



株式会社ソラスト  
Solasto Corporation

**FY2024 Q3 決算説明資料**  
Financial Results

## 決算概要

- 累計実績は1.9%増収、38.4%増益で、全事業セグメントにおいて増収増益を達成
- Q3では社内計画を上回る処遇改善を行いながらも、前年度10月から着手した構造改革が着実に業績を牽引し、引き続き大幅な増益を維持

## 業績予想の修正

- これまでの好調な決算を踏まえ、当初計画していた営業利益のV字回復は超過達成の見込み
- 通期業績予想は、営業利益、経常利益及び当期純利益を当初予想より大幅に上方修正
- 年間配当金は、現状の株主還元方針に従い、当初予想通り1株あたり20円に変更無し

## Performance

- In terms of results for the first nine months, net sales and operating profit increased 1.9% YoY and 38.4% YoY respectively, achieving an increase in both sales and profit in all business segments.
- In Q3, operating profit increased significantly as in the previous quarter. This was because the restructuring programs initiated in October of the previous fiscal year steadily drove performance improvements despite measures to improve working conditions that exceeded the level of the internal plan.

## Revisions to Financial Results Forecast

- A V-sharped recovery of operating profit is expected to exceed the initial full-year forecast due to the favorable business performance.
- Operating profit and ordinary profit, and especially net income have been revised significantly upward from the initial forecast.
- Annual dividends unchanged at 20 yen per share, according to the shareholder return policy.

01 FY2024 Q3 決算概要  
Financial Results

02 FY2024 業績予想の修正について  
Revisions to Financial Results Forecast for FY2024

03 Appendix



IRメールマガジン

最新の適時開示等の当社IRに関する情報を配信しています。

✉ ご登録はこちらから



01

# FY2024 Q3 決算概要

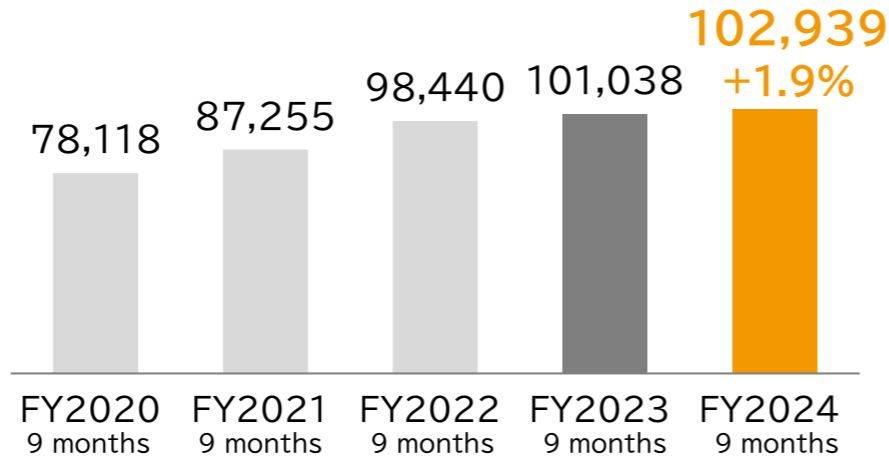
Financial Results

- 売上高は1,029億39百万円(1.9%増収)、営業利益は56億18百万円(38.4%増益)
- 介護事業のコロナ禍からの回復や前年度10月から着手したスマートホスピタル事業を中心とする各種構造改革が実を結び、着実に業績を牽引
- 四半期純利益は前年度にM&Aに伴う負ののれん発生益28億円を計上したため25.3%減益も、その影響を除くと順調に増益

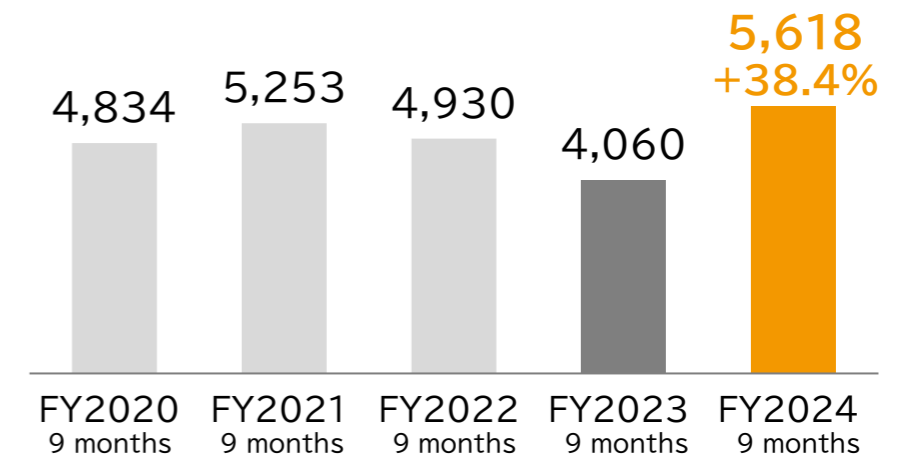
- Net sales were 102,939 million yen (a 1.9% increase), and operating profit was 5,618 million yen (a 38.4% increase).
- Profit increased steadily, driven by a recovery from the underperformance linked to the COVID-19 pandemic in the Elderly Care Business, as well as the positive impact of various types of restructuring programs initiated in October of the previous fiscal year with a focus on the Smart Hospital Business.
- Net income were down 25.3% YoY due to the absence of 2,828 million yen posted in the previous fiscal year as a gain on bargain purchase in relation to M&A activities. With this impact excluded, profit achieved a steady increase.

百万円 Million yen

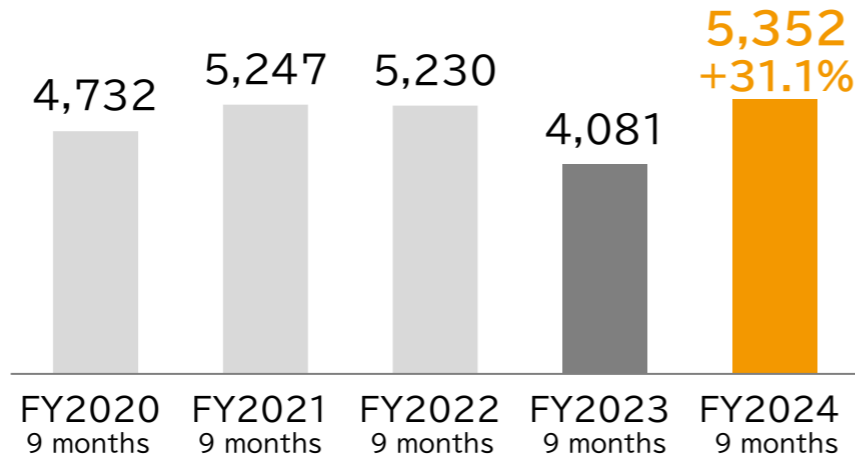
売上高  
Net Sales



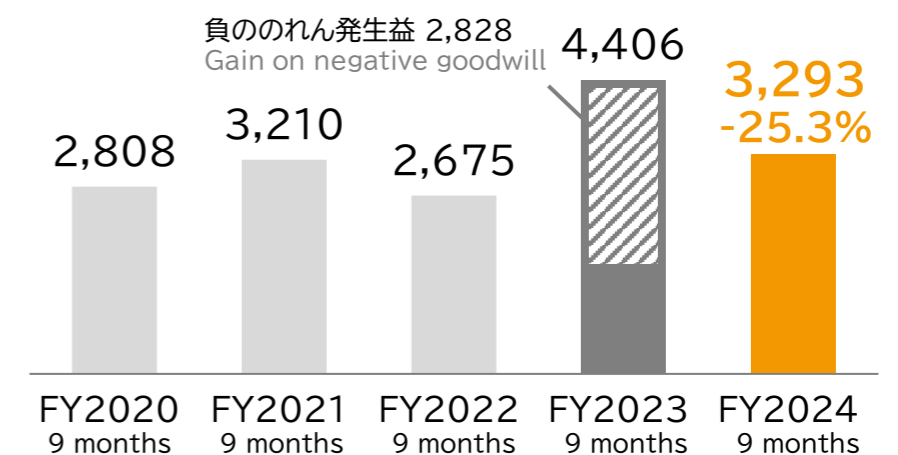
営業利益  
Operating Profit



経常利益  
Ordinary Profit



四半期純利益  
Net Income



# セグメント別業績(売上高)

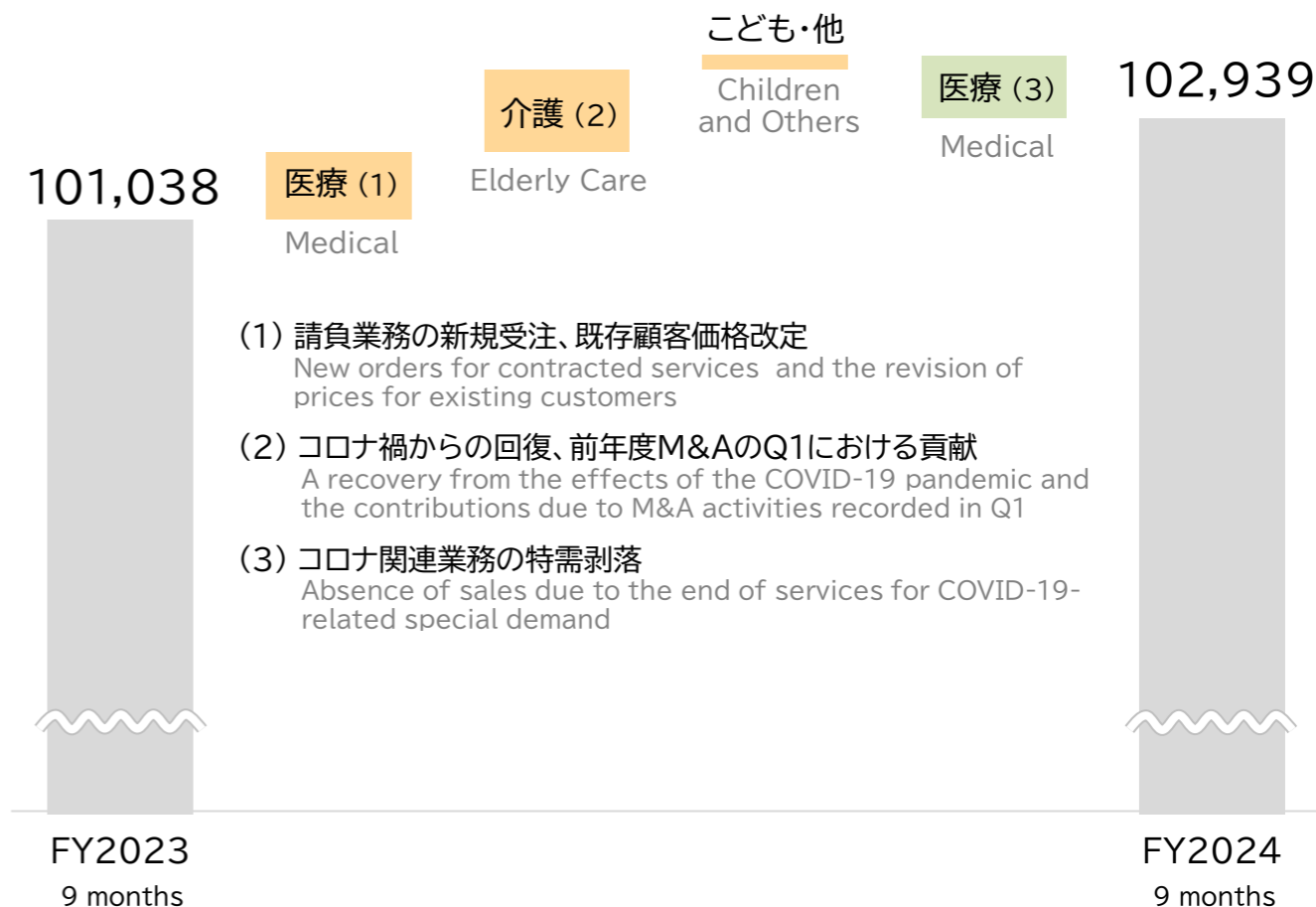
## Results by Segments (Net Sales)



- 増収要因: 介護事業のコロナ禍からの回復と前年度M&AのQ1における貢献、医療事業の既存の請負業務における前年度新規受注及び既存顧客の価格改定効果、こども事業の園児数の増加等
- 減収要因: 医療事業のコロナ関連業務の特需(Q3累計 約11.7億円)の剥落
- Positive factor: A recovery from underperformance linked to the COVID-19 pandemic and the contributions of M&A activities in Q1 of the previous fiscal year in the Elderly Care Business, new orders for contracted services in the previous fiscal year and the revision of prices for existing customers in the Medical Business, the increased number of children attending the Company's childcare centers in the Children Business, etc.
- Negative factor: Absence of special demand (1,170 million yen in the first nine months) for services related to COVID-19 in the Medical Business.

百万円 Million yen	FY2023* 9 months	FY2024 9 months	YoY	YoY (%)
医療事業 Medical Business	53,128	53,221	+93	+0.2%
介護事業 Elderly Care Business	40,357	41,875	+1,518	+3.8%
こども事業 Children Business	7,373	7,638	+265	+3.6%
スマートホスピタル事業・他 Smart Hospital Business and Others	178	203	+24	+13.8%
<b>Total</b>	<b>101,038</b>	<b>102,939</b>	<b>+1,901</b>	<b>+1.9%</b>

\* 2023年度の実績に2024年度のセグメント変更を反映した参考値を用いて前年比較を実施  
The FY2023 results changed to reflect the segment changes made in FY2024 were used to make YoY comparisons.



# セグメント別業績(営業利益)

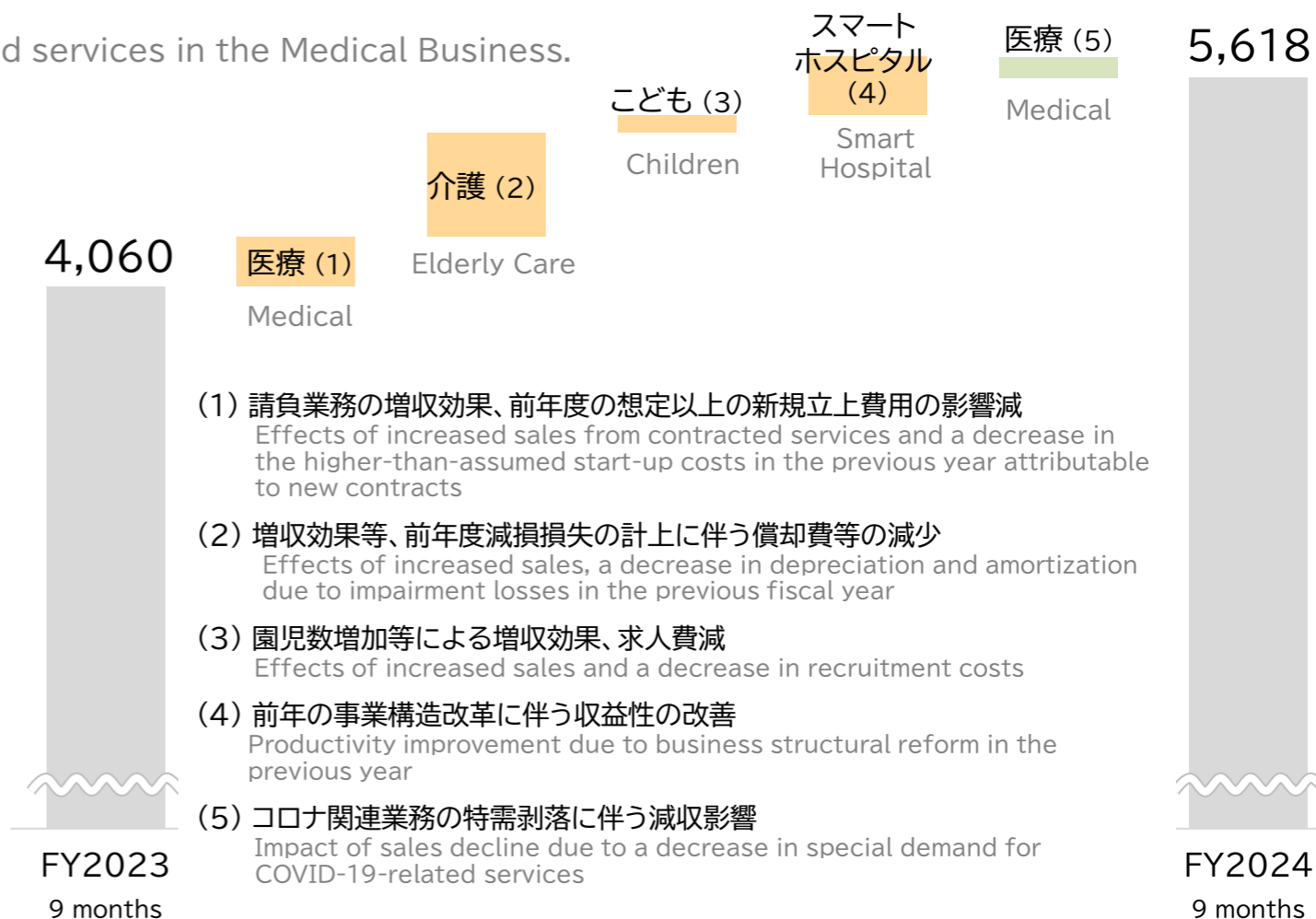
## Results by Segments (Operating Profit)



- 増益要因: 介護事業の増収効果や前年度の減損損失計上に伴う減価償却費等の減少及び事業所の統廃合効果、スマートホスピタル事業の構造改革に伴う収益性改善、その他増収効果、生産性改善及びコスト削減等
- 減益要因: 医療事業のコロナ関連業務の減収影響
- Positive factor: Higher sales, decreases in depreciation and other expenses due to the posting of impairment losses in the previous fiscal year and the closure and consolidation of facilities in the Elderly Care Business and an improvement in profitability due to the restructuring of the Smart Hospital Business, as well as other factors including the effects of higher sales, productivity improvements and cost reductions.
- Negative factor: Effects of a decline in sales from COVID-19-related services in the Medical Business.

百万円 Million yen	FY2023* 9 months	FY2024 9 months	YoY	YoY (%)
医療事業 Medical Business	3,197	3,407	+210	+6.6%
介護事業 Elderly Care Business	1,272	2,049	+776	+61.0%
こども事業 Children Business	53	185	+132	+248.4%
スマートホスピタル事業・他 Smart Hospital Business and Others	-463	-23	+439	-
<b>Total</b>	<b>4,060</b>	<b>5,618</b>	<b>+1,558</b>	<b>+38.4%</b>

\* 2023年度の実績に2024年度のセグメント変更を反映した参考値を用いて前年比較を実施  
The FY2023 results changed to reflect the segment changes made in FY2024 were used to make YoY comparisons.



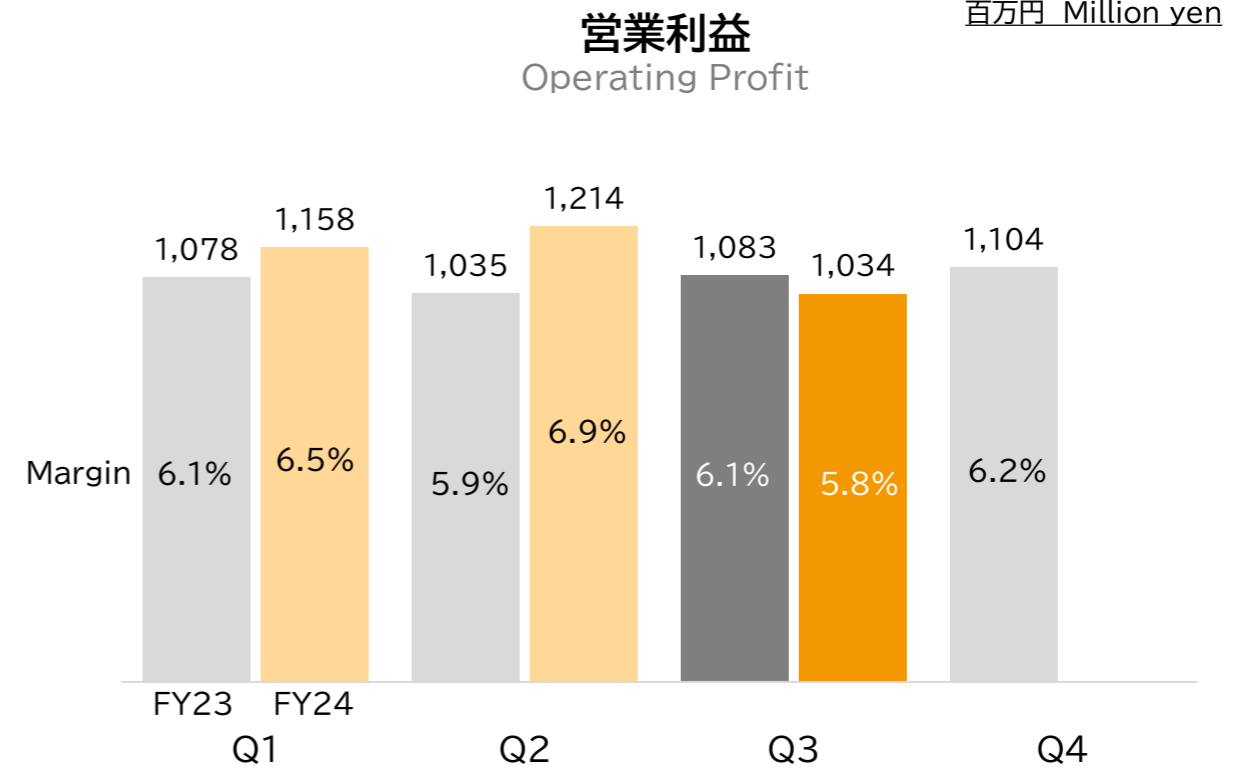
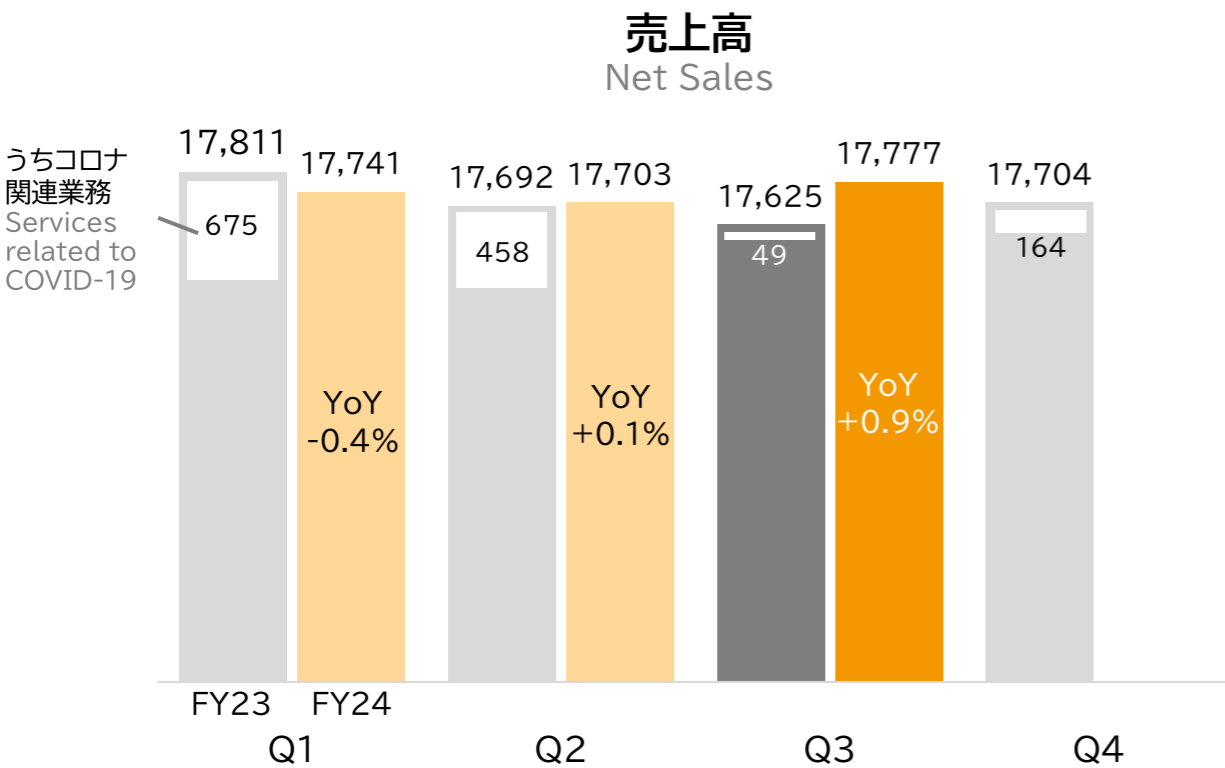
- (1) 請負業務の増収効果、前年度の想定以上の新規立上費用の影響減  
Effects of increased sales from contracted services and a decrease in the higher-than-assumed start-up costs in the previous year attributable to new contracts
- (2) 増収効果等、前年度減損損失の計上に伴う償却費等の減少  
Effects of increased sales, a decrease in depreciation and amortization due to impairment losses in the previous fiscal year
- (3) 園児数増加等による増収効果、求人費減  
Effects of increased sales and a decrease in recruitment costs
- (4) 前年の事業構造改革に伴う収益性の改善  
Productivity improvement due to business structural reform in the previous year
- (5) コロナ関連業務の特需剥落に伴う減収影響  
Impact of sales decline due to a decrease in special demand for COVID-19-related services

# 第3四半期業績(医療事業)

## Financial Highlights of Q3 (Medical Business)



- 売上高: 既存の請負業務における新規受注や既存顧客の価格改定の影響が業績に貢献し前年同期比0.9%増収。上期減収要因のコロナ関連業務の特需剥落は、前年度Q3が約0.5億円と影響は限定的
- 営業利益: 増収による増益の一方で、最低賃金上昇への対応を含む積極的な処遇改善を行ったことにより4.6%減益
- Net Sales: Increased 0.9% year on year, reflecting improvements in performance due to the positive impact of new orders for existing contracted services and revision of prices for existing customers. The absence of special demand in the services related to COVID-19, which was a factor for a YoY decrease in net sales in the first half, had a limited impact on net sales in Q3 because such demand was only about 50 million yen a year before.
- Operating Profit: Decreased 4.6% year on year due to proactive measures for working condition improvements, including response to rising minimum wages, despite an improvement in profitability due to higher sales.





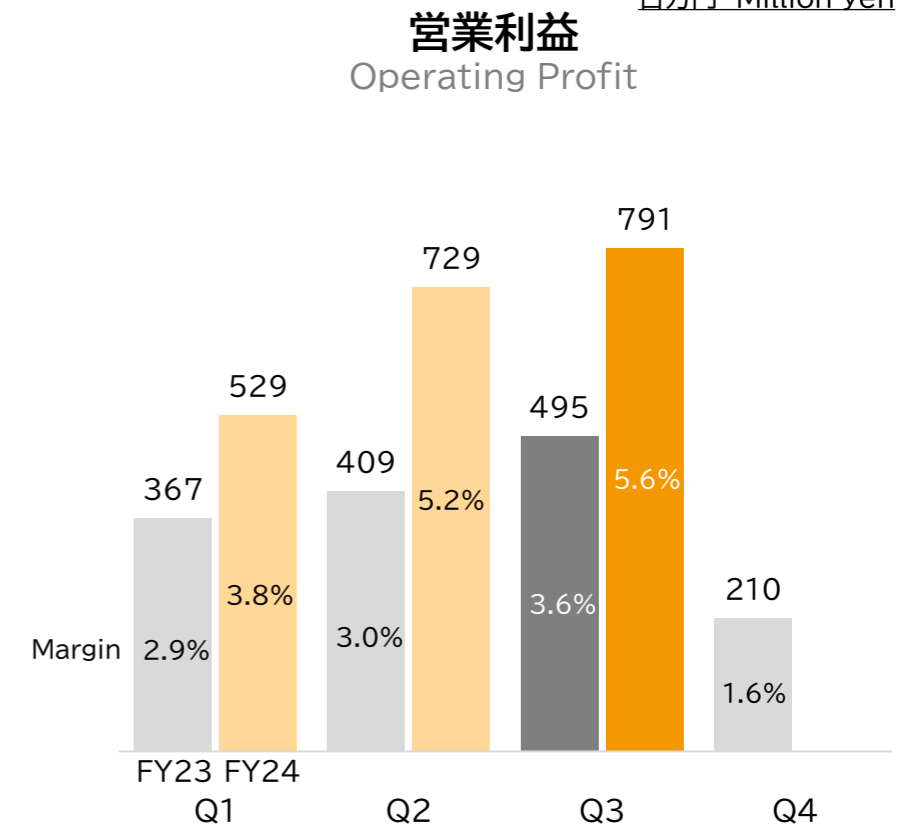
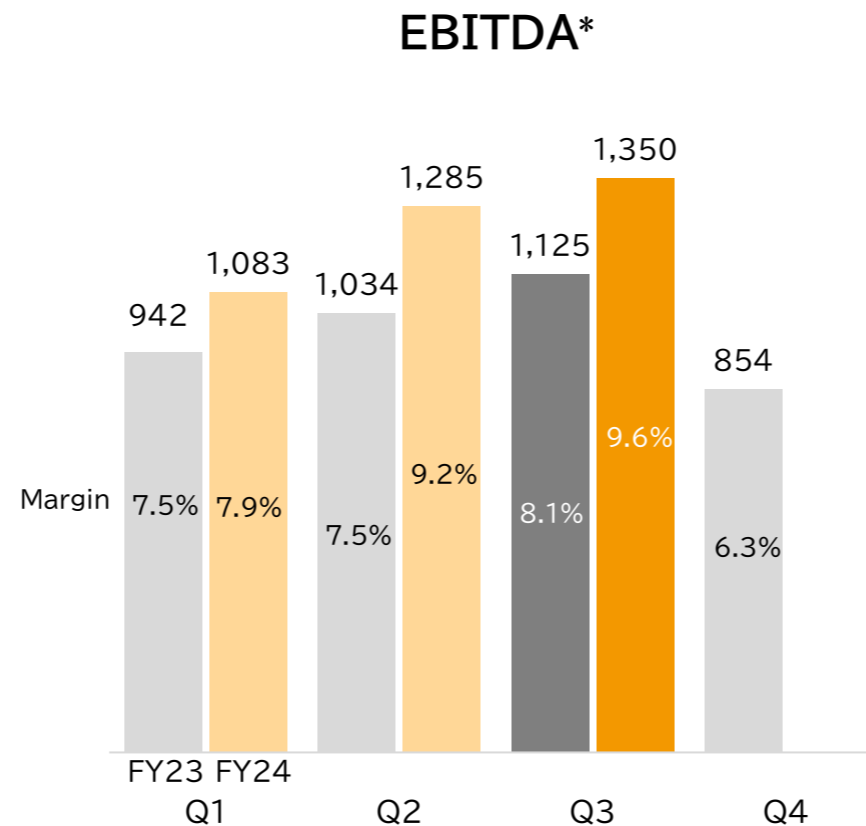
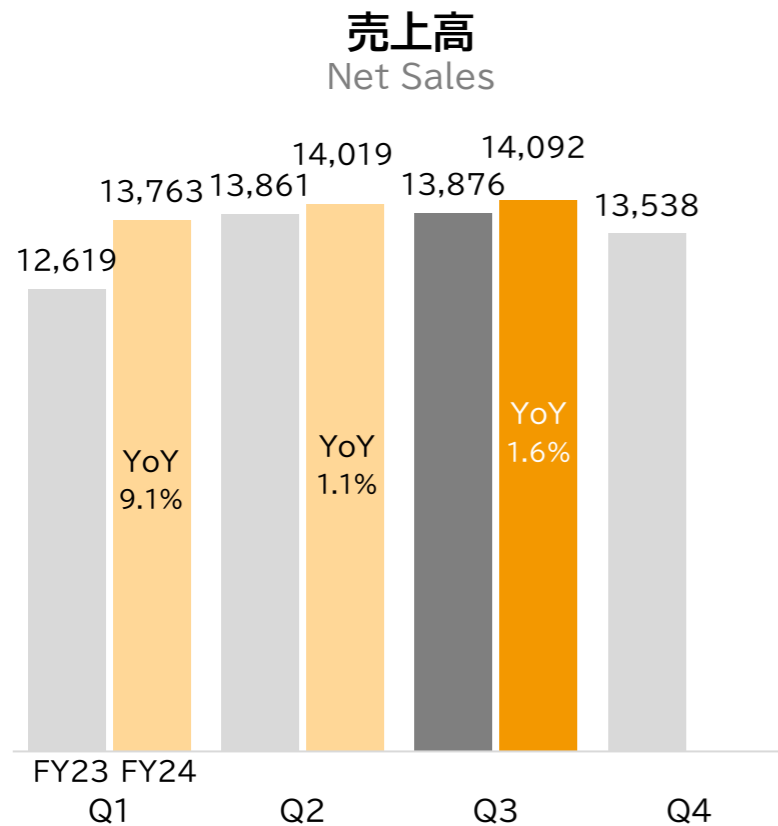
# 第3四半期業績(介護事業)

## Financial Highlights of Q3 (Elderly Care Business)



- 売上高: 冬場に入り季節性インフルエンザやコロナの同時流行があったものの、回復トレンドは継続しており前年同期比1.6%増収
- 営業利益: コロナ禍からの回復による増収効果、前年度の減損損失の計上に伴う減価償却費等の減少および事業所の統廃合効果等により前年同期比59.8%の大幅増益
- Net Sales: Increased 1.6% year on year reflecting the continuation of the recovery trend, despite the simultaneous outbreak of seasonal influenza and COVID-19 when the winter season arrived nationwide.
- Operating Profit: Increased a substantial 59.8% year on year, mainly reflecting a recovery from underperformance linked to the COVID-19 pandemic, decreases in depreciation and other expenses attributable to the posting of impairment losses in the previous year, and the effect of the closure and consolidation of business facilities.

百万円 Million yen



\* EBITDA=営業利益+減価償却費+のれん償却額  
EBITDA= Operating profit + Depreciation + Amortization of goodwill

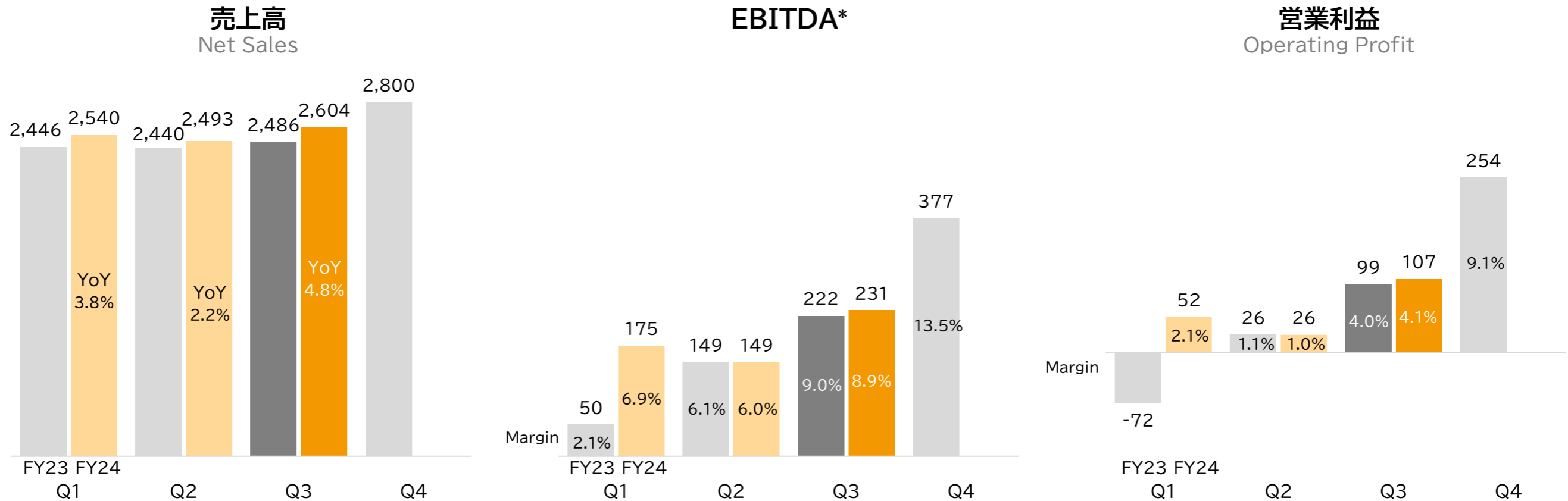
# 第3四半期業績(こども事業)

## Financial Highlights of Q3 (Children Business)



- 売上高: 園児数の増加等により前年同期比4.8%増収
- 営業利益: 増収効果及び保育士の定着率改善に伴う求人費の減少等により7.6%増益
- Net Sales: Increased 4.8% year on year, mainly due to an increase in the number of children attending the Company's childcare centers.
- Operating Profit: Increased 7.6% year on year, largely reflecting the effect of higher sales and a decrease in recruitment expenses due to improvements in the retention rate of childcare workers.

百万円 Million yen



\* EBITDA=営業利益+減価償却費+のれん償却額  
 EBITDA= Operating profit + Depreciation + Amortization of goodwill

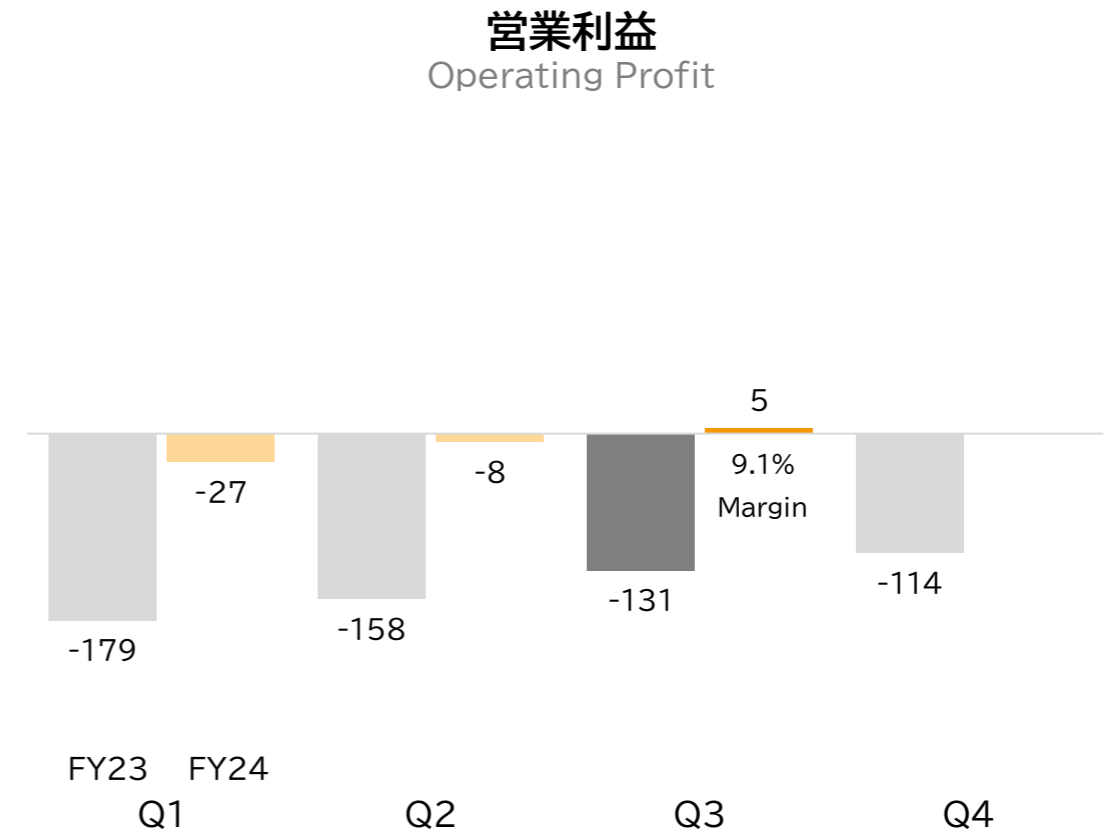
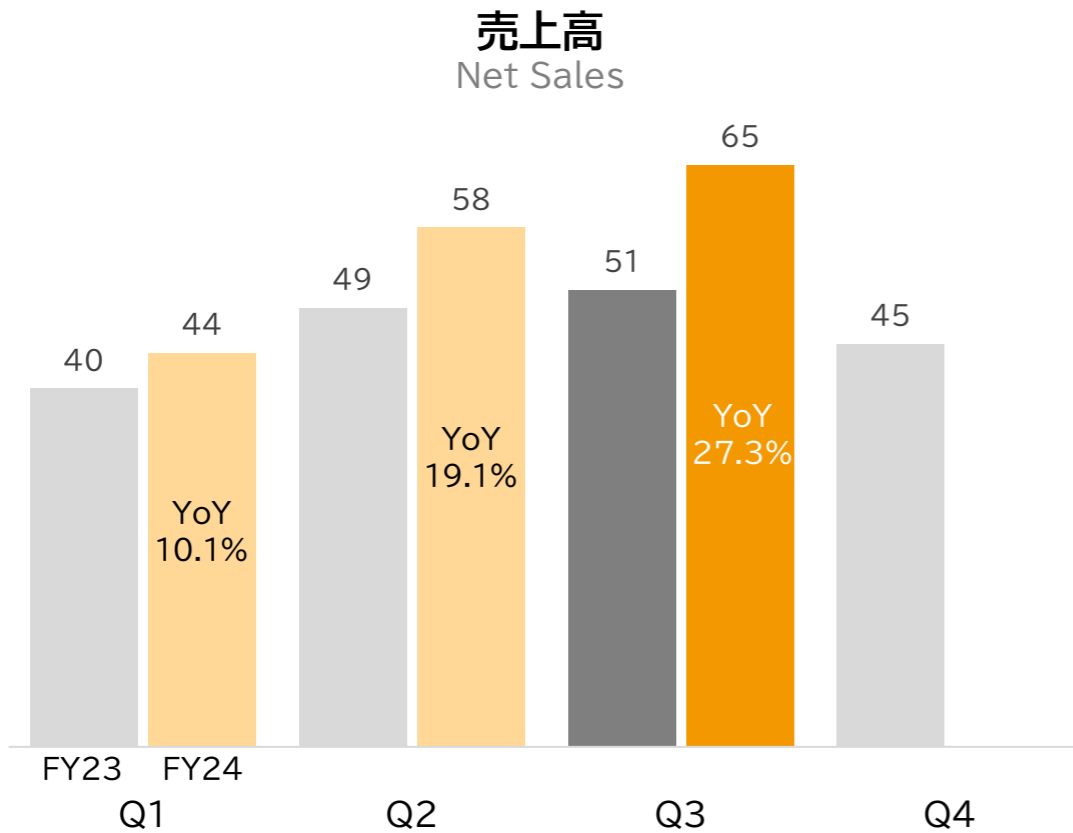
# 第3四半期業績(スマートホスピタル事業)

## Financial Highlights of Q3 (Smart Hospital Business)



- 売上高: 新成長戦略でのリモート医事サービスの営業が好調で、顧客数が着実に増加したことにより前年同期比27.3%増収
- 営業利益: 2023年10月以降の事業構造改革が一巡し、2021年6月の事業開始以降、初めての四半期業績の黒字化を達成
- Net Sales: Increased 27.3% year on year, reflecting strong sales of remote medical administration services as part of our new growth strategies and a resultant increase in the number of customers.
- Operating Profit: With all restructuring programs that had been implemented since October 2023 completed, profitability was achieved on a quarterly basis for the first time since the launch of the business in June 2021.

百万円 Million yen



02

## FY2024 業績予想の修正について

Revisions to Financial Results Forecast for FY2024

# 業績予想の修正

## Revisions to Financial Results Forecast



- 積極的な処遇改善等の投資を行いながらも、当初計画していた営業利益のV字回復は超過達成の見込み
- 通期業績予想を見直し、売上高は当初予想より下方修正、営業利益、経常利益及び当期純利益は当初予想より大幅に上方修正
- 年間配当金は、現状の株主還元方針\*に従い、当初予想通り1株あたり20円に変更無し

- A recovery of operating profit is expected to exceed the initial full-year forecast despite the implementation of investments including measures to compensation improvement.
- Net sales revised downward from the initial forecast, while operating profit, ordinary profit and net income have been revised significantly upward from the initial forecast.
- Annual dividends unchanged at 20 yen per share, according to the shareholder return policy.

百万円 Million yen		FY2023	FY2024		YoY	YoY(%)
		実績 Actual	当初予想 Initial forecast	修正予想 Revised forecast		
売上高	Net Sales	135,139	139,000	<b>137,000</b> -2,000	+1,860	+1.4%
営業利益	Operating Profit	5,517	6,200	<b>6,950</b> +750	+1,432	+26.0%
営業利益率	Margin	4.1%	4.5%	<b>5.1%</b> +0.6%pt	—	—
経常利益	Ordinary Profit	5,564	6,050	<b>6,600</b> +550	+1,035	+18.6%
当期純利益	Net Income	2,257	2,500	<b>3,860</b> +1,360	+1,602	+71.0%
1株当たり配当額(円)	Dividend per share(Yen)	20.0	20.0	<b>20.0</b>	—	—

\* 配当性向30%までは1株あたり20円を維持 We will maintain dividends of 20 yen up to a dividend payout ratio of 30%

# セグメント別修正予想(売上高)

## Revised Forecast by Segment (Net Sales)



- 医療事業の契約受注状況や介護事業の各サービスの稼働状況を総合的に精査した結果、当初予想をやや下回る

- The initial forecast will be revised slightly downward as a result of a comprehensive assessment of the status of orders for contract services in the Medical Business and the status of operation in the Elderly Care Business.

百万円 Million yen		FY2023	FY2024		YoY	YoY(%)
		実績 Actual	当初予想 Initial forecast	修正予想 Revised forecast		
医療事業	Medical Business	70,833	72,400	<b>71,000</b> <u>-1,400</u>	+166	+0.2%
介護事業	Elderly Care Business	53,895	56,100	<b>55,340</b> <u>-760</u>	+1,444	+2.7%
こども事業	Children Business	10,174	10,200	<b>10,390</b> <u>+190</u>	+215	+2.1%
スマートホスピタル 事業・他	Smart Hospital Business and Others	236	300	<b>270</b> <u>-30</u>	+33	+14.3%
Total		135,139	139,000	<b>137,000</b> <u>-2,000</u>	+1,860	+1.4%

# セグメント別修正予想(営業利益)

## Revised Forecast by Segment (Operating Profit)



- スマートホスピタル事業、介護事業及び本社部門を中心とした各種構造改革が想定を上回る形で順調に推移
- 介護事業の前年度減損損失の計上効果が当初計画以上

- Progress was faster than expected in various types of restructuring programs implemented with a focus on the Smart Hospital Business and headquarters departments.
- The posting of impairment losses in the previous fiscal year had a greater-than-expected positive impact in the Elderly Care Business.

百万円 Million yen		FY2023	FY2024		YoY	YoY(%)
		実績 Actual	当初予想 Initial forecast	修正予想 Revised forecast		
医療事業	Medical Business	4,301	4,310	4,420 +110	+118	+2.7%
介護事業	Elderly Care Business	1,482	1,750	2,250 +500	+767	+51.7%
こども事業	Children Business	307	270	300 +30	-7	-2.5%
スマートホスピタル事業・他	Smart Hospital Business and Others	-575	-130	-20 +110	+555	—
Total		5,517	6,200	6,950 +750	+1,432	+26.0%

# 03

## Appendix



# ソラストのサステナビリティ:人権に関する取り組み

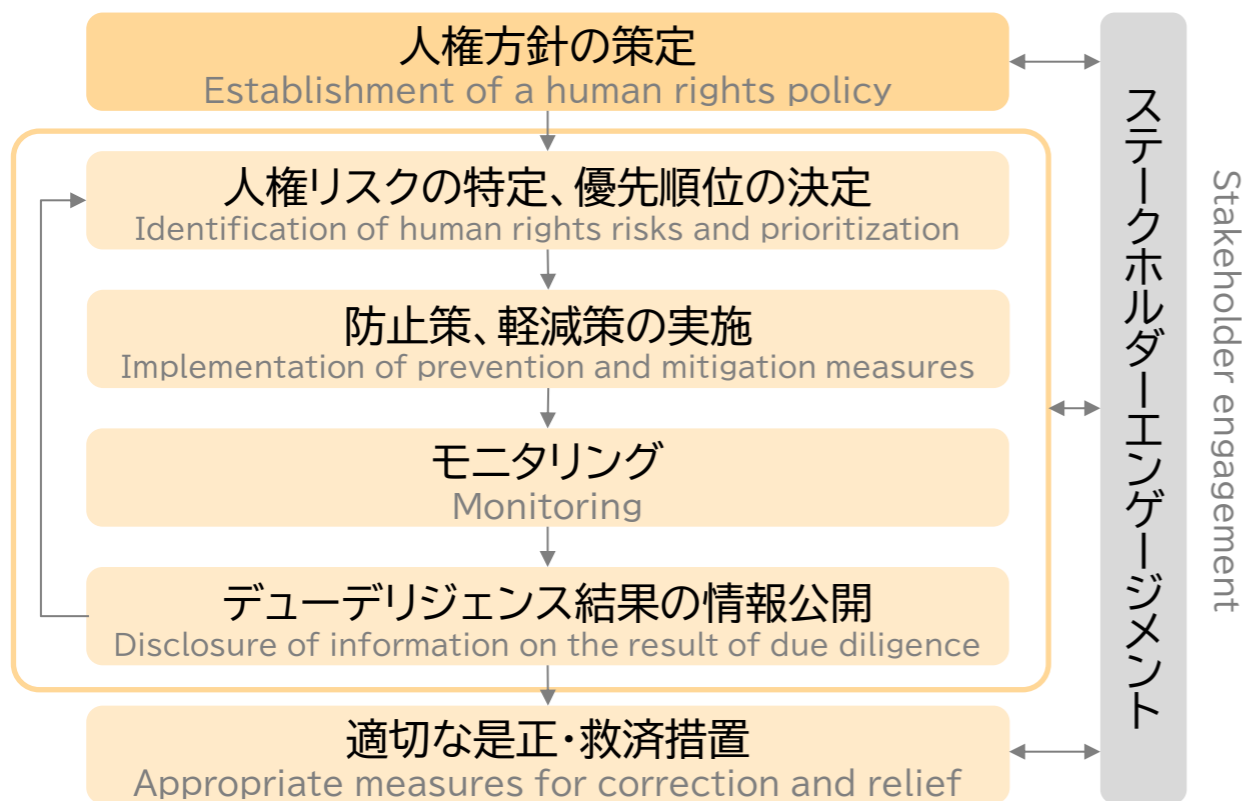
## Sustainability at Solasto: Initiatives related to Human Rights



- 2024年12月にソラストグループ人権方針を策定
  - ソラストのサービスは「人」との関わりが強く、「人権」を重要度の高いマテリアリティとして位置づけている
  - 人権デューデリジェンスを継続的に実施することで事業活動中の人権リスクを検知し、適切な是正策や救済措置を講じる
- The Solasto Group human rights policy was introduced in December 2024.
  - The Group positions human rights as materiality, namely, a highly important issue, because its services are closely associated with humans.
  - By continuously implementing human rights due diligence, the Group seeks to identify human rights risks in business activities and take appropriate corrective and/or relief measures.

### 人権デューデリジェンスの実施プロセス

Process for implementing human rights due diligence



**Solasto Sustainability Website**

JP : <https://www.solasto.co.jp/company/sustainability/>

EN : <https://www.solasto.co.jp/en/company/sustainability/>




JP EN

		FY2021	FY2022	FY2023	FY2024 9 months	FY2024 修正予想*1 Forecast*1	目標・目安 Target
ROE	ROE	18.1%	15.2%	10.7%	—	18.0%*2	>15%
ROIC	ROIC	8.8%	9.1%	7.9%	—	10.2%	>10%
ハードルレート	Hurdle rate	6.5%	6.5%	6.5%	6.5%	6.5%	—
WACC*3	WACC*3	6.1%	6.1%	5.1%	—	—	—
Net debt/EBITDA倍率*4(倍)	Net debt/EBITDA*4 (x)	2.1	1.5	1.5	1.2	—	< 3.5
D/Eレシオ*5(倍)	Debt/equity ratio*5 (x)	1.4	1.2	1.4	1.1	—	—
FCF(営業CF+投資CF) (百万円)	Free cash flow (Million yen)	-1,927	6,840	5,096	4,383	—	—
1株当たり配当額 (円)	Dividend per share (Yen)	20.0	20.0	20.0	10.0	20.0	配当性向 30%までは 20円維持
配当性向(連結)	Consolidated dividend payout ratio	53.9%	59.6%	83.0%	—	47.8%	We will maintain dividends of 20 yen up to a dividend payout ratio of 30%

\*1 2025/2/12付で業績予想の修正を発表  
Revised forecast on February 12, 2025

\*2 当期純利益は業績予想数値を、期末自己資本は2025年3月末自己資本予想数値を使用して算出  
Net income is based on the announced forecast for earnings. Term end equity is estimated amount for the end of March 2025

\*3 各年度3月末時点の推計値  
Estimated values as of the end of March each fiscal year

\*4 Net debt=有利子負債(リース債務含む)−現金及び預金  
Net debt = Interest-bearing debt (including lease obligations) – Cash and time deposits

\*5 D/Eレシオ=有利子負債(リース債務含む)/純資産  
Debt/equity ratio = Interest-bearing debt (including lease obligations) / Net assets

百万円 Million yen		FY2023 9 months	FY2024 9 months	YoY(%)
売上高	Net Sales	101,038	102,939	+1.9%
EBITDA 同率	EBITDA Margin	6,539 6.5%	7,939 7.7%	+21.4%
営業利益 同率	Operating Profit Margin	4,060 4.0%	5,618 5.5%	+38.4%
経常利益	Ordinary Profit	4,081	5,352	+31.1%
当期純利益	Net Income	4,406	3,293	-25.3%

# 連結貸借対照表

## Consolidated Balance Sheets



百万円 Million yen		Mar.31, 2024	Dec.31, 2024
流動資産	Current assets		
現金及び預金	Cash and deposits	15,115	13,293
売掛金	Accounts receivable - trade	15,018	15,504
その他	Others	2,150	2,075
流動資産合計	Total current assets	32,284	30,873
固定資産	Non-current assets		
建物及び構築物	Buildings and structures-net	9,252	8,940
土地	Land	5,685	5,685
のれん	Goodwill	15,377	14,139
その他	Others	12,599	10,930
固定資産合計	Total non-current assets	42,915	39,696
資産合計	Total assets	75,199	70,570
流動負債	Current liabilities		
短期借入金	Short-term borrowings	500	—
1年内返済予定の長期借入金	Current portion of long-term borrowings	4,782	4,782
未払金	Accounts payable-other	10,859	10,666
その他	Others	8,439	7,231
流動負債合計	Total current liabilities	24,582	22,680
固定負債	Non-current liabilities		
長期借入金	Long-term borrowings	19,942	16,231
その他	Others	10,189	9,699
固定負債合計	Total non-current liabilities	30,132	25,930
負債合計	Total liabilities	54,714	48,611
純資産	Total net assets	20,485	21,958
負債純資産合計	Total liabilities and net assets	75,199	70,570

### 補足情報 Supplementary Information

未払金  
・社員給与

借入金  
・25,225百万円(2024年3月末)  
↓  
・21,014百万円(2024年12月末)

Accounts payable-other  
・Employee salary

Bank loan  
・¥25,225M (as of Mar.31, 2024)  
↓  
・¥21,014M (as of Dec.31, 2024)

# 連結キャッシュ・フロー計算書

## Consolidated Statement of Cash Flows



百万円 Million yen		FY2023 9 months	FY2024 9 months
税金等調整前四半期純利益	Profit before income taxes	6,124	5,352
減価償却費	Depreciation	1,121	1,077
のれん償却額	Amortization of goodwill	1,357	1,242
負ののれん発生益	Gain on negative goodwill	-2,828	—
法人税等の支払額	Income taxes paid	-2,489	-2,106
その他	Others	1,269	-1,713
<b>営業CF</b>	<b>Net cash provided by operating activities</b>	<b>4,555</b>	<b>3,852</b>
有形固定資産の取得による支出	Purchase of property, plant and equipment	-966	-305
有形固定資産の売却による収入	Proceeds from sale of property, plant and equipment	0	0
無形固定資産の取得による支出	Purchase of intangible assets	-305	-372
子会社株式の取得による支出	Purchase of shares of subsidiaries	-1,657	—
子会社株式の取得による収入	Proceeds from purchase of shares of subsidiaries	384	—
金銭の信託の解約による収入	Proceeds from cancellation of money held in trust	—	1,107
その他	Others	198	100
<b>投資CF</b>	<b>Net cash used in investing activities</b>	<b>-2,346</b>	<b>531</b>
短期借入金(借入—返済)	Short-term borrowings (borrowed—return)	480	-500
長期借入金(借入—返済)	Long-term borrowings (borrowed—return)	2,856	-3,711
配当金の支払額	Dividends paid	-1,885	-1,841
その他	Others	-1,624	-153
<b>財務CF</b>	<b>Net cash used in financing activities</b>	<b>-173</b>	<b>-6,206</b>
現金及び現金同等物の増減額	Net increase (decrease) in cash and cash equivalents	2,035	-1,822
現金及び現金同等物の期首残高	Cash and cash equivalents at beginning of period	11,857	15,115
現金及び現金同等物の期末残高	Cash and cash equivalents at end of period	13,892	13,293
<b>FCF(営業CF+投資CF)</b>	<b>Free cash flows</b>	<b>2,208</b>	<b>4,383</b>

### 補足情報(償却及び投資) Supplementary Information(Amortization and Investments)

		FY2023 9 months	FY2024 9 months	FY2024 修正予想* Forecast*
減価償却費	Depreciation	1,121	1,077	1,450
のれん償却額	Amortization of goodwill	1,357	1,242	1,650
<b>償却合計</b>	<b>Amortization total</b>	<b>2,479</b>	<b>2,320</b>	<b>3,100</b>
設備投資	CAPEX	1,263	604	—
M&A	M&A	1,273	—	—
投資有価証券取得	Equity investment	—	—	—
<b>投資合計</b>	<b>Investment total</b>	<b>2,536</b>	<b>604</b>	<b>—</b>

\* 2025/2/12付で業績予想の修正を発表  
Revised forecast on February 12, 2025

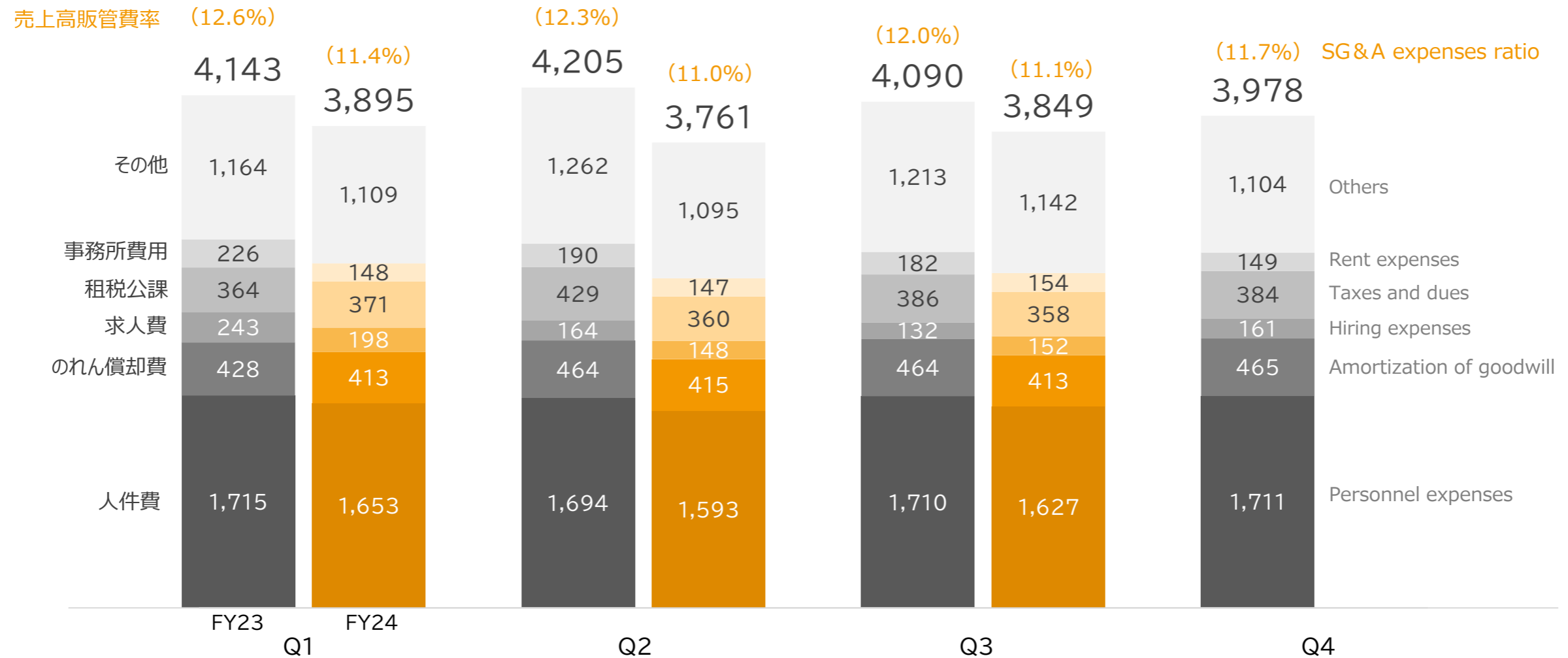
# 販売費及び一般管理費

## Selling, General and Administrative Expenses



- オフィスの統廃合を含む構造改革が奏功し、販管費率は0.9%pt改善

- The SG&A expenses ratio improved 0.9 percentage points, primarily due to the positive impact of restructuring programs including the consolidation and elimination of offices.

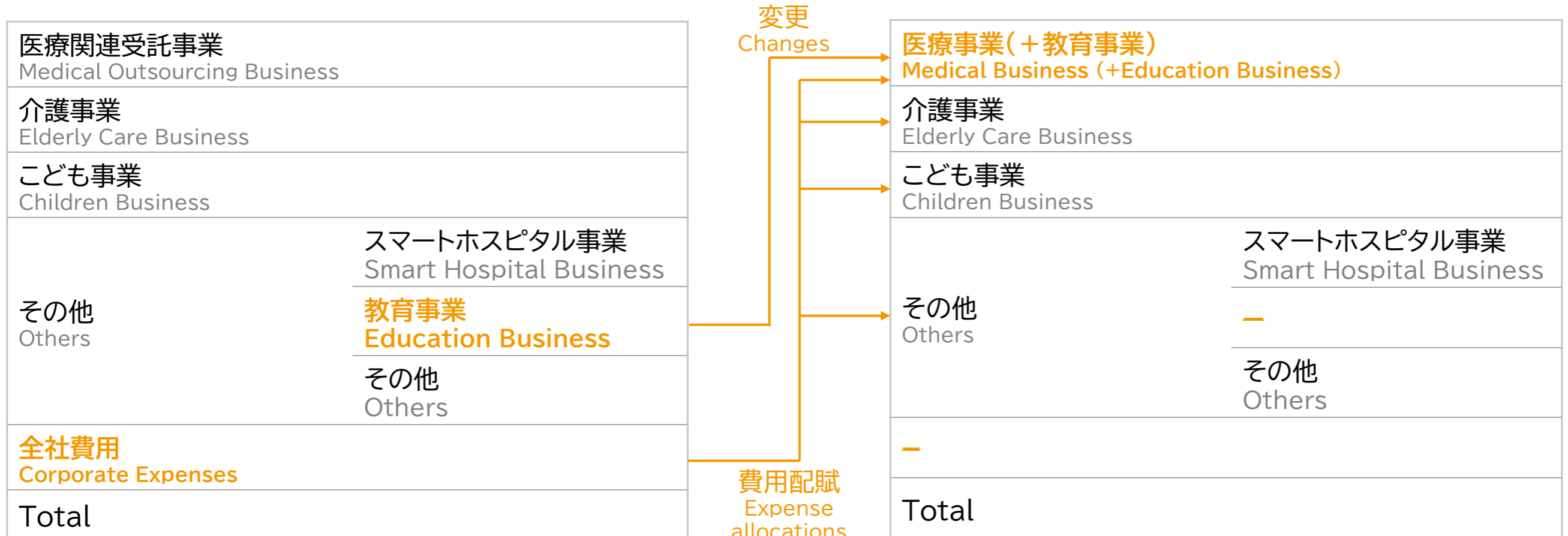


# 事業セグメントの変更について

## Changes to Business Segment



- 2024年度より事業セグメントの変更を実施。事業間のシナジーを強化し、より適正な事業評価を行う
  - セグメント名称を「医療関連受託事業」から「医療事業」に変更し、「その他」に含めていた「教育事業」を「医療事業」に含める
  - 「全社費用」は合理的な配賦基準に基づいて各事業セグメントに配賦
- Changes will be made to business segment starting FY2024. We will strengthen synergies between businesses and carry out more appropriate business evaluations
  - The "Medical Outsourcing Business" segment name will be changed to "Medical Business," and "Education Business," which had been included under "Others," will now fall under "Medical Business."
  - "Corporate Expenses" will be eliminated, and allocated to each business segment based on reasonable allocation criteria.





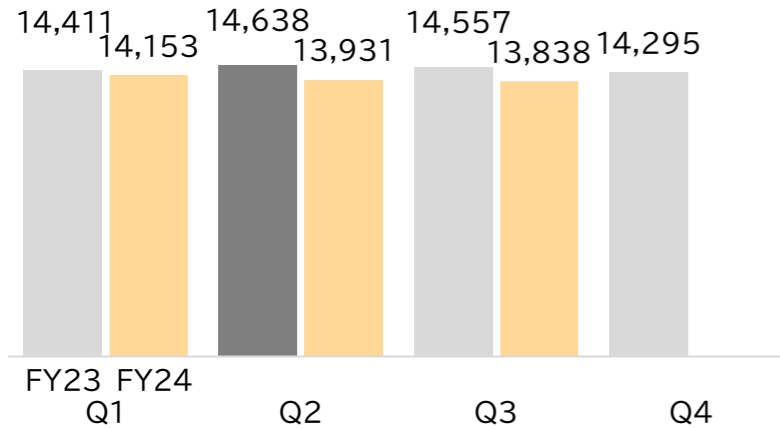
# 介護事業 サービス利用状況等(月末時点)

Elderly Care Business: Status of Service Usage, etc. (as of end of month)



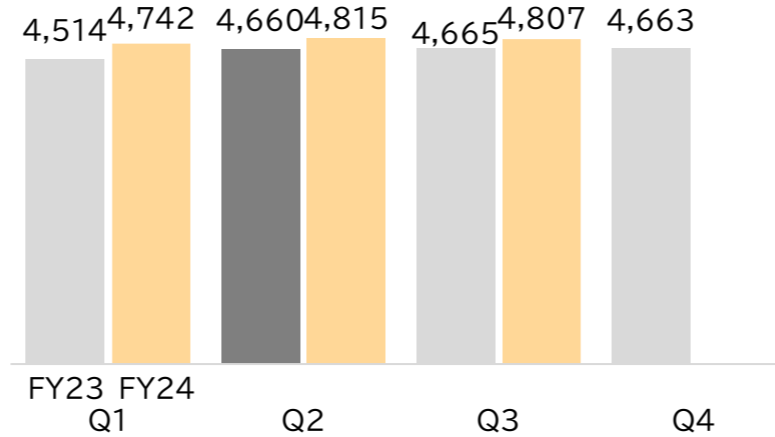
## 訪問介護利用者数

Number of home help service users



## 施設系サービス\*1入居者数

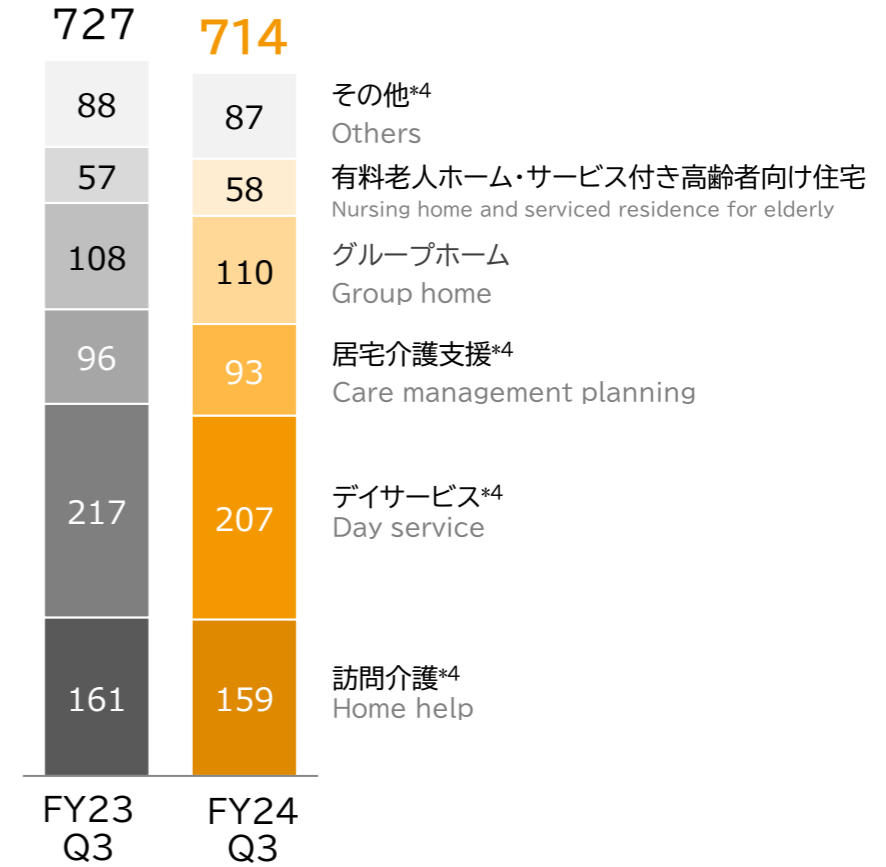
Number of facility-based service users



\*1 グループホーム+有料老人ホーム+サービス付き高齢者向け住宅  
Group home + Nursing home + Serviced residence for elderly

## 施設数(ヶ所)\*3

Number of Centers by Service (Centers)\*3

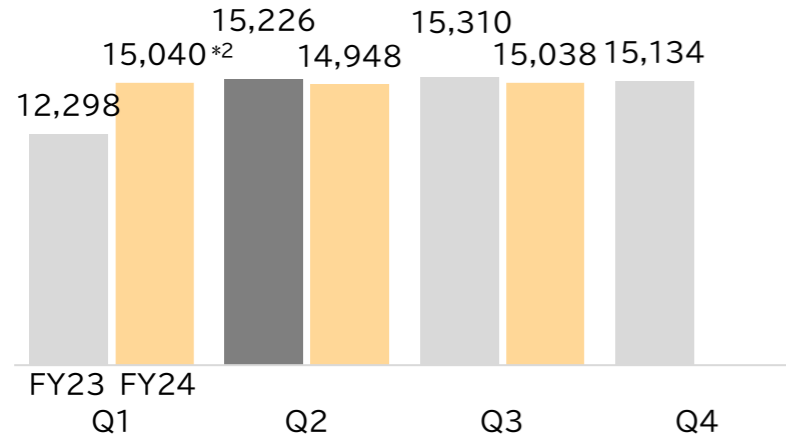


\*3 上記のほかフランチャイズが24ヶ所  
In addition, there are 24 other franchises

\*4 統廃合による事業所の減少計13ヶ所  
(デイサービス7ヶ所、居宅介護支援3ヶ所、訪問介護1ヶ所他)  
We have closed 13 centers (including seven day service centers, three care management planning centers, and a home help center).

## デイサービス利用者数

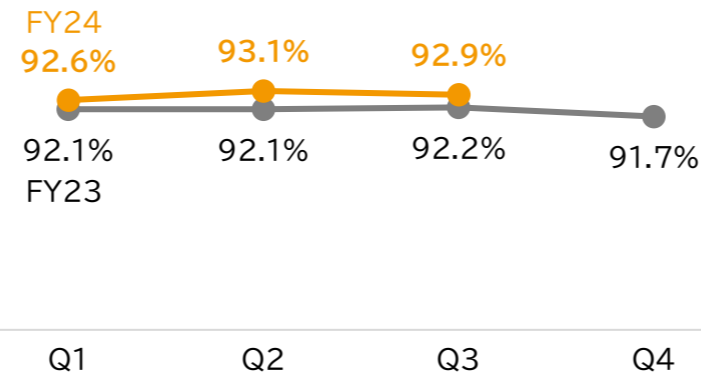
Number of day service users



\*2 FY2023M&A計4社に伴う増加  
The contributions of a total of four companies that became subsidiaries in FY2023

## 施設系サービス月末入居率

Occupancy Rate of Facility-based Service





– **免責事項**

本資料に含まれる将来に関する記述は本資料の発表日現在において入手可能な情報及び将来の業績に影響を与える不確実な要因に係る本資料発表日現在における仮定を前提としており、当社としてその実現を約束する趣旨のものではありません。実際の業績等は、今後様々な要因によって大きく異なる結果となる可能性があります。

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– **Cautionary statement regarding forward-looking information**

This material includes forward-looking statements based on a number of assumptions and beliefs in light of the information currently available to management and subject to significant risks and uncertainties. Actual financial results may differ materially depending on a number of factors.

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