



## 2024年5月期(FY25)第1四半期 業績補足資料

1st Quarter, Fiscal Year ending May 2025 (FY25) Business Results  
(Supplemental Information and Historical Facts)

2024/9/25

1. セグメント別データおよび営業経費 / Segmental Info and Opex
2. 会社概要 Corporate Overview

### 日本オラクル株式会社

Oracle Corporation Japan (TSE 4716)

<http://www.oracle.com/jp/corporate/investor-relations/index.html>

#### (注意事項)

本資料に含まれている業績予想等、歴史的事実以外の事象については、本資料の発表日において入手可能な情報から判断された一定の前提に基づき日本オラクル株式会社が策定したものであり、実際の業績は様々な要因によって予想数値と異なる可能性があることをご承知おきください。

#### (Cautionary Statement)

Statements in this document with respect to Oracle Corporation Japan(OCJ)'s current plans, estimates, strategies and beliefs, and other statements that are not historical facts are forward-looking statements about the future performance of OCJ. These statements are based on OCJ's assumptions and beliefs in light of the information currently available to it. OCJ cautions you that a number of important risks and

## 売上高 / Total Net Sales

(百万円 Millions of Yen, %=YoY)

|   | 2025/5          |    |    |    |                 | 2024/5          |                 |                 |                 |                  |
|---|-----------------|----|----|----|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|
|   | Q1              | Q2 | Q3 | Q4 | Total           | Q1              | Q2              | Q3              | Q4              | Total            |
| クラウドサービス<br>Cloud Services                                  | 13,915<br>9.2%  |    |    |    | 13,915<br>9.2%  | 12,742<br>37.4% | 11,110<br>38.3% | 11,726<br>33.2% | 12,678<br>24.3% | 48,257<br>32.9%  |
| ライセンスサポート<br>License Support                                | 27,969<br>3.6%  |    |    |    | 27,969<br>3.6%  | 26,991<br>2.9%  | 27,269<br>3.6%  | 27,527<br>4.1%  | 27,743<br>4.0%  | 109,531<br>3.7%  |
| クラウドサービス&ライセンスサポート<br>Cloud Services & License Support      | 41,885<br>5.4%  |    |    |    | 41,885<br>5.4%  | 39,733<br>11.9% | 38,379<br>11.7% | 39,253<br>11.4% | 40,422<br>9.6%  | 157,789<br>11.1% |
| クラウドライセンス&オンプレミスライセンス<br>Cloud License & On Premise License | 12,551<br>48.8% |    |    |    | 12,551<br>48.8% | 8,436<br>22.5%  | 11,839<br>-5.9% | 11,022<br>-3.9% | 15,987<br>-5.6% | 47,285<br>-1.2%  |
| クラウド&ライセンス<br>Cloud & License                               | 54,437<br>13.0% |    |    |    | 54,437<br>13.0% | 48,170<br>13.7% | 50,218<br>7.0%  | 50,276<br>7.6%  | 56,409<br>4.8%  | 205,074<br>8.0%  |
| ハードウェア・システムズ<br>Hardware                                    | 3,610<br>-5.5%  |    |    |    | 3,610<br>-5.5%  | 3,819<br>20.1%  | 4,226<br>-1.2%  | 3,748<br>-1.8%  | 5,101<br>2.7%   | 16,896<br>4.0%   |
| サービス<br>Service   | 5,867<br>9.0%   |    |    |    | 5,867<br>9.0%   | 5,382<br>-1.4%  | 5,602<br>0.9%   | 5,438<br>11.0%  | 6,148<br>25.2%  | 22,571<br>8.4%   |
| 合計<br>Total Net Sales                                       | 63,915<br>11.4% |    |    |    | 63,915<br>11.4% | 57,372<br>12.5% | 60,047<br>5.8%  | 59,464<br>7.3%  | 67,658<br>6.2%  | 244,542<br>7.8%  |

## 営業利益 / Operating Income

|                               | 2025/5          |    |    |    |                 | 2024/5           |                 |                 |                 |                |
|-------------------------------|-----------------|----|----|----|-----------------|------------------|-----------------|-----------------|-----------------|----------------|
|                               | Q1              | Q2 | Q3 | Q4 | Total           | Q1               | Q2              | Q3              | Q4              | Total          |
| クラウド&ライセンス<br>Cloud & License | 21,997<br>18.4% |    |    |    | 21,997<br>18.4% | 18,574<br>14.2%  | 19,293<br>5.7%  | 19,685<br>9.6%  | 22,033<br>2.9%  | 79,586<br>7.7% |
| ハードウェア・システムズ<br>Hardware      | 134<br>-16.0%   |    |    |    | 134<br>-16.0%   | 160<br>20.8%     | 116<br>-30.0%   | 158<br>19.5%    | 255<br>32.3%    | 691<br>10.5%   |
| サービス<br>Services              | 1,302<br>41.1%  |    |    |    | 1,302<br>41.1%  | 923<br>-16.7%    | 1,523<br>22.5%  | 837<br>-12.3%   | 1,480<br>2.1%   | 4,764<br>0.2%  |
| 共通経費(全社費用)<br>Adjustment      | -1,241<br>4.3%  |    |    |    | -1,241<br>4.3%  | -1,190<br>-12.2% | -1,080<br>-2.2% | -1,296<br>13.6% | -1,656<br>30.8% | -5,222<br>7.3% |
| 営業利益<br>Operating income      | 22,194<br>20.2% |    |    |    | 22,194<br>20.2% | 18,468<br>14.4%  | 19,853<br>7.0%  | 19,384<br>8.3%  | 22,113<br>1.5%  | 79,820<br>7.3% |

## 営業経費主要科目(売上原価+販売費及び一般管理費) / Operating Expenses (Sum of COGS and SG&amp;A)

|   | 2025/5 |    |    |    |        | 2024/5 |        |        |        |         |
|---|--------|----|----|----|--------|--------|--------|--------|--------|---------|
|   | Q1     | Q2 | Q3 | Q4 | Total  | Q1     | Q2     | Q3     | Q4     | Total   |
| ロイヤルティ (Royalty)                                | 24,089 |    |    |    | 24,089 | 20,850 | 22,114 | 22,046 | 25,301 | 90,313  |
| ハードウェア・システムズ仕入原価 (Hardware Purchasing Expenses) | 3,093  |    |    |    | 3,093  | 3,204  | 3,695  | 3,170  | 4,399  | 14,469  |
| 人件費 (Human Resources)                           | 7,637  |    |    |    | 7,637  | 7,857  | 7,975  | 8,207  | 8,215  | 32,256  |
| 業務委託費 (Outsourcing)                             | 4,910  |    |    |    | 4,910  | 5,226  | 4,658  | 4,817  | 5,615  | 20,317  |
| ファシリティ関連 (Facility) *                           | 526    |    |    |    | 526    | 606    | 419    | 717    | 431    | 2,174   |
| その他 (Others)                                    | 1,463  |    |    |    | 1,463  | 1,158  | 1,330  | 1,119  | 1,581  | 5,190   |
| 合計/Total  | 41,721 |    |    |    | 41,721 | 38,903 | 40,193 | 40,079 | 45,545 | 164,722 |

\* ファシリティには賃借料、減価償却費、消耗品費、水道光熱費が含まれる / Facility includes rent, depreciation &amp; amortization, supplies expenses and utilities.

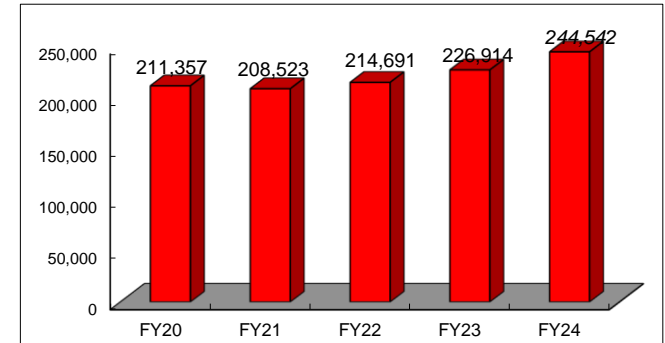
|                            | 2025/5 |    |    |    |       | 2024/5 |       |       |       |       |
|----------------------------|--------|----|----|----|-------|--------|-------|-------|-------|-------|
|                            | Q1     | Q2 | Q3 | Q4 | Total | Q1     | Q2    | Q3    | Q4    | Total |
| 従業員数 / Number of Employees | 2,248  |    |    |    | -     | 2,346  | 2,296 | 2,268 | 2,257 |       |

## 会社概要 Corporate Overview

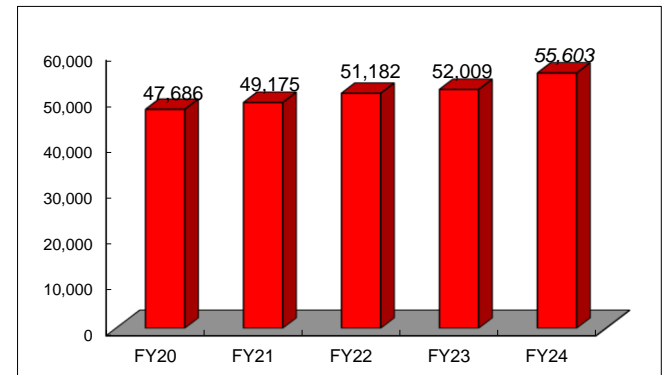
- 商号  
Company Name 日本オラクル株式会社  
Oracle Corporation Japan
- 設立  
Established 1985年10月15日  
October 15, 1985
- 資本金  
Paid-In Capital 25,178百万円 (million yen)
- 代表執行役  
Representative Executive Officer 内海 寛子  
Hiroko Utsumi
- 従業員数  
Number of Employees 2,248名
- 事業内容  
Scope of Business 企業の事業活動の基盤となるソフトウェア・ハードウェア、クラウドサービス  
ならびにそれらの利用を支援する各種サービスの提供  
Sales of software & hardware products, Cloud services and  
provision of various kinds of services supporting the use  
of such products for businesses
- 本社所在地  
Head office 東京都港区北青山2-5-8 オラクル青山センター  
Oracle Aoyama Center 2-5-8, Kita-Aoyama, Minato-ku, Tokyo

2024年8月31日現在 / as of August 31, 2024

- 業績推移 Revenues and Net Income (百万円 Millions of Yen)  
売上高 Revenue



- 当期純利益 Net Income



### 「クローズドコミュニケーションピリオド」に関して

当社は、決算発表準備中に株価に影響を与える情報が漏れることを防ぐため、当社の決算発表前後一定期間を「クローズドコミュニケーションピリオド」として、個別取材やミーティングへの対応や出席、業績見通し等に関してのお問い合わせへの対応を控えさせていただいております。ただし、公表済の業績予想から大きな乖離が見込まれる場合においては、期間中であっても適宜情報開示を行います。

### Notice about "Closed Communication Period"

In order to prevent the information leaks which affect stock prices during the preparation of announcements of the financial results, Oracle Corporation Japan has set a fixed period before and after announcement as a "Closed Communication Period" and shall refrain from coverage regarding financial results during the period. However, in the event of a large deviation from previously announced predictive statements, even during the period, the Company will disclose information as it considers appropriate. **Closed Communication Period begins the 15th day of the last month of each quarter (Feb., May, Aug. and Nov.) and ends once the Company announces its quarterly earnings.**