the effects of changes in investment derived from purchases, redemption at maturity and disposals of financial instruments held for cash management purposes with original maturities of longer than three months.

			FY2022					FY2023		FY2024	
	4月~6月 (1Q) Apr-Jun	7月~9月 (2Q) Jul-Sep	10月~12月 (3Q) Oct-Dec	1月~3月 (4Q) Jan-Mar	通期実績 Results	4月~6月 (1Q) Apr-Jun	7月~9月 (2Q) Jul-Sep	10月~12月 (3Q) Oct-Dec	1月~3月 (4Q) Jan-Mar	通期実績 Results	通期業績予想 Full Year Forecasts
NTT東日本グループ / NTT East Group (1)											
EBITDA (2)	141.2	132.0	130.9	89.8	493.9	122.4	118.7	127.8	129.9	498.8	414.0
営業収益 / Operating revenues	411.0	417.0	417.2	456.9	1,702.2	405.0	412.7	421.2	471.6	1,710.5	1,655.0
固定音声関連サービス収入 / Fixed voice related services	117.1	115.1	117.8	112.4	462.3	112.8	112.0	110.2	106.2	441.3	425.0
IP系・パケット通信サービス収入 / IP/packet communications services	227.0	227.3	227.1	226.1	907.6	224.0	225.5	224.0	223.6	897.2	898.0
通信端末機器販売収入 / Sales of telecommunications equipment	5.2	5.2	9.7	8.5	28.6	7.8	7.5	7.6	7.0	30.0	31.0
システムインテグレーションサービス収入 / System integration services	18.5	24.2	20.5	40.9	104.1	20.0	24.8	33.0	35.7	113.5	122.0
その他の営業収入 / Other	43.2	45.3	42.1	69.1	199.6	40.3	42.8	46.4	99.0	228.5	179.0
営業費用 / Operating expenses	321.0	337.0	338.0	420.7	1,416.7	331.3	343.6	343.3	393.8	1,411.9	1,445.0
人件費 / Personnel expenses	86.3	83.2	85.9	79.7	335.2	85.9	82.0	85.9	79.9	333.6	333.0
経費 / Expenses for purchase of goods and services and other expenses	165.8	183.5	181.3	225.0	755.6	178.2	189.5	188.7	201.5	757.9	782.0
減価償却費 / Depreciation and amortization	52.6	53.4	53.5	54.4	213.8	50.4	51.3	52.0	53.6	207.2	214.0
減損損失 / Impairment losses	_	-	-	_	-	_	-	-	-	-	_
固定資産除却費 / Expenses on disposal of fixed assets	4.7	6.8	7.2	15.8	34.5	5.1	10.7	6.5	12.5	34.8	38.0
租税公課 / Taxes and dues	11.6	10.2	10.1	45.8	77.7	11.7	10.1	10.2	46.4	78.3	78.0
営業利益 / Operating profit	90.0	80.0	79.2	36.2	285.4	73.7	69.1	78.0	77.8	298.6	210.0
税引前四半期(当期)利益 / Profit before taxes	90.4	79.6	78.8	36.3	285.1	73.5	68.6	78.2	77.3	297.6	209.0
当社に帰属する四半期(当期)利益 / Profit attributable to NTT East	63.0	56.1	55.2	28.2	202.4	51.5	48.2	54.5	52.8	206.9	147.0
(2)											
NTT西日本グループ / NTT West Group (3)											
EBITDA (2)	98.4	94.0	93.0	49.6	335.0	84.9	83.3	92.3	68.3	328.8	279.0
営業収益 / Operating revenues	363.5	369.6	370.2	398.3	1,501.6	355.9	365.3	362.9	412.8	1,497.0	1,445.0
固定音声関連サービス収入 / Fixed voice related services	105.9	103.8	104.0	106.4	420.1	100.6	97.6	100.5	100.8	399.4	374.0
IP系・パケット通信サービス収入 / IP/packet communications services	174.2	174.6	173.8	173.2	695.8	172.6	171.9	172.0	169.6	686.3	680.0
通信端末機器販売収入 / Sales of telecommunications equipment	9.8	9.7	11.2	12.4	43.1	9.5	11.5	10.5	11.8	43.3	40.0
システムインテグレーションサービス収入 / System integration services	17.1	24.1	22.4	41.8	105.4	17.8	25.5	25.2	40.6	109.1	113.0
その他の営業収入 / Other	56.5	57.4	58.8	64.5	237.1	55.3	58.9	54.7	90.1	258.9	238.0
営業費用 / Operating expenses	314.8	324.2	326.9	400.7	1,366.7	318.1	329.9	317.5	392.5	1,358.1	1,365.0
人件費 / Personnel expenses	77.5	76.2	77.5	74.2	305.4	76.6	76.2	75.4	74.5	302.7	302.0
経費 / Expenses for purchase of goods and services and other expenses	172.1	183.2	183.7	219.8	758.9	177.9	186.8	177.9	215.5	758.1	755.0
減価償却費 / Depreciation and amortization	50.3	50.4	51.6	53.8	206.0	49.2	50.3	50.9	52.1	202.4	212.0
減損損失 / Impairment losses	-	-	-	0.3	0.3	0.1	-	-	0.3	0.4	-
固定資産除却費 / Expenses on disposal of fixed assets	5.8	6.9	6.5	12.3	31.6	5.3	8.9	5.7	10.3	30.2	32.0
租税公課 / Taxes and dues	9.1	7.6	7.6	40.2	64.5	9.1	7.7	7.6	39.9	64.2	64.0
営業利益 / Operating profit	48.6	45.4	43.3	(2.4)	134.9	37.8	35.4	45.4	20.3	138.9	80.0
税引前四半期(当期)利益 / Profit before taxes	48.1	44.5	42.5	(3.3)	131.7	37.1	34.6	44.5	19.4	135.6	77.0
当社に帰属する四半期(当期)利益 / Profit attributable to NTT West	33.2	30.2	30.4	(0.6)	93.2	26.0	24.7	31.9	16.2	98.8	54.0

(単位:十億円 / Billions of Yen)

業績概要 / Overview of Financial Results (IFRS)

本シートにおけるNTT東日本グループの各数値の集計範囲はNTT東日本及びその子会社の内部取引相殺消去等実施後の社内管理数値であり、非監査の参考値です。

The scope of aggregation for each of the figures presented for NTT East Group in this sheet is internal management figures after eliminating internal transactions between NTT East and its subsidiaries. Such figures are not audited and are provided for reference only.

EBITDA及びその内訳の減価償却費について、使用権資産に係る減価償却費を全て除いています。 Depreciation and amortization expense in EBITDA excludes all depreciation expense related to right-of-use assets.

本シートにおけるNTT西日本グループの各数値の集計範囲はNTT西日本及びその子会社の内部取引相殺消去等実施後の社内管理数値であり、非監査の参考値です。

The scope of aggregation for each of the figures presented for NTT West Group in this sheet is internal management figures after eliminating internal transactions between NTT West and its subsidiaries. Such figures are not audited and are provided for reference only.

4月~6月 (1Q) Apr-Jun	7月~9月 (2Q) Jul-Sep	10月~12月 (3Q) Oct-Dec	1月~3月 (4Q)	通期実績	4月~6月	7月~9月	10月~12月	1月~3月	通期実績	
			Jan-Mar	Results	(1Q) Apr-Jun	(2Q) Jul-Sep	(3Q) Oct-Dec	(4Q) Jan-Mar	III. Results	通期業績予想 Full Year Forecasts
	95.4	141.0	143.8	482.2	128.8	131.1	143.6	187.8	591.4	640.
677.4	694.1	1,034.7	1,084.1	3,490.2	1,015.0	1,063.6	1,097.6	1,191.2	4,367.4	4,430.
499.5	518.2	753.2	797.1	2,567.9	747.8	771.4	806.6	846.7	3,172.4	3,210
177.9	175.9	281.4	287.0	922.2	267.2	292.2	291.1	344.5	1,195.0	1,220
120.4	125.5	205.9	211.4	663.1	208.9	228.6	215.9	232.0	885.4	884
57.5	50.4	75.5 62.5	75.6	259.1	58.3	63.6	75.2	112.5	309.6	336
58.9	51.7		69.7	242.8	48.2	47.3	54.6	98.5	248.6	255
39.7	33.0	32.9	44.3	150.0	27.7	25.4	30.7	50.1	133.9	137
294.2	311.9	302.4	280.4	1,188.8	285.4	312.1	318.8	324.7	1,241.0	
132.2	149.8	144.7	136.1	562.8	130.7	146.1	154.9	163.6	595.3	
55.8	68.4	61.4	56.1	241.8	56.3	68.5	76.3	81.5	282.7	
41.9	42.5	43.5	42.7	170.6	44.2	46.8	46.2	53.2	190.4	
12.9	18.6	18.6	19.6	69.7	14.1	14.9	15.3	13.4	57.8	
21.6	20.3	21.1	17.7	80.8	16.1	15.9	17.0	15.5	64.4	
161.9	162.1	157.7	144.3	626.0	154.7	166.1	163.9	161.1	645.7	
287.9	311.7	289.6	259.8	1,149.0	279.7	303.7	308.6	283.9	1,175.9	
77.2	77.6	74.3	74.2	303.2	75.4	76.8	78.7	77.9	308.8	
186.7	207.2	192.0	159.5	745.5	179.1	201.1	203.4	176.2	759.7	
23.4	23.2	23.0	24.7	94.2	24.0	25.2	26.0	28.5	103.8	
0.3	(0.1)		0.1	0.3	-	-	-	1.0	1.0	
0.0	3.6	0.0	0.8	4.5	0.7	0.1	0.0	0.1	1.0	
0.3	0.3	0.3	0.5	1.4	0.4	0.4	0.5	0.3	1.6	
6.2	0.1	12.8	20.6	39.7	5.7	8.4	10.2	40.7	65.1	
10.0	(6.7)	1.4	16.0	20.6	(8.4)	(8.5)	(7.7)	26.1	1.5	
-	-		-	47%	46%	47%	49%	50%	48%	
200.6	204.6	405.7	402.5	4654.4	105.1	447.5	422.0	540.0	4 757 0	4.046
										1,840
										758
										727
										578
										193
										94
										81
										62
										10.5
										12.4
										11.1
11.0%	11.5%	11.3%	7.1%	10.2%	9.8%	11.4%	10.6%	8.9%	10.2%	10.7
305.3	320.1	639.9	615.1	1,880.4	618.2	654.7	685.3	696.4	2,654.5	2,650
139.3	153.3	153.3	148.4	594.3	140.9	146.5	153.0	146.3	586.7	
162.3	163.1						213.1			
-	-	302.4	280.4	582.8	285.4	312.1	318.8	324.7	1,241.0	
13.3				04 =	15.0					
	12.9	26.3	29.1	81.6	15.0	19.2	27.9	53.7	115.8	
4.4%	4.0%	4.1%	4.7%	81.6 4.3%	2.4%	2.9%	4.1%	53.7 7.7%	4.4%	4.9
										129 4.9 178
	18.2 380.6 129.7 163.4 119.0 41.5 11.3 16.2 13.1 10.9% 8.7% 9.9% 11.0% 11.0% 305.3 199.3 162.3	18.2 (9.6) 380.6 384.6 129.7 140.8 163.4 157.5 119.0 121.2 41.5 35.1 11.3 7.8 16.2 16.9 13.1 14.0 10.9% 91.1% 8.7% 5.5% 9.9% 10.8% 11.0% 11.5% 305.3 320.1 139.3 153.3 162.3 163.1	18.2 (9.6) (2.9)	18.2 (9.6) (2.9) 16.5	18.2 (9.6) (2.9) 16.5 22.2 47% 380.6 384.6 405.7 483.5 1654.4 129.7 140.8 153.0 212.5 635.9 163.4 157.5 161.3 180.0 662.2 119.0 121.2 128.0 137.0 505.2 119.0 121.2 128.0 137.0 505.2 119.0 121.2 128.0 137.0 505.2 119.0 121.2 128.0 137.0 505.2 119.0 121.2 128.0 137.0 505.2 113.3 7.8 18.8 30.7 68.6 16.2 16.9 17.5 18.2 68.8 13.1 14.0 14.5 9.8 51.4 10.9% 9.1% 11.5% 9.6% 10.3% 8.7% 5.5% 12.3% 14.5% 9.6% 10.3% 9.9% 10.8% 10.8% 10.1% 10.0.8% 10.1% 10.0.8% 11.0% 11.5% 11.3% 7.1% 10.2% 11.0% 11.5% 11.3% 7.1% 10.2% 13.3 153.3 153.3 148.4 594.3 162.3 163.1 182.9 184.2 692.5 162.8 182.8	18.2 (9.6) (2.9) 16.5 22.2 (13.5) - - - 47% 46% 380.6 384.6 405.7 483.5 1654.4 405.4 129.7 140.8 153.0 212.5 635.9 146.7 163.4 157.5 161.3 180.0 662.2 165.6 119.0 121.2 128.0 137.0 505.2 130.3 41.5 35.1 46.7 46.6 169.9 40.1 11.3 7.8 18.8 30.7 68.6 15.5 16.2 16.9 17.5 18.2 68.8 17.2 13.1 14.0 14.5 9.8 51.4 12.8 10.9% 9.1% 11.5% 9.6% 10.3% 9.9% 8.7% 5.5% 12.3% 14.5% 10.8% 10.6% 9.9% 10.8% 10.8% 10.1% 10.4% 10.4% 10.4% 11.0% 11.5% </td <td>18.2 (9.6) (2.9) 16.5 22.2 (13.5) (12.4) 47% 46% 47% 47% 47% 47% 47% 47% 47% 47% 47% 47</td> <td>18.2 (9.6) (2.9) 16.5 22.2 (13.5) (12.4) (11.6) - - - - 47% 46% 47% 49% 380.6 384.6 405.7 483.5 1654.4 405.4 417.5 423.8 129.7 140.8 153.0 212.5 635.9 146.7 158.2 162.5 163.4 157.5 161.3 180.0 66.2.2 165.6 165.0 171.7 119.0 121.2 128.0 137.0 505.2 130.3 133.2 130.6 41.5 35.1 46.7 46.6 169.9 40.1 39.9 41.4 11.3 7.8 18.8 30.7 68.6 15.5 15.2 20.0 16.2 16.9 17.5 18.2 68.8 17.2 17.8 17.4 13.1 14.0 14.5 9.8 51.4 12.8 15.2 20.0 16.9 15.5 15.2</td> <td> 18.2 (9.6) (2.9) 16.5 22.2 (13.5) (12.4) (11.6) 16.1 </td> <td> 18.2 (9.6) (2.9) 16.5 22.2 (13.5) (12.4) (11.6) 16.1 (21.4) </td>	18.2 (9.6) (2.9) 16.5 22.2 (13.5) (12.4) 47% 46% 47% 47% 47% 47% 47% 47% 47% 47% 47% 47	18.2 (9.6) (2.9) 16.5 22.2 (13.5) (12.4) (11.6) - - - - 47% 46% 47% 49% 380.6 384.6 405.7 483.5 1654.4 405.4 417.5 423.8 129.7 140.8 153.0 212.5 635.9 146.7 158.2 162.5 163.4 157.5 161.3 180.0 66.2.2 165.6 165.0 171.7 119.0 121.2 128.0 137.0 505.2 130.3 133.2 130.6 41.5 35.1 46.7 46.6 169.9 40.1 39.9 41.4 11.3 7.8 18.8 30.7 68.6 15.5 15.2 20.0 16.2 16.9 17.5 18.2 68.8 17.2 17.8 17.4 13.1 14.0 14.5 9.8 51.4 12.8 15.2 20.0 16.9 15.5 15.2	18.2 (9.6) (2.9) 16.5 22.2 (13.5) (12.4) (11.6) 16.1	18.2 (9.6) (2.9) 16.5 22.2 (13.5) (12.4) (11.6) 16.1 (21.4)

消去または全社 (売上高) / Eliminations or Corporate (Net sales) ⁽⁶⁾ (1) 2022年10月実施のグローバル事業統合により、2022年度第3四半期以降の実績についてはNTT Ltd.グループを含んでいます。

As a result of the global business integration implemented in October 2022, results from the third quarter of FY2022 onward include NTT Ltd. Group.

(再掲) EMEA・中南米 / (incl.) EMEA and LATAM

(再掲) NTT Ltd. / (incl.) NTT Ltd.

Depreciation and amortization expense in EBITDA excludes all depreciation expense related to right-of-use assets.

7 1

16.1

(10.9)

9.9 6.3

23.6

(14.5)

8.1

(8.5)

9.9 8.4

(10.6)

29 9

39.8

(44.6)

10.1 5.5

11.4

(8.6)

7.7 9.5

14.2

(8.6)

13.3 11.4

16.2 (11.4)

11.3 11.1

46.3

(15.4)

42.3 37.6

88.1

(44.1)

(60.0)

⁽²⁾ EBITDA及びその内訳の減価償却費について、使用権資産に係る減価償却費を全て除いています。

本シートにおけるNTT Ltd.グループの各数値の集計範囲はNTT Ltd.及びその子会社の内部取引相殺消去等実施後の社内管理数値であり、非監査の参考値です。

The scope of aggregation for each of the figures presented for NTT Ltd. Group in this sheet is internal management figures after eliminating internal transactions between NTT Ltd. and its subsidiaries. Such figures are not audited and are provided for reference only.

²⁰²²年10月より、一部の子会社・関連会社の管理についてNTT Ltd.グループからNTTドコモグループへ移管しています。移管による収益影響(2023年度第2四半期累計)は高付加価値サービス190億円(内、データセンター130億円)、その他(通信機器販売等)34億円です。 From October 2022, the management of some subsidiaries and affiliates have been transferred from NTT Ltd. Group to the NTT Docomo Group. The impacts on revenues from the transfer (Apr-Sep of FY2023) are 19.0 billion yen for High value services (including 13.0 billion yen for Data center) and 3.4 billion yen for Other services (IT product sales, etc.) .

外部顧客向け売上高の2023年度累計実績は、高付加価値サービス5,915億円、その他(通信機器販売等)6,387億円となります。

Results for FY2023 for sales to external customers are 591.5 billion yen for High value services and 638.7 billion yen for Other services(IT product sales, etc.).

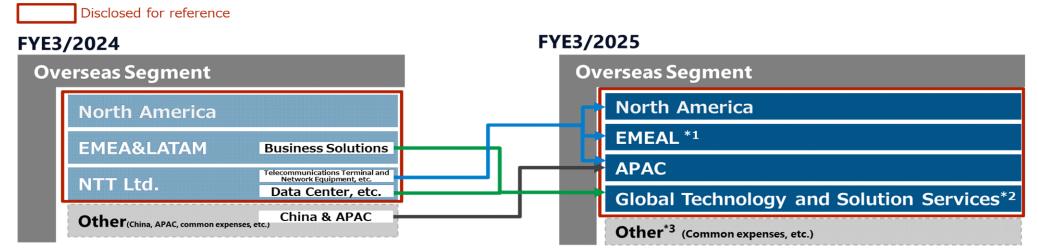
²⁰²³年7月の3社体制移行に伴い、2022年度の数値を含め新開示セグメントに基づいた数値を掲載しています。

Due to the reorganization in July 2023, The figures are based on the new disclosed segments, including FY2022.

²⁰²⁴年4月より海外セグメントの再編を実施しており、海外セグメントにおけるサブセグメント毎のFY2024通期業績予想は以下のとおりです。(単位:十億円) In April 2024, we reorganized Overseas Segment. The full-year forecast of each sub-segment in Overseas Segment for FY2024 is as follows. (Billions of Yen) 売上高/Net sales North America 667.0、EMEAL 998.0、APAC 414.0、Global Technology and Solution Services 746.0 EBITA North America 40.0, EMEAL 71.0, APAC 40.0, Global Technology and Solution Services 84.0

EBITAの計算式は以下のとおりです。 / EBITA calculation is as described below.

EBITA = 営業利益 + 買収に伴うPPA無形固定資産の償却費等 / EBITA = operating profit + amortization of intangible assets subject to purchase price allocation (PPA) arising from acquisition and others



- *1 Stands for "Europe, Middle East, Africa and Latin America"
- *2 Includes Global Technology Services Unit and Business Solutions Unit
- *3 Includes Global Headquarters

2.セグメント別サマリー(その他(不動産、エネルギー等) NTTアーバンソリューションズグループ、NTT都市開発グループ)

/ Financial Results Summary (Others (Real Estate, Energy and Others) NTT Urban Solutions Group, NTT Urban Development Group)

業績概要 / Overview of Financial Results (IFRS)

(単位:十億円/Billions of Yen)

FY2024

FY2023

	4月-6月	7月~9月	10月~12月	1月~3月	通期実績	4月-6月	7月~9月	10月~12月	1月~3月	通期実績	通期業績予想
	(1Q) Apr-lun	(2Q) Jul-Sep	(3Q) Oct-Dec	(4Q) Jan-Mar	Results	(1Q)	(2Q) Jul-Sep	(3Q) Oct-Dec	(4Q) Jan-Mar	Results	Full Year Forecasts
NTTアーパンソリューションズグループ / NTT Urban Solutions Group (1) (2)	Apr-Jun	Jui-Sen	Oct-Dec	Jan-Mar		Apr-Jun	Jui-Sen	Oct-Dec	Jan-Mar		
EBITDA (3)	17.6	16.7	16.9	25.4	76.6	12.9	29.5	26.6	31.3	100.3	72.0
営業収益 / Operating revenues	90.4	74.5	87.4	137.1	389.3	74.2	102.1	83.0		418.1	480.0
営業費用 / Operating expenses	81.6	65.3	76.8	127.4	351.1	68.3	84.7	71.9	153.4	378.3	447.0
人件費 / Personnel expenses	21.6	16.2	17.1	18.4	73.3	17.2	17.0				72.0
経費 / Expenses for purchase of goods and services and other expenses	48.5	40.0	50.5	87.3	226.2	41.6	58.1	45.4	107.1	252.3	322.0
減価償却費 / Depreciation and amortization	10.3	8.3	8.3	8.4	35.3	8.6	8.7	8.9	8.8	34.9	36.0
減損損失 / Impairment losses	-	-	-	-	-	_	_	-	3.9	3.9	-
固定資産除却費 / Expenses on disposal of fixed assets	_	_	_	_	_	_	_	_	-	-	_
租税公課 / Taxes and dues	1.1	0.9	1.0	13.3	16.3	0.9	0.9	0.8	13.7	16.3	17.0
営業利益 / Operating profit	8.6	9.5	9.5	17.6	45.2	5.2	21.8	18.7	19.0		43.0
税引前四半期(当期)利益 / Profit before taxes	6.2	8.0	7.2	15.3	36.6	2.7	18.8	15.6	16.0	53.1	30.0
当社に帰属する四半期(当期)利益 / Profit attributable to NTT Urban Solutions	3.4	5.0	4.5	9.5	22.4	1.0	13.0	10.4	8.8		18.0
(再掲)NTT都市開発グループ / (incl.) NTT Urban Development Group											
営業収益 / Operating revenues	35.5	36.0	41.2	63.5	176.1	37.1	59.7				-
営業費用 / Operating expenses	25.4	26.1	31.1	61.3	143.9	29.0	42.5		66.2	164.6	-
人件費 / Personnel expenses	1.8	1.9	1.9	2.1	7.8	2.0	2.3	I I	2.6	9.1	-
経費 / Expenses for purchase of goods and services and other expenses	16.1	16.6	21.5	39.3	93.4	19.1	31.9	I I	38.8	I	-
減価償却費 / Depreciation and amortization	6.9	7.1	7.1	7.3	28.4	7.4	7.5	7.7	7.6	30.2	-
減損損失 / Impairment losses	-	-	-	-	-	-	-	-	3.9	3.9	-
固定資産除却費 / Expenses on disposal of fixed assets	-	-	-	-	-	-	-	-	-	-	-
租税公課 / Taxes and dues	0.6	0.6	0.6	12.6	14.3	0.6	0.7	0.5	13.3		-
営業利益 / Operating profit	9.5	9.7	8.5	7.8	35.6	6.9	20.9	15.4	6.1	49.3	-
税引前四半期(当期)利益 / Profit before taxes	8.1	7.9	6.3	5.4	27.8	4.4	18.0	12.2	3.0	37.6	-
当社に帰属する四半期(当期)利益 / Profit attributable to NTT Urban Development	5.1	4.9	3.8	3.2	17.1	2.1	12.3	8.0	(0.1)	22.3	_

FY2022

⁽¹⁾ 本シートにおけるNTTアーバンソリューションズグループの各数値の集計範囲はNTTアーバンソリューションズ及びその子会社の内部取引相殺消去等実施後の社内管理数値であり、非監査の参考値です。
The scope of aggregation for each of the figures presented for NTT Urban Solutions Group in this sheet is internal management figures after eliminating internal transactions among NTT Urban Solutions and its subsidiaries. Such figures are not audited and are provided for reference only.

⁽²⁾ NTTファシリティーズの電力関連業務は、2022年7月よりNTTアノードエナジーへ承継・統合を実施したため、NTTアーバンソリューションズグループ連結外としております。
NTT FACILITIES electricity business has been transferred to and integrated with NTT Anode Energy in July 2022, and is not included from the NTT Urban Solutions Group.

⁽³⁾ EBITDA及びその内訳の減価償却費について、使用権資産に係る減価償却費を全て除いています。Depreciation and amortization expense in EBITDA excludes all depreciation expense related to right-of-use assets.

3.個別事業分野(データセンター事業) / Individual Business Field (Data Center Business)

データセンター事業 / Data Center Business (1)

(単位:十億円/Billions of Yen)

	FY2022	FY2023
	通期	通期
EBITDA (2) (3) (4)	116.3	159.1
(再掲) グローバル・ソリューション事業セグメント / (incl.) Global Solutions Business Segment (1)	84.1	121.6
営業収益 / Operating revenues	336.8	392.9
(再掲) グローバル・ソリューション事業セグメント / (incl.) Global Solutions Business Segment (1)	214.0	270.3
営業利益 / Operating Profit ⁽⁴⁾	59.2	88.7
(再掲) グローバル・ソリューション事業セグメント / (incl.) Global Solutions Business Segment (1)	44.2	67.9
資産 / Asset	1,898.3	2,526.2
(再掲) 非流動資産 / (incl.) Non-current assets	1,480.5	2,046.4
負債 / Liabilities	1,375.5	1,969.3
(再掲) 有利子負債 / (incl.) Interest-bearing liabilities	955.2	1,461.1

			FY2022			FY2023						
	4月-6月 (1Q)	Q) (2Q) (3Q) (4Q) ^{週期美績}	通期実績 Results	4月-6月 (1Q)	7月~9月 (2Q)	10月~12月 (3Q)	1月~3月 (4Q)	通期実績 Results				
	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar	ixesuits	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar	Results		
グローバル・ソリューション事業セグメント / Global Solutions Business Segment (1)												
EBITDA (2) (3) (4)	16.5	18.7	20.1	28.8	84.1	21.5	24.6	27.0	48.5	121.6		
営業収益 / Operating revenues	45.8	58.7	56.5	53.0	214.0	54.5	65.3	74.0	76.5	270.3		
営業利益 / Operating Profit ⁽⁴⁾	7.4	9.5	10.2	17.1	44.2	10.0	12.1	14.0	31.8	67.9		

- (1) 本シートにおけるデータセンター事業の各数値の集計範囲は、グローバル・ソリューション事業セグメントのNTT Ltd.グループのデータセンター事業部門、総合ICT事業セグメントのNTTコミュニケーションズグループ、地域通信事業セグメントのNTT東日本及びNTT西日本の各社内管理数値であり、一定の前提に基づき算定した数値を一部含む、非監査の参考値です。内部取引相殺消去等実施前の各社別の数値を合算しています。
 - The scope of aggregation for each of the figures presented for Data Center Business in this sheet is internal management figures of the data center business division of NTT Ltd. Group in Global Solutions Business Segment, NTT Communications Group in Integrated ICT Business Segment, NTT East and NTT West in Regional Communications Business Segment. Such figures include that calculated based on certain assumptions, are not audited and are provided for reference only. Figures for each company are summed up before the elimination of internal transactions.
- (2) EBITDAについて使用権資産に係る減価償却費を全て除いています。
 - Depreciation and amortization expense in EBITDA excludes all depreciation expense related to right-of-use assets.
- (3) グローバル・ソコーション事業セグメントのデータセンター事業にかかるEBITDAの計算式は以下のとおりです。/ EBITDA calculation of Data Center Business in Global Solutions Business Segment is as described below. EBITDA = 営業利益 + 減価償却費 / EBITDA = operating profit + depreciation and amortization
- (4) グローバル・ソリューション事業セグメントのデータセンター事業にかかる営業利益・EBITDAは、買収に伴う無形固定資産の償却費、一部の本社共通コスト等の費用を含まない数値です。
 EBITDA and Operating Profit of Data Center Business in Global Solutions Business Segment excludes amortization of intangible assets related to acquisitions, and certain common head office costs.

3.個別事業分野(金融事業) / Individual Business Field(Finance Business)

金融事業 / Finance Business (1)

(単位:十億円/Billions of Yen)

	FY20:	22	FY2023
	通期	1	通期
資産 / Asset	9	16.0	2,311.3
流動資産 / Current assets ⁽²⁾	8	49.3	2,101.7
非流動資産 / Non-current assets		66.7	209.7
負債 / Liabilities	9	15.7	2,197.8
流動負債 / Current liabilities	9	05.6	2,044.7
非流動負債 / Non-current liabilities		10.2	153.1
	· ·		
(再掲) 有利子負債 / (incl.) Interest-bearing liabilities ⁽³⁾	2	24.0	562.0

- (1) 本シートにおける金融事業の各数値の集計範囲は、NTTドコモグループのスマートライフに含まれる金融事業の社内管理数値であり、一定の前提に基づき算定した数値を一部含む、非監査の参考値です。内部取引相殺消去等実施前の各社別に算定した数値を合算しています。 ドコモマネックスホールディングス株式会社(以下、マネックス)及びオリックス・クレジット株式会社(以下、オリックス・クレジット)の2023年度末財政状態を含んでいます。
 - The scope of aggregation for each of the figures presented for Finance Business in this sheet is internal management figures of Finance business in Smart Life of NTT DOCOMO group in Integrated ICT Business Segment. Such figures include that calculated based on certain assumptions, are not audited and are provided for reference only. Figures for each company are summed up before the elimination of internal transactions.

 Financial Position as of March 31, 2024 of Docomo Monex Holdings, Inc. (hereinafter referred to as the "Monex") and ORIX Credit Corporation (hereinafter referred to as the "Orix Credit") is included.
- (2) NTTドコモの金融事業に係る「現金及び現金同等物」は含んでおりません(マネックス及びオリックス・クレジット分のみ含む)。
- Cash and cash equivalents of Finance Business of NTT DOCOMO is not included. Only that of Monex and Orix Credit is Included.
- (3) マネックス及びオリックス・クレジットの有利子負債に加え、NTTドコモの金融事業に係る資産と負債の差額(NTTドコモでの運転資本相当)を有利子負債とみなして表示しております。
 Figures include Interest-bearing liabilities of Monex and Orix Credit and difference between Asset and Liabilities of Finance Business of NTT DOCOMO(Working capital of Finance Business in NTT DOCOMO).

(再掲) ぷらら / (incl.) Plala

				FY2022					FY2023			FY2024
		4月~6月 (1Q) Apr-Jun	7月~9月 (2Q) Jul-Sep	10月~12月 (3Q) Oct-Dec	1月~3月 (4Q) Jan-Mar	通期実績 Results	4月~6月 (1Q) Apr-Jun	7月~9月 (2Q) Jul-Sep	10月~12月 (3Q) Oct-Dec	1月~3月 (4Q) Jan-Mar	通期実績 Results	通期業績予想 Full Year Forecasts
契約数·販売数等 / Number of Subscriptions, Units sold and so on												
携帯電話サービス契約数 / Mobile Telecommunications Services (1)	(千/thousands)	85,245	85,884	86,543		87,495	87,965	88,509	89,180		89,940	91,494
5G	(千/thousands)	13,785	16,019	18,217		20,602	22,449	24,842	27,214		29,740	38,433
(再掲)home5G / (Incl.) home5G	(千/thousands)	388	474	558		664	749	825	926		1,065	-
(再掲) モジュール / (Incl.) Modules	(千/thousands)	-	-	-		-	-	-	-		-	-
LTE (Xi)	(千/thousands)	60,452	59,474	58,577		57,771	56,985	55,604	54,355		53,041	47,703
(再掲)モジュール / (Incl.) Modules	(千/thousands)	8,665	9,315	9,893		10,528	11,184	11,975	12,715		13,318	-
FOMA	(千/thousands)	11,009	10,390	9,749		9,122	8,532	8,064	7,611		7,159	5,359
(再掲) モジュール / (Incl.) Modules	(千/thousands)	5,183	5,025	4,819		4,664	4,400	4,198	3,971		3,756	-
iモ−ド / i-mode	(千/thousands)	2,385	2,128	1,879		1,627	1,461	1,325	1,215		1,113	-
spモード等 / sp-mode and so on (2)	(千/thousands)	50,916	51,363	51,821		52,355	52,605	52,585	52,711		53,057	-
携帯電話サービス純増数 / Net increase from previous period	(千/thousands)	493	639	659	952	2,742	471	544	670	760	2,445	1,554
携帯電話サービス解約率/ Churn rate (3)	(%)	0.67%	0.56%	0.65%	0.72%	0.65%	0.70%	0.62%	0.63%	0.72%	0.67%	-
(再掲) ハンドセット解約率 / (Incl.) Handset churn rate (4)	(%)	0.58%	0.55%	0.60%	0.73%	0.61%	0.64%	0.59%	0.60%	0.70%	0.63%	-
総販売数 / Number of units sold	(千/thousands)	5,523	5,533	5,735	6,363	23,154	5,681	6,089	5,971	6,205	23,945	21,616
(再掲) 新規販売数 / (Incl.) New subscriptions (1)	(千/thousands)	3,134	3,013	3,176	3,844	13,168	3,517	3,424	3,336	3,615	13,892	-
スマートフォン・タブレット販売数 / Total smartphones and tablets sold	(千/thousands)	2,649	2,683	2,710	2,819	10,861	2,319	2,559	2,646	2,790	10,313	9,381
(再掲) タブレット / (Incl.) Tablets sold	(千/thousands)	154	107	102	147	511	144	121	105	138	508	-
グループ主要ISP / NTT Group Major ISPs (5)	(千/thousands)	11,354	11,384	11,428		11,483	11,470	11,274	10,430		10,265	-
(再掲) OCN / (incl.) OCN (6)	(千/thousands)	7,052	7,113	7,197		7,301	7,350	7,219	7,138		7,030	6,686

スマートライフ事業データ / Smart life Operating Data												
dポイントクラブ会員数 / "d POINT CLUB" members	(千/thousands)	90,377	91,702	93,244		94,801	96,029	97,282	98,761		100,056	-
(再掲) dポイントカード登録数 / (Incl.) "d POINT CARD" registrants (7)	(千/thousands)	59,166	60,458	61,764		63,196	64,269	65,285	66,302		67,488	-
dカード契約数 / "d CARD" members	(千/thousands)	15,938	16,231	16,487		16,796	17,055	17,301	17,529		17,753	-
(再掲)dカードGOLD契約数 / (Incl.) "d CARD GOLD"	(千/thousands)	9,065	9,302	9,513		9,789	10,007	10,217	10,435		10,655	-
d払いユーザー数 / "d Payment" users ⁽⁸⁾	(百万/millions)	45.61	47.67	49.82		51.99	53.95	55.99	57.80		59.67	-
決済・ポイント利用可能箇所 / Locations where payment / point services are available (9)	(百万/millions)	4.24	4.38	4.48		4.79	4.89	5.08			5.36	-
dポイント利用 / "d POINTs" used	(十億ポイント/billions points)	67.1	84.1	91.4	96.9	339.5	91.7	84.0	83.5	75.2	334.4	-
(再掲)提携先での利用 / (Incl.) "d POINTs" used at partners' stores, etc.	(十億ポイント/billions points)	54.0	70.1	77.2	82.0	283.4	78.4	71.4	70.7	62.8	283.4	-
金融·決済取扱高 / Finance/Payment transactions handled (10) (11)	(十億円/billions yen)	2,510.0	2,670.0	2,960.0	2,950.0	11,090.0	3,080.0	3,240.0	3,430.0	3,370.0	13,120.0	-
(再掲)dカード取扱高 / (Incl.) "d CARD" transactions	(十億円/billions yen)	1,870.0	1,950.0	2,150.0	2,160.0	8,130.0	2,210.0	2,300.0	2,440.0	2,410.0	9,360.0	-
(再掲)d払い取扱高 / (Incl.) "d Payment" transactions ⁽¹²⁾	(十億円/billions yen)	431.0	494.0	578.0	562.0	2,065.0	634.0	689.0			2,761.0	-
ひかりTV / Hikari TV	(千/thousands)	2,937	915	904		884	857	805	785		764	694

3,779

3,733

3,685

3,623

2,858

2,797

2,522

(1) MVNOとの契約及び通信モジュールサービス契約を含めて記載しています。/ Mobile telecommunications services and New subscriptions include mobile line subscriptions of MVNOs and Communication Module subscriptions.

(千/thousands)

- (2) ahamo契約数、OCNモバイル契約数を含んで記載しています。なお、ISPサービスを利用している契約の一部が未反映であっため、2022年度第1四半期より遡及修正しています。
 "sp-mode and so-on" includes "ahamo" and "OCN mobile". As some contracts using ISP services were not included in the scope, the Number of Subscriptions from the first quarter of FY2022 onwards has been revised.
- (3) MVNOの契約数及び解約数を除いて算出していますが、OCNモバイル契約数を含んで算出しています。/ "Churn rate" is calculated excluding the subscriptions and cancellations of subscriptions of MVNOs, but it is calculated including the number of "OCN mobile" subscriptions.

3,851

- (4) 音声通話が利用可能な料金プランの解約率 (2in1除く) を記載しています。/ Churn rate of billing plans that offer voice communication service (excluding 2in1 service).
- (5) 「グルーブ主要ISP」には、「OCN」、「ぷらら」の他、「WAKWAK」、「InfoSphere」が含まれています。/ "NTT Group Major ISPs" includes "WAKWAK" and "InfoSphere," in addition to "OCN" and "Plala."
- (6) 「ahamo光」を含めて記載しています。/ The number of "OCN" subscriptions includes "ahamo Hikari".
- (7) 利用者の情報を登録することで、提携先ではポイントを貯める・使うことができるお客さまの数を記載しています。 / The number of users who can earn and use "d POINTs" at participating stores by registering their personal information.
- (8) d払いアプリダウンロード数とd払い (iD) 会員数の合計です。/ The number of "d Payment" users represents the sum of total number of "d Payment" app downloads and "d Payment (iD) " members.
- (9) 「決済・ポイント利用可能箇所」ははポイント・iD・d払い決済(コード決済およびネット決済)利用可能箇所の合計です。 / Locations where payment / point services are available represent the combined number of locations where "d POINT," "iD" and "d Payment" (code and online payment) services can be used.

3,817

- (10) dカード、iD、d払い、ダイレクトキャリアピリング、ドコモ払い等の取扱高の延べ金額です。/ The amount of transactions includes the transactions handled with "d CARD," "iD," "d Payment," direct carrier billing and "DOCOMO Mobile Payment Service," etc.
- (11) 従来累計ペースで実績を記載していましたが、四半期単体の実績掲載に変更しております。2022年度実績についても四半期単体の実績で表示しています。 Results were previously reported on a cumulative basis, but are reported on a quarterly basis. Results for FY2022 are also presented as quarterly results.
- (12) d払いコード決済およびネット決済、d払い(iD)決済、ドコモ払い決済の取扱高の合計です。2022年6月1日にドコモ払いをd払いにサービス統合したことに伴い、2022年度第1四半期よりドコモ払い決済の取扱高を含んで記載しております。
 The amount of transactions processed with "d Payment" represents the cumulative amount of payments made with "d Payment" (code and online payment), "d Payment" (iD) " and "DOCOMO Mobile Payment". In association with the service integration of "DOCOMO Mobile Payment" include DOCOMO Payment transactions with the fax quarter of FY2022.

契約数 (Numbers of Subscriptions)

				FY2022			FY2023				
		6月末 As of June 30	9月末 As of Sep 30	12月末 As of Dec 31	通期実績 Results	6月末 As of June 30	9月末 As of Sep 30	12月末 As of Dec 31	通期実績 Results	通期業績予想 Full Year Forecast	
的数 / Number of Subscriptions											
加入電話 / Telephone subscriber lines (1)	(干/thousands)	12,858	12,610	12,379	12,108	11,862	11,653	11,437	11,206	10,36	
NTT東日本 / NTT East	(干/thousands)	6,482	6,373	6,269	6,142	6,035	5,936	5,839	5,736	5,3	
NTT西日本 / NTT West	(干/thousands)	6,376	6,238	6,110	5,966	5,827	5,717	5,599	5,470	5,0	
INSネット / INS-Net (2)	(干/thousands)	1,564	1,524	1,485	1,434	1,384	1,344	1,291	1,230	1,0	
NTT東日本 / NTT East	(干/thousands)	782	762	743	718	694	674	648	617	5.	
NTT西日本 / NTT West	(∓/thousands)	782	762	742	716	690	670	643	612	5	
加入電話 + INSネット / Telephone subscriber lines + INS-Net	(干/thousands)	14,422	14,135	13,864	13,542	13,246	12,996	12,728	12,436	11,4	
NTT東日本 / NTT East	(干/thousands)	7,264	7,135	7,012	6,860	6,729	6,610	6,487	6,353	5,8	
NTT西日本 / NTT West	(干/thousands)	7,158	7,000	6,852	6,682	6,517	6,387	6,242	6,083	5,6	
公衆電話 / Public telephones	(個/number)	132,595	127,467	123,705	121,882	118,179	114,646	112,015	110,333	97,9	
NTT東日本 / NTT East	(個/number)	65,762	62,727	60,427	59,850	58,281	56,419	54,922	54,249	48.2	
NTT西日本 / NTT West	(個/number)	66,833	64,740	63,278	62,032	59,898	58,227	57,093	56,084	49,68	
フレッツ・ISDN / FLET'S ISDN	(干/thousands)	38	36	33	31	30	28	25	23		
NTT東日本 / NTT East	(干/thousands)	16	15	14	13	13	12	10	9		
NTT西日本 / NTT West	(∓/thousands)	22	21	19	18	17	16	15	14		
フレッツ・ADSL / FLET'S ADSL	(∓/thousands)	247	208	156	58	52	50	48	46		
NTT東日本 / NTT East	(∓/thousands)	104	87	62	5	4	4	3	3		
NTT西日本 / NTT West	(∓/thousands)	143	121	93	53	48	46	44	43		
フレッツ光 (コラボ光含む) / FLET'S Hikari (including Hikari Collaboration Model) (3) (4) (5)	(∓/thousands)	23,407	23,487	23,558	23,575	23,612	23,632	23,662	23,653	23,7	
NTT東日本 / NTT East	(∓/thousands)	13,240	13,280	13,316	13,326	13,350	13,360	13,374	13,368	13,4	
NTT西日本 / NTT West	(∓/thousands)	10,167	10,207	10,243	10,249	10,262	10,272	10,288	10,286	10.3	
(再掲) コラボ光 / (incl.) Hikari Collaboration Model	(∓/thousands)	16,500	16,640	16,744	16,809	16,906	16,974	17,056	17,116	17.4	
NTT東日本 / NTT East	(∓/thousands)	9,696	9,766	9,827	9,871	9,935	9,975	10,026	10,069	10,2	
NTT西日本 / NTT West	(∓/thousands)	6,804	6,874	6,917	6,938	6,972	6,998	7,029	7,048	7,1	
(再掲) ドコモ光 / (incl.) docomo Hikari (6)	(∓/thousands)	7,276	7,286	7,282	7,251	7,235	7,241	7,242	7,219		
ンかり電話 / Hikari Denwa ⁽⁷⁾	(干チャネル/thousands channel)	18,782	18,787	18,783	18,752	18,651	18,576	18,467	18,304	17.6	
NTT東日本 / NTT East	(干チャネル/thousands channel)	10,076	10,079	10,074	10,058	10,001	9,956	9,893	9,786	9,4	
NTT西日本 / NTT West	(干チャネル/thousands channel)	8,706	8,708	8,709	8,694	8,650	8,620	8,573	8,518	8,2	
フレッツ・テレビ伝送サービス / FLET'S TV Transmission Services (7)	(干/thousands)	2,011	2,028	2,046	2,066	2,083	2,099	2,118	2,137	2,2	
NTT東日本 / NTT East	(∓/thousands)	1,159	1,164	1,171	1,177	1,185	1,191	1,198	1,205	1,2	
NTT西日本 / NTT West	(∓/thousands)	852	863	875	888	898	908	919	932	9	

- (1) 加入電話は、一般加入電話とじル電話を合算しています(加入電話・ライトプランを含む)。 / The number of Telephone Subscriber Lines is the total of individual lines and central station lines (including the Subscriber Telephone Lite Plan).
- (2) 「INSネット64]の10倍に換算しています、「INSネット64]の10倍に換算しています (INSネット64]の10倍に換算しています (INSネット64]の10倍に検討 (INSネット64]の10倍に検討 (INSネット64]の10倍に対しています (INSネット64]の10倍に対してい
- (3) 「フレッツ光(フラボ光含む)」は、NTT毎日本の「フレッツ 光クスト」、「フレッツ 光のスト」、「フレッツ 光クスト」、「フレッツ 光クスト」、「フレッツ 光クスト」、「フレッツ 光クスト」、「フレッツ 光クスト」、「フレッツ 光クスト」、「フレッツ 光クスト」、「フレッツ 光のスト」、「フレッツ インスト」、「フレッツ インスト」、
 - The number of "FLET'S Hikari (including Hikari Collaboration Model) " subscriptions includes subscriptions to "FLET'S Hikari Cross," "FLET'S Hikari Light," "FLET'S Hikari Lightplus" "FLET'S Hikari Denwa Next (Hikari IP Phone) " provided by NTT East, subscriptions to "FLET'S Hikari Cross," "FLET'S Hikari Light," "FLET'S Hikari Mytown Next," "FLET'S Hikari Denwa Next (Hikari IP Phone) " provided by NTT East, subscriptions to "FLET'S Hikari Cross," "FLET'S Hikari Light" and "Hikari Denwa Next (IP Phone Services) " provided by NTT East, subscriptions to the "Hikari Cross," "FLET'S Hikari Light" and "Hikari Denwa Next (Hikari IP Phone) " provided by NTT East, subscriptions to "FLET'S Hikari Cross," "FLET'S Hikari Light" and "Hikari Denwa Next (Hikari IP Phone) " provided by NTT East, subscriptions to "FLET'S Hikari Cross," "FLET'S Hikari Light" and "Hikari Denwa Next (Hikari IP Phone) " provided by NTT East, subscriptions to "FLET'S Hikari Light" and "Hikari Denwa Next (Hikari IP Phone) " provided by NTT East, subscriptions to "FLET'S Hikari Light" and "Hikari Denwa Next (Hikari IP Phone) " provided by NTT East, subscriptions to "FLET'S Hikari Light" and "Hikari Denwa Next (Hikari IP Phone) " provided by NTT East, subscriptions to "FLET'S Hikari Light" and "Hikari Denwa Next (Hikari IP Phone) " provided by NTT East, subscriptions to "FLET'S Hikari Light" and "Hikari Denwa Next (Hikari IP Phone) " provided by NTT East, subscriptions to "FLET'S Hikari Light" and "Hikari Denwa Next (Hikari IP Phone) " provided by NTT East, subscriptions to "FLET'S Hikari Light" and "Hikari Denwa Next (Hikari IP Phone) " provided by NTT East, subscriptions to "FLET'S Hikari Light" and "Hikari Denwa Next (Hikari IP Phone) " provided by NTT East, subscriptions to "FLET'S Hikari Light" and "Hikari Denwa Next (Hikari IP Phone) " provided by NTT East, subscriptions to "FLET'S Hikari Light" and "Hikari Denwa Next (Hikari IP Phone) " provided by NTT East, subscriptions to " provided by NTT East, subscriptions to " provided by NTT East, subscri
- (4) 2023年度期末実績の対前期末からの増減において、「フレッツ火(コラボ光含む)」の開通数はNTT東日本が1,299千契約、NTT西日本が9.2千契約、C計が2,241千契約、「コラボ光」の開通数(転用除き)はNTT東日本が9.87千契約、C計が1,659千契約、転用数はNTT東日本が167千契約、NTT西日本が153千契約、合計が3.20千契約です。
 The comparative results for the fiscal year ended March 31, 2024 compared to the fiscal year ended March 31, 2023 for "FLET'S Hikari (including Hikari Collaboration Model)" are as follows: the numbers of new subscribers for NTT East and NTT West were 1,299 thousand lines and 942 thousand lines, respectively, for a total of 1,659 thousand lines; or numbers of new subscribers (excluding switchover lines) for the "Hikari Collaboration Model" for NTT East and NTT West were 983 thousand lines, respectively, for a total of 320 thousand lines.
- (5) 2024年度期末予想の対前年度末から増満において、「フレッツ光(コラボ光含む)」の開通数はNTT東日本が1,382千契約、NTT西日本が1,000千契約、合計が2,382千契約、「コラボ光」の明通数(転用除き)はNTT東日本が1,060千契約、NTT西日本が1,01千契約、転用数はNTT東日本が1,810千契約、転用数はNTT東日本が147千契約、NTT西日本が150千契約、合計が2,37年契約です。
 The comparative forecast for the year ending March 31, 2025 (Forecast) compared to the results for the year ended March 31, 2024 for "FLET'S Hikari (including Hikari Collaboration Model)" are as follows: the numbers of new subscribers for NTT East and NTT West are expected to be 1,382 thousand lines, respectively, for a total of 2,382 thousand lines, respectively, for a total of 1,810 thousand lines, respectively, for a total of 1,810 thousand lines, respectively, for a total of 1,810 thousand lines, respectively, for a total of 297 thousand lines, respecti
- (6) 「ahamo光」を含めて記載しています。 / The number of "docomo Hikari" subscriptions includes "ahamo Hikari".
- (7) NTT東日本及びNTT西日本がサービス提供事業者に卸提供しているサービスを含めて記載しています。 / The number of subscriptions for "Hikari Denwa" and "FLET'S TV Transmission Services" include wholesale services provided to service providers by NTT East and NTT West.

4.事業データ / Operating Data

1契約者 (利用者) 当たりの月間平均収入 / Average Monthly Revenue per Unit (ARPU) (1) (単位:円/Yen) FY2022 FY2023 FY2024 4月~6月 7月~9月 10月~12月 1月~3月 4月~6月 7月~9月 10月~12月 1月~3月 通期実績 通期実績 诵期業績予想 (1Q) (2Q) (2Q) (3Q) (40)(1Q) (30)(4Q) Results Full Year Forecasts Results Apr-Jun Jul-Sep Oct-Dec Jan-Mar Apr-Jun Jul-Sep Oct-Dec Jan-Mar NTTF⊐€ / NTT DOCOMO モバイル通信 / Mobile Communications (2) (3) (4) 4,030 4,080 4,090 4,020 4,000 3,990 3,930 3,950 4,050 3,990 3,980 NTT東日本 / NTT East (5) (6) (7) (8) (9) 固定電話総合 (加入電話+INSネット) 2,550 2,560 2,560 2,500 2,550 2,490 2,490 2,500 2,540 2,500 2,570 /Aggregate Fixed Line (Telephone Subscriber Lines + INS-NET Subscriber Lines) 4,500 4,490 4,470 4,490 4,450 4,450 4,420 4,400 4,430 4,400 フレッツ光 / FLET'S Hikari (10) 4,510 基本利用料 / Basic Monthly Charge 3,310 3,310 3,310 3,320 3,310 3,310 3,300 3,270 3,280 3,290 3,310 付加サービス / Optional Services 1,190 1,200 1,180 1,150 1,180 1,140 1,150 1,150 1,120 1,140 1,090 NTT西日本 / NTT West (5) (6) (7) (8) (9) 固定電話総合 (加入電話+INSネット) 2,550 2,560 2,550 2,500 2,540 2,500 2,490 2,510 2,560 2,520 2,520 /Aggregate Fixed Line (Telephone Subscriber Lines + INS-NET Subscriber Lines) フレッツ光 / FLFT'S Hikari 4,560 4,580 4,550 4,520 4,550 4,500 4,490 4,480 4,440 4,480 4,420 基本利用料 / Basic Monthly Charge 3,190 3,180 3,200 3,190 3,190 3,190 3,170 3,160 3,150 3,170 3,150 付加サービス / Optional Services 1.360 1,390 1,360 1.330 1,360 1.320 1.320 1.320 1,290 1.310 1,270

1契約者(利用者)当たりの月間平均収入(ARPU)は、契約者(利用者)1人当たりの平均的な月間営業収益を計るために使われます。総合にて事業の増合、ARPUは、総合にて事業の営業収益のうち、携帯電話(「LTE(X)))、及び携帯電話(「FOMA」)のサービス提供により発生する適信サービス収入(一部除く)を、当該サービスの廃動利用者数で除して計算されます。地域通信事業の増合、ARPU は、地域適信事業の営業収益のうち、固定電話(加入電話及びINSネット)並びにフレッツ光 10提供により毎月発生する収入を、当該サービスの稼動契約数で除して計算されます。これら数字の計算からは、各月の平均的な利用状況を表さない端末機器販売、契約事務手数料、ユニバーサルサービス料などは除いています。これて得られたARPUは各月のお客様の平均的な利用状況を把握する上で有用な情報を提供するものであると考えてい ます。なお、ARPUの分子に含まれる収入はTFRSによる連結決算値を構成する財務数値により管定しています。

Average monthly revenue per unit, or ARPU, is used to measure average monthly operating revenues attributable to each designated service on a per user basis. In the case of NTT Group's integrated ICT business, ARPU is calculated by dividing revenue items included in operating revenues from its integrated ICT business segment, such as revenues from 5G mobile phone services, LTE ("Xi") mobile phone services and FOMA (3G) mobile phone, that are incurred consistently each month, by the number of active users to the relevant services. In the case of NTT Group's regional communications business, ARPU is calculated by dividing revenue items included in the operating revenues of NTT Group's regional communications business segment, that is, fixed-line (telephone subscriber lines and INS-NET) and FLET'S Hikari, by the number of active subscribers to the relevant services. The calculation of these figures excludes revenues that are not representative of monthly average usage, such as telecommunications equipment sales, activation fees and universal service charges. NTT believes that its ARPU figures calculated in this way provide useful information regarding the monthly average usage of its subscribers. The revenue items included in the numerators of NTT Group's ARPU figures are based on its financial results comprising its IFRS results of operations.

- (2) モバイル海信ARPIの計算式は 以下のとおりです。/ The following is the formula we use to compute Mobile Communications ARPIJ
 - モバイル通信ARPU: モバイル通信ARPU関連収入(基本使用料、通話料、通信料)/稼動利用者数
 - Mobile Communications ARPU: Mobile Communications ARPU-related revenues (basic monthly charges, voice communication charges, packet communication charges) / No. of active users
- NTTドコモにおけるARPU算出時の稼動利用者数の計算式は以下のとおりです。/ Numbers of active users used in the ARPU calculation of NTT DOCOMO are as described below.
- 当該期間の各月稼動利用者数 { (前月末利用者数+当月末利用者数) /2} の合計

ビス提供事業者に制提供しているサービス(コラボ光)を含む。》です。

- · Sum of No. of active users for each month { (No. of users at the end of previous month + No. of users at the end of current month) / 2} during the relevant period
- 利用者数は、以下のとおり、契約の数を基本としつつ、一定の契約の数を除外して算定しています。 / The number of "users" used to calculate ARPU is the total number of subscriptions, excluding the subscriptions listed below:
 - 利用者数 = 契約数 -通信モジュールサービス、「電話番号保管」、「メールアドレス保管」、「ドコモビジネストランシーバー」並びにMVNOへ提供する卸電気通信役務及び事業者間接続に係る契約数 5G契約、Xi契約及びFOMA契約と同一名義のデータブラン契約数
 - Subscriptions of communication module services, "Phone Number Storage," "Mail Address Storage," "docomo Business Transceiver" and wholesale telecommunications services and interconnecting feel telecommunications facilities that are provided to MVNOs, and Data Plan subscriptions in the case where the customer contracting for such subscription in his/her name also has a subscription for "5G," "Xi" or "FOMA" services in his/her name.
- 通信モジュールサービス、「電話番号保管」、「メールアドレス保管」、「ドコモビジネストランシーバー」、MVNOへ提供する卸電気通信役務及び事業者間接続に係る収入並びに「dボイント」等に係る収入影響等は、ARPUの算定上、収入に含まれていません。
 - Note that revenues from communication module services, "Phone Number Storage," "Mail Address Storage," "docomo Business Transceiver" and wholesale telecommunications services and interconnecting telecommunications facilities that are provided to MVNOs and the impact on revenues from "dPOINT" program, etc. are not included in ARPU
- NTT東日本及びNTT西日本のARPUは、以下の2種類に分けて計算をしています。 / We compute the following two categories of ARPU for business conducted by each of NTT East and NTT West.
 - ・音声伝送収入(IP系除く)に含まれる加入電話とINSネットの基本料、通信・通話料、及びIP系収入に含まれる「フレッツ・ADSL」、「フレッツ・ISDN」からの収入に基づいて計算される固定電話総合ARPU(加入電話+INSネット)。
 - Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines): Calculated based on revenues from monthly charges and call charges for Telephone Subscriber Lines, which are included in operating revenues from Voice Transmission Services (excluding IP Services), and revenues from "FLET'S ADSL" and "FLET'S ISDN," which are included in operating revenues from IP Services.
 - IP系収入に含まれる「フレッツ光」、「フレッツ光」のオプションサービスからの収入、「ひかり電話」における基本料・通信料・機器利用料、及び附帯事業営業収益に含まれる「フレッツ光」のオプションサービス収入に基づいて計算されるフレッツ光ARPU。
 - FLET'S Hikari ARPU: Calculated based on revenues from "FLET'S Hikari" optional services, which are included in operating revenues from monthly charges, call charges and connection device charges for "Hikari Denwa," and revenues from "FLET'S Hikari" optional services, which are included in Supplementary Business revenues
 - 「フレッツ光」は、NTT東日本の「フレッツ 光70スト、「フレッツ 光70スト、「フレッツ 光70スト、「フレッツ 光子トト」、「フレッツ 光子トト」、「フレッツ 光子トと、「フレッツ 光いドアウセス」及び「ひか電話ネクスト(1P電話サービス)」、並びにNTT東日本及びNTT西日本がサービス提供事業者に卸提供しているサービス(コラボ光) を含めて記載しています。
 - "FLET'S Hikari" includes "FLET'S Hikari Cross," "FLET'S Hikari Cross," "FLET'S Hikari Mytown Next," "FLET'S Hikari Light," "FLET'S Hikari Light," "FLET'S Hikari Light," "FLET'S Hikari Mytown Next," "FLET'S Hikari Light," "FLET'S Hikari Mytown Next," "FLET'S Hikari Light," "FLET'S Hikari Mytown Next," "FLET'S Hikari Mytown Next," "FLET'S Hikari Light," "FLET'S Hikari Mytown Next," "FLET'S Hikari Mytown Next," "FLET'S Hikari Mytown Next," "FLET'S Hikari Light," "FLET'S Hikari Light," "FLET'S Hikari Mytown Next," "FLET'S Hikari Mytown Next," "FLET'S Hikari Light," "FLET'S Hikari Mytown Next," "FLET'S Hikari Mytown Next," "FLET'S Hikari Light," "FLET'S Hikari Mytown Next," "FLET'S Hikari Mytown Next," "FLET'S Hikari Mytown Next," "FLET'S Hikari Light," "FLET'S Hikari Mytown Next," "FLET'S Hikari Mytown Next," "FLET'S Hikari Light," "FLET'S Hikari Mytown Next," "FLET'S Hikari My (IP Denwa Services) " provided by NTT West. In addition. "FI FT'S Hikari" also includes the "Hikari Collaboration Model." the wholesale provision of services to service providers by NTT Fast and NTT West.
 - 「フレッツ光」のオプションサービスは、NTT東日本及びNTT西日本がサービス提供事業者に卸提供しているサービスを含めて記載しています。 / "FLET'S Hikari" Optional Services includes wholesale services provided to service providers by NTT East and NTT West.
- 固定電話総合ARPU(加入電話+INSネット)及びフレッツ光ARPUには相互接続通話料が含まれていません。 / Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines) and FLET'S Hikari ARPU do not include interconnection charges.
- NTT東日本及びNTT西日本におけるARPU算出時の稼動契約数の計算式は以下のとおりです。/ Numbers of active subscribers used in the ARPU calculation of NTT East and NTT West are as below.
- 通期予想=平均稼働契約数 { (前期未契約数+当期未予想契約数) /2} ×12 / FY Forecast: Sum of the average expected active number of subscribers during the fiscal year { (number of subscribers at March 31, 2023 + number of expected subscribers at March 31, 2024) /2}x12 固定電話総合ARPU(加入電話+INSネット)の算定上の契約数は、固定電話(加入電話及びINSネット)の契約数です。
- For purposes of calculating Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines), the number of subscribers is determined based on the number of subscriptions for fixed-line services (Telephone Subscriber Lines + INS-NET Subscriber Lines).
- 固定電話総合ARPU(加入電話+INSネット)の算定上、INSネット1500の契約数は、チャネル数、伝送速度、回線使用料(基本料)いずれについてもINSネット64の10倍程度であることから、INSネット1500の1契約をINSネット64の10倍に換算しています。
- In terms of number of channels, transmission rate, and line use rate (base rate), INS-Net 1500 is in all cases roughly ten times greater than INS-Net 64. For this reason, for the purpose of calculating Aggregate Fixed Line ARPU (Telephone Subscriber Lines), one INS-Net 1500 subscription is calculated as ten INS-Net 64.
- subscriptions プレッツ光ARPU算定上の契約数は、「フレッツ 光マクスト」、「フレッツ 光みスト」、「フレッツ 光みイスト」、「フレッツ 光マスト」、「フレッツ 光マイタン、(プレッツ 光マイタン ネタスト」、「フレッツ 光マイタン スタスト」、「フレッツ 光マイタン スタスト」、「フレッツ スタ
 - For purposes of calculating FLET'S Hikari ARPLI, the number of subscribers is determined based on the number of FLET'S Hikari IP Denwa Next. (Hikari IP Denwa) "provided by NTT East, subscribers to "FLET'S Hikari Cross," "FLET'S Hikari Mytown Next." "FLET'S Hikari Mytown Next." "FLET'S Hikari Mytown Next." "FLET'S Hikari Mytown Next." "FLET'S Hikari Denwa Next (IP Denwa Services) "provided by NTT West, and the "Hikari Collaboration Model." the wholesale provision of services to service providers by NTT East and NTT West.

4.事業データ / Operating Data

従業員数 / Number of Employees

従業員数 / Number of Employees	(単位 : 人 / Perso									
			FY2022			FY2024				
	6月末 As of June 30	9月末 As of Sep 30	12月末 As of Dec 31	通期実績 Results	6月末 As of June 30	9月末 As of Sep 30	12月末 As of Dec 31		通期実績 Results	通期業績予想 Full Year Forecasts
連結従業員数 / NTT Consolidated Number of Employees	341,950	342,850	343,750	338,650	344,200	344,450	346,250		338,450	345,700
総合ICT事業セグメント / Integrated ICT Business Segment	48,350	48,250	48,850	47,150	48,800	48,850	52,050		51,050	51,400
地域通信事業セグメント / Regional communications business Segment	74,800	74,550	74,700	70,300	71,600	71,400	71,500		67,200	65,250
グローバル・ソリューション事業セグメント / Global Solutions Business Segment	191,950	193,200	193,300	195,100	197,150	196,850	195,150		193,500	201,800
その他(不動産、エネルギー等) / Others (Real Estate, Energy and Others)	26,850	26,850	26,900	26,100	26,650	27,350	27,550		26,700	27,250
会社別従業員数 / Number of Employees, by Core Group Companies										
NTTドコモグループ / NTT DOCOMO Group	48,350	48,250	48,850	47,150	48,800	48,850	52,050		51,050	51,400
NTT東日本グループ / NTT East Group	37,550	37,400	37,550	35,450	36,200	36,050	36,200		34,300	33,500
NTT西日本グループ / NTT West Group	37,250	37,150	37,200	34,850	35,400	35,350	35,300		32,900	31,800
NTTデータグループ連結 / NTT DATA Group Consolidated (1)	155,800	158,200	193,300	195,100	197,150	196,850	195,150		193,500	201,800
(再掲)NTT Ltd.グループ / (incl.) NTT Ltd. Group	36,050	35,000	34,300	34,350	34,300	34,300	31,950		31,550	· -

^{(1) 2022}年10月実施のグローバル事業統合により、2022年度第3四半期以降の実績と2023年度通期業績予想については、NTT Ltd.グループを含んでいます。

As a result of the global business integration implemented in October 2022, results from the third quarter of FY2022 onward and full-year results forecast for FY2023 include the NTT Ltd. Group from the third quarter of FY2022 onward.

(参考) グループ別サマリー(NTTデータ連結(2022年10月 グローバル事業統合前))/ (Ref.) Financial Results Summary (NTT DATA Consolidated (Prior to integration of overseas businesses))

業績概要 / Overview of Financial Results (IFRS) (単位:十億円 / Billions of Yen) FY2022 FY2023 4月-6月 7月~9月 10月~12月 1月~3月 4月-6月 7月~9月 10月~12月 1月~3月 通期実績 通期実績 (1Q) (2Q) (3Q) (4Q) (1Q) (2Q) (3Q) (4Q) Results Results Apr-Jun Jul-Sep Oct-Dec Jan-Mar Apr-Jun Jul-Sep Oct-Dec Jan-Mar NTTデー<u>ク連結(グローバル事業統合前) / NTT DATA Consolidated (Prior to integration of overseas businesses)</u> 売上高 / Net sales 677.4 694.1 公共・社会基盤 / Public and social infrastructure 129.7 140.8 157.5 金融 / Financial 163.4 法人 / Enterprise 122.6 125.5 海外 / Overseas 305.3 320.1 139.3 (再掲) 北米 / (incl.) North America 153.3 (再掲) EMEA·中南米 / (incl.) EMEA and LATAM 162.3 163.1 消去又は全社 / Eliminations or Corporate (49.9)(43.6)売上原価 / Cost of sales 499.5 518.1 177.9 売上総利益 / Gross profit 175.9 販売費及び一般管理費 / Selling, general and administrative expenses 120.4 125.5 営業利益 / Operating profit 57.5 50.4 税引前四半期(当期)利益/Profit before taxes 58.9 51.7 当社に帰属する四半期(当期)利益 / Profit attributable to NTT DATA 39.7 33.0 NTTデータ連結(グローバル事業統合前) 旧セグメント別実績 / NTT DATA Consolidated (Prior to integration of overseas businesses) Results by former segment (1) 売上高 / Net sales 公共·社会基盤 / Public and social infrastructure 127.9 163.9 金融 / Financial 168.3 法人・ソリューション / Enterprise and Solutions 北米 / North America 138.5 EMEA·中南米 / EMEA and LATAM 163.2 消去又は全社 / Eliminations or Corporate (84.4)グループ別設備投資額 / Capital Investment by group NTTデータ連結(グローバル事業統合前) 43.6 44.6 /NTT DATA Consolidated (Prior to integration of overseas businesses) (1) (単位:人/Persons) 会社別従業員数 / Number of Employees, by Core Group Companies NTTデータ連結(グローバル事業統合前) 155,800 158,200 /NTT DATA Consolidated (Prior to integration of overseas businesses) (1)

^{(1) 2022}年10月実施のグローバル事業統合による影響を除く、従来ベースのNTTデータ連結の数値を記載しています。

Represents figures for NTT DATA Consolidated on its current basis, excluding the impact of the global business integration implemented in October 2022.