2025年3月期第2四半期(中間期) 決算短信補足説明資料

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2024年11月8日



https://www.mitsuifudosan.co.jp/corporate/ir/

決算ハイライト:2025年3月期 第2四半期(中間期)決算サマリー

Financial Highlights : Summary of 2Q, FY2024 Financial Results

■第2四半期決算八イライト /2Q, FY2024 Financial Highlight

■連結業績概要

当第2四半期(累計)の業績は、 営業収益は前年同期比28億円(△0.2%)の減収、 営業利益は同比102億円(△5.7%)の減益、 経常利益は同比170億円(△11.1%)の減益となったが、 いずれも第2四半期(累計)としては、過去最高であった前年同期に次ぐ水準。

グループ長期経営方針「& INNOVATION 2030」における新たな利益指標である「事業利益」は 前年同期の物件売却の反動等により同比117億円(△6.4%)の減益となったが、 当第2四半期(累計)の主なセグメント別事業利益は 賃貸・マネジメント・施設営業ともに通期業績予想に対して50%を超える水準で推移しており、 過去最高を見込む通期予想(売上高:26,000億円、事業利益:3,700億円、純利益*:2,350億円)の 達成に向けて順調に進捗中。

親会社株主に帰属する中間純利益は、

昨年度、特別利益(投資有価証券売却益)の大半が前年同期に計上されていたことの 反動により同比409億円(△31.7%)の減益。

■株主還元

中間配当は、期初(2024年5月10日)公表どおり1株当たり15円。

Consolidated Financial Summary

On a year-on-year basis, revenue from operations decreased ¥2.8 billion, or 0.2%, operating income fell ¥10.2 billion, or 5.7%, and ordinary income dropped ¥17.0 billion, or 11.1%. Despite this downturn, both revenue and earnings came close to an interim period high, surpassed only by the record set during the corresponding period of the previous fiscal year.

Business income, a new profit indicator set under the Group's long-term vision, & INNOVATION 2030, fell ¥11.7 billion, or 6.4%, compared with the corresponding period of the previous fiscal year. This largely reflected the absence of property sales that took place during the interim period of the fiscal year ended March 31, 2024. Despite this downturn, business income for the interim period in each of the major Leasing, Management, and Facility Operations segments exceeded 50% of full fiscal year forecasts. On this basis, results are progressing steadily toward forecast record highs for the fiscal year ending March 31, 2025 (Revenue from operations: ¥2,600.0 billion; Business income: ¥370.0 billion; Net income*: ¥235.0 billion).

Profit attributable to owners of parent for the interim period of the fiscal year under review decreased ¥40.9 billion, or 31.7%, compared with the corresponding period of the previous fiscal year. This largely reflects the absence of the gain on sales of investment securities posted as extraordinary income in the previous fiscal year.

Shareholder Returns

Interim dividend of ¥15 per share in line with announcements at the start of the period (May 10, 2024).

	当第2四半期 実績(A)	前年同期 実績(B)	増減(率)		2024年度 通期予想(C)	進捗率
単位 : 十億円/Unit : Billions of yen	2Q, FY2024 Results (A) 2024.4.1-2024.9.30	2Q, FY2023 Results (B) 2023.4.1-2023.9.30	Change (A-B)	(Rate) (A/B-1)	FY2024 Forecast (C) 2024.4.1-2025.3.31	Progress Rate (A/C)
営業収益 Revenue from Operations	1,162.4	1,165.2	-2.8	-0.2%	2,600.0	44.7%
営業利益 Operating Income	169.4	179.7	-10.2	-5.7%	340.0	49.8%
事業利益 Business Income	173.1	184.8	-11.7	-6.4%	370.0	46.8%
経常利益 Ordinary Income	137.3	154.4	-17.0	-11.1%	260.0	52.8%
親会社株主に帰属する中間純利益 Profit Attributable to Owners of Parent	88.3	129.2	-40.9	-31.7%	235.0	37.6%

*親会社株主に帰属する当期純利益

* 収益は外部顧客からの売上高

* Revenue is revenue from outside customers. * 期間は全て累計で表示 * Periods are presented on a cumulative basis

MITSUI FUDOSAN CO., LTD

*Profit Attributable to Owners of Parent

Summary of 2Q, FY2024 Financial Results : Summary of Consolidated Income

連結損益計算	筆書 こうしょう しょうしょう				
Consolidated	d Income Statement				: Millions of yen
		2Q, FY2024	2Q, FY2023	增減/Change	増減率/Change Rate
	ue from Operations	1,162,438		-	-0.2%
賃貸 	Leasing	419,706	398,984		
分譲	Property Sales	267,571	319,538	-51,967	
マネジメント	Management	235,149	221,272	+13,877	
施設営業	Facility Operations	110,035	94,151	+15,883	
その他	Other	129,975	131,298	-1,322]
事業利益 ^{*1} Busin	ess Income ^{*1}	173,144	184,889	-11,744	-6.4%
営業利益	Operating Income	169,470	179,734	-10,264	-5.7%
持分法投資損益	—	3,670	5,133	-1,463	
Equity in earnin 固定資産売却損	igs/losses of affiliates ^{*2} 員益				
Gain/loss on sal	les of fixed assets	4	21	-16	
(セグメント別 事業利益) _{(手代}	Business Income by Segment	05.672	00.012	2.240	
賃貸 	Leasing	85,673	88,913	-3,240	
分譲	Property Sales	63,065	80,111	-17,045	
マネジメント	Management	34,269	29,948	+4,321	
施設営業	Facility Operations	19,460	12,590	+6,870	
その他	Other	1,334	-53	+1,387	
全社費用・消去	Elimination or Corporate	-30,659	-26,622	-4,037]
営業外損益	Non-operating Income/Expenses	-32,147	-25,324	-6,822	
持分法投資損益	Equity in earnings/losses of affiliates	3,739	5,250	-1,511	
	Interest Income/Expense, in Net	-38,887	-33,871	-5,016	
その他	Other, in Net	3,000	3,295	-295	
圣常利益 Ordina	ry Income	137,322	154,409	-17,087	-11.1%
特別損益	Extraordinary Income/Loss	10,665	53,990	-43,324	
特別利益	Extraordinary Income	13,488	53,990	-40,501	
	Extraordinary Loss	-2,823	-	-2,823	
说金等調整前中間純調	利益 Income before Income Taxes	147,988	208,399	-60,411	
法人税等	Income Taxes	-60,837	-69,487	+8,650	
中間純利益	Profit	87,151	138,911	-51,760	
非支配株主に帰属す 中間純損益	Profit Attributable to Non-Controlling Interests	1,171	-9,618	+10,789	
現会社株主に帰属で Profit Attributable t	する中間純利益	88,322	129,293	-40,971	-31.7%

* 収益は外部顧客からの売上高 * Revenue is revenue from outside customers.

* 期間は全て累計で表示 * Periods are presented on a cumulative basis.

Extraordinary Income/Loss

[特別利益/Extraordinary Income] 単位:百万	円/Unit: Millions of yen
投資有価証券売却益	13,488
Gain on Sales of Investment Securities	15,400
合計	13,488
Total	13,400
[特別損失/Extraordinary Loss]	
減損損失	_2 022
Impairment Loss	-2,823
合計	-2,823
Total	-2,025

公表(進捗率	2		
Progress Rat	te		nit : Millions of yen
	2Q, FY2024	通期予想 2024年5月10日公表 Full-Year Forecast May 10,2024	進捗率 Progress Rate
営業収益 Revenue from Operations	1,162,438	2,600,000	44.7%
営業利益 Operating Income	169,470	340,000	49.8%
事業利益 Business Income	173,144	370,000	46.8%
経常利益 Ordinary Income	137,322	260,000	52.8%
親会社株主に帰属する 中間純利益 Profit attributable to owners of parent	88,322	235,000	37.6%

- *1 事業利益=営業利益+持分法投資損益(不動産分譲を目的とした関係会社株式売却損益含む)+固定資産売却損益
- *2 不動産分譲を目的とした関係会社株式売却損益含む
- *1 Operating income + Equity in earnings/losses of affiliates (including Gain/loss on sales of shares of subsidiaries and affiliates for the purpose of real estate sales)+Gain/loss on sales of fixed assets

グループ長期経営方針「& INNOVATION 2030」において、当期より「事業利益」を新たな利益指標とし て設定。参考資料として、末尾に事業利益組替概念図を添付。 Mitsui Fudosan has set business income as a new profit indicator under the Group's long-term vision, & INNOVATION 2030. A business income reclassification diagram is attached at the end of this report as a reference.

*2 including Gain/loss on sales of shares of subsidiaries and affiliates for the purpose of real estate sales

Summary of 2Q, FY2024 Financial Results : Summary of Consolidated Income

連結包括利益計算書

Consolidated Statements of Comprehensive Income

2Q, FY2024	2Q, FY2023
87,151	138,911
9,377	94,347
-91,167	27,004
-5,169	4,950
56,655	32,69
-4,536	-1,74
53,595	31,434
96,528	233,259
(96,905)	(222,404
(-377)	(10,855
	-5,169 56,655 -4,536 53,595 96,528 (96,905)

(参考) 単体·営業損益

(Reference) Nonconsolidated Operating Income/Expenses (Non-consolidated)

単位:百万円/Unit: Millions of yen

			2Q, FY2024	2Q, FY2023	増減/Change
呂耒収益 Revenue from Operations	賃貸事業	Leasing	357,572	345,108	+12,4
		Property Sales	10,084	13,700	-3,(
	その他	Other	31,837	18,431	+13,4
	合計	Total	399,493	377,239	+22,2
粗利益率 Gross Profit Margin	賃貸事業	Leasing	18.3%	17.3%	+1.
	分譲事業(業務施設等)	Property Sales	26.2%	13.2%	+13.
	その他	Other	57.1%	33.4%	+23
営業利益 Operating Income			58,222	42,469	+15,7
* 収益は外部顧客からの売上高 * Revenue is re	venue from outside customers.				

* 期間は全て累計で表示 * Periods are presented on a cumulative basis.

単位·百万円/Unit: Millions of ven



Summary of 2Q, FY2024 Financial Results : Summary of Consolidated Income

賃貸/Leasing

既存オフィスの賃貸収益や既存商業施設の売上が伸長し た一方で、海外物件における公租公課の増加や国内外 における前年同期の物件売却影響等により、セグメント全 体では207億円の増収、32億円の減益。なお、当第2四 半期末における当社の首都圏オフィス空室率は2.4%。 Overall revenue from operations increased ¥20.7 billion while operating income decreased ¥3.2 billion. This was largely due to the increase in leasing revenue from existing office buildings and growth in sales at existing retail facilities, as well as the impact of higher public taxes and dues on overseas properties and the effects of property sales in Japan and abroad during the corresponding period of the previous fiscal year. Meanwhile, the Company's office vacancy rate (on a non-consolidated basis) in the Tokyo metropolitan area was 2.4% as of September 30, 2024.

				2Q, FY2024	2Q, FY2023	増減/Change
営業収益	オフィス	Office Buildings		230,304	218,803	+11,501
	商業施設	Retail Facilities		144,869	139,953	+4,916
Revenue from Operations	その他	Other		44,532	40,227	+4,304
			合計/Total	419,706	398,984	+20,721
事業利益 Business Income				85,673	88,913	-3,240

空室率推移/Vacancy Rate	9/2024	6/2024	3/2024	3/2023	3/2022	3/2021
連結オフィス・商業 Consolidated Office Buildings & Retail Facilities	3.9%	4.0%	3.8%	4.3%	3.0%	2.9%
単体オフィス首都圏 Non-Consolidated Office Buildings Tokyo Metropolitan Area	2.4%	2.5%	2.2%	3.8%	3.2%	3.1%

					2Q, FY2024	2Q, FY2023	增减/Change
	オフィス	所有	Owned		2,077	2,068	+9
貸付面積(千㎡) Leased Floor Space (1,000㎡)	Office Buildings	転貸	Sublease		1,507	1,488	+19
	商業施設	所有	Owned		2,013	2,009	+4
	Retail Facilities	転貸	Sublease		669	646	+23
				合計 Total	6,267	6,212	+55

当第2四半期における主要な新規・通期稼働物件 Major Projects during the Period

【新規稼働(当期稼働物件)】

・パークウェルステイト幕張ベイパーク

【通期稼働(前期稼働物件)】 ・ららぽーと門真・三井アウトレットパーク 大阪門真 ・ららテラスTOKYO-BAY ・ららテラスHARUMI FLAG ・ららぽーと台中(台湾台中市)

[Newly operating (properties operating from FY2024)] •PARK WELLSTATE MAKUHARI BAY PARK Properties operating throughout the year (properties operating from FY2023) ·LaLaport KADOMA, MITSUI OUTLET PARK OSAKA KADOMA ·LaLa Terrace TOKYO-BAY ·LaLa Terrace HARUMI FLAG •LaLaport TAICHUNG

【参考】单体·賃貸総括表 /Breakdown of Leasing Operations (Non-consolidated)

オフィス/Office Buildings		総計/Total		首都圏/Tokyo M	etropolitan Area	地方/Regions	
		2Q, FY2024	2Q, FY2023	2Q, FY2024	2Q, FY2023	2Q, FY2024	2Q, FY2023
棟数	Number of Buildings	114	118	92	95	22	23
貸付面積(千m)) Leased Floor Space (1,000m)	2,814	2,832	2,537	2,552	277	280
賃貸収益	Leasing Revenue (¥ millions)	170,002	167,910	157,861	155,870	12,140	12,039
空室率	Vacancy Rate	2.6%	3.6%	2.4%	3.6%	3.9%	4.3%

商業施設/Retail Facilities		総計/	Total	首都圈/Tokyo M	etropolitan Area	地方/R	egions
		2Q, FY2024	2Q, FY2023	2Q, FY2024	2Q, FY2023	2Q, FY2024	2Q, FY2023
棟数	Number of Buildings	98	95	70	68	28	27
貸付面積(千m)	Leased Floor Space (1,000m)	2,350	2,330	1,453	1,437	897	893
賃貸収益	Leasing Revenue (¥ millions)	131,459	128,041	85,460	81,616	45,999	46,424
空室率	Vacancy Rate	1.5%	1.6%	1.2%	1.2%	2.0%	2.3%

* 収益は外部顧客からの売上高

* 期間は全て累計で表示

* Revenue is revenue from outside customers.

* Periods are presented on a cumulative basis.



単位:百万円/Unit: Millions of yen

Summary of 2Q, FY2024 Financial Results : Summary of Consolidated Income

分譲/Property Sales

国内住宅分譲は、当第2四半期(累計)の計上戸数お よび利益率が前年同期を上回り、増収増益。一方、投資 家向け・海外住宅分譲等においては前年同期の物件売 却の反動等により減収減益。セグメント全体では519億 円の減収、170億円の減益。なお、国内の新築マンション 分譲の当期計上予定戸数3,650戸に対する契約進捗 率は97%。

The number of units booked and profit margin in the interim period of the fiscal year under review exceeded the corresponding period of the previous fiscal year. As a result, revenue and earnings in the "Property Sales to Individuals (Domestic)" category increased. Meanwhile, revenue and earnings in the "Property Sales to Investors and Individuals (Overseas), etc." category decreased owing to a variety of factors, including the absence of property sales that took place during the interim period of the fiscal year ended March 31, 2024 . Accounting for each of the aforementioned, revenue from operations and operating income in the "Property Sales" segment as a whole decreased ¥51.9 billion and ¥17.0 billion, respectively. Furthermore, of the 3,650 new condominium units in Japan that will be recorded in the fiscal year ending March 31, 2025, the Company had contracts in place for 97% as of September 30, 2024.

当第2四半期における主要な計上物件 Major Projects during the Period

【国内住宅分譲】

・パークタワー勝どきサウス ・パークタワー勝どきミッド ・パークホームズ文京本駒込 ・大宮SKY&SQUARE ・パークコート神宮北参道 ザタワー

【海外住宅分譲】

・200 Amsterdam (米国ニューヨーク市) Cortland(米国ニューヨーク市)

【投資家向け分譲】

・MFIP多摩 ・パークアクシス成増二丁目

[Property Sales to Individuals]

•PARK TOWER KACHIDOKI SOUTH	•PARK TOWER KACHIDOKI MID
·PARK HOMES BUNKYOHONKOMAGO	OME • OMIYA SKY & SQUARE
•PARK COURT JINGUKITASANDO TH	E TOWER
[Property Sales to Overseas]	
•200 Amsterdam	•Cortland
[Property Sales to Investors]	
•MFIP TAMA	PARK AXIS SENKAWA
•PARK AXIS NARIMASU 2-CHOME	

・パークアクシス千川

			2Q, FY2024	2Q, FY2023	増減/Change
		国内住宅分譲 Property Sales to Individuals (Domestic)	203,968	166,360	+37,608
営業 Reve	収益 enue from Operations	投資家向け・海外住宅分譲等 Property Sales to Investors and Individuals (Overseas), etc.	63,602	153,178	-89,575
		合計/Total	267,571	319,538	-51,967
		国内住宅分譲 Property Sales to Individuals (Domestic)	44,872	36,324	+8,548
	営業利益 Operating Income	投資家向け・海外住宅分譲等 Property Sales to Investors and Individuals (Overseas), etc.	16,243	40,118	-23,874
		合計/Total	61,115	76,442	-15,326
	持分法投資損益 [*] Equity i	n earnings/losses of affiliates *	1,945	3,648	-1,702
	固定資産売却損益 Gain/lo	ss on sales of fixed assets	4	21	-16
事業	- 利益 Business Income		63,065	80,111	-17,045

* 不動産分譲を目的とした関係会社株式売却損益含む

* including Gain/loss on sales of shares of subsidiaries and affiliates for the purpose of real estate sales.

	中高層分譲	営業収益	Revenue from Operations	187,308	150,542	+36,766
	中同信刀嵌 Condominium Sales	戸数(戸)	Number of Units (Units)	1,997	1,390	+607
	Condominium Sales	戸当たり単価(万円)	Unit Price(¥10 thousand)	9,380	10,831	-1,451
	戸建分譲	営業収益	Revenue from Operations	16,659	15,817	+841
	户连刀 祛 Detached Housing Sales	戸数(戸)	Number of Units (Units)	200	186	+14
	Detached Housing Sales	戸当たり単価(万円)	Unit Price(¥10 thousand)	8,330	8,504	-174
国内伯	住宅分譲合計	営業収益	Revenue from Operations	203,968	166,360	+37,608
Total	Property Sales to	戸数(戸)	Number of Units (Units)	2,197	1,576	+621
Indivi	duals (Domestic)	戸当たり単価(万円)	Unit Price(¥10 thousand)	9,284	10,557	-1,273

国内住宅分譲完成在庫推移/Inventories of Property Sales to Individuals (Domestic)

_		9/2024	6/2024	3/2024	3/2023	3/2022	3/2021
	中高層分譲 Condominiums	11	53	24	55	82	150
	戸建分譲 Detached Housing	16	19	22	0	7	17
合言	† Total	27	72	46	55	89	167

国内住宅分譲契約戸数/Contracted for Sale from the Property Sales to Individuals (Domestic)

			× *	· · · · · · · · · · · · · · · · · · ·			
		前期末契約済み	期中契約	契約累計	売上計上	当期末契約済み	期中新規発売
		Contracts at	Contracts	Total	Reported No.	Contracts at	Newly Launched
		Beginning of Term	during Term	Total	of Units	End of Term	during Term
	中高層分讓 Condominiums	4,425	1,633	6,058	1,997	4,061	1,610
	戸建分譲 Detached Housing	59	179	238	200	38	180
合計	Total	4,484	1,812	6,296	2,197	4,099	1,790

* 収益は外部顧客からの売上高

* 期間は全て累計で表示

* Revenue is revenue from outside customers.

* Periods are presented on a cumulative basis.



単位:百万円/Unit: Millions of yen

(戸/Units)

(戸/Units)

Summary of 2Q, FY2024 Financial Results : Summary of Consolidated Income

マネジメント/Management

プロパティマネジメントは、リパーク(貸し駐車場)における 前年同期比での稼働向上の一方で、システム関係費用 の増加等により増収微減益。仲介・アセットマネジメント等 は、リハウス(個人向け仲介)における取引件数・単価の 向上等により増収増益。セグメント全体では138億円の 増収、43億円の増益。

In the "Property Management" category, revenue from operations increased owing to such factors as the year-onyear improvement in occupancy rates in the "Repark" (car park leasing) business. In contrast, earnings decreased owing to a variety of factors, including the increase in system-related expenses. Revenue and earnings in the "Brokerage, Asset Management,etc." category increased due to such factors as growth in the number of transactions and unit prices in the "Rehouse" (brokerage for individuals) business. As a result, overall revenue from operations climbed ¥13.8 billion while operating income grew ¥4.3 billion in the "Management" segment.

				2Q, FY2024	2Q, FY2023	増減/Change
		プロパティマネジメント Property Management		177,623	168,956	+8,666
営業収益 Revenue from Operations		仲介・アセットマネジメント等 Brokerage, Asset Management, etc.		57,526	52,316	+5,210
			合計/Total	235,149	221,272	+13,877
		プロパティマネジメント Property Management		19,321	19,389	-67
	営業利益 Operating Income	仲介・アセットマネジメント等 Brokerage, Asset Management, etc.		14,947	10,559	+4,388
			合計/Total	34,269	29,948	+4,321
事業	利益 Business Income			34,269	29,948	+4,321

	2Q, FY2024	2Q, FY2023	増減/Change
リパーク(貸し駐車場)台数 Report (Cor Part Leasing) Total Managed Units (Units)	247,949	248,959	-1,010
Repark (Car Park Leasing) - Total Managed Units (Units)			
仲介件数*	19,102	18,438	+664
Number of Brokerages*(Units)	15,102	,	1 00+
販売受託件数	C01		
Consignment Sales (Units)	681	357	+324

*仲介件数は外部顧客からの件数

(参考)三井不動産リアルティグループの消去前仲介件数:19,138件(前年同期比+654件)

*Brokerages refers to brokerages from outside customers

(Reference) Brokerages for Mitsui Fudosan Realty Group before elimination of unrealized gains and losses: 19,138 (+654 Y on Y)

* 収益は外部顧客からの売上高 * Revenue is revenue from outside customers.

* 期間は全て累計で表示 * Periods are presented on a cumulative basis.

単位:百万円/Unit:Millions of yen

Summary of 2Q, FY2024 Financial Results : Summary of Consolidated Income

施設営業/Facility Operations					単位:百	万円/Unit:Millions of yen
ホテル・リゾートのADRが大幅に上昇したことや、東京ドー				2Q, FY2024	2Q, FY2023	増減/Change
ムにおける稼働日数・来場者数の増加等により、セグメン ト全体では158億円の増収、68億円の増益。	学来与本	ホテル・リゾート	Hotels & Resorts	78,019	65,807	+12,212
Overall revenue from operations and operating income increased ¥15.8 billion and ¥6.8 billion, respectively, in the	営業収益 Revenue from Operations	スポーツ・エンターテインメント	Sports & Entertainment	32,015	28,343	+3,671
"Facility Operations" segment. This was mainly due to the substantial improvement in ADR in the "Hotels & Resorts" segment as well as an increase in the number of operating days and visitors at TOKYO DOME.	operations		合計/Total	110,035	94,151	+15,883
	事業利益 Business Income			19,460	12,590	+6,870
				2Q, FY2024	2Q, FY2023	増減/Change
	国内宿泊主体型/Lodging-focused of	kテル 稼働率 domestic hotels Occupancy Rate	es	82%	82%	+0pt

その他/Other

			2Q, FY2024	2Q, FY2023	増減/Change
営業収益 Revenue from Operations	新築請負・リフォーム等	New construction under Consignment & Reform	109,827	113,233	-3,406
	その他 Other		20,148	18,064	+2,083
		合計/Total	129,975	131,298	-1,322
事業利益 Busir	ness Income		1,334	-53	+1,387

	2Q, FY2024	2Q, FY2023	増減/Change
新築請負受注工事高	69,934	64,600	+5,334
Revenue from New Construction under Consignment Orders Received	09,991	01,000	13,331

* 収益は外部顧客からの売上高 * Revenue is revenue from outside customers.

* 期間は全て累計で表示 * Periods are presented on a cumulative basis. 単位:百万円/Unit:Millions of yen

参考:海外事業

Reference : Overseas Business

			2Q, FY2024	2Q, FY2023	増減/Change
賃貸	営業収益	Revenue from Operations	84,587	70,474	+14,112
Leasing	事業利益①	Business Income (1)	19,632	20,956	-1,324
分譲	営業収益	Revenue from Operations	16,262	116,550	-100,288
Property Sales	事業利益②	Business Income (2)	985	39,808	-38,822
マネジメント・施設営業等	営業収益	Revenue from Operations	12,187	9,466	+2,720
Management, Facility Operations, etc.	事業利益③	Business Income (3)	-4	-116	+111
海外事業利益合計①+②+③ ^{*1} Total Overseas Income ((1) + (2) + (3)) ^{*1}		20,613	60,648	-40,035	
海外事業利益比率 ^{*2} Overseas Income Ratio ^{*2}		11.9%	32.8%	-20.9pt	

*1 当期より新たな指標として設定した事業利益の定義と合わせて海外事業利益算出方法を変更。前年同期数字は変更後の定義に基づき算出。

- *2 海外事業利益合計÷連結事業利益×100
- *3 為替:期中平均レート 当第2四半期152.36円/*ル 前年同期135.00円/*ル
- *1 The method of calculating overseas income has been changed in line with the definition of business income, which has been set as a new indicator from the current year. Figures for the corresponding period of the previous year are calculated according to the changed definition.
- *2 Total overseas income/Business income×100
- *3 Foreign exchange: Average rate for 2Q, FY2024 ¥152.36:US\$1 ;2Q, FY2023 ¥135.00:US\$1

- * 収益は外部顧客からの売上高 * Revenue is revenue from outside customers.
- * 期間は全て累計で表示 * Periods are presented on a cumulative basis.



単位:百万円/Unit:Millions of yen

Summary of 2Q, FY2024 Financial Results : Consolidated Balance Sheet Summary

■連結貸借対昭表/Consolidated Balance Sheet

rent Assets ash & Time Deposits counts Receivable Trade and Contract Assets arketable Securities eal Property for Sale ncluding Advances Paid for Purchases) appenditure on Contracts in Progress ther Inventories nort-Term Loans quity Investments in Properties for Sale ther lowance for Doubtful Accounts	2Q, FY2024 3,285,390 126,286 68,638 108 2,606,304 12,091 8,385 37,935 5,520 421,466 -1,349		-57,905 -8,953 +16 +231,023 +3,154 +201	 流動負債 支払手形及び買掛金 短期借入金 コマーシャルペーパー 短期償還社債 未払法人税等 	Current Liabilities Accounts Payable-Trade Short-Term Debt Commercial Paper Bond Redeemable Within One Year Income Taxes Payable	2Q, FY2024 1,717,207 111,289 758,104 200,000 51,300 72,484		-19, +170,
ash & Time Deposits counts Receivable Trade and Contract Assets arketable Securities eal Property for Sale ncluding Advances Paid for Purchases) spenditure on Contracts in Progress ther Inventories nort-Term Loans juity Investments in Properties for Sale ther	126,286 68,638 108 2,606,304 12,091 8,385 37,935 5,520 421,466	184,192 77,592 91 2,375,281 8,937 8,184 13,760	-57,905 -8,953 +16 +231,023 +3,154 +201	支払手形及び買掛金 短期借入金 コマーシャルペーパー 短期償還社債 未払法人税等	Accounts Payable-Trade Short-Term Debt Commercial Paper Bond Redeemable Within One Year	111,289 758,104 200,000 51,300	131,202 587,362 27,000 79,802	-19, +170, +173,
counts Receivable Trade and Contract Assets arketable Securities eal Property for Sale ncluding Advances Paid for Purchases) openditure on Contracts in Progress ther Inventories nort-Term Loans juity Investments in Properties for Sale ther	68,638 108 2,606,304 12,091 8,385 37,935 5,520 421,466	77,592 91 2,375,281 8,937 8,184 13,760	-8,953 +16 +231,023 +3,154 +201	短期借入金 コマーシャルペーパー 短期償還社債 未払法人税等	Short-Term Debt Commercial Paper Bond Redeemable Within One Year	758,104 200,000 51,300	587,362 27,000 79,802	+170, +173,
Trade and Contract Assets arketable Securities eal Property for Sale ncluding Advances Paid for Purchases) spenditure on Contracts in Progress ther Inventories nort-Term Loans quity Investments in Properties for Sale ther	108 2,606,304 12,091 8,385 37,935 5,520 421,466	91 2,375,281 8,937 8,184 13,760	+16 +231,023 +3,154 +201	コマーシャルペーパー 短期償還社債 未払法人税等	Commercial Paper Bond Redeemable Within One Year	200,000 51,300	27,000 79,802	+173
eal Property for Sale ncluding Advances Paid for Purchases) spenditure on Contracts in Progress ther Inventories nort-Term Loans quity Investments in Properties for Sale ther	2,606,304 12,091 8,385 37,935 5,520 421,466	2,375,281 8,937 8,184 13,760	+231,023 +3,154 +201	短期償還社債 未払法人税等	Bond Redeemable Within One Year	51,300	79,802	
ncluding Advances Paid for Purchases) spenditure on Contracts in Progress ther Inventories nort-Term Loans quity Investments in Properties for Sale ther	12,091 8,385 37,935 5,520 421,466	8,937 8,184 13,760	+3,154 +201	未払法人税等				-28
her Inventories hort-Term Loans juity Investments in Properties for Sale her	8,385 37,935 5,520 421,466	8,184 13,760	+201		Income Taxes Payable	72,484	63 513	
nort-Term Loans juity Investments in Properties for Sale ;her	37,935 5,520 421,466	13,760				<i>, _,</i>	05,542	+8
uity Investments in Properties for Sale her	5,520 421,466				Contract Liabilities	192,074	196,675	-2
her	421,466	5 5 7 4			Allowance for Completed Project Indemnities	909	846	1
		5,524			Other	331,044	353,581	-2
lowance for Doubtful Accounts	-1,349	367,658	+53,808					1
		-1,986	+637					l
				固定負債	Long-Term Liabilities		4,814,856	
gible Fixed Assets	4,518,724				Corporate Bonds	901,974	908,692	-
uildings and Structures	1,873,182	1,749,147	· ·		Long-Term Debt	2,990,061	2,827,564	+16
achinery, Equipment and Vehicles	77,740	77,766	-26	預り敷金・保証金	Deposits from Tenants	476,775	463,953	+1
Ind	2.218.308	2.155.656	+62.651	役員退職慰労引当金	· · · · · · · · · · · · · · · · · · ·	641	559	1
								1
		,					· · ·	
her	188,162	1/9,325	+8,837					-4
							· · ·	
					Other	218,936	187,761	+3
ingible Fixed Assets	113,502	105,026	+8,476		Interest-Rearing Debt	4 001 440	4 420 422	+47
gible and Intangible Fixed Assets	1 632 226	4 405 526	+226 700					+4/
gible and Intangible Fixed Assets	7,052,220	4,403,320	+220,700					
							· · · · · · · · · · · · · · · · · · ·	
estments and Other Assets	2,045,752	2.044.765	+987					
							· · ·	1
								+4
								-2
et Defined Benefit Asset		-						
eferred Income Taxes		,						-9
her		-						
		-			-			
	1,200	1/210	10					
								+
al Assets	9,963,369	9,489,527	+473,842					
	nd nstruction in Progress her ngible Fixed Assets gible and Intangible Fixed Assets estments and Other Assets vestment Securities ng-Term Loans ase Deposits t Defined Benefit Asset ferred Income Taxes her owance for Doubtful Accounts	Ind2,218,308Instruction in Progress161,330her188,162Ingible Fixed Assets113,502Ingible and Intangible Fixed Assets4,632,226Ingible and Intangible Fixed Assets4,632,226Ingible and Intangible Fixed Assets1,439,018Ingible and Intangible Fixed Assets1,233Ingible and Intangible Fixed Assets1,233Ingible and Intangible Fixed Assets1,233	Ind2,218,3082,155,656Instruction in Progress161,330138,603her113,502105,026ngible Fixed Assets113,502105,026gible and Intangible Fixed Assets4,632,2264,405,526stments and Other Assets2,045,7522,044,765ng-Term Loans1,439,0181,469,467ase Deposits173,586172,878t Defined Benefit Asset81,62885,445ferred Income Taxes28,51325,211her314,399279,078owance for Doubtful Accounts-1,233-1,219	nd 2,218,308 2,155,656 +62,651 nstruction in Progress 161,330 138,603 +22,727 her 188,162 179,325 +8,837 ngible Fixed Assets 113,502 105,026 +8,476 gible and Intangible Fixed Assets 4,632,226 4,405,526 +226,700 sstments and Other Assets 2,045,752 2,044,765 +987 vestment Securities 1,439,018 1,469,467 -30,448 ng-Term Loans 9,839 13,903 -4,064 ase Deposits 173,586 172,878 +708 t Defined Benefit Asset 81,628 85,445 -3,817 ferred Income Taxes 28,513 25,211 +3,301 her 314,399 279,078 +35,321 owance for Doubtful Accounts -1,233 -1,219 -13	nd nstruction in Progress her ngible Fixed Assets angible Fixed Asset ferred Income Taxes her owance for Doubtful Accounts angible Fixed Asset angible Fixed Asset an	nd nstruction in Progress her ngible And Intangible Fixed Assets gible and Intangible Fixed Assets 111,350 2,045,752 4,632,226 4,632,226 4,632,226 4,405,526 4,632,226 4,405,526 4,406 4,402,402 4,404,402,402 4,4	nd nstruction in Progress her ngible Fixed Assets angible Asset foreign Common Stock angible fixed Asset foreign Common Stock angible fixed Asset angible fixed Asset foreign Common Stock angible fixed Asset angible fixed Asset foreign Common Stock angible fixed Asset angible fixed Asset angible fixed Asset foreign Common Stock angible fixed Asset angible fixed Asset foreign Common Stock angible fixed Asset angible fixed Asset foreign Common Stock angible fixed Asset foreign Common Stock angible fixed Asset foreign Common Stock angible fi	nd 2,218,308 2,155,656 +62,651 役員退職慰労引当金 Allowance for Directors' and Corporate Auditors' Retirement Benefits 39,555 39,106 Auditors' Retirement Benefits 12bility 39,555 39,106 39,106 120,200 118,200 120,200 118,200 120,

単位·百万円/Unit Millions of ven

¥161.07 : US \$1 as of June 30, 2024, ¥141.83 : US \$1 as of December 31, 2023 ¥203.48 : £1 as of June 30, 2024, ¥180.68 : £1 as of December 31, 2023

Summary of 2Q, FY2024 Financial Results : Consolidated Balance Sheet Summary

販売用不動産(前渡金含む)

Real Property for Sale (Including Advances Paid for Purchases)

			単位:百万円/Unit:Millions of ye			
			2Q, FY2024	FY2023	増減/Change	
	三井不動産レジデンシャル	Mitsui Fudosan Residential	845,011	835,058	+9,952	
	三井不動産	Mitsui Fudosan	750,123	708,991	+41,132	
	三井不動産アメリカグループ	Mitsui Fudosan America Group	592,134	517,947	+74,186	
	英国三井不動産グループ	Mitsui Fudosan UK Group	201,356	167,026	+34,329	
	SPC合計	SPCs Total	130,181	131,696	-1,514	
	その他・消去等	Other and Elimination	87,497	14,561	+72,936	
合詞	t	Total	2,606,304	2,375,281	+231,023	

	期首残高 Balance at Beginning of Period	新規投資 ^{*1} New Investments ^{*1}	原価回収 Cost Recovery	その他 <mark>Other</mark>	期末残高 Balance at End of Period
2Q, FY2024	2,375,281	298,211	-181,761	114,573	2,606,304
2Q, FY2023	2,163,634	399,813	-211,217	54,043	2,406,273

(参考)三井不動産レジデンシャルにおける用地取得関係費〔当第2四半期 1,158億円〕

/(Reference) Costs Associated with Land Acquisition by Mitsui Fudosan Residential

(115.8 billion yen for the year under review)

有形·無形固定資産

Tangible and Intangible Fixed Assets

			,	· · ·
		2Q, FY2024	FY2023	増減/Change
三井不動産	Mitsui Fudosan	2,638,829	2,626,814	+12,014
三井不動産アメリカグループ	Mitsui Fudosan America Group	868,241	776,053	+92,188
東京ドームグループ	Tokyo Dome Group	277,212	277,946	-734
台湾三井不動産グループ	Mitsui Fudosan Taiwan Group	180,281	160,674	+19,606
三井不動産レジデンシャル	Mitsui Fudosan Residential	156,098	88,311	+67,787
SPC合計	SPCs Total	151,571	151,776	-205
三井不動産マレーシアグループ	Mitsui Fudosan Malaysia Group	76,475	67,617	+8,858
その他・消去等	Other and Elimination	283,516	256,331	+27,185
 合計	Total	4,632,226	4,405,526	+226,700

(再評価差額を含む/Incl. Differences from Re-Appraisals)

単位:百万円/Unit: Millions of yen

	期首残高 Balance at Beginning of Period		減価償却 Depreciation	その他 Other	期末残高 Balance at End of Period	
2Q, FY2024	4,405,526	167,593	-67,975	127,082	4,632,226	
2Q, FY2023	4,293,130	141,778	-64,661	77,385	4,447,632	

有利子負債

Interest-Bearing Debt

			单位:日万円/Unit:Millions of ye			
			2Q, FY2024	FY2023	増減/Change	
	三井不動産	Mitsui Fudosan	3,585,806	3,388,895	+196,911	
	三井不動産アメリカグループ	Mitsui Fudosan America Group	1,305,877	1,085,579	+220,298	
	三井不動産レジデンシャル	Mitsui Fudosan Residential	824,000	682,000	+142,000	
	英国三井不動産グループ	Mitsui Fudosan UK Group	185,135	150,431	+34,704	
	SPC合計	SPCs Total	174,939	173,122	+1,817	
	台湾三井不動産グループ	Mitsui Fudosan Taiwan Group	134,382	108,249	+26,132	
	東京ドームグループ	Tokyo Dome Group	127,200	117,500	+9,700	
	三井不動産マレーシアグループ	Mitsui Fudosan Malaysia Group	68,324	57,551	+10,772	
	子会社貸付金	Loans to Subsidiaries	-1,680,458	-1,554,052	-126,405	
	その他・消去等	Other and Elimination	176,231	221,144	-44,912	
合計	t	Total	4,901,440	4,430,422	+471,017	
(う	ちノンリコース債務)	(Non-recourse Debt of Total)	492,917	463,067	+29,850	

為替変動による増減を含む。当第2四半期の為替影響は+719億円。 Includes changes due to exchange rate fluctuations. Foreign exchange impact for the period : +71.9 billion yen

有形·無形固定資產 主な増減要因/Main reasons for increase/decrease in Tangible and Intangible Fixed Assets 三井不動産レジデンシャルにおける「パークウェルステイト西麻布」、三井不動産における「八重洲二丁目中地区第一種市街地 再開発事業」への新規投資、三井不動産アメリカグループなどの在外子会社における為替影響等。 Such factors as new investments in "PARK WELLSTATE Nishiazabu" by Mitsui Fudosan Residential Co., Ltd. and the "Yaesu 2-Chome Central District Project" by Mitsui Fudosan as well as the impact of fluctuations in foreign currency exchange rates on overseas subsidiaries, including Mitsui Fudosan America Group.

*1 新規投資には、子会社への出資に伴う販売用不動産の増加を含む。 *2 新規投資には、資本的支出および子会社への出資に伴う有形・無形固定資産の増加を含む。 *1 New Investments includes increases in real property for sale gained through investments in subsidiaries. *2 New Investments includes capital expenditure and increases in tangible and intangible fixed assets

- gained through investments in subsidiaries.

出位,五下田/Unit, Millions of yor

【参考資料】事業利益組替概念図

[Reference] Business Income Reclassification Diagram

2024年4月11日に公表した当期を初年度とするグループ長計経営方針「& INNOVATION 2030」において、新たな利益指標として「事業利益」を設定。 Mitsui Fudosan has set business income as a new profit indicator under the Group's long-term vision, & INNOVATION 2030.

■事業利益=営業利益+持分法投資損益等(不動産分譲を目的とした関係会社株式売却損益含む)+固定資産売却損益 Business Income = Operating Income + Equity in earnings/losses of affiliates (including gain/loss on sales of subsidiaries and affiliates for the purpose of real estate sales) + Gain/loss on sales of fixed assets

営業利益 Operating Inco	ome			_	利益 iness I	income	
賃貸	Leasing				賃貸	Leas	sing
分譲	Property Sales				営業利益	±	Operating Income
マネジメント	Management		[设資損益	Equity in earnings/losses of affiliates
施設営業	Facility Operations)譲	Prop	erty Sales
その他	Other				営業利益	έ	Operating Income
全社費用・消去	Elimination or Corporate				→ 持分法投	设資損益	Equity in earnings/losses of affiliates
持分法投資損益	Equity in earnings/losses of affiliates		1		→固定資産	崔売却損益	Gain/loss on sales of fixed assets
固定資産売却損益	Gain/loss on sales of fixed assets				マネジメント Management		agement
純金利負担	Interest Income/Expense, in Net				営業利益	±	Operating Income
その他	Other, in Net				-→持分法投	设資損益	Equity in earnings/losses of affiliates
営業外損益・特別	損益				も設営業	Facil	ity Operations
Non-operating	and Extraordinary Income/Loss				営業利益	ź	Operating Income
		•				设資損益	Equity in earnings/losses of affiliates
					の他	Othe	er
					営業利益	÷	Operating Income
					→ 持分法投	设資損益	Equity in earnings/losses of affiliates
					≧社費用・消	结 Elimin	ation or Corporate